

102009 Results

Rome, May 12, 2009

Agenda

- 1Q2009 results
- Questions & answers
- Annexes



Financial highlights: consolidated

€mn	1008	1Q08 pro-forma	1009	%
Revenues	15,082	15,082	14,863	-1%
EBITDA	3,445	3,374	3,850	14%
EBIT	2,337	2,180	2,740	26%
Group net income	1,004	947	1,908	n.m.
Net debt	49,967 ^{1,2}	49,967 ^{1,2}	50,831 ²	2%



^{2.} Excluding net debt of assets held for sale



From EBIT to net income

€mn	1Q08	1Q08 pro-forma	1009	%	
EBIT	2,337	2,180	2,740	25.7	
Net financial charges	748	740	(316)	n.m.	
Interest charges	777	769	585	(23.9)	
Fair value of Acciona put option	(110)	(110)	(970)	n.m.	
Other	81	81	69	(14.8)	
Net income from equity investments using equity method	(23)	(23)	(9)	(60.9)	
EBT	1,612	1,463	3,065	n.m.	
Income tax	504	456	807	77.0	
Net income (continuing operations)	1,108	1,007	2,258	n.m.	
Net income (discontinued operations)	95	119	(134)	n.m.	
Net income (including third parties)	1,203	1,126	2,124	88.6	
Minorities	199	179	216	20.7	
Group net income	1,004	947	1,908	n.m.	

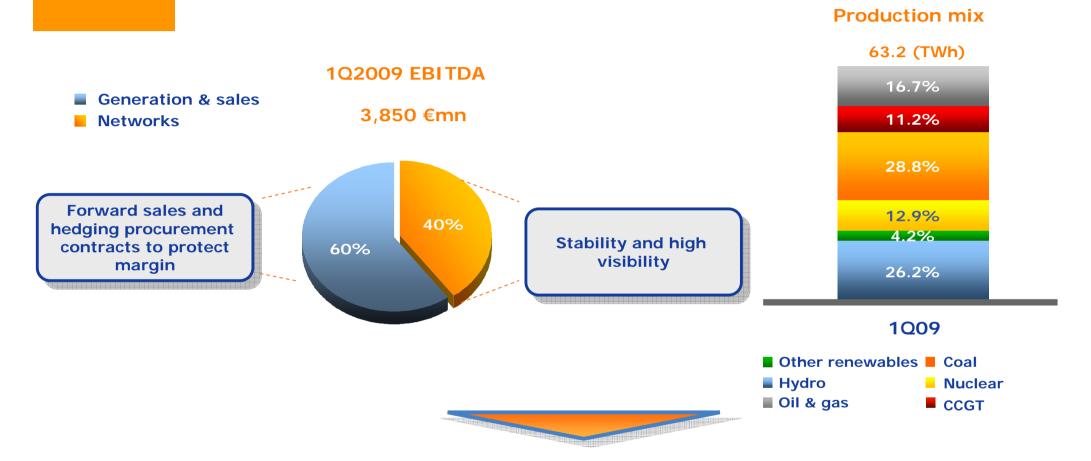


Group EBITDA breakdown: 1Q2008 pro-forma

€mn	1Q08	1Q08 pro-forma	1009	%
G&EM - Italy	707	548	918	67.5
Market - Italy	189	192	116	-39.6
I&N - Italy	967	898	895	-0.3
International	289	272	381	40.1
Iberia&Latam	1,217	1,148	1,171	2.0
Enel Green Power	-	241	293	21.6
S&H ¹	76	75	76	1.3
Total	3,445	3,374	3,850	14.1



Group EBITDA: regulated/unregulated activities



Solid and secured cash flow thanks to regulated business, hedging policies and optimal fuel mix

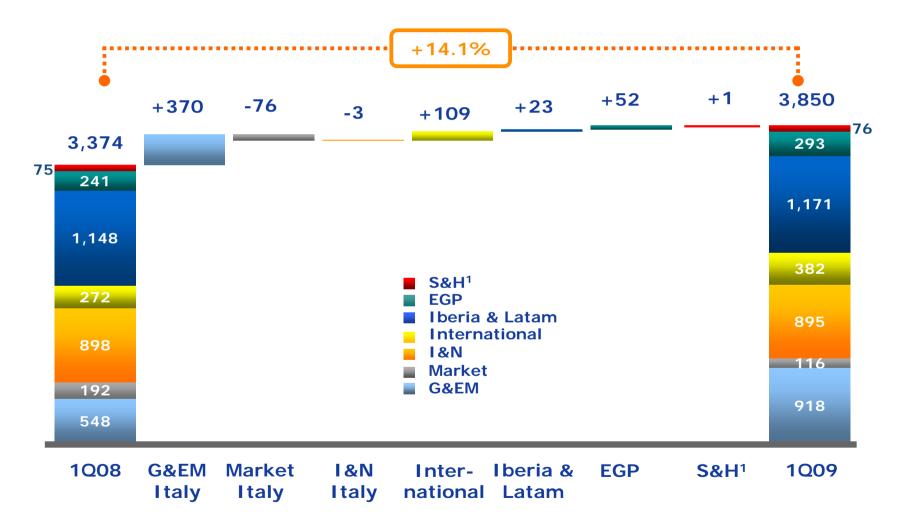


Focus on forward electricity sales

Level of total production hedged (%)

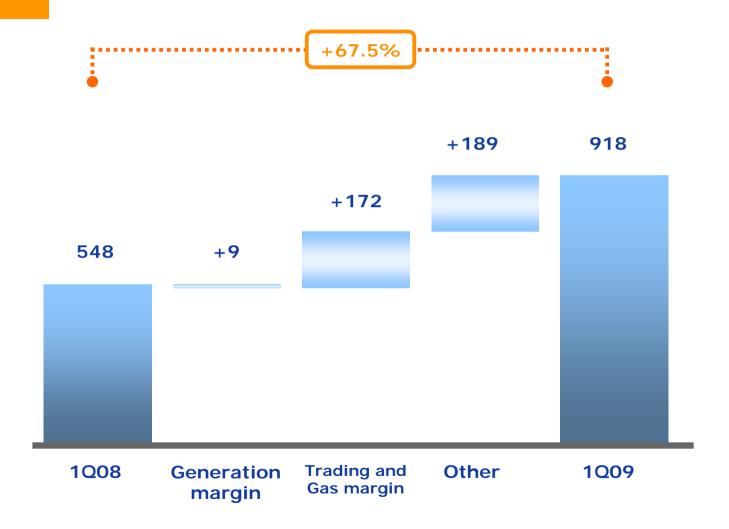


Group EBITDA evolution (€mn)



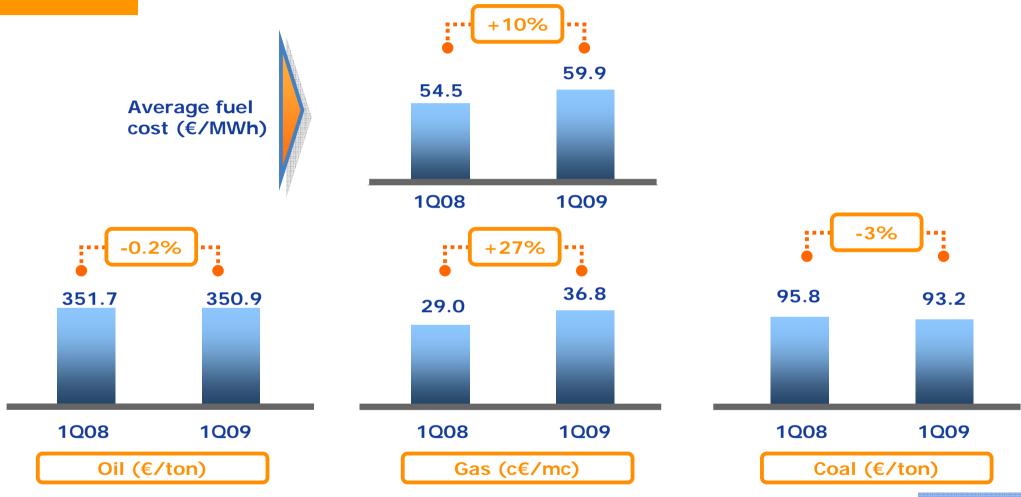


EBITDA evolution: G&EM Italy (€mn)



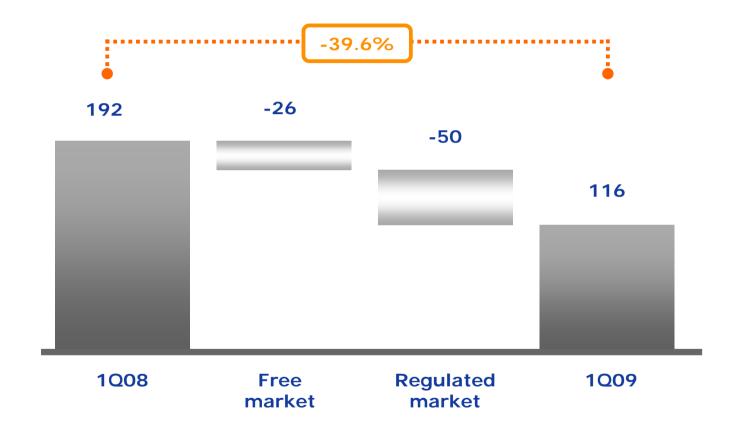


G&EM – Italy: fuel cost evolution



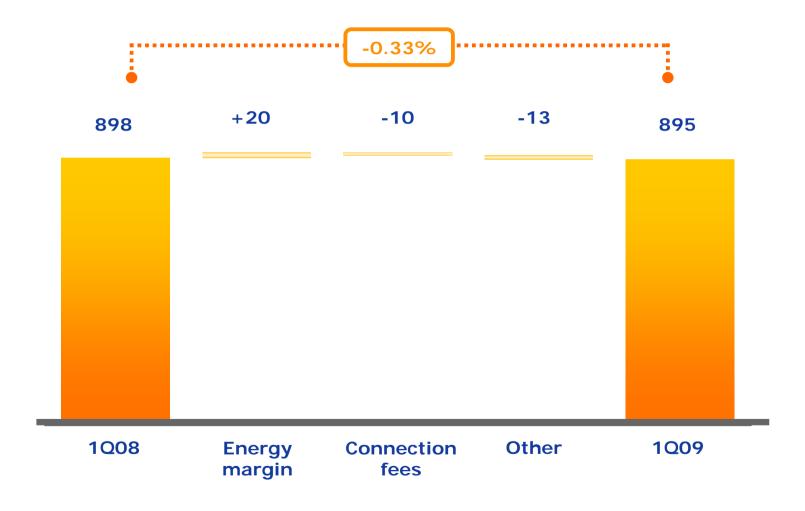


EBITDA evolution - Market Italy (€mn)



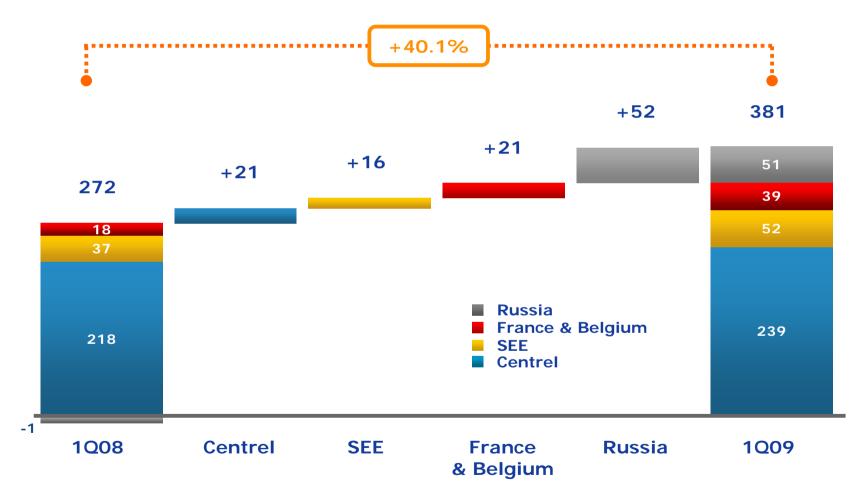


EBITDA evolution - I&N Italy (€mn)





EBITDA evolution - International (€mn)

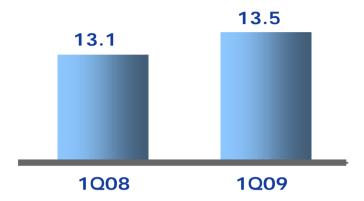




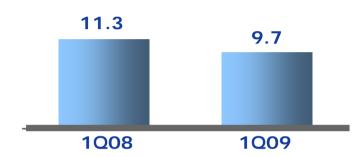
1Q2009 results

Focus on Russia²

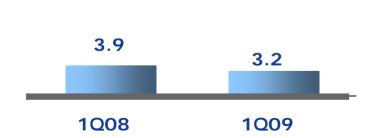
Unit price¹ (€/MWh)



Production (TWh)



Coal spark spread (€/MWh)



Gas spark spread (€/MWh)

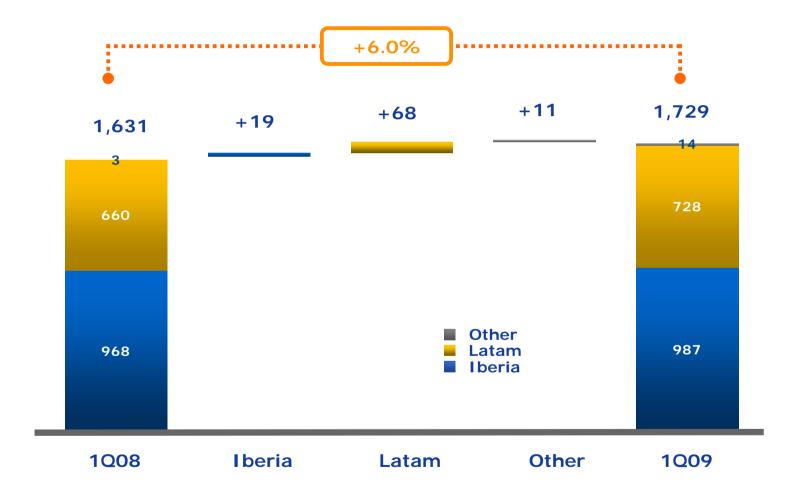






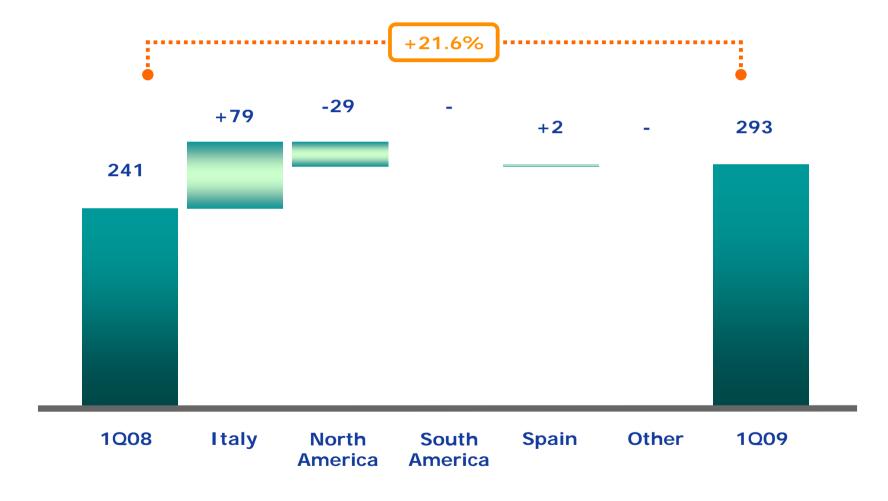


EBITDA evolution: focus on Endesa¹

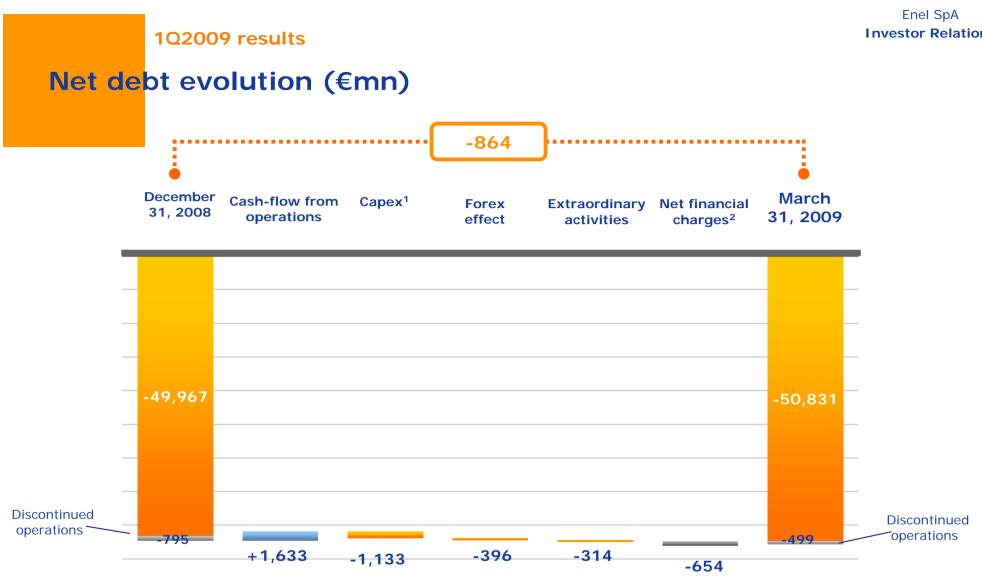




EBITDA evolution: focus on Enel Green Power (€mn)









2. Excluding positive effect of Acciona's put option release.



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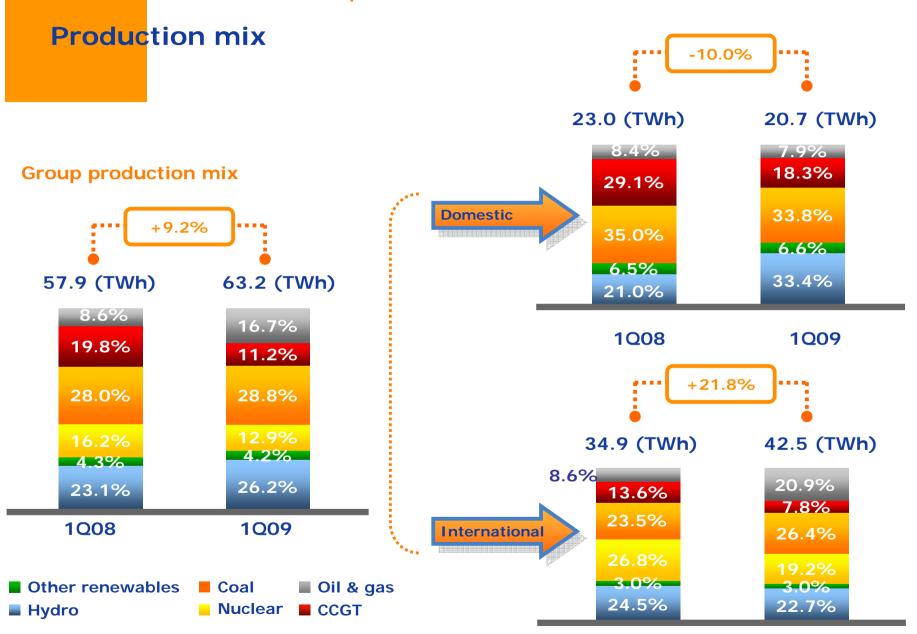
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1008



1Q09

102009 group installed capacity: breakdown by source and location

MW	Hydro	RES - other	Nuclear	Coal	CCGT	Oil & gas ST/OCGT	TOTAL
Italy	14,424	1,051	_	5,575	5,946	13,342	40,338
Iberia	3,793	1,603	2,442	3,892	1,473 ¹	4,239 ²	17,442
Centrel	2,329	 	1,712	1,254			5,295
SEE	7	110 ³		690			807
Americas	6,750	470 	-	376	2,628	1,431 	11,655
Russia	-	 	-	3,623	-	4,5 7 5	8,198
TOTAL	27,303	3,234	4,154	15,410	10,047	23,587	83,735

^{1.} Including 82 MW of installed capacity in Morocco

^{2.} Including 716 MW of installed capacity in Ireland

^{3.} Including 12 MW other renewable capacity in France

102009 group net production: breakdown by source and location

GWh	Hydro	RES - other	Nuclear	Coal	CCGT	Oil & gas ST/OCGT	TOTAL
Italy	6,919	1,374		6,993	3,788	1,644	20,718
Iberia	1,774	850	4,571	4,343	604 ¹	2,198 ²	14,340
Centrel	1,030	-	3,581	567	-	-	5,178
SEE	9	73 ³	-	955	-	-	1,037
Americas	6,860	371	-	353	2,715	1,973	12,272
Russia	-	<u>-</u>		4,999	<u>-</u>	4,722	9,721
TOTAL	16,592	2,668	8,152	18,210	7,107	10,537	63,266

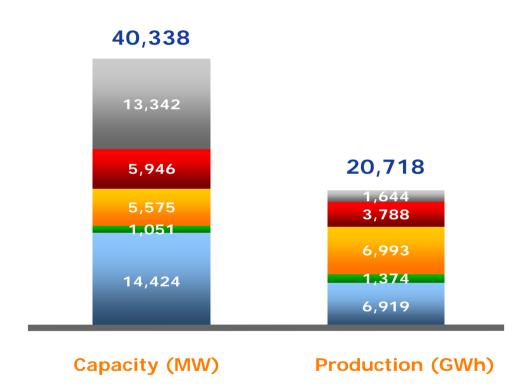
^{1.} Including 129GWh of net production in Morocco



^{2.} Including 230GWh of net production in Ireland

^{3.} Including 5GWh of net production in France

Generation mix - Italy



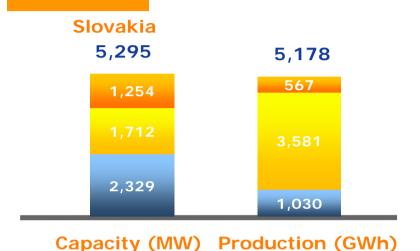
■ Other renewables ■ Coal

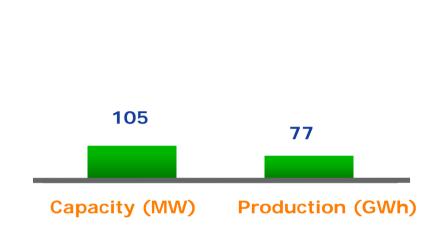
■ Hydro ■ CCGT

■ Oil & gas¹



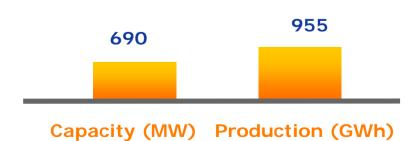
Generation mix - Centrel & South Eastern Europe





Greece

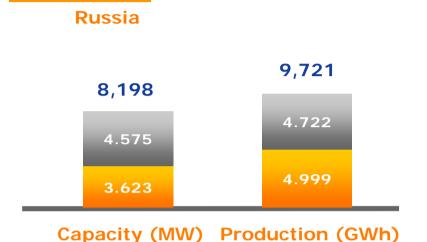
Bulgaria

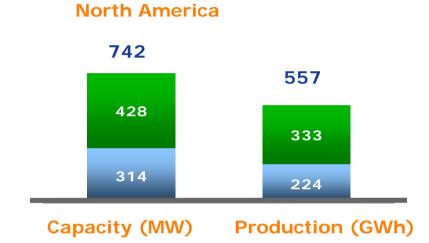




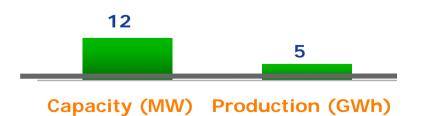


Generation mix - Russia, North America & France





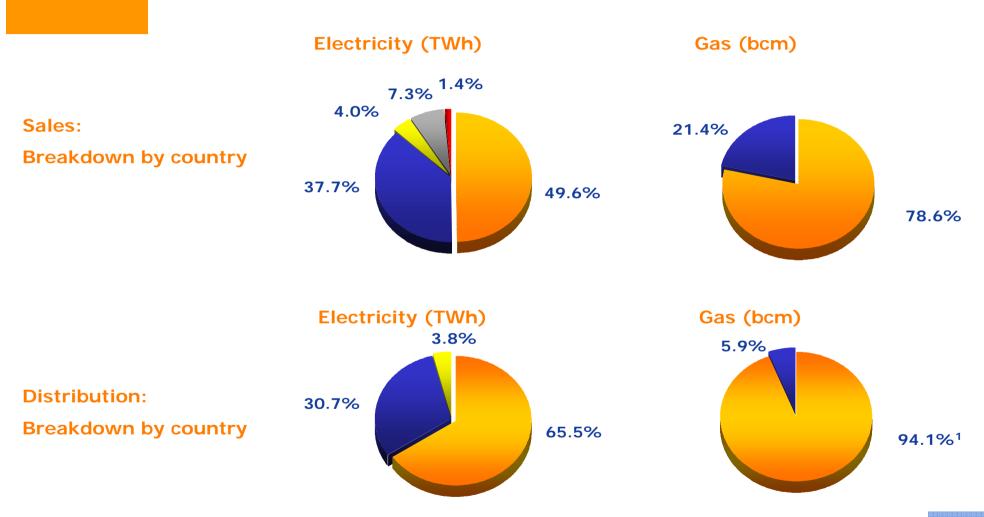
France





SEE

Electricity and gas



Russia

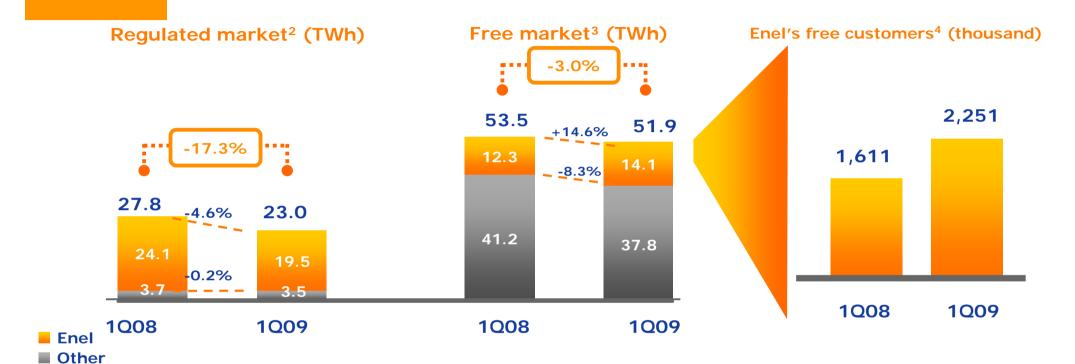
France & Belgium



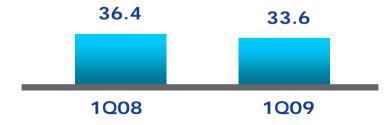
■ Iberia e Latam

Italy

Italian electricity sales market¹



Enel's total sales (TWh)





- 2. 'Maggior tutela & salvaguardia' up to April 30, 2008
- 3. Including self-consumption and, since May 2008, sales to "salvaguardia" customers
- 4. Including dual energy customers

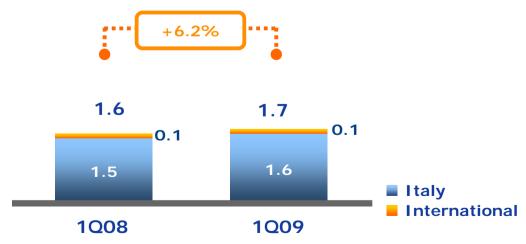


Enel's electricity and gas distribution

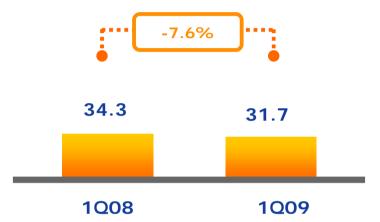
Volumes distributed in Italy¹ (TWh)



Volumes distributed (bcm)²



Volumes distributed abroad (TWh)



Gas end users (thousand)²

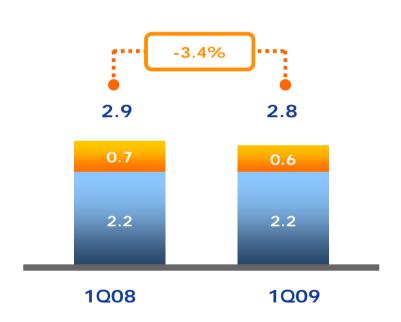




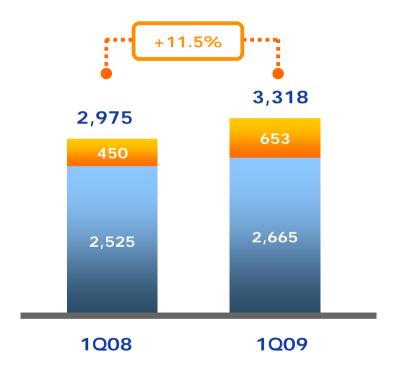
- 1. 1Q08 restated
- 2. Including assets held for sale

Enel's gas sales

Volumes sold (bcm)



Customers (thousand)





International

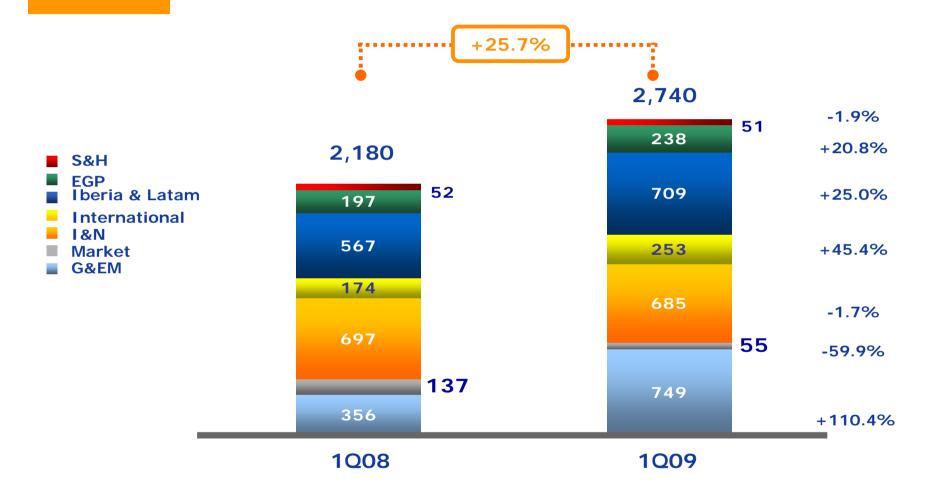


EBITDA evolution - Services & Holding¹ (€mn)





EBIT by business area (€mn)





Balance sheet

€mn	December 31, 2008 Ma	arch 31,2009	%
Net financial debt	49,967	50,831	+1.7
Shareholders' equity	26,295	27,981	+6.4
Net capital employed	76,262	78,812	+3.3



Debt structure

- Average debt maturity: 5 years
- Average cost of debt: 4.6%¹
- (Fixed+hedged)/Total long-term debt: 57%
- (Fixed+hedged)/Total net debt: 56%
- Rating: S&P's = A-/A-2 CW negative; Moody's = A2/P-1 Outlook negative Fitch = A-/F2 RW negative

€mn	December 31, 2008	March 31, 2009	%
Long-term	48,154	47,510	-1.3
Short-term ²	8,577	9,244	7.8
Cash ³	-6,764	-5,923	-12.4
Net debt	49,967	50,831	1.7

- 1. Including Endesa cost of debt equal to 4.6%
- 2. Including current maturities of long-term debt
- 3. Including factoring and other current receivables



Enel's group financial debt evolution as of March 31, 2009

€mn	Enel Group (exc	luding Endesa)	Endesa -	<u>- 67.05%</u>	<u> Group - Total</u>
	12.31.2008	03.31.2009	12.31.2008	03.31.2009	03.31.2009
Bank loans – maturities > 12m	25,867	21,968	3,525	6,471	28,439
Bonds – maturities > 12m	16,604	16,660	3,644	3,714	20,374
Preferred shares > 12m	-	-	973	975	975
Other loans – maturities > 12m	158	197	274	443	640
Financial receivables – maturities > 12m	-373	-377	-2,518	-2,541	-2,918
Total net LT debt - maturities > 12m	42,256	38,448	5,898	9,062	47,510
Bank loans – maturities < 12m	281	295	309	490	785
Bonds – maturities < 12m	431	542	1,933	1,449	1,991
Preferred shares < 12m	-	-	-	-	-
Other loans – maturities < 12m	24	28	132	227	255
Financial receivables – maturities < 12m	-11	-13	-513	-562	-575
Total net LT debt - maturities < 12m	725	852	1,861	1,604	2,456
Other ST bank debt	1,410	1,208	168	131	1,339
Commercial paper	2,425	3,258	1,367	1,527	4,785
Other ST financial debt	97	89	-	-	89
ST debt	3,932	4,555	1,535	1,658	6,213
Factoring receivables	-367	-369	_	_	-369
Other ST financial receivables	-402	-394	-292	-481	-875
Cash at banks and marketable securities	-1,969	-2,769	-3,210	-1,335	-4,104
Total net ST debt (incl. current maturit	ies) 1,919	1,875	-106	1,446	3,321
Net financial debt	44,175	40,323	5,792	10,508	50,831



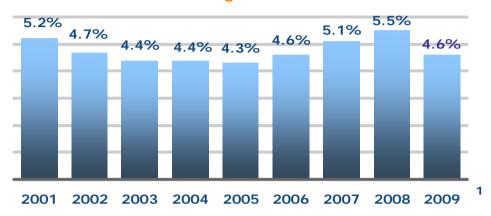
Enel's group financial debt by subsidiary as of March 31, 2009

€mn	Enel SpA	Endesa	EFI	EIH	Slovenské	EP	ED	Other	Total
Bonds	13,564	5,163	2,764	522	193	-	-	159	22,365
Bank loans	11,825	6,961	6,739	-	68	742	1,693	1,196	29,224
Preferred shares	-	975	-	-	-	-	-	-	975
Other loans	(6)	(2,433)	-	-	-	(7)	(16)	(136)	(2,598)
Commercial paper	er -	1,527	3,258	-	-	-	-	-	4,785
Other	(219)	(1,685)	(22)	(160)	(85)	(2)	(232)	(1,515)	(3,920)
Total	25,164	10,508	12,739	362	176	733	1,445	(295)	50,831

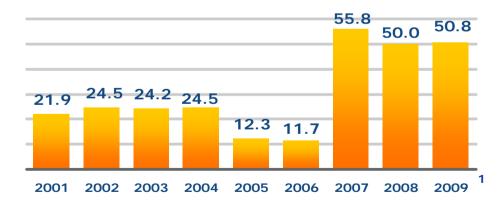


Enel's group financial debt

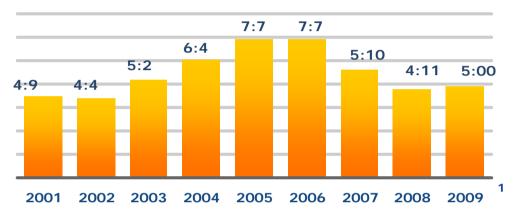
Average cost of debt



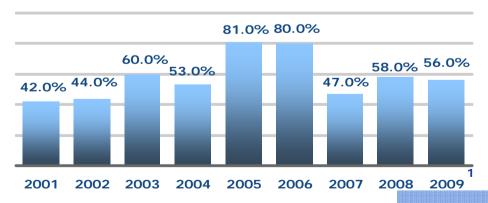
Net financial debt (€bn)



Average residual maturity



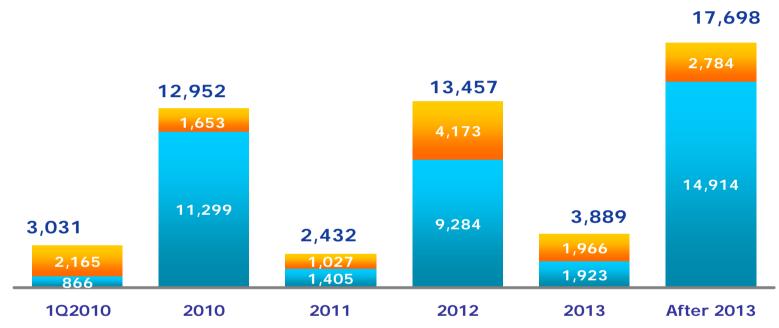
Fixed + Hedged/Total net debt





Enel's Group long-term maturity profile (€mn)







Enel Group liquidity analysis excluding Endesa (€mn)

March 31, 2009

	Amount	Outstanding	Available
36M credit facility for Endesa acquisition	8,962	8,962	-
60M credit facility for Endesa acquisition	7,828	7,828	-
Other committed credit lines ¹	8,240	2,713	5,527
Total committed credit lines	25,030	19,503	5,527
Other short-term bank debt – uncommitted lines	261	203	58
Total credit lines	25,291	19,706	5,585
Commercial paper issued by EFI SA	4,000	3,267	733
Total credit lines + CP	29,291	22,973	6,318
Cash and cash equivalents		(2,769)	2,769
Total liquidity	29,291	20,204	9,087



Endesa liquidity analysis¹ (€mn)

		March 31	, 2009
	Amount	Outstanding	Available
Total committed credit lines	9,961	6,252	3,709
Other short-term bank debt – uncommitted lines	1,278	477	801
Total credit lines	11,239	6,729	4,510
Commercial paper issued by the Endesa Group	4,000	2,291	1,709
Total credit lines + CP	15,239	9,020	6,219
Cash and cash equivalents		(1,991)	1,991
Total liquidity	15,239	7,029	8,210



Generation & Energy Management - Italy

€mn	1Q2008	1Q08 pro-forma	1009	%
Revenues	5,573	5,368	5,270	1.8
EBITDA	707	548	918	67.5
EBIT	489	356	749	110.4
Capex	293	233	169	-27.5
Headcount	6,829 ¹	6,829 ¹	6,784	-0.7



Market - Italy

€mn	1008	1Q08 pro-forma	1009	%
Revenues	6,408	6,373	5,998	-5.9
EBITDA	189	192	116	-39.6
EBIT	134	137	55	-59.9
Capex	4	4	7	75.0
Headcount	4,772 ¹	4,170 ¹	4,133	-0.9



Infrastructure & Network - Italy

€mn	1008	1Q08 pro-forma	1Q09 ¹	%
Revenues	1,669	1,563	1,558	-0.3
EBITDA	967	898	895	-0.3
EBIT	743	697	685	-1.7
Capex	296	278	249	-10.4
Headcount	20,394 ^{1,2}	20,394 ^{1,2}	20,601	+1.0



^{1.} Excluding assets held for sale

^{2.} Figure as of December 31, 2008

International

€mn	1008	1Q08 pro-forma	1009	%
Revenues	944	917	1,398	52.5
EBITDA	289	272	382	40.4
EBIT	186	174	254	46.0
Capex	95	56	177	216.1
Headcount	16,865 ¹	16,865 ¹	16,631	-1.4



Iberia & Latam

€mn	1008	1Q08 pro-forma	1009	%
Revenues	4,018	3,917	3,476	-11.3
EBITDA	1,217	1,148	1,171	2.0
EBIT	732	567	709	25.0
Capex	472	450	386	-14.2
Headcount	17,827 ¹	17,827 ¹	18,042	1.2



Enel Green Power

€mn	1008	1Q08 pro-forma	1009	%
Revenues	_	383	415	8.4
EBITDA	-	241	293	21.6
EBIT	-	197	238	20.8
Capex	-	121	106	-12.4
Headcount	-	2,432 ¹	2,614	7.5



Services & Holding

€mn	1008	1Q08 pro-forma	1009	%
Revenues	739	739	708	-4.2
Holding	164	164	183	11.6
Services & other	266	266	<i>250</i>	-6.0
Engineering & Innovation	309	309	<i>275</i>	11.0
EBITDA	76	75	76	1.3
Holding	8	8	36	_
Services & other	<i>56</i>	<i>56</i>	<i>35</i>	-37.5
Engineering & Innovation	4	4	3	-25.0
Other & Elisions	8	7	2	-71.4
EBIT	53	52	51	-1.9
Holding	6	6	34	-
Services & other	<i>35</i>	35	12	-65.7
Engineering & Innovation	4	4	3	-25.0
Other & Elisions	8	7	2	71.4



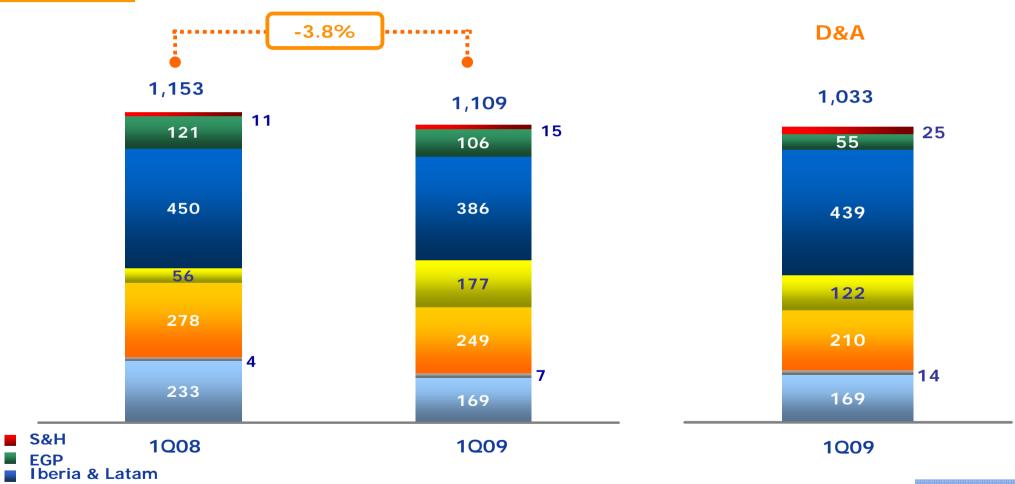
Services & Holding - Continued

€mn	1008	1Q08 pro-forma	1009	%
Capex	11	11	15	36.4
Holding	1	1	-	-
Services & other	10	10	15	50.0
Headcount	6,175 ¹	6,175 ¹	6,117	-0.9
Holding	749	749	719	-4.0
Services & other	4,406	4,406	4,358	-1.1
Engeneering & Innovation	1020	1020	1,040	2.0



1Q2009 results

Focus on capex by business area(€mn)¹





International

I & N Market G&EM

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