

9M2009 Results

November 04, 2009

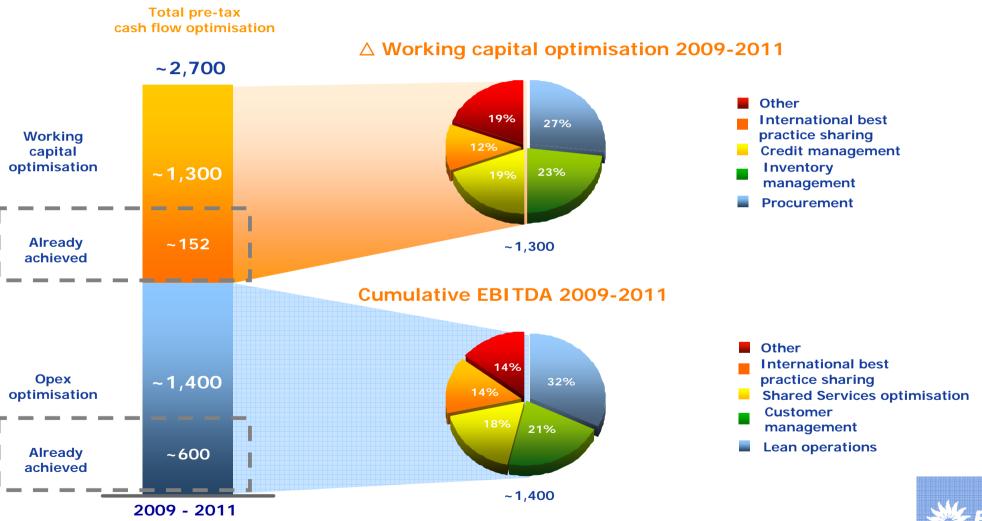
Agenda

- Strategic update
 F. Conti
- 9M2009 results L. Ferraris
- Annexes



Strategic update

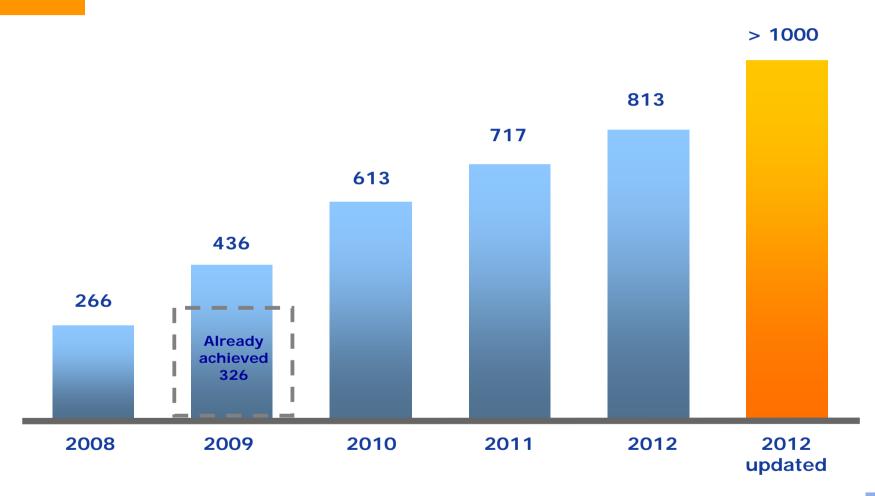
Cash flow optimisation (excluding Endesa): Zenith







Cash flow optimisation: Enel-Endesa's synergy programme¹



Synergy programme well on track



Disposals

Delivered:

- HV grid in Italy
- Gas distribution network (80% stake)
- Severenergia stake (50%)
- Latam portfolio optimization (EEB)

Committed:

- HV grid in Spain
- Enel Green Power (minority stake)
- Other non strategic assets

Impact on net debt



1.2€bn

Closed on April 1, 2009

Current status



1.2€bn

Closed on September 30, 2009



0.5€bn



0.2€bn

Closed on September 23, 2009

Closed on October 5, 2009

Current status

- Expected cash-in by 1H2010
- Underway
- Expected cash-in by end 2010



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Financial highlights: consolidated

€mn	9M08	9M08 restated	9M09	%
Revenues	45,302	45,314	45,687	+0.8
EBITDA	11,312	11,228	12,486	+11.2
- recurring ¹	11,098	11,014	12,121	+10.1
EBIT	8,184	7,838	8,823	+12.6
Group net income	4,982	4,813	4,711	-2.1
Net debt	49,967 ^{2,3}	49,967 ^{2,3}	54,071 ³	+8.2

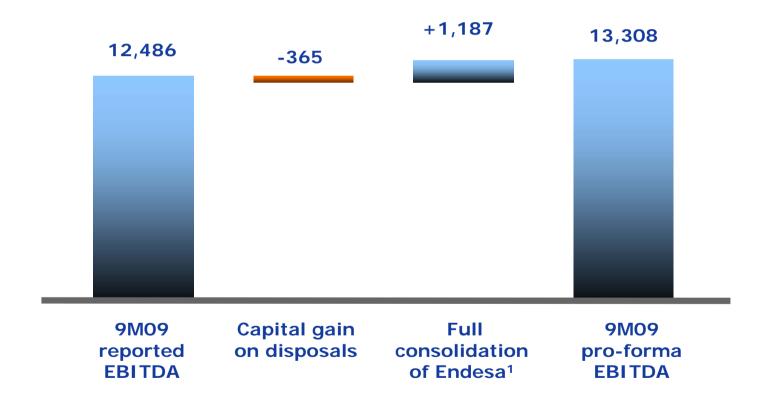


^{1.} Excluding capital gains, losses and one-off items

^{2.} As of December 31, 2008

^{3.} Excluding net debt of assets held for sale

Financial highlights: 9M2009 pro-forma EBITDA





From EBIT to net income

€mn	9M08	9M08 restated	9M09	%
EBIT	8,184	7,838	8.823	+12.6
Net financial charges Interest charges Fair value of Acciona's put option	(2,277) 2,269 (17)	(2,255) 2,247 (17)	(1,006) 1,820 (970)	-55.4 -19.0 n.m.
Other Net income from equity investments using equity method	25 49	25 49	156 30	n.m. -38.8
EBT	5,956	5,632	7,847	+39.3
Income tax	(582)	(481)	(2,173)	n.m.
Net income (continuing operations)	5,374	5,151	5,674	+10.2
Net income (discontinued operations)	226	217	(153)	n.m.
Net income (including third parties)	5,600	5,368	5,521	+2.9
Minorities	(618)	(555)	(810)	+45.9
Group net income	4,982	4,813	4,711	-2.1



9M2009 results

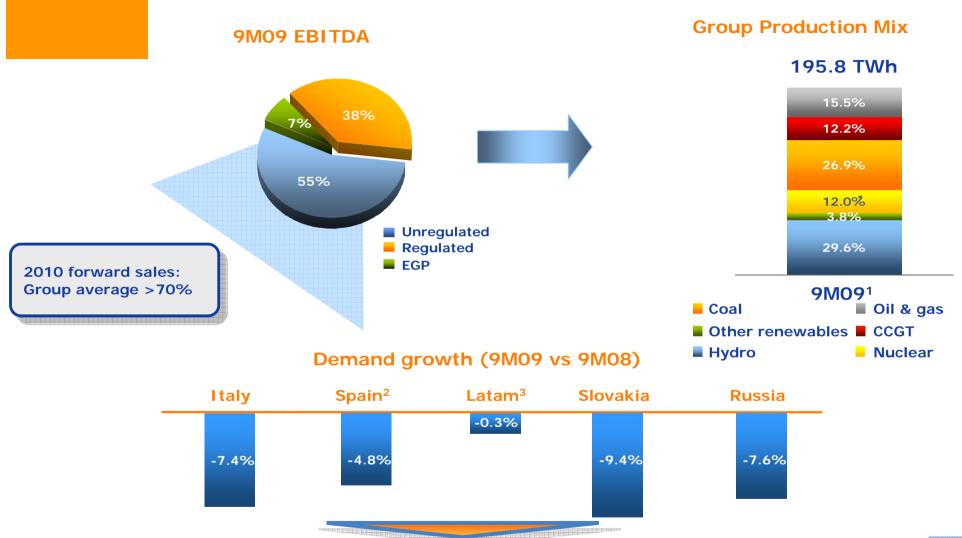
Group EBITDA breakdown: 9M2008 restated

€mn	9M08	9M08 restated	9M09	%
G&EM - Italy	3,405	2,829	2,682	-5.2
Market - Italy	324	330	268	-18.8
I&N - Italy	2,884	2,802	2,833	+1.1
International	778	734	1,094	+49.0
Iberia&Latam	3,839	3,667	4,518	+23.2
Enel Green Power	-	784	884	+12.8
S&H ¹	82	82	207	n.m.
Total	11,312	11,228	12,486	+11.2



9M2009 results

Group EBITDA: regulated/unregulated activities



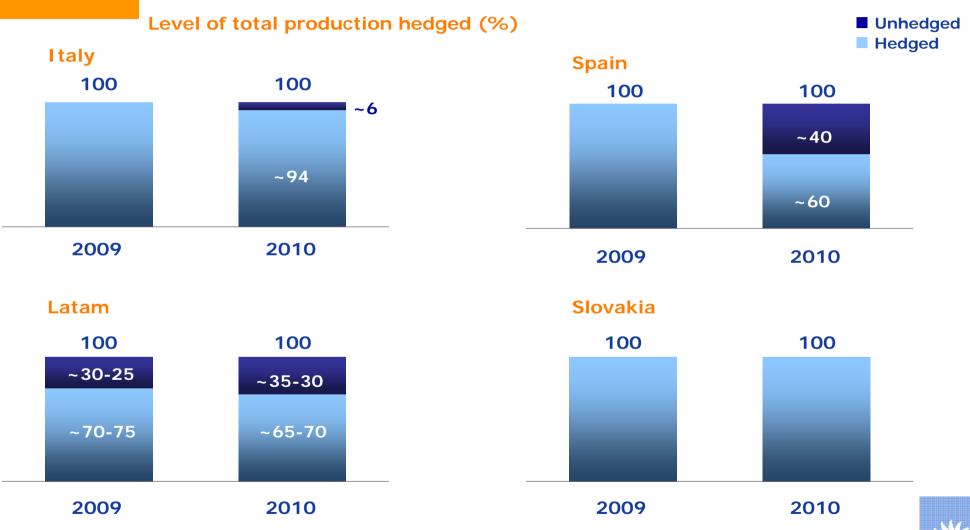
A stable cash flow in an unfavorable economic scenario

- 1. Endesa production consolidated at 67.05 % in 1H09 and 100% for 3Q09. Oil & gas production includes Endesa's extrapeninsular cost-plus remunerated capacity
- 2. Peninsular demand growth
- 3. Countries where Endesa operates, EBITDA weighted



9M2009 results

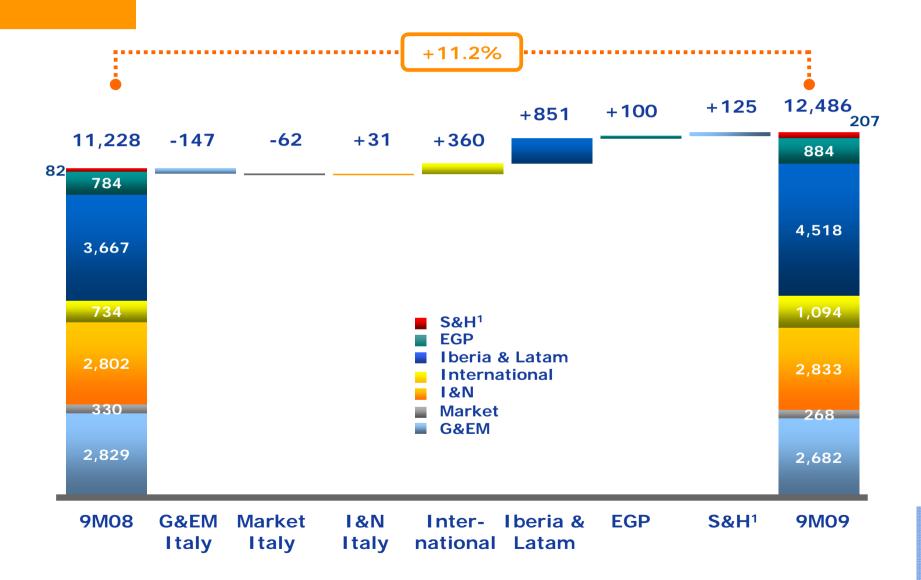
Focus on forward electricity sales





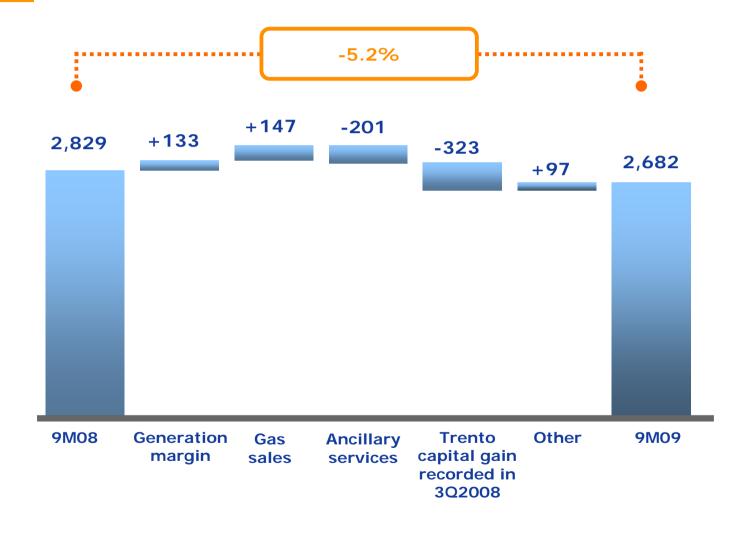


Group EBITDA evolution (€mn)



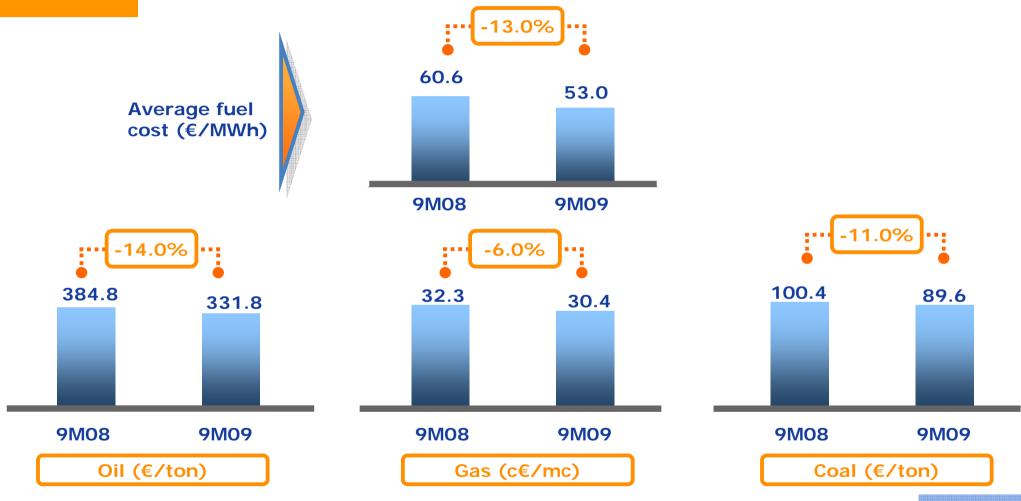


EBITDA evolution - G&EM Italy (€mn)

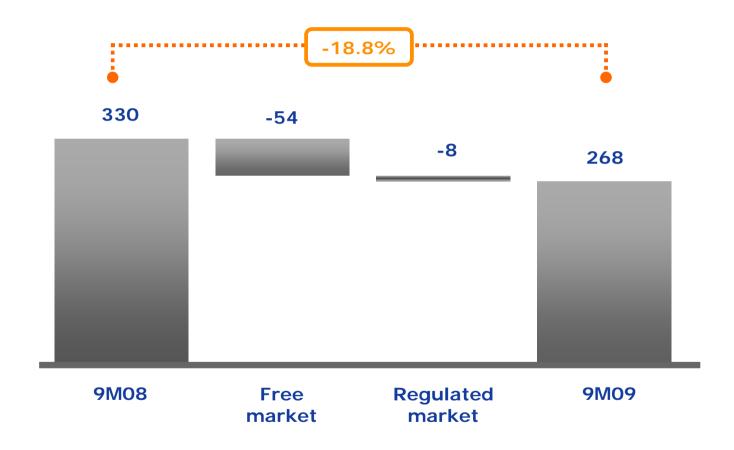




G&EM – Italy: fuel cost evolution

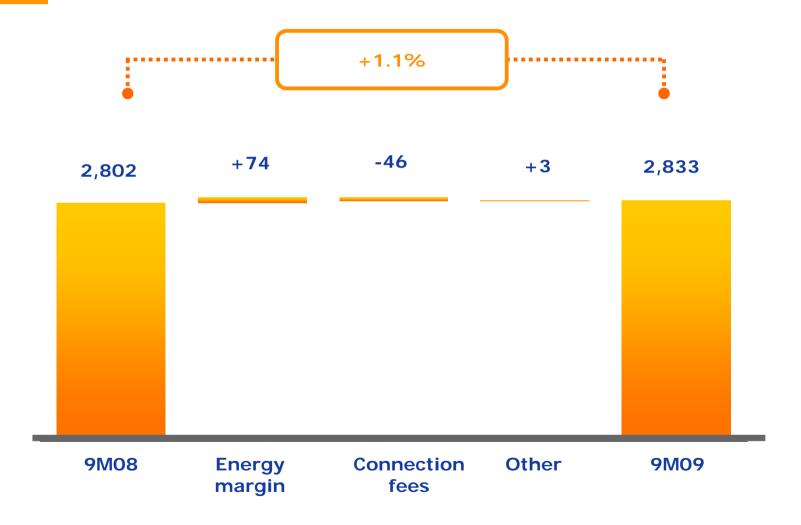


EBITDA evolution - Market Italy (€mn)



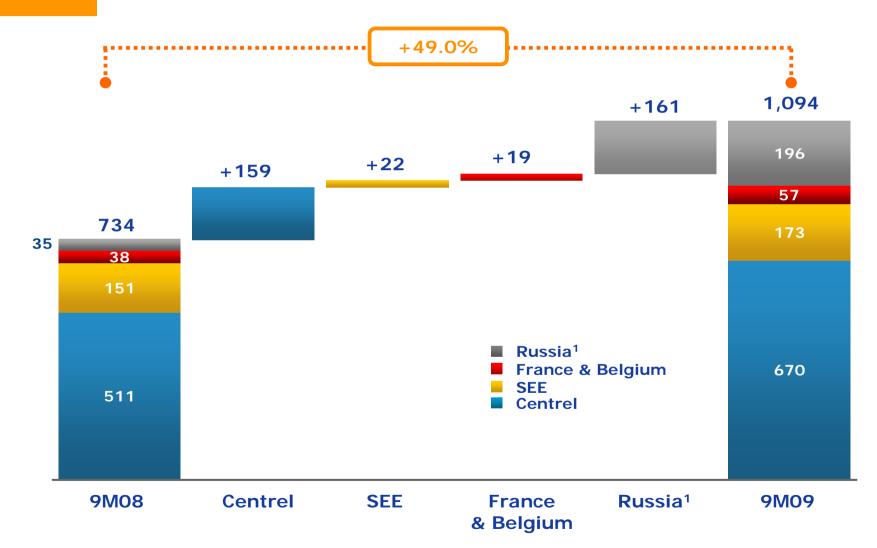


EBITDA evolution - I&N Italy (€mn)





EBITDA evolution - International (€mn)

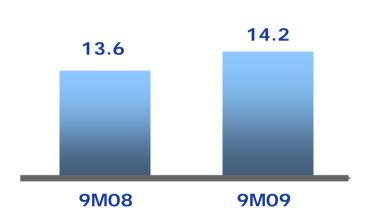




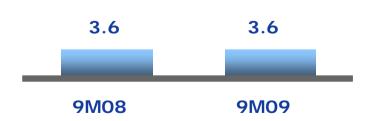
9M2009 results

Focus on Russia²

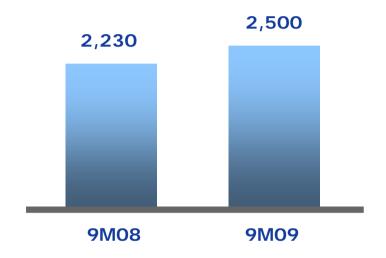
Unit price¹ (€/MWh)



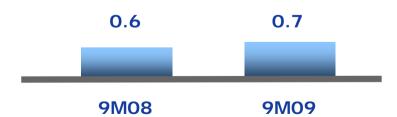
Dark spread (€/MWh)



Capacity payment (€/MW per month)



Spark spread (€/MWh)

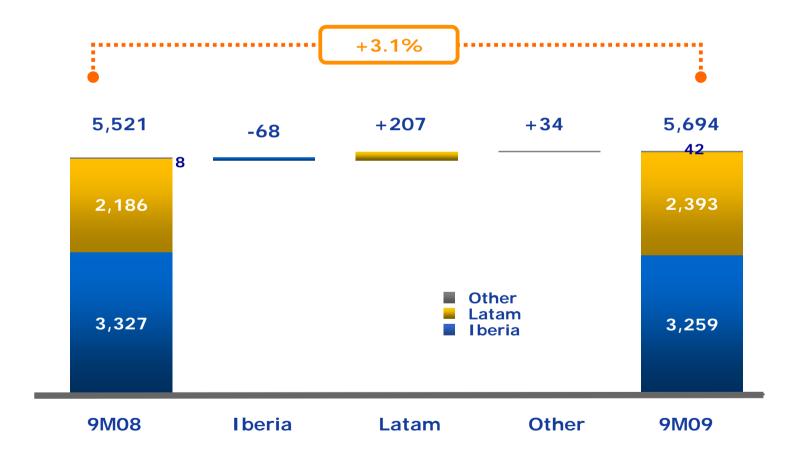




^{1.} Average price excluding capacity payment

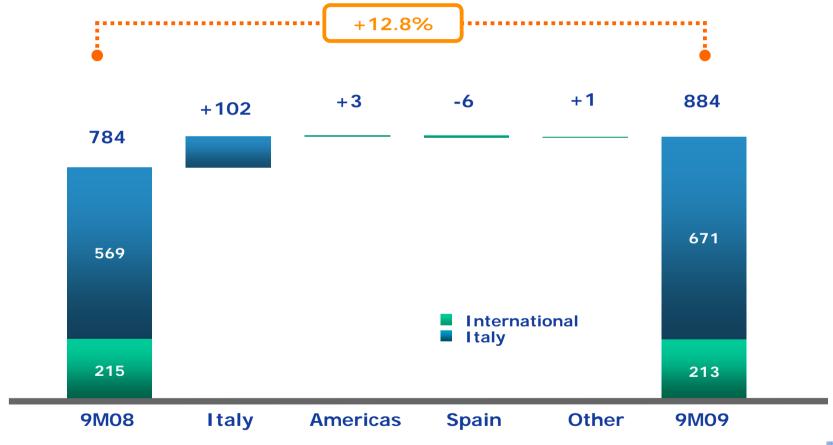
^{2.} Average 2009 exchange rate: 44.3 Rub/Eur

EBITDA evolution: focus on Endesa¹

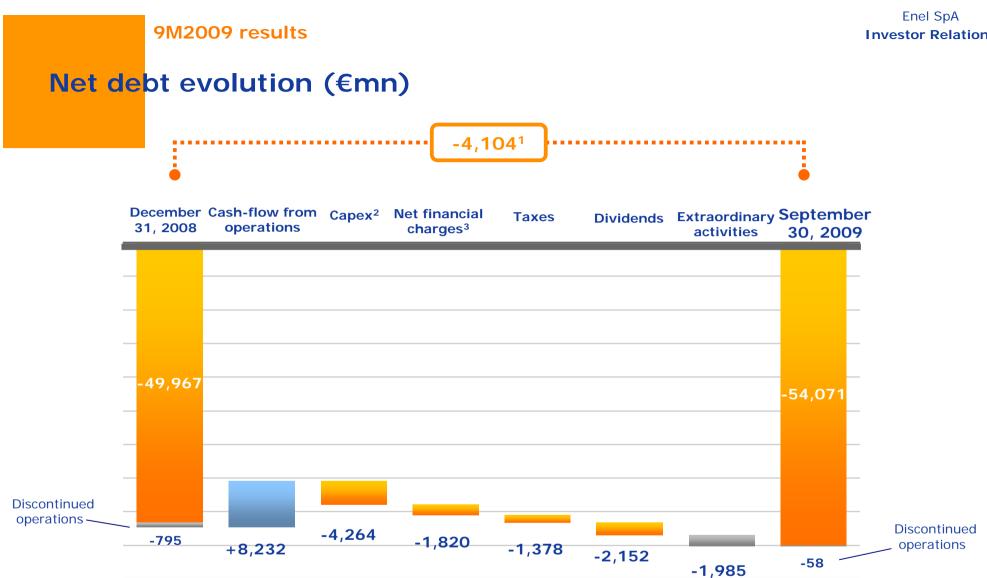




EBITDA evolution: focus on Enel Green Power (€mn)









2. Including investments of assets to be disposed

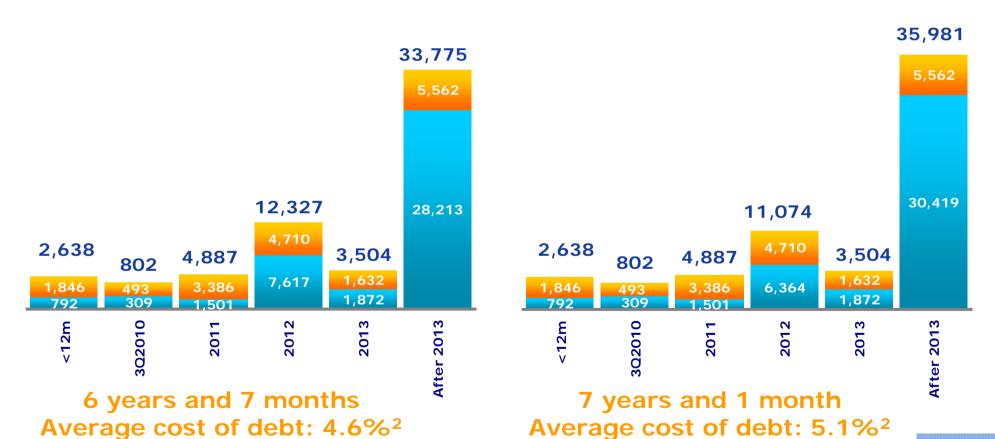
3. Not including proceeds related to fair value valuation of Acciona put option equal to €970mn



Enel's long-term debt maturity profile (€mn)

EndesaEnel Group (excluding Endesa)

Actual 9M09 9M09 adjusted¹



^{1.} Enel's unaudited adjustment taking into account: (i) EFI USD bond issuance for an aggregate amount of 3.1€bn, (ii) syndicated lines prepayment and (iii) Enel Distribuzione loan of 400€mn



^{2.} Including Endesa cost of debt equal to 4.4%

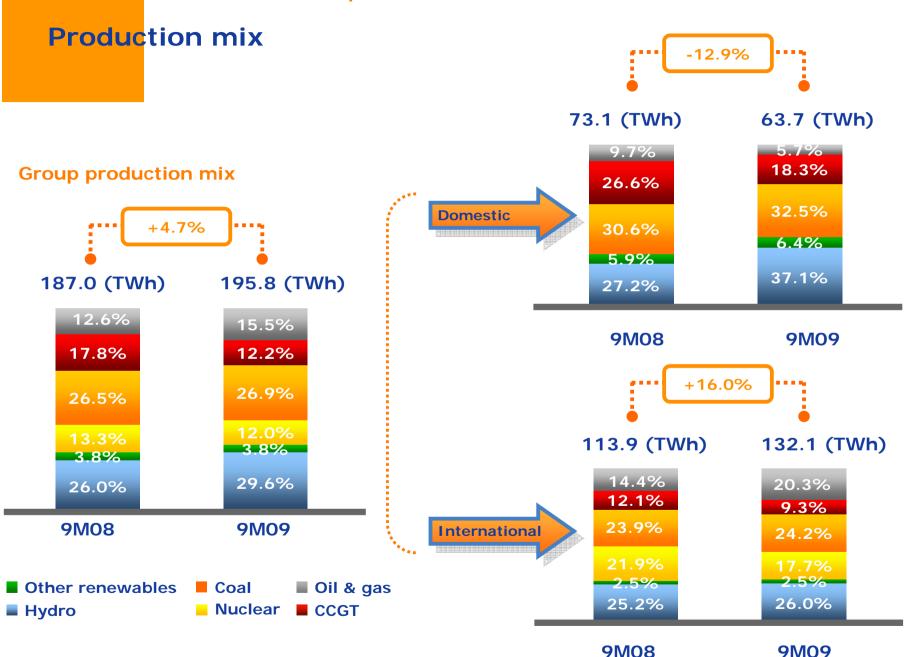
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L. Ferraris







9M2009 group installed capacity: breakdown by source and location

MW	Hydro	RES - other	Nuclear	Coal	CCGT	Oil & gas ST/OCGT	TOTAL
Italy	14,431	1,090	<u>-</u>	6,212	5,946	12,698	40,377
Iberia	4,794	1,232	3,641	5,804	2,197 ¹	6,493 ²	24,161
Centrel	2,329	4 4	1,712	1,250			5,295
SEE	10	175 ³		768			953
Americas	9,597	525	-	538	3,920	2,609	17,189
Russia		 -	-	3,623		4,575 	8,198

^{1.} Including 123 MW of installed capacity in Morocco

^{2.} Including 1,068 MW of installed capacity in Ireland

^{3.} Including 28 MW other renewable capacity in France

9M2009 group net production: breakdown by source and location

GWh	Hydro	RES - other	Nuclear	Coal	CCGT	Oil & gas ST/OCGT	TOTAL
Italy	23,660	4,052	-	20,695	11,704	3,616	63,727
Iberia	5,343	2,095	13,868	12,523	4,778 ¹	7,3932	46,000
Centrel	3,453	3	9,553	1,948	-	-	14,957
	- 						
SEE	11	225 ³	_	2,413		_	2,649
JLL	'''	225°	_	2,413	-	_	2,047
JLL	<u> </u>			2,413			2,047
Americas	25,530	1,042		1,427			41,201
	L 1			:======			
	L 1			:======	7,463		
Americas	25,530	1,042		1,427	7,463	5,739	41,201
Americas	25,530	1,042		1,427	7,463	5,739 13,605	41,201

^{1.} Including 529GWh of net production in Morocco

^{2.} Including 444GWh of net production in Ireland

^{3.} Including 25GWh of net production in France

Enel Green Power Capacity & Production¹

Enel Green Power

Total MW	(+11.2%)
<i>9M08</i>	9M09
4,225	4,697
Total TWh	(+11.6%)
9M08	9H09
12.9	14.4

France

MW (+n.m.)	
<i>9M08</i>	<i>9M09</i>
8	28
TWh (+n.m.)
9M08	9M09
0.005	0.025

Romania-Bulgaria

MW (+n.a.)		
<i>9M08</i>	<i>9M09</i>	
0	9	
TWh ((+n.a.)	
9M08	9M09	
0.000	0.002	

MW (+	37.5%)
9M08	9M09
<i>573</i>	788
TWh (+	21.4%)
9M08	9M09
1.4	1.7

NorthAmerica

South America

MW (+0.5%)
9M08	9M09
664	667
TWh (-	+8.0%)
<i>9M08</i>	9M09
2.5	2.7

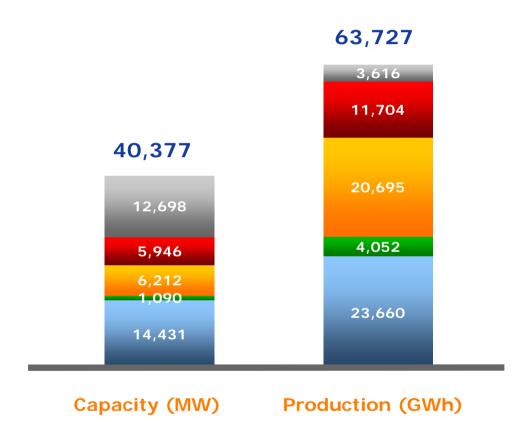
Iberia	
MW (-	+ 28 .1%]
<i>9M08</i>	9M09
374	479
TWh (+9.4%)
<i>9M08</i>	9M09
0.562	0.615

Ita	aly
MW (+3.3%)
9M08	9M09
2,515	2,599
TWh (+	11.0%)
<i>9M08</i>	9M09
8.2	9.1

Greece	
MW (-	+39.6%)
9M08	9M09
91	127
TWh (+20.1%)	
9M08	9M09
0.154	0.185



Generation mix - Italy



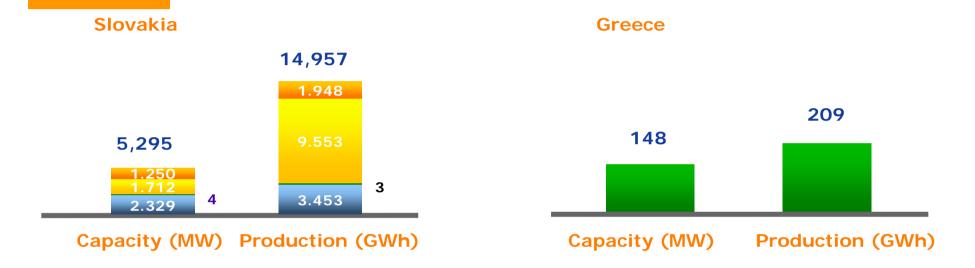
Other renewables

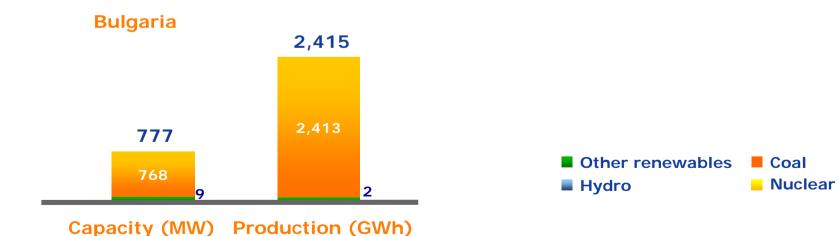
 ■ Oil & gas¹



Hydro

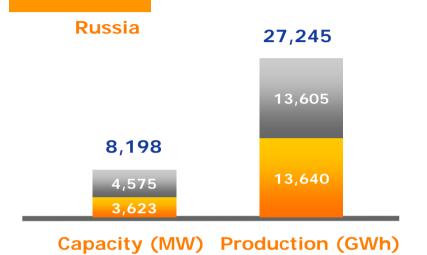
Generation mix - Centrel & South Eastern Europe

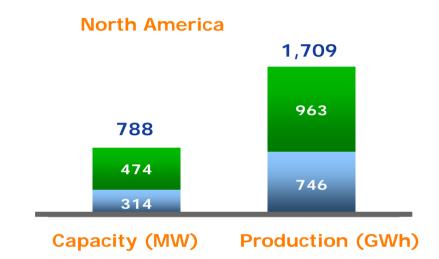




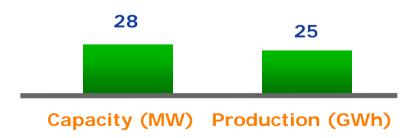


Generation mix - Russia, North America & France





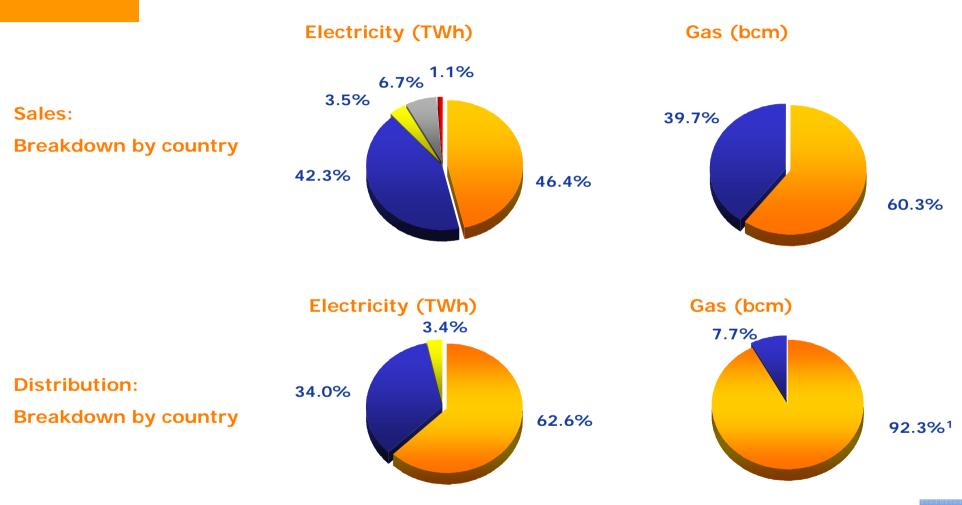
France





SEE

Electricity and gas



Russia

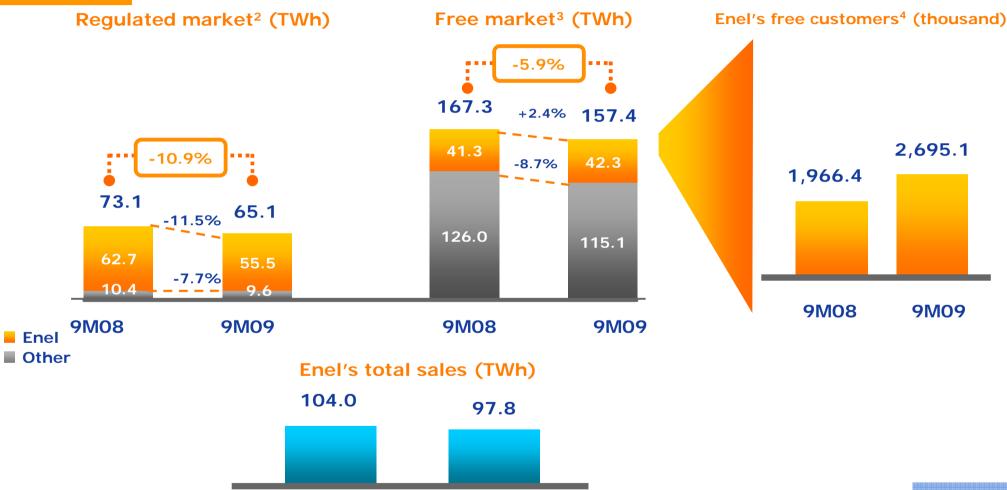
France & Belgium



■ Iberia e Latam

Italy

Italian electricity sales market¹



9M09



9M08

3. Including self-consumption and, since May 2008, sales to "salvaguardia" customers

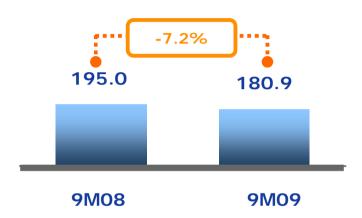
4. Including dual energy customers



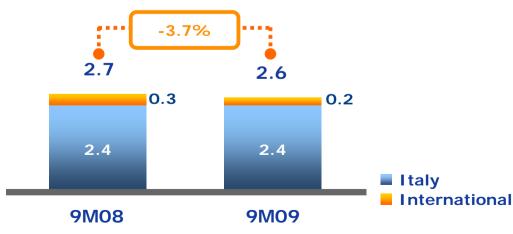
^{2. &#}x27;Maggior tutela & salvaguardia' up to April 30, 2008

Enel's electricity and gas distribution

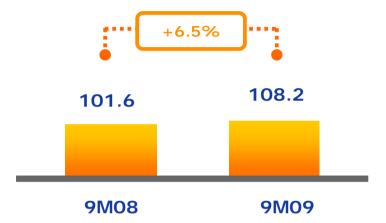
Volumes distributed in Italy¹ (TWh)



Volumes distributed (bcm)²



Volumes distributed abroad (TWh)



Gas end users (thousand)²

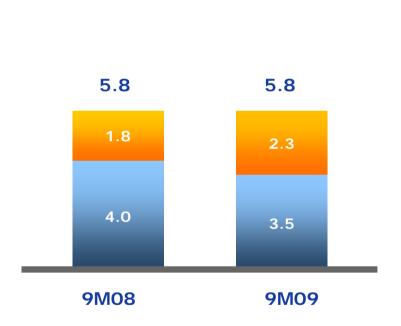




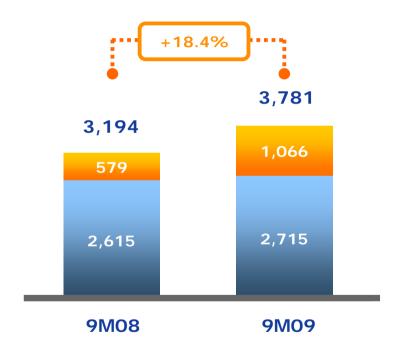
- 1. 9M08 restated
- 2. Including assets held for sale

Enel's gas sales

Volumes sold (bcm)



Customers (thousand)

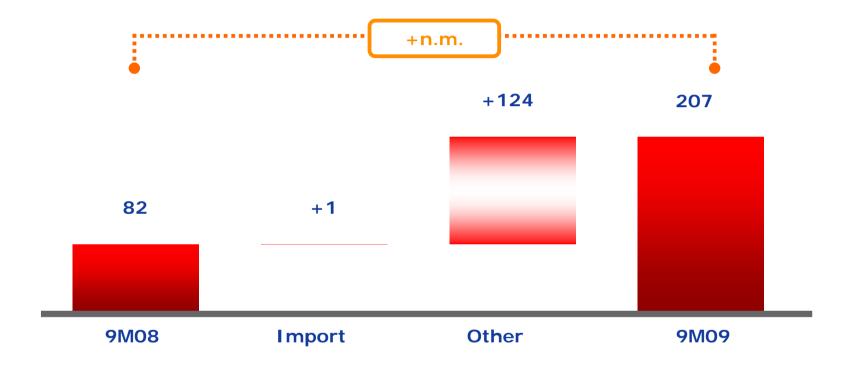






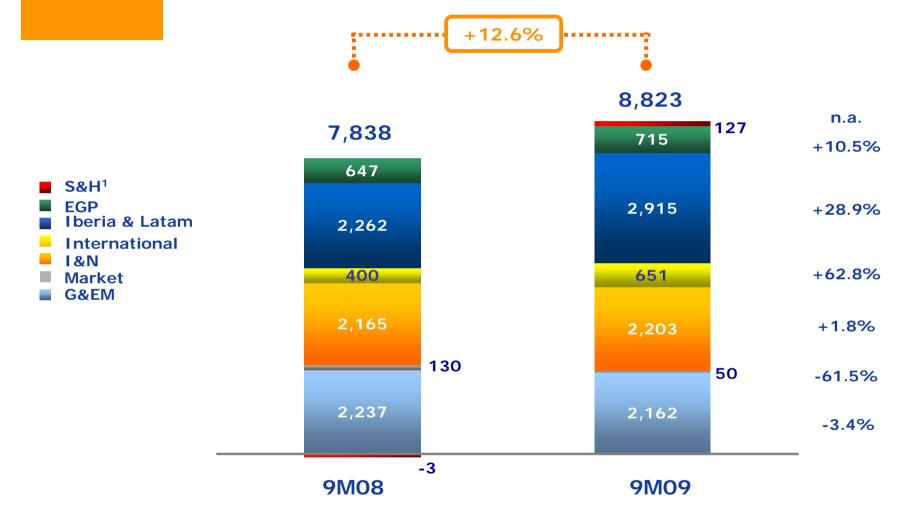
9M2009 results - Financial annexes

EBITDA evolution - Services & Holding¹ (€mn)





EBIT by business area (€mn)





Balance sheet

€mn	December 31, Sep 2008	ptember 30, 2009	%
Net financial debt	49,967	54,071	+8.2
Shareholders' equity	26,295	42,170	+60.4
Net capital employed	76,262	96,241	+26.2



Debt structure

- Average debt maturity: 6 years and 7 month
- Average cost of debt¹: 4.6%
- (Fixed+hedged)/Total long-term debt: 72%
- (Fixed+hedged)/Total net debt: 68%
- Rating: S&P's = A-/A-2 Stable outlook; Moody's = A2/P-1 Negative outlook
 Fitch = A-/F2 Stable outlook

€mn	December 31, 2008	September 30, 2009	%
Long-term	48,154	49,782	+3.4
Short-term ²	8,577	11,383	+32.7
Cash ³	-6,764	-7,094	+4.9
Net debt	49,967	54,071	+8.2

- 1. Including Endesa cost of debt equal to 4.4%
- 2. Including current maturities of long-term debt
- 3. Including factoring and other current receivables



Enel's group financial debt evolution as of September 30, 2009

<u>Enel</u>	Group (exclu	<u>ıding Endesa)</u>	<u>Ende</u>	<u> Group - Total</u>	
enin	12.31.2008	09.30.2009	12.31.2008	09.30.2009	09.30.2009
Bank loans – maturities > 12m	25,867	16,294	3,525	8,063	24,357
Bonds – maturities > 12m	16,604	22,938	3,644	5,617	28,555
Preferred shares > 12m	-	-	973	1,460	1,460
Other loans – maturities > 12m	158	280	274	643	923
Financial receivables – maturities > 12m	-373	-576	-2,518	-4,937	-5,513
Total net LT debt - maturities > 12m	42,256	38,936	5,898	10,846	49,782
Bank loans – maturities < 12m	281	313	309	605	918
Bonds - maturities < 12m	431	453	1,933	795	1,248
Preferred shares < 12m	_	_	-	_	_
Other loans – maturities < 12m	24	26	132	446	472
Financial receivables – maturities < 12m	-11	-12	-513	-924	-936
Total net LT debt - maturities < 12m	725	780	1,861	922	1,702
Other ST bank debt	1,410	1,575	168	101	1,676
Commercial paper	2,425	3,939	1,367	3,084	7,023
Other ST financial debt	97	46	-	_	46
ST debt	3,932	5,560	1,535	3,185	8,745
Factoring receivables	-367	-278	_	_	-278
Other ST financial receivables	-402	-987	-292	-460	-1,447
Cash at banks and marketable securities	-1,969	-2,304	-3,210	-2,129	-4,433
Total net ST debt (incl. current maturities	•	2,771	-106	1,518	4,289
Net financial debt	44,175	41,707	5,792	12,364	54,071



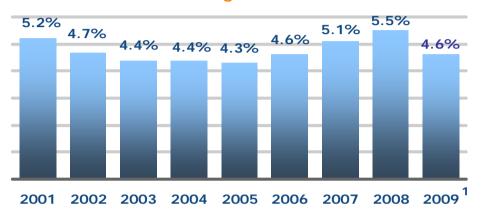
Enel's group financial debt by subsidiary as of September 30, 2009

€mn	Enel SpA	Endesa	EFI	EIH	Slovenské	EP	ED	Other	Total
Bonds	13,598	6,412	8,928	522	194	-	_	149	29,803
Bank loans	7,465	8,668	4,771	-	106	719	2,025	1,521	25,275
Preferred shares	-	1,460	-	-	-	-	-	-	1,460
Other loans	(76)	(4,772)	-	-	-	(6)	(17)	(183)	(5,054)
Commercial pape	er -	3,084	3,848	-	-	-	-	91	7,023
Other	630	(2,488)	(23)	(146)	(104)	(1)	(496)	(1,808)	(4,436)
Total	21,617	12,364	17,524	376	196	712	1,512	(230)	54,071

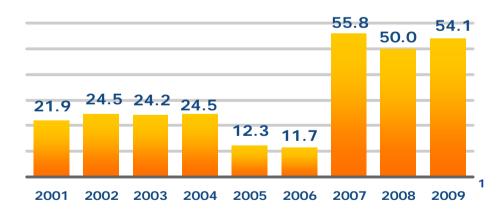


Enel's group financial debt

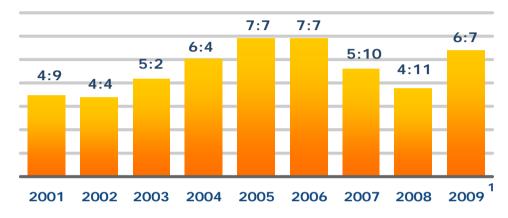
Average cost of debt



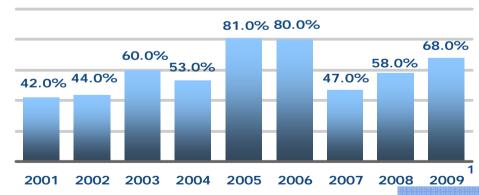
Net financial debt (€bn)



Average residual maturity



Fixed + Hedged/Total net debt





Enel's long-term debt maturity profile (€mn)

Enel Group (excluding Endesa)

€mn	<12m	IIIQ2010	2011	2012	2013	After 2013
Bank loans	313	113	352	6,517	342	8,970
Bonds	453	165	1,126	1,070	1,504	19,073
Other	26	31	23	30	26	170
Total	792	309	1,501	7,617	1,872	28,213

Endesa

€mn	<12m	IIIQ2010	2011	2012	2013	After 2013
Bank loans	605	282	2,580	3,382	438	1,381
Bonds	79 5	155	640	1,192	1,110	2,520
Other ¹	446	56	166	136	84	1,661
Total	1,846	493	3,386	4,710	1,632	5,562



Enel Group liquidity analysis excluding Endesa (€mn)

September 30, 2009

	Amount	Outstanding	Available
60M credit facility for Endesa acquisition	6,154	6,154	_
2009 credit facility for Endesa acquisition (2014)	4,324	4,324	-
2009 credit facility for Endesa acquisition (2016)	1,965	1,965	-
Other committed credit lines ¹	8,525	1,100	7,425
Total committed credit lines	20,968	13,543	7,425
Other short-term bank debt – uncommitted lines	1,067	435	632
Total credit lines	22,035	13,978	8,057
Commercial paper ²	4,091	3,949	142
Total credit lines + CP	26,126	17,927	8,199
Cash and cash equivalents	-	(2,304)	2,304
Total liquidity	26,126	15,623	10,503



^{2.} Including 4 RURbn commercial paper of OGK-5



Endesa liquidity analysis (€mn)

	September 30, 2009		
	Amount	Outstanding	Available
Total committed credit lines	9,823	2,929	6,894
Other short-term bank debt – uncommitted lines	1,237	353	884
Total credit lines	11,060	3,282	7,778
Commercial paper issued by the Endesa Group	4,000	3,095	905
Total credit lines + CP	15,060	6,377	8,683
Cash and cash equivalents	-	(2,129)	2,129
Total liquidity	15,060	4,248	10,812



Generation & Energy Management - Italy

€mn	9M08	9M08 restated	9M09	%
Revenues	17,262	16,532	13,640	-17.5
EBITDA	3,405	2,829	2,682	-5.2
EBIT	2,735	2,237	2,162	-3.4
Capex	815	606	503	-17.0
Headcount	6,829 ¹	6,829 ¹	6,678	-2.2



Market - Italy

€mn	9M08	9M08 restated	9M09	%
Revenues	16,658	16,556	15,406	-6.9
EBITDA	324	330	268	-18.8
EBIT	123	130	50	-61.5
Capex	27	27	43	+59.3
Headcount	4,170 ¹	4,1 7 0¹	4,006	-3.9



Infrastructure & Network - Italy

€mn	9M08	9M08 restated	9M09 ¹	%
Revenues	4,912	4,722	5,069	+7.3
EBITDA	2,884	2,802	2,833	+1.1
EBIT	2,176	2,165	2,203	+1.8
Capex	1,032	958	762	-20.5
Headcount	20,394 ^{1,2}	20,394 ^{1,2}	19,865	-2.6



^{1.} Excluding assets held for sale

^{2.} Figure as of December 31, 2008

International

€mn	9M08	9M08 restated	9M09	%
Revenues	3,280	3,198	4,047	+26.5
EBITDA	778	734	1,094	+49.0
EBIT	422	400	651	+62.8
Capex	652	396	671	+69.4
Headcount	16,865 ¹	16,865 ¹	16,107	-4.4



Iberia & Latam

€mn	9M08	9M08 restated	9M09	%
Revenues	12,417	12,136	14,388	+18.6
EBITDA	3,839	3,667	4,518	+23.2
EBIT	2,731	2,262	2,915	+28.9
Capex	1,550	1,454	1,515	+4.2
Headcount	17,827 ¹	17,827 ¹	26,526	+48.8



Enel Green Power

€mn	9M08	9M08 restated	9M09	%
Revenues	-	1,305	1,259	-3.5
EBITDA	-	784	884	+12.8
EBIT	-	647	715	+10.5
Capex	-	562	564	+0.4
Headcount	-	2,432 ¹	2,686	+10.4



Services & Holding

€mn	9M08	9M08 restated	9M09	%
Revenues	2,130	2,130	1,948	-8.5
Holding	509	509	<i>514</i>	+1.0
Services & other	843	843	779	-7.6
Engineering & Innovation	778	778	655	-15.8
EBITDA	82	82	207	n.m.
Holding	(36)	(36)	56	n.m.
Services & other	111	111	142	+27.9
Engineering & Innovation	7	7	13	+85.7
Other & Elisions	-	-	(4)	n.a.
EBIT	(3)	(3)	127	n.m.
Holding	(53)	(53)	<i>50</i>	n.m.
Services & other	45	45	70	+55.6
Engineering & Innovation	<i>5</i>	5	11	n.m.
Other & Elisions	-	-	(4)	n.a.



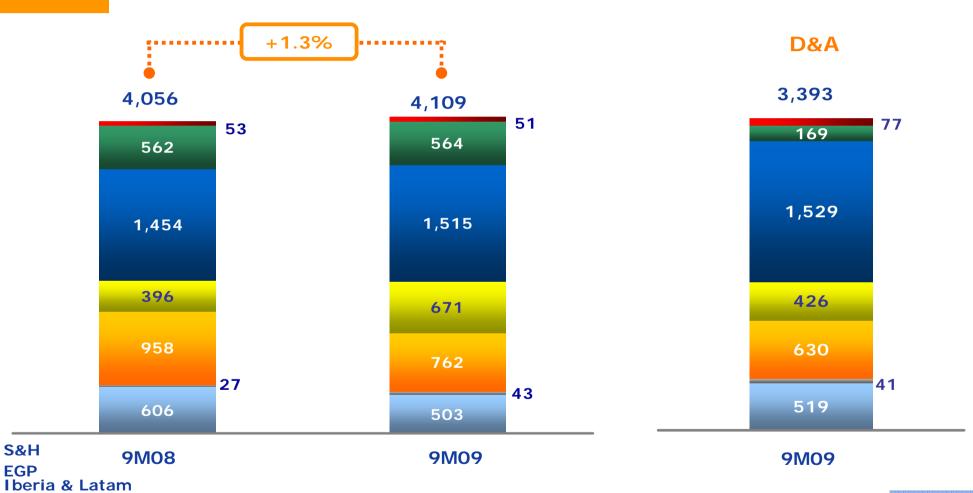
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Services & Holding - Continued

€mn	9M08	9M08 restated	9M09	%
Capex	53	<i>53</i>	51	-3.8
Holding	6	6	1	-83.3
Services & other	47	47	49	+4.3
Engeneering & Innovation	-	-	1	n.m.
Headcount	6,175 ¹	6,175 ¹	6,152	-0.4
Holding	749	749	722	-3.6
Services & other	4,406	4,406	4,277	-2.9
Engeneering & Innovation	1,020	1,020	1,153	+13.0



Focus on capex by business area(€mn)¹





International

S&H

EGP

I&N Market **G&EM**

Disclaimer

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