

Agenda



enel

Enel @2030 The context
Our strategic actions

Our value

Targets

2022-24 Strategic Plan Capital allocation
The value of integration
Simplifying and refocusing
EBITDA evolution
Financial management



FY 2021 consolidated results



Q1 2022 consolidated results



2022-2024 annexes

Enel @2030

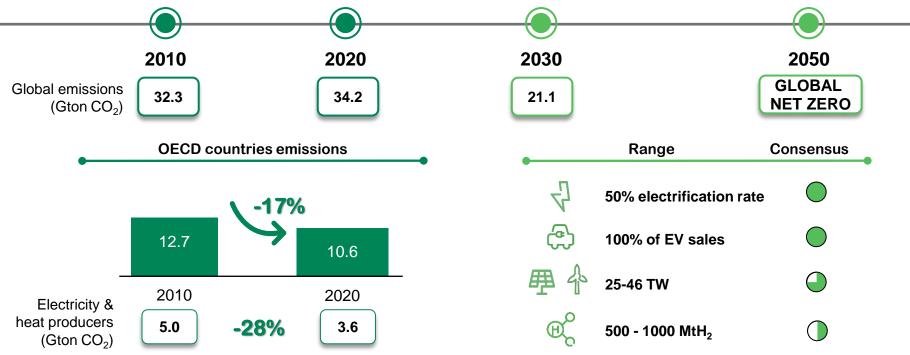


The context



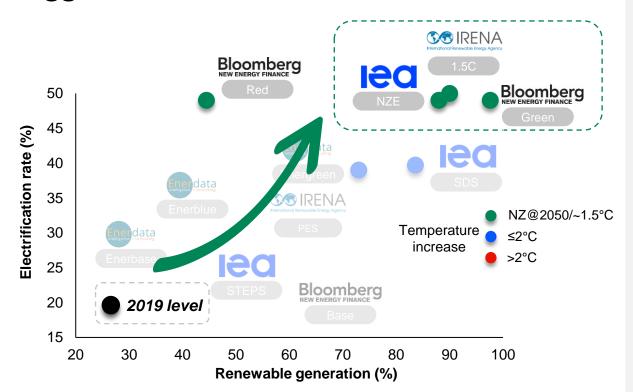
Net zero: the unavoidable journey towards global decarbonization...





...will see electrification as the most important trigger...

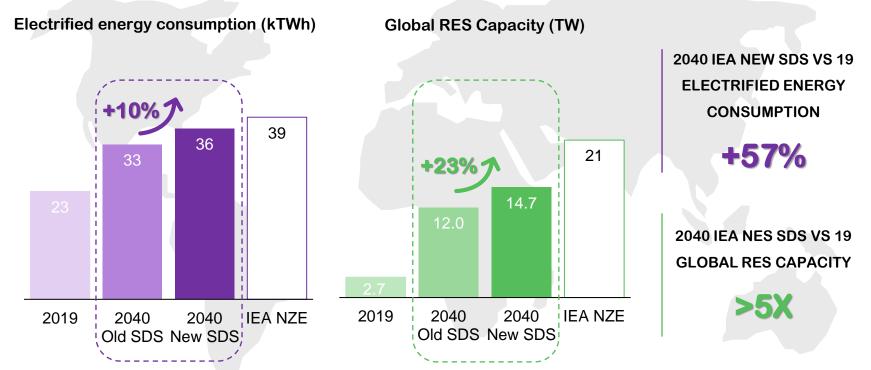




At least a 50%
rate of
electrification
is needed in 2050
in order to
reach 1.5°c

...with underlying trends we presented last year to accelerate further...





...and decarbonized electricity opening to main benefits for customers





> Affordable and clean energy



> Reliable and safe delivery



High tech and high quality service

ENERGY SPENDING¹
-20%

GREENHOUSE GASES











Allocating capital to support a decarbonized electricity supply

Enabling electrification of customer energy demand

Leveraging full value chain's value creation

Bringing forward Sustainable Net Zero





Allocating capital to support a decarbonized electricity supply

Enabling electrification of customer energy demand

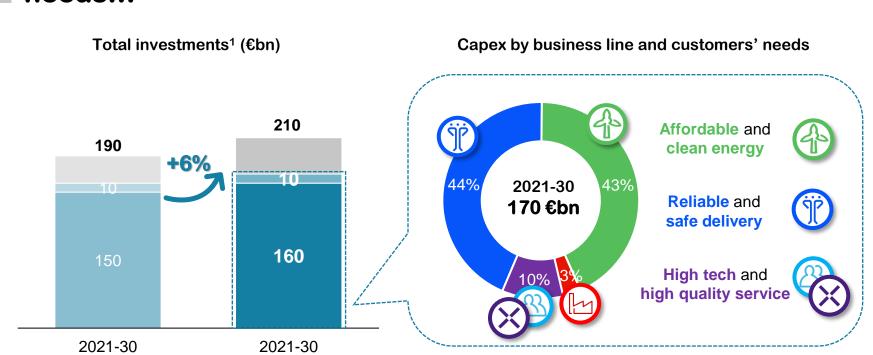
Leveraging full value chain's value creation

Bringing forward Sustainable Net Zero

An investment plan tailored to address customers' needs...



11



Ownership Stewardship Third parties

New plan

Old plan

...and consolidating Enel's leadership through the decade





154

74

+12 mn

86



Total

~49

+105 GW

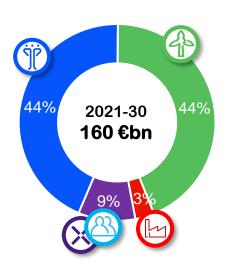
Ownership capex concentrated in Tier 1 Countries where we will pursue integrated value maximization



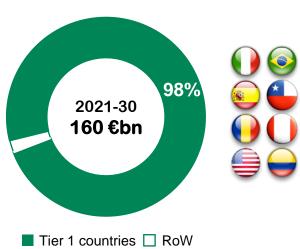












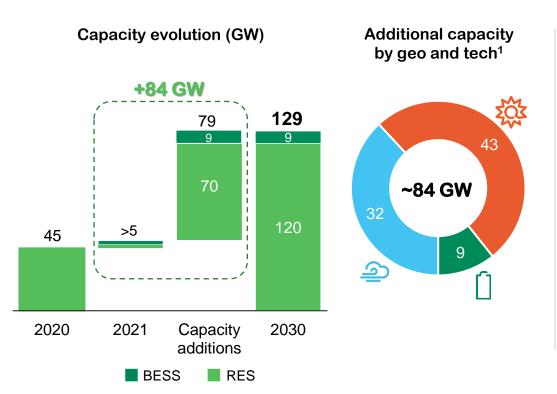
We consider Tier 1, countries where we have an integrated or potential integrated presence

Foster renewable penetration...

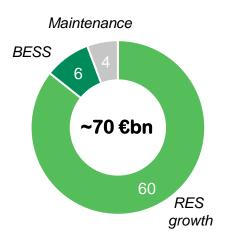








Gross Capex 2021-2030¹



~65 €bn development IRR-WACC 150 bps

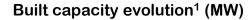
...leveraging on a unique track record ...

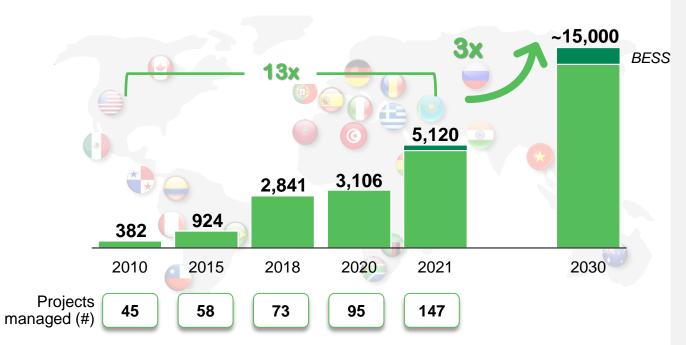








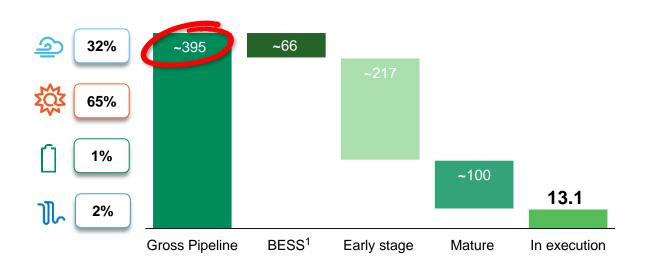




Progressive acceleration of our renewables growth over time

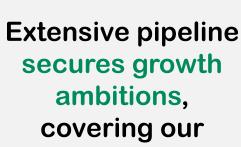
...supported by the largest pipeline in the industry...

Renewables pipeline by technology and maturity (GW)







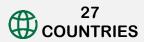


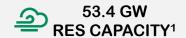
future targets

towards 2030

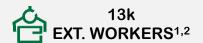
...and by well-established global platforms



















1 €bn
2022-24
PIPELINE
INVESTMENTS

E&C

-9%
HEADCOUNT/MW³

-9% -25%
HEADCOUNT/ PROJECT LEAD TIME

O&M

-1%
OPEX/MW³

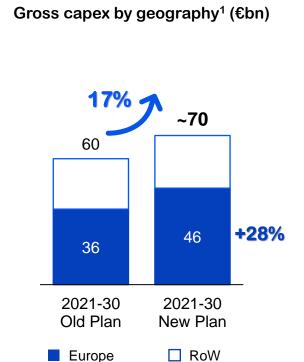
-9% +12%
OPEX/MW RECOVERY
IN LOST
PRODUCTION

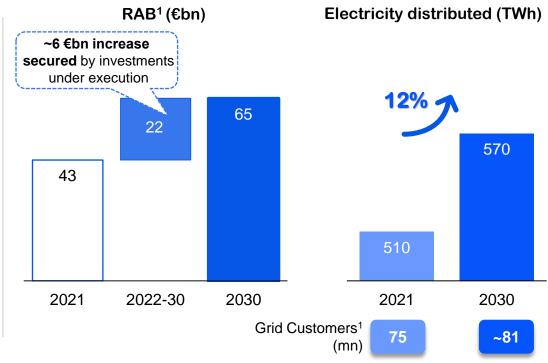
Growth of our grid infrastructure led by investments in Europe...











18

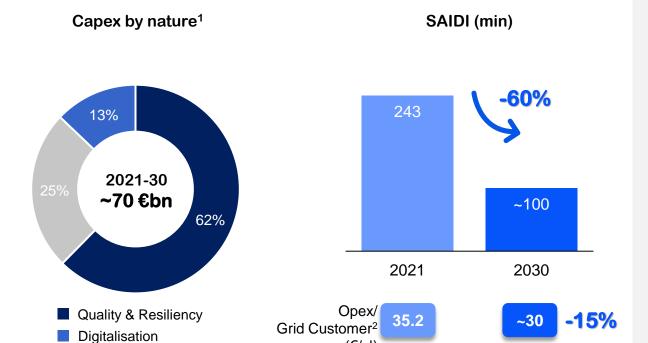
...focused on quality of services and efficiency...











(€/cl)

100% **DIGITALISED GRID CUSTOMERS**

+80% **NEW SMART** METERS³

19

Connections

...running on a single platform: Grid Blue Sky









DIGITAL INFRASTRUCTURE



Networks Asset value

Value driven resource allocation & digital network design



Operating performance

Automated Planning and Dispatching, **smart** field execution and advanced **resource control**



Customer at the center

Customer interaction automation, advanced service to cash and commercial losses management

GLOBAL OPERATING MODEL

2024 vs 2020

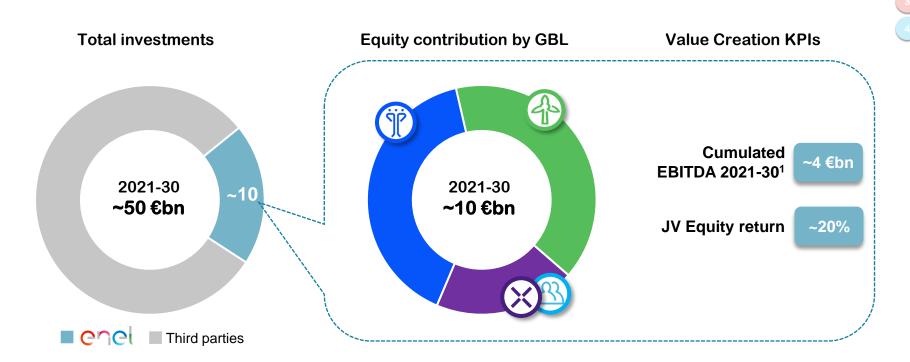
Opex/Grid customer -5%

Energy Recovery ∑ 22-24 (TWh)

Commercial Losses reduction -20%

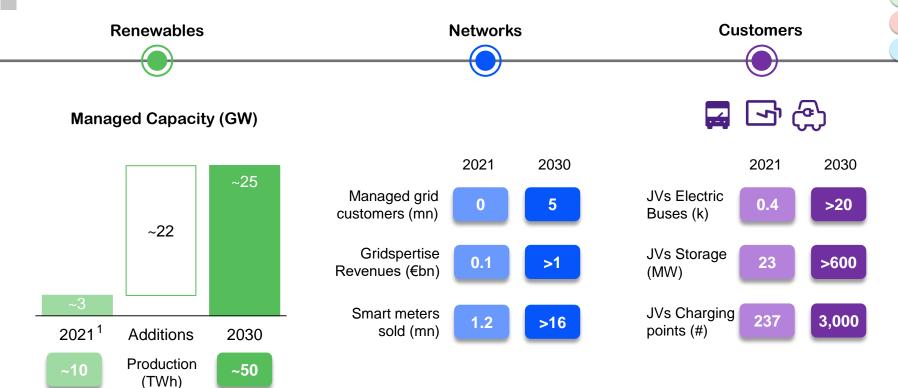
Stewardship capex deployed mainly in 'non Tier 1' countries...





...to further maximize the value of our asset base









Allocating capital to support a decarbonized electricity supply

Enabling electrification of customer energy demand

Leveraging full value chain's value creation

Bringing forward Sustainable Net Zero

Electrification starts with customers...



Combined offering to enable electrification and affordability

Digitalization to enhance customer experience and efficiencies

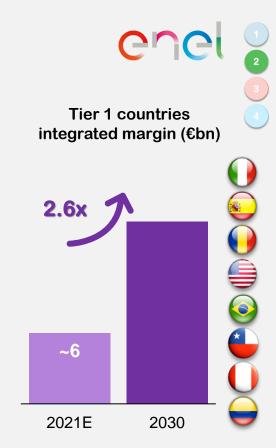


Global partnerships to promote electrification and Net Zero targets

Target 10% market share of multinationals with full range of services



Partner with municipalities for the **electrification of public transport**Enable services for **sustainable**, **smart** and **circular cities**



...handled by a unified platform







69 mn COMMODITY **CUSTOMERS**



5 LANGUAGES



3.7k **HEADCOUNT**



16k EXT. WORKERS







400k

CALLS MANAGED DAILY

COMMERCIAL **CLAIMS** 2024 vs. 2021



22k

DAILY ACTIVATIONS (EU)

AVERAGE ACTIVATION TIME 2024 vs. 2021

PAYMENTS

2.3 mn

DAILY PAYMENTS PROCESSED

+30%

AUTOMATED PAYMENTS 2024 vs. 2021

BILLING

2.6 mn

DAILY BILLS MANAGED

BILLING CLAIMS 2024 vs. 2021

The journey to value kicks off with revenues...

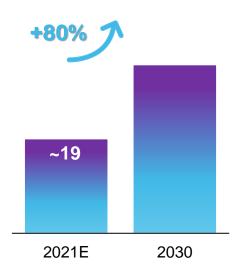




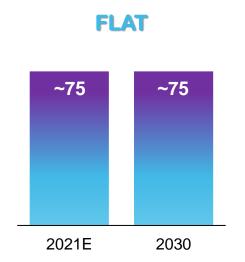








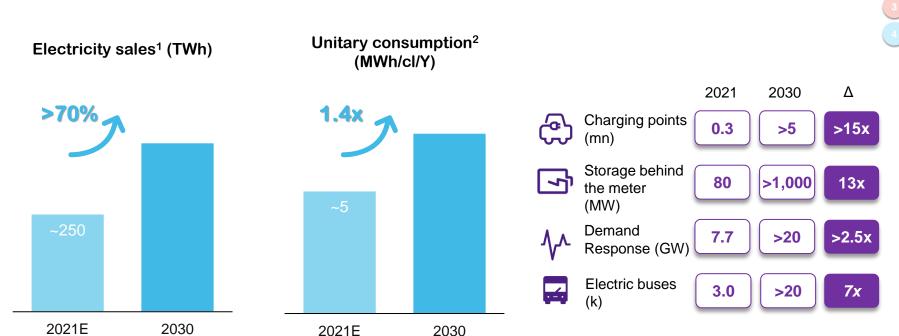
Average Revenues ¹ (€/MWh)



Prices
to customers remain
flat
while the
portion of services
offered
will
improve
significantly

...supported by electrification that drives up sales and beyond commodity services pick up





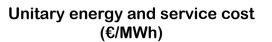
Revenues increase will couple with lower integrated cost...

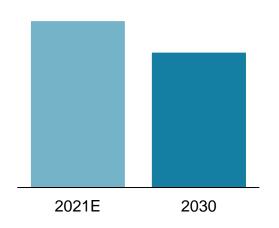


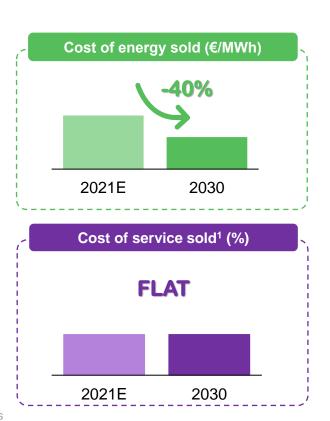












Integrated cost set to decline on

lower cost of energy sold driven by higher

penetration of renewables and

flat cost of services

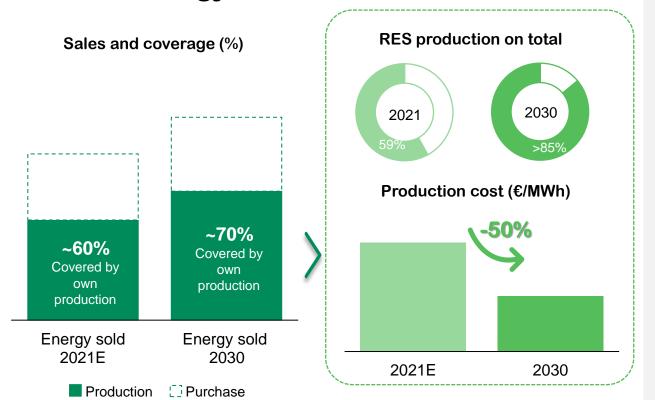
...thanks to investments in RES that will abate the cost of energy sold





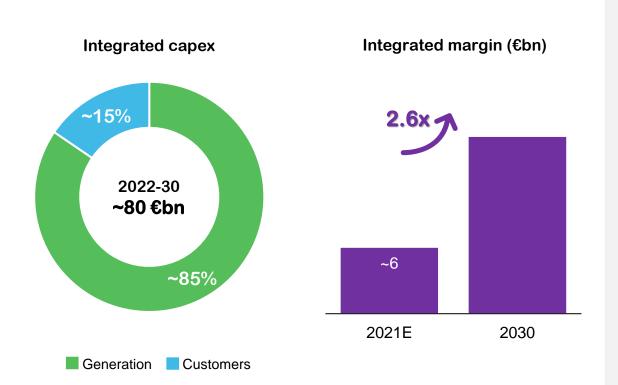






Overall cost of energy sold down by -40%

A strategy that will create value to us...









Integrated EBITDA/
Capex¹
~15%

...and to our customers











Reduction of household energy spending¹

> Sales covered by RES production² (%)

GHG emissions household reduction1

2030

~40%

>85%

~80%





Allocating capital to support a decarbonized electricity supply

Enabling electrification of customer energy demand

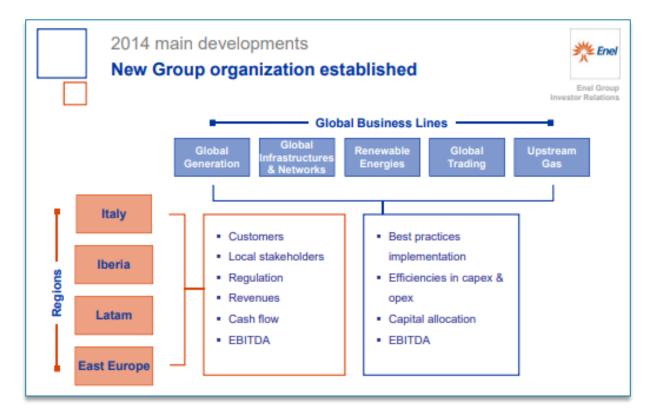
Leveraging full value chain's value creation

Bringing forward Sustainable Net Zero

In 2014, we announced a matrix organisation focused Chica on increasing accountability and profitability...

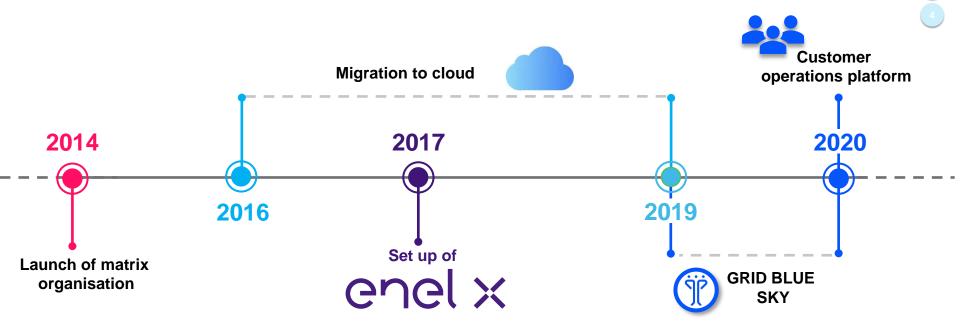






...enabling a platformisation journey towards an ever-increasing customer centricity...

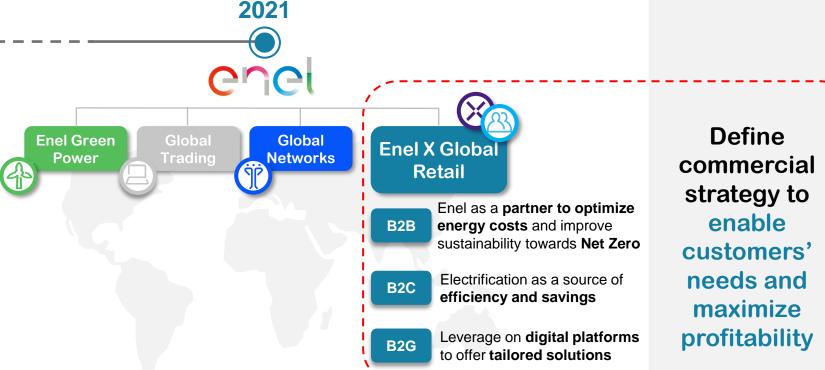




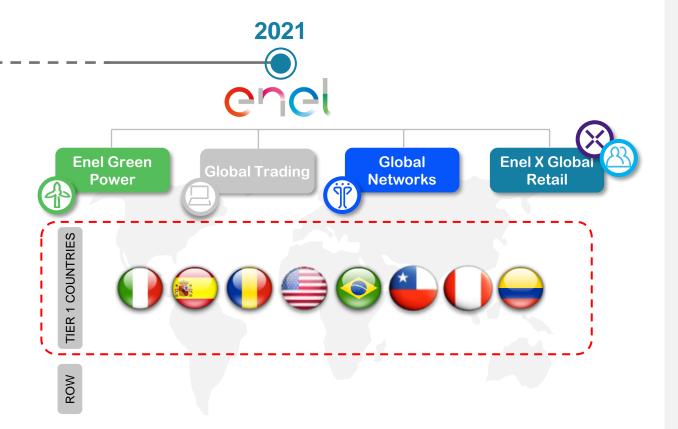
...and which is now set to evolve further to be fit for the future merging retail operations and Enel X...



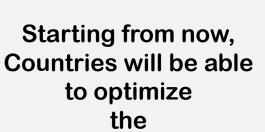




...focusing on countries that we consider Tier 1







integration between clients' portfolio and

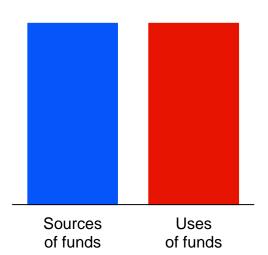
assets, ensuring value maximisation

A balanced asset rotation to re-position the Group





Sources and uses of funds balance 2022-30 (€bn)



NORTH & SOUTH
AMERICA

Establish an integrated position and fuel organic growth

Exit non core geographies to unlock resources

Improve risk-return profile

EUROPE & NORTH AFRICA

Fulfill growth potential in domestic markets

Opportunistic & accretive M&A

ASIA PACIFIC

Implement stewardship to open new markets





Our strategic actions



Allocating capital to support a decarbonized electricity supply

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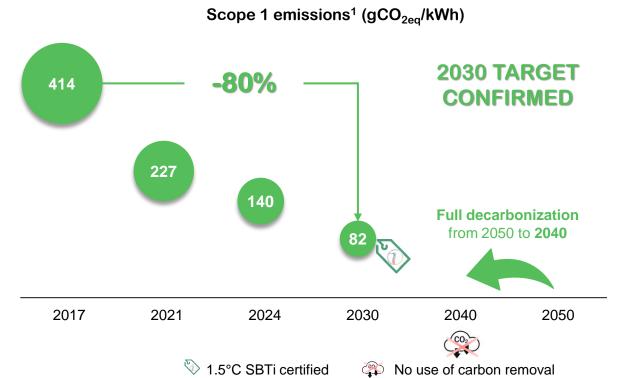


Path towards full decarbonization by 2040









Accelerating the decomissioning of the thermal fleet to achieve full decarbonization

The strategic milestones to become Net Zero across Scopes (1, 2 and 3) by 2040



















Our value



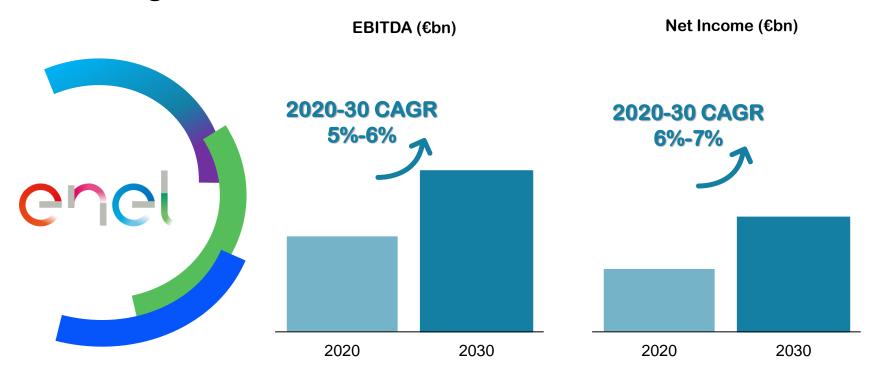
Enel positioning at 2030





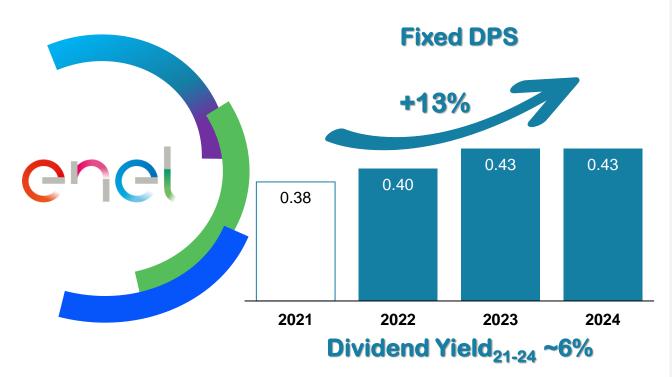
The value we will create to our shareholders in the long term





The value we will create to our shareholders in the medium term





2021-24
TOTAL RETURN¹
~13%

2022-24 Strategic Plan

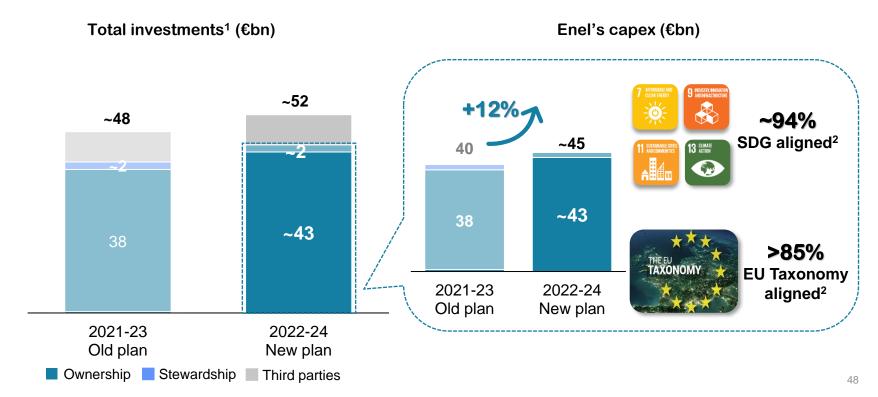


2022-24 Capital allocation



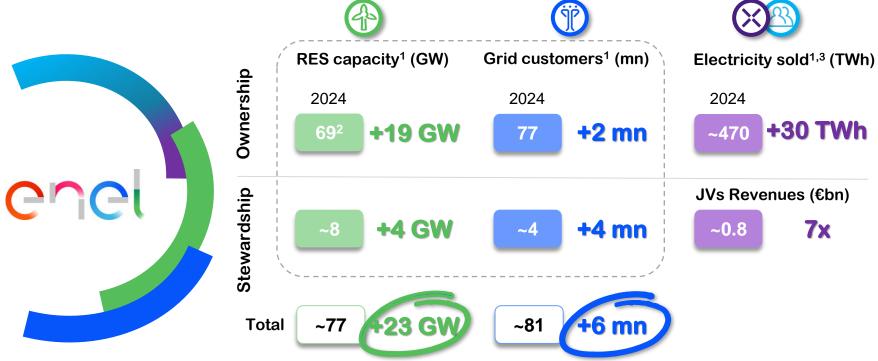
An 12% increase in our investment plan highly aligned to SDGs and EU Taxonomy...





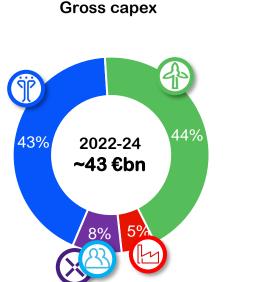
...accelerating operating delivery and improving our positioning...

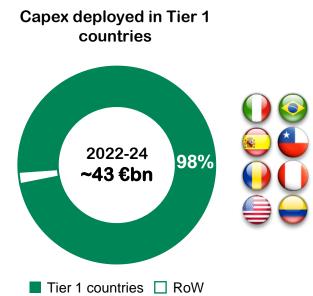




...driven by the ownership business model...



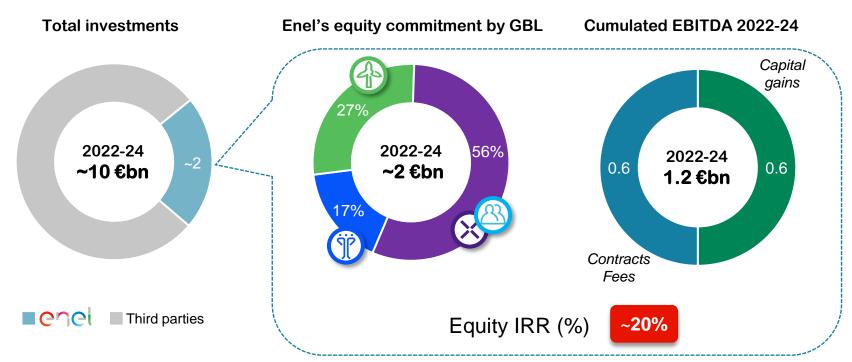




Investments deployed into **OECD** countries increased by 15% vs. previous plan, and represents around 65% of total capex

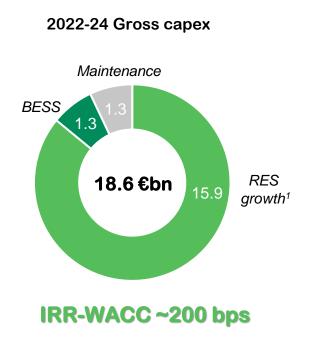
...and supported by the stewardship model that will create further value

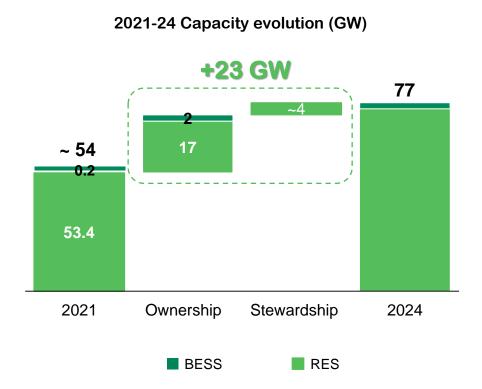




A growing RES deployment on attractive assets return ...



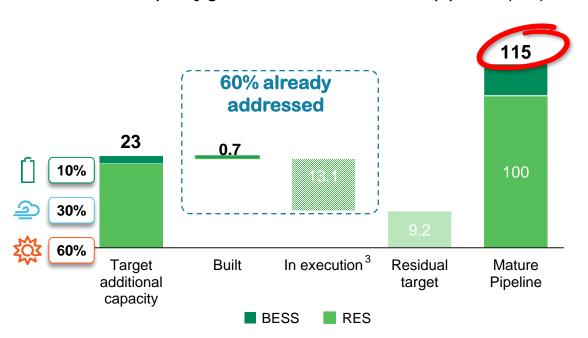




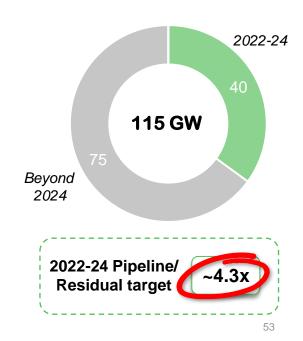
...and leverages on 115 GW mature pipeline...







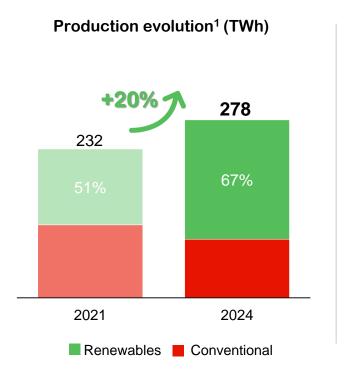
Mature pipeline by COD



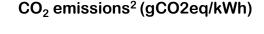
^{1.} It includes managed capacity; 2. As of March 2022; 3. It includes both renewables and BESS.

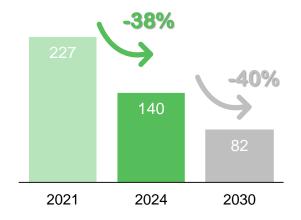
...with a substantial increase in clean energy production





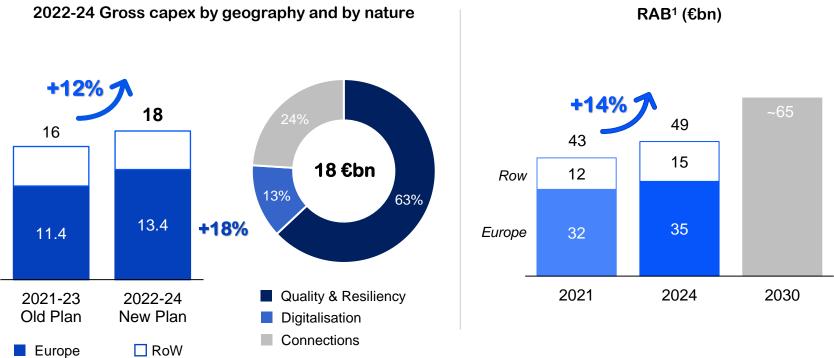






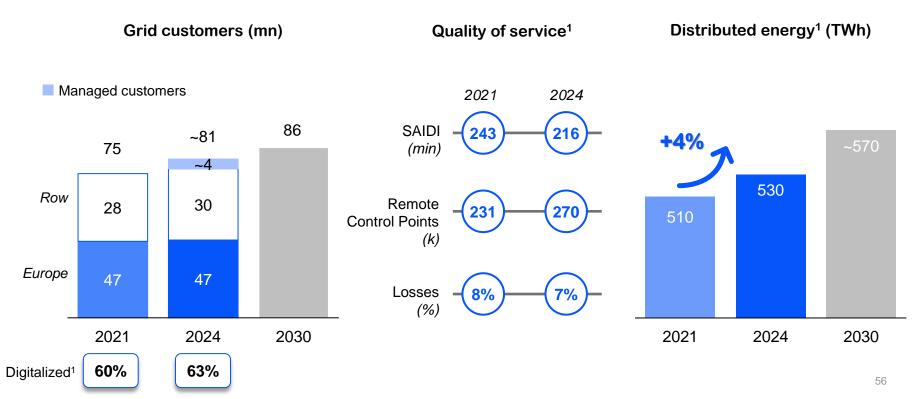
Networks investments to enhance value and performance...





...enabling the transition and the electrification of energy consumption





^{1.} It does not include managed customers and volumes and it does not include M&A.

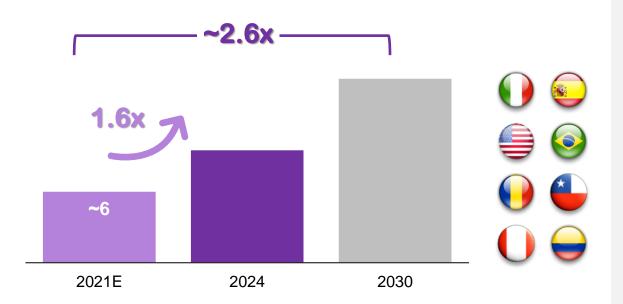
2022-24 The value of integration



Value creation from customer integration well visible early on in the decade...



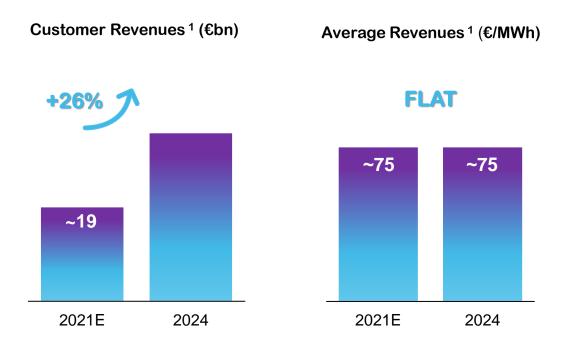
Integrated margin in Tier 1 Countries (€bn)



Integrated margin in Tier 1 countries will grow by 1.6x by 2024

...with revenues up double digit on stable tariff to customers...

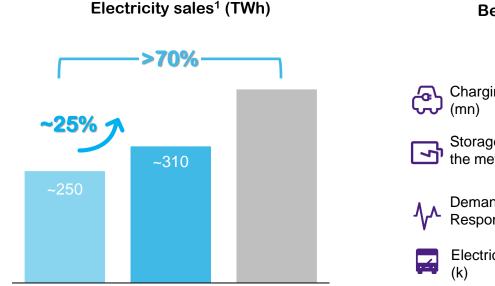




Long term
trends
visible
in the
medium term
period

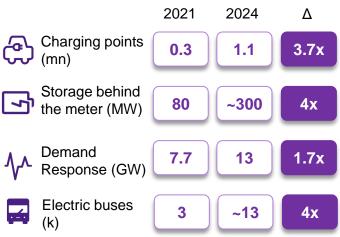
...driven by commodity and services uptake...





2030

Beyond commodity services

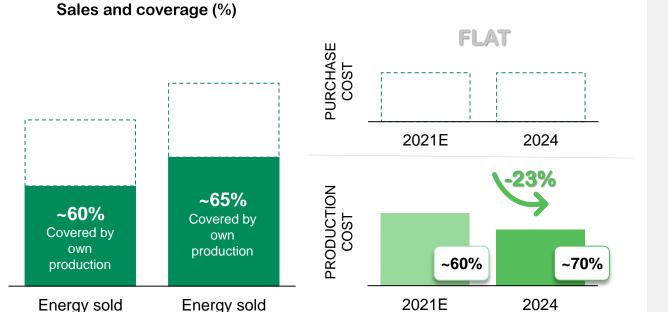


2024

2021E

...and cost of energy sold abated by investments in new renewable capacity





RES production on total

2021E

Production

2024

Purchase

Overall cost of energy sold down by

-15%

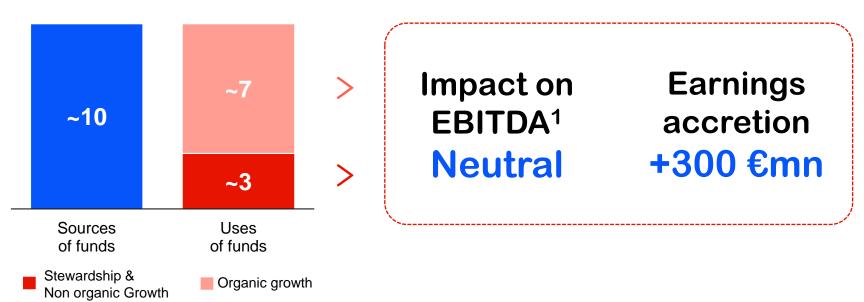
2022-24 Simplifying and refocusing



Becoming leaner to speed up the transition with a sound earnings accretion



Sources and uses of funds balance 2022-24 (€bn)

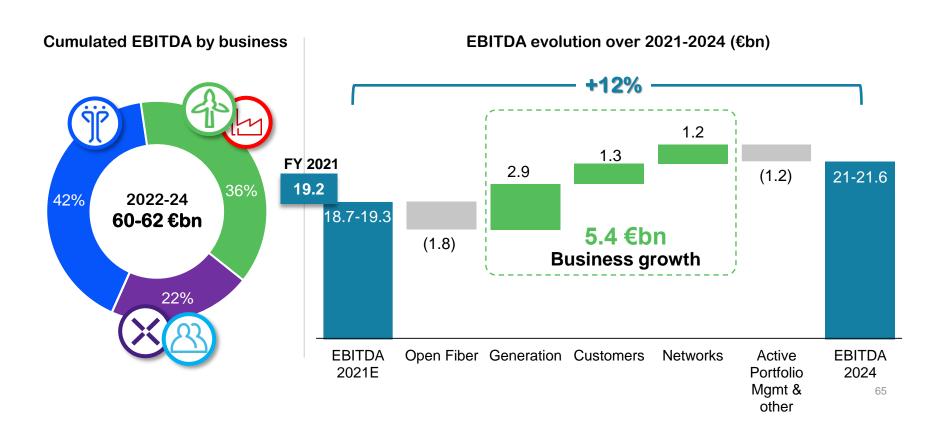


2022-24 EBITDA evolution



+12% growth in Group's EBITDA

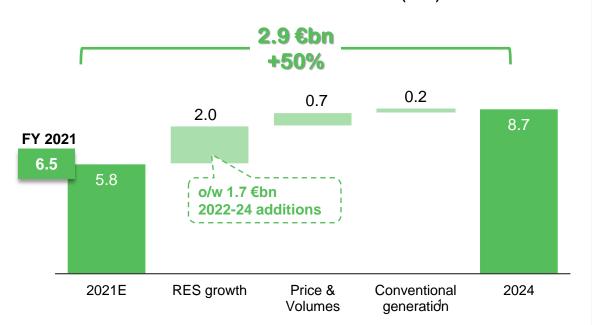




EGP EBITDA: +50%



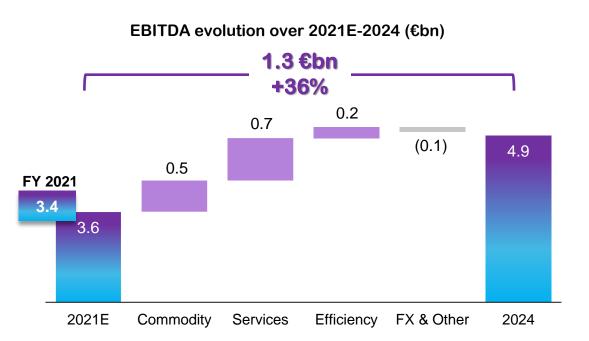
EBITDA evolution over 2021E-2024 (€bn)

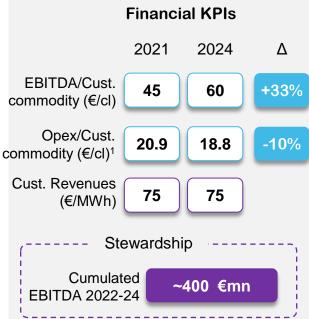




Customers EBITDA: +36%



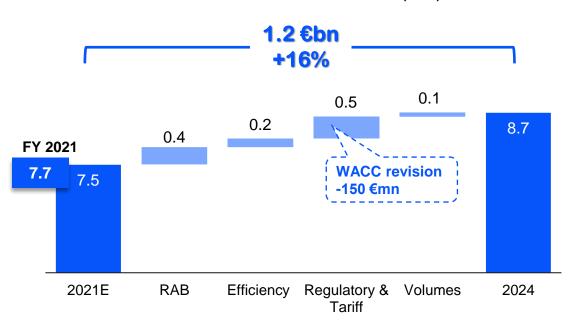




Networks EBITDA: +16%







Financial KPIs



Financial management

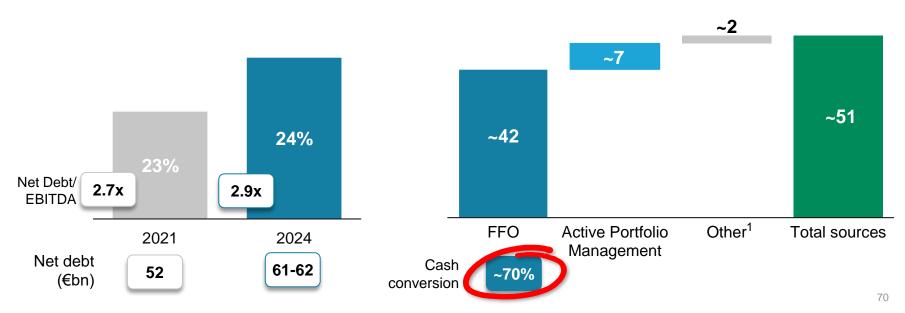


An accelerated industrial growth coupling with improving FFO/ND and cash conversion...





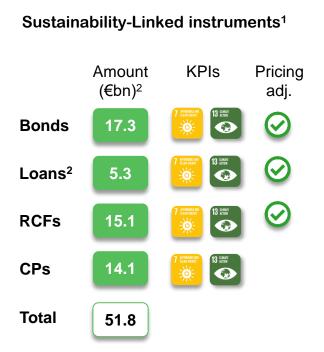
Source of funds 2022-24 (€bn)

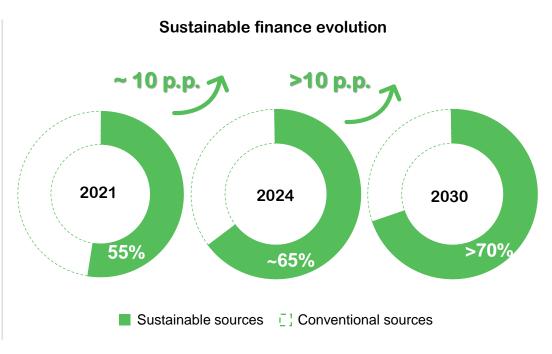


^{1.} It includes grants and FX.

...supported by sustainable finance at the core of our financial strategy...







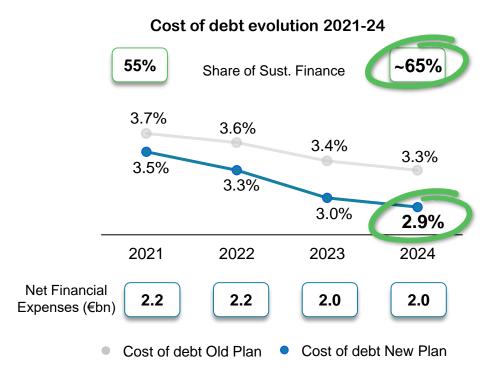
^{1.} As of March 31st 2022 – Enel, EFI, EFA, Endesa and Enel Chile. 2. Nominal values, inclusive of undrawn notionals 3. It includes also Sustainability-Linked Development Finance

...to further reduce the cost of debt...



Financial strategy for 2022-24 **Amount** Expected Current (€bn) cost¹ total cost New funding 5.0 0.7% HOLDING Debt refinancing 12.0 0.7% 3.5% Countries 11.7 4.3% 3.5% Total 28.7 2.2% 3.5%

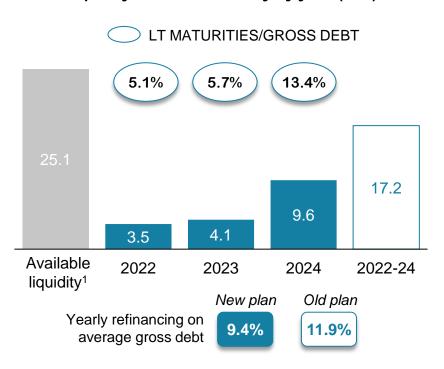




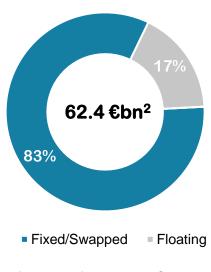
...leveraging on a solid liquidity position



Liquidity and debt maturity by year (€bn)



LT Gross Debt breakdown



Limited impact from interest rates' volatility

2022-24 Targets



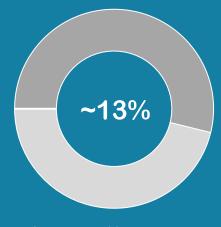
Wrap up of the 2022-2024 targets

		2021	2022	2023	2024
Earnings growth	Ordinary EBITDA (€bn)	19.2	19-19.6	20-20.6	21-21.6
	Net Ordinary Income (€bn)	5.6	5.6-5.8	6.1-6.3	6.7-6.9
Value creation	Fixed DPS (€/sh)	0.38	0.40	0.43	0.43
	Implied Dividend Yield ¹	6.6%	5.7%	6.1%	6.1%

enel



Earnings CAGR



Average DY

Closing remarks



enel

Closing remarks

Enhancing the value of Customers via an integrated model

A simpler and re-focused organization to drive the change

Bringing forward Net Zero

Visible and stable value to shareholders:

Total Return ~13%

model

CUSHIGO

Full Year 2021

Consolidated results

Francesco Starace

CEO



Key highlights of the year



EBITDA &
Net Income
at top of the
guidance
range

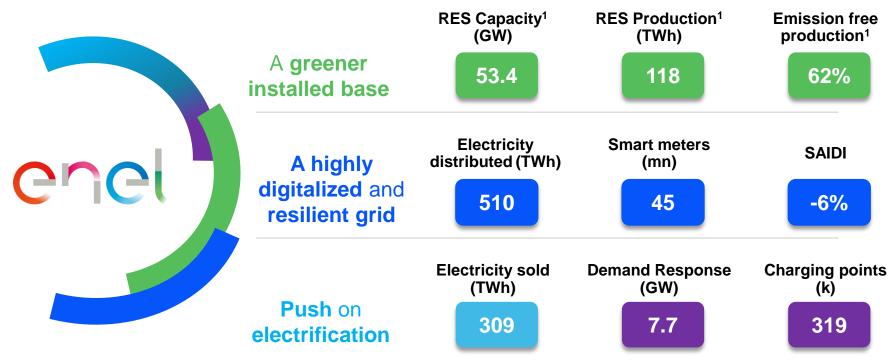
Solid operating performance across all businesses

New record on renewables
5.1 GW
deployed
in 2021

Shareholder return
0.38 €/sh fixed DPS

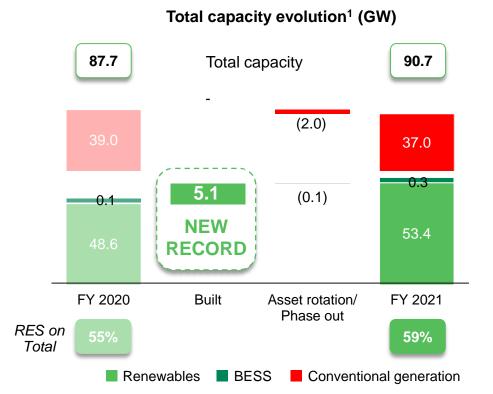
Enel positioning in 2021



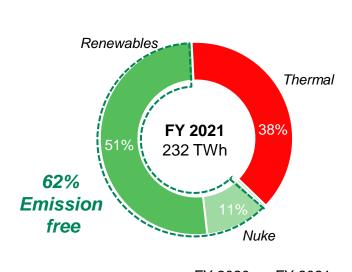


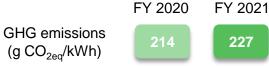
A visible acceleration in renewables growth...





Total production¹ (TWh)

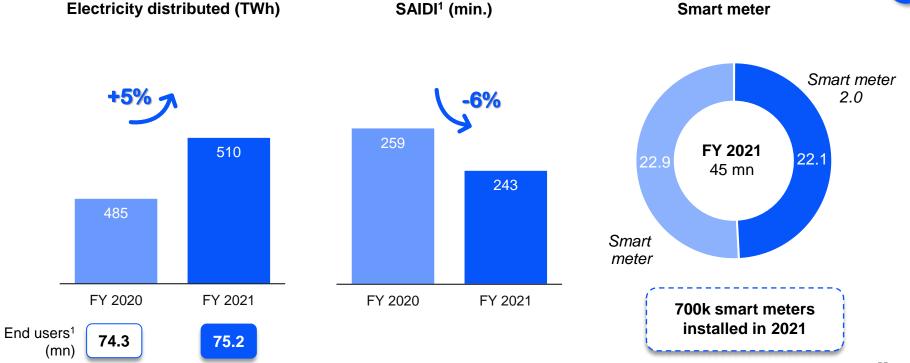




Volumes back to pre COVID-19 levels, continued improvement in quality and digitalization

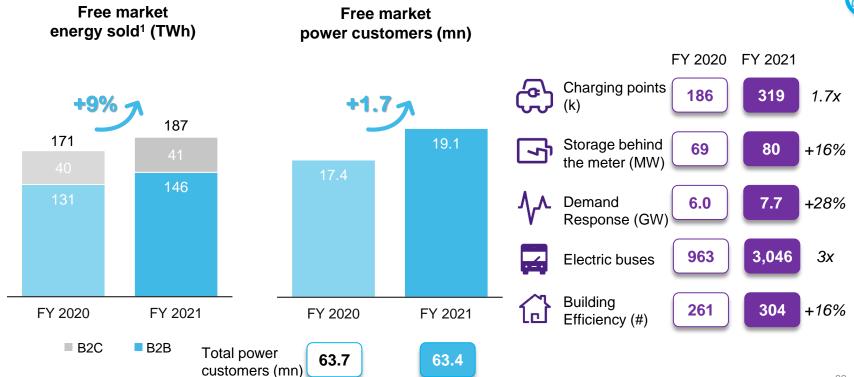


Smart meter



Push on electrification drives up sales and 'beyond commodity' services

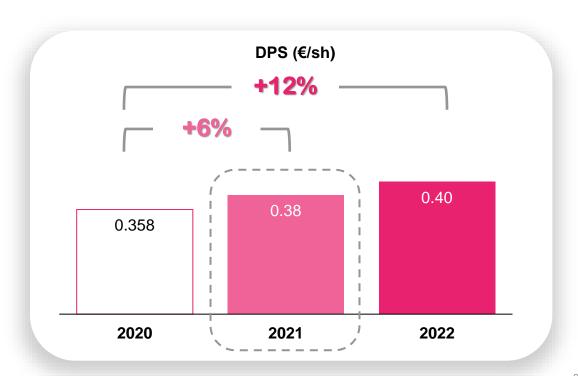




Simple and predictable shareholder remuneration



Visible
improvement in
shareholder
remuneration with
a 6% increase in
DPS and
>6% dividend
yield¹



Full Year 2021

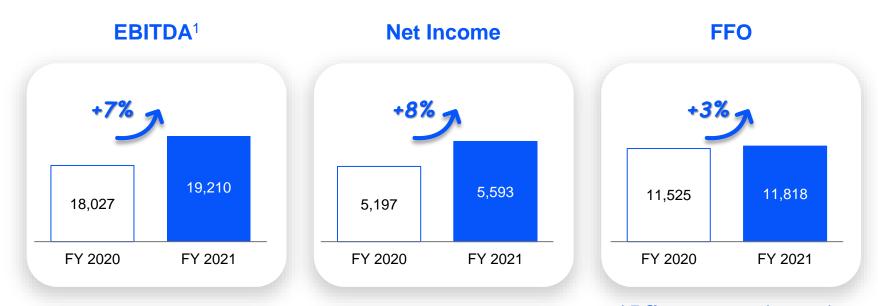
Financial results

Alberto De Paoli



Financial highlights (€mn)





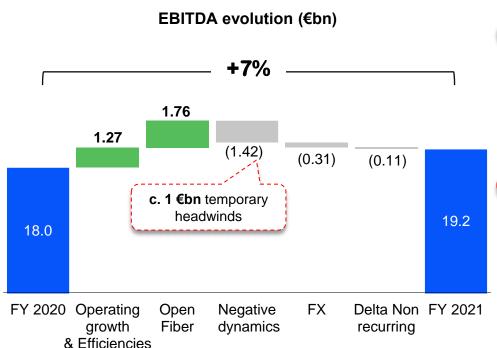
1.7 €bn government intervention to tackle energy crisis,

FFO adjusted up by 17%

^{1.} EBITDA FY 2020 restated. Ordinary figures, it excludes extraordinary items in FY 2020 (-1,124 €mn: -133 €mn donations and emergency costs COVID-19, -232 €mn impairment, -759 €mn energy transition and digitalization funds) and in FY 2021 (1,643 €mn: -53 €mn donations and emergency costs COVID-19, -1,590 €mn energy transition and digitalization funds)

Integrated and diversified business model drives EBITDA up by 7% yoy







Operating growth

- Strong contribution of renewable development
- Grid digitalization and quality in Europe
- Recovery of volumes and tariff indexation in Latam
- Uptake in beyond commodity services
- Efficiencies in networks and generation



Temporary Headwinds

Negative dynamics

- **Drought** in Chile and gas shortage from Argentina
- Lower prices, mainly in Italy and Spain, as a consequence of the pandemic
- !• Electricity purchase costs increase
- Adjustments on tariffs and gas contracts

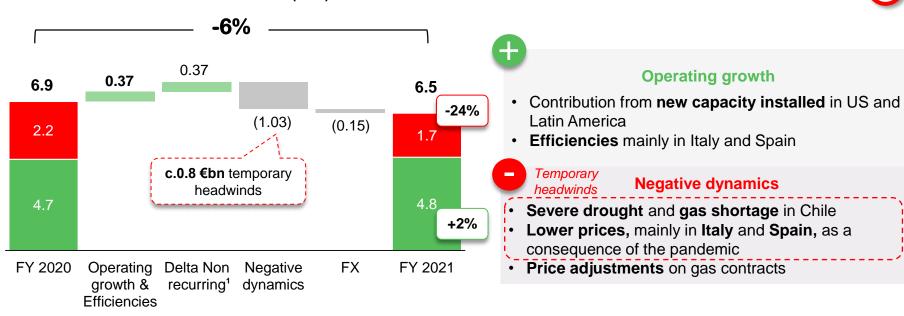
Enel Green Power and Conventional generation



Renewable performance up by 2% yoy despite lack of resources



EBITDA evolution (€bn)



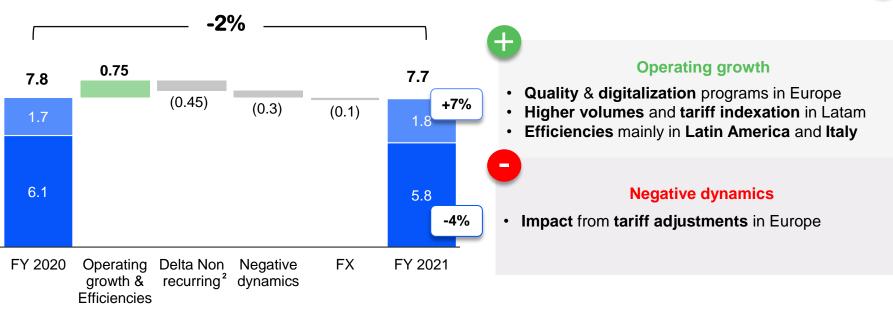
Enel Green Power Conventional Generation & Trading

Infrastructure and Networks

KPIs back to pre-COVID levels, growth yoy overshadowed by non-recurrings







Europe Latin America

¹ FY 2020 restated

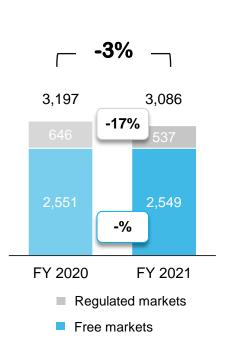
^{2.} FY 2021: mainly 110 €mn Resolution n.50 in Italy; FY 2020: mainly c.180 €mn Provision reversal in Spain and 390 €mn Resolution n.50 in Italy

Retail

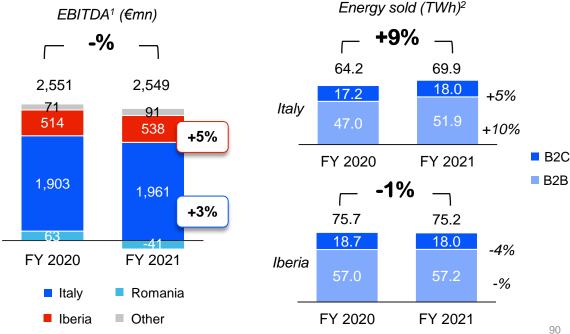




EBITDA evolution¹ (€mn)



Focus on free market

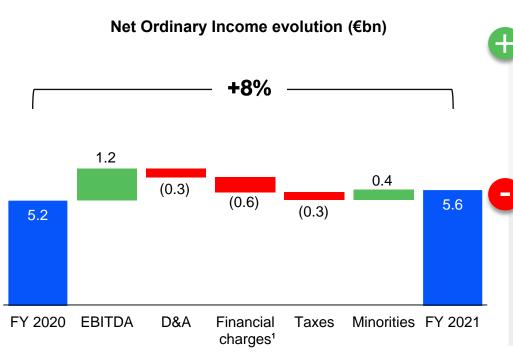


FY2020 restated

Free market, it includes energy losses

Net Income up by 8% yoy, despite the liability management program executed in 2021



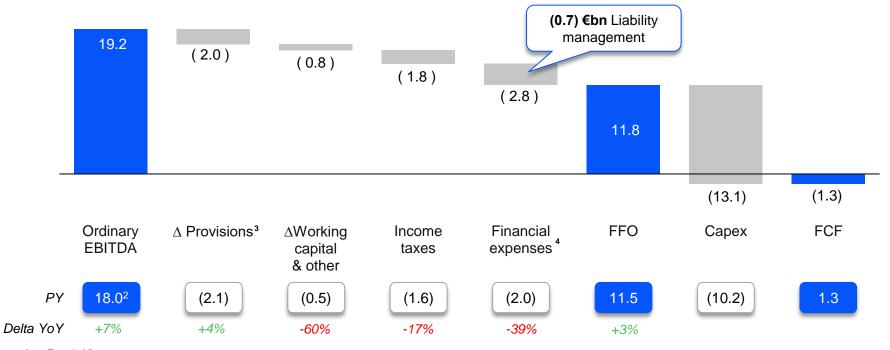


- **20 bps** reduction in **cost of debt** vs. 2020, thanks to the extensive liability management program
- Minorities reduction on the back of continued simplification efforts

- 0.7 €bn negative impact on financial expenses from liability management
- Around 0.4 €bn negative contribution from nonrecurring on taxes

Cash flow (€bn)¹





^{1.} Rounded figures

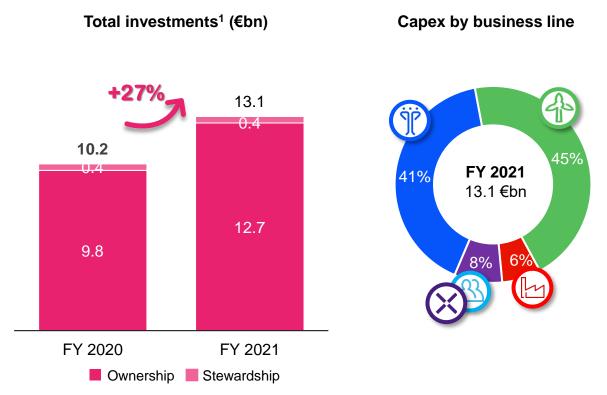
^{2.} EBITDA FY2020 restated. Calculation includes 0.4 €bn provision reversal in Spain reported separately in Q1 2020

^{3.} Accruals, releases, utilizations of provisions in EBITDA (i.e. personnel related and risks and charges), accruals of bad debt

[.] Includes dividends received from equity investments

27% increase in capital deployed vs previous year to fuel future growth





2021 additional renewable capacity to contribute more than 500 €mn EBITDA in 2022

Debt evolution





Gross debt (€bn)



^{1.} It includes around 0.97 €bn related to the change in accounting treatment following the consent solicitation and 2.21 €bn of new hybrids

[.] It includes foreign exchange derivatives realized in the period

Closing remarks



Earnings at the top of the guidance range, confirming our delivery capabilities

Our business model is engineered for resilience

Our strategy is fit for a changing energy world Our dividend policy will continue to be visible

Q1 2022 Consolidated results



Key highlights of the period



EBITDA +7% yoy

Net Income +19% yoy Integrated portfolio management drives Group's performance

5.6 GW RES capacity built over LTM13.1 GW

in execution

A quarter that bodes well for full year targets

Q1 2022 dynamics in a distressed energy scenario



Profit & Loss...

- +1.8mn additional clients in free market thanks to appealing commercial offerings
- Low hydrology (-3 TWh vs. Q1 2021) and high power prices impacting sourcing costs
- Wind and solar production increasing strongly (+17% yoy)
- Governments' intervention
 - Negligible economic impact so far due to absence of windfall profits
 - Measures approved weigh significantly on results but discussions are ongoing

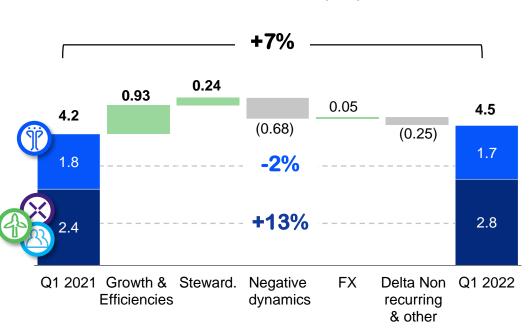
...Balance Sheet and Cash Flow

- Ample liquidity of more than 25 €bn to withstand a volatile scenario
- Debt associated with Governments'
 measures to stand at 2.2 €bn at the end of
 the quarter
- Negative movement in working capital vs. last year due to temporary items associated with the energy crisis
- Impact from FX on debt fully covered by swap contracts

EBITDA up by 7% amidst energy crisis scenario...







Growth and efficiencies

- Growth driven by new capacity, high prices hedged, increasing conventional generation volumes, regulatory improvements and beyond commodity sales
- Efficiencies totalled 150 €mn

Negative dynamics

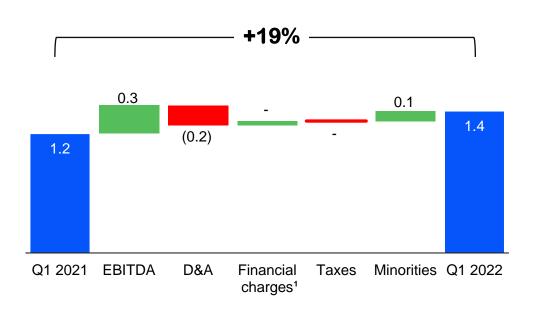
- Low hydro availability in Italy and Spain
- Sourcing costs impacted by retail commercial positioning and higher electricity purchases costs
- Regulatory actions in Romania weighted both on networks (100 €mn) and retail (160 €mn)

^{1.} Ordinary figures. It excludes extraordinary items in Q1 2021 (-68 €mn: -13 €mn emergency costs COVID19, -55 €mn energy transition and digitalization funds) and in Q1 2022 (-40 €mn: -9 €mn emergency costs COVID-19, -31 €mn energy transition and digitalization funds).

...fueled growth in Net Income



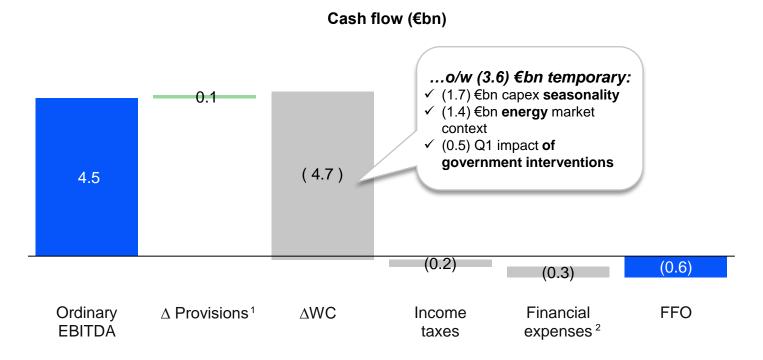
Net Ordinary Income evolution (€bn)



Double digit
increase
driven by growth,
lower cost of debt
& Group simplification

Cash flow impacted by Working Capital swings to be recovered along the year





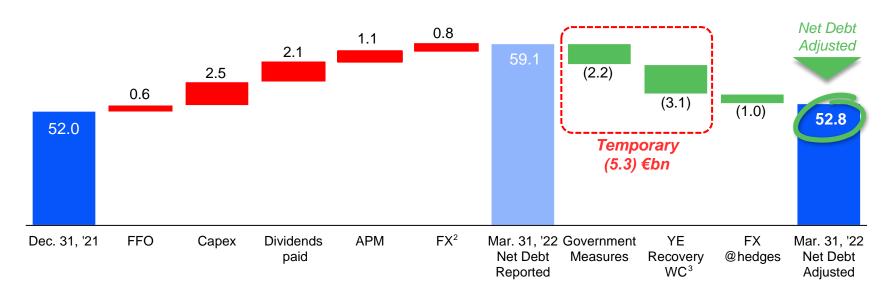
^{1.} Accruals, releases, utilizations of provisions in EBITDA (i.e. personnel related and risks and charges), accruals of bad debt

Includes dividends received from equity investments

Net Debt adjusted for temporary items and FX stand at 52.8 €bn



Net debt¹ (€bn)



Total amount of debt includes 3 €bn associated with leasing.

^{2.} It includes foreign exchange derivatives realized in the period and new leases for 0.1 €bn.

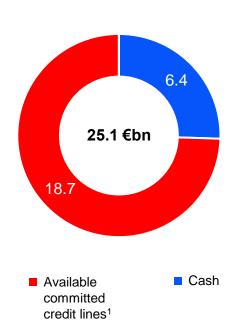
It excludes 0.5 €bn related to government actions which are included in "Government measures".

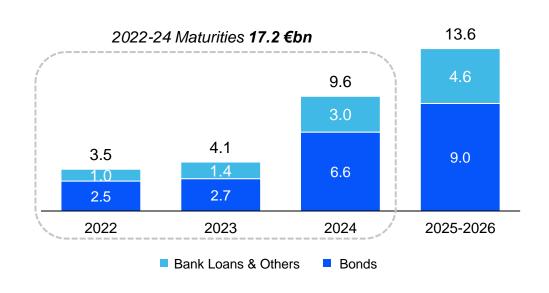
Solid and ample liquidity protects against market volatility





Long Term debt maturities (€bn)





Q1 2022

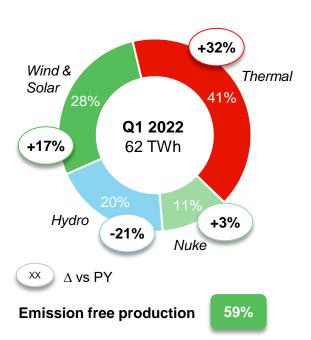
Global Business Lines results



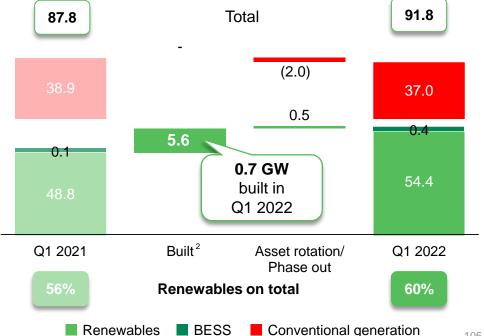
Wind and solar production up significantly thanks to LTM roll out







Total capacity evolution¹ (GW)



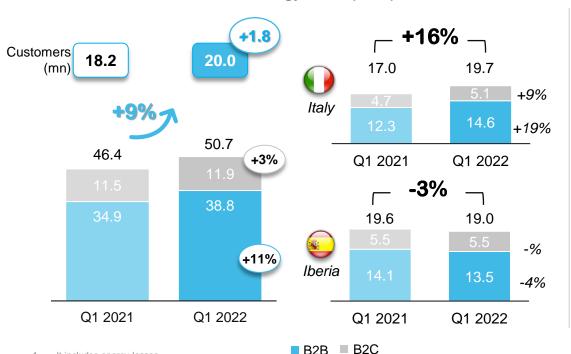
Rounded figures. It includes renewable managed capacity.

It includes BESS capacity built.

Our customer base in the free market increases remarkably together with beyond commodity sales

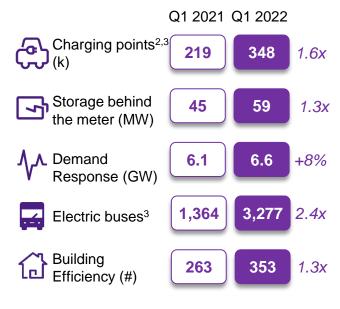






B2B

Beyond commodity sales



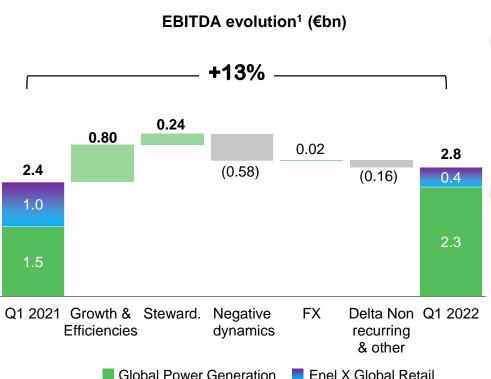
It includes energy losses.

It includes interoperability points.

Q1 2021 restated figures.

Global Power Generation & Enel X Global Retail







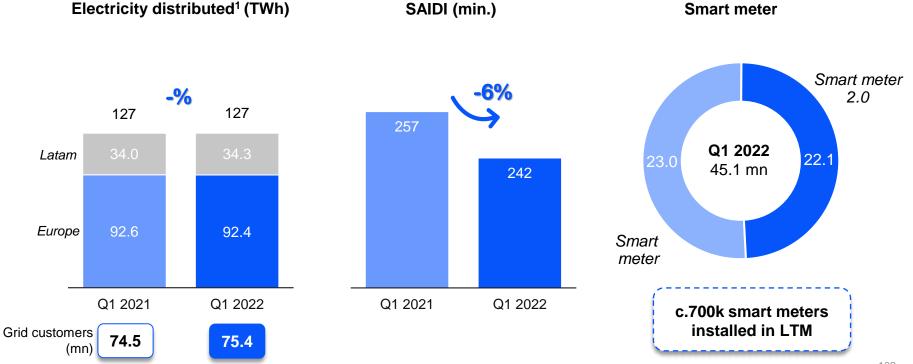
- c.200 €mn renewable additions and prices
- c.550 €mn conventional generation benefitting from high prices and increasing volumes and regulatory improvements on non mainland assets
- c.300 €mn customers and stewardship contribution



- c.200 €mn from low hydro availability in Italy and Spain (-3 TWh yoy)
- c.250 €mn net effect of higher sourcing costs, both on generation and retail, and commodity portfolio optimization
- c.160 €mn price cap in Romania

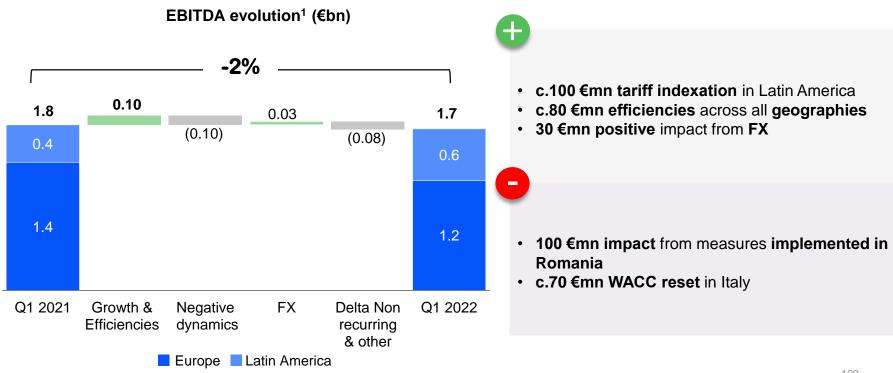
Networks volumes stabilizing after a post pandemic jump





Infrastructure and Networks





Q1 2022 Closing remarks



Closing remarks



A strong start of the year supporting future strategic ambitions

Integration and diversification as key drivers of performance

FY2022 guidance confirmed

AGM to
approve a
proposed DPS
of 0.38 €/share
or >6%
Dividend Yield¹

2022-24 Annexes



Annexes



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enel	
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2022-24 Financial Annexes



2022-24 Macroscenario



GDP and **CPI**

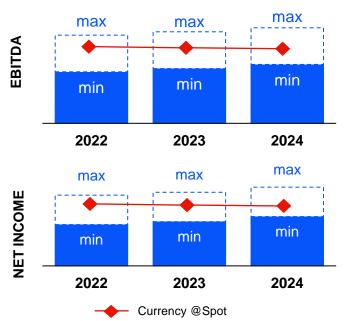


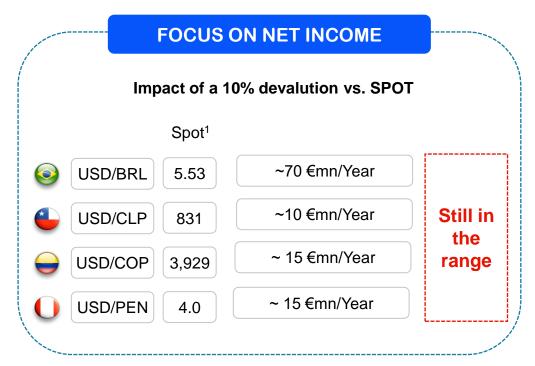
		GDP (%)			CPI (%)	
	2022	2023	2024	2022	2023	2024
Italy	4.6	1.7	0.6	1.3	1.2	1.4
Iberia	6.2	2.6	1.9	1.4	1.5	1.6
Latin America						
Argentina	1.6	1.8	1.7	41.8	34.1	28.4
Brazil	2.3	2.2	2.3	5.5	3.7	3.3
Chile	2.7	3.6	3.4	4.1	3.2	3.0
Colombia	4.1	3.8	3.8	3.5	3.3	3.1
Peru	4.6	4.0	3.6	4.0	3.2	3.0
Rest of Europe						
Romania	4.4	2.9	2.4	2.5	2.7	2.7
Russia	2.5	1.8	1.7	4.3	4.1	3.8
North America						
USA	3.0	1.2	1.4	2.2	2.0	2.0
Mexico	3.7	2.2	2.1	2.5	2.3	2.6

Target range to provide an ample buffer against currencies volatility









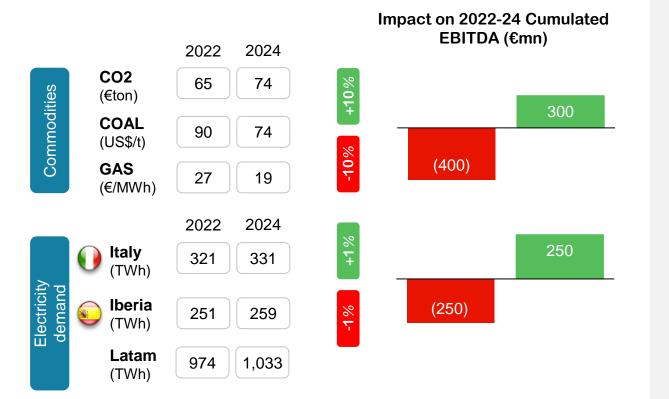
Commodities' prices



	2022	2023	2024
Gas TTF (€/MWh)	27.0	22.3	19.0
Gas Henry Hub (\$/mmbtu)	3.3	3.0	2.7
Gas PSV (€/MWh)	28.0	23.0	19.9
Oil Brent (\$/bbl)	66.0	63.0	62.0
Coal API2 (\$/ton)	90.0	75.5	73.5
CO2 (€/ton)	65.0	69.0	74.0

Commodities and electricity demand





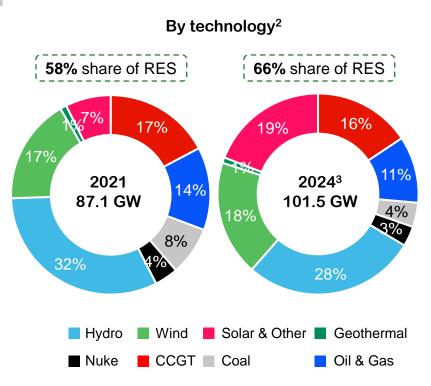
Balanced position on upside/
downside scenario on commodities and demand

2022-24 Enel Green Power

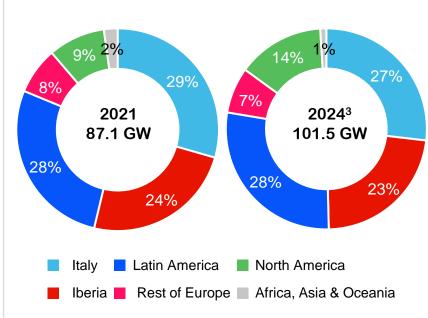


Consolidated capacity¹





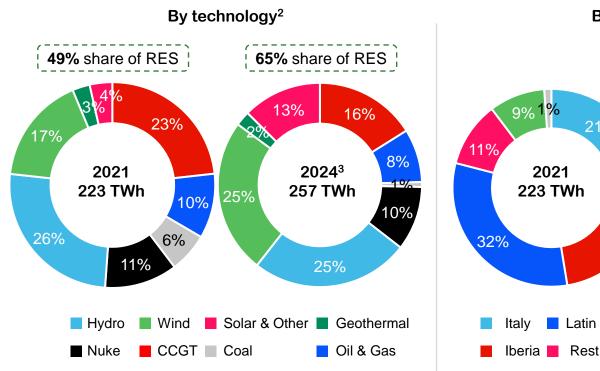




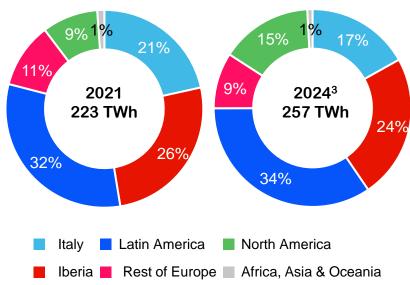
- Rounded figures.
- 2. It excludes managed RES capacity for 3.3 GW in 2021 and 7.6 GW in 2024.
- 3. Percentages are calculated excluding perimeter effects.

Consolidated production¹





By geography²

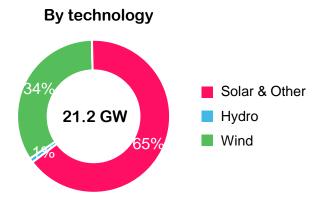


- Rounded figures.
- 2. It excludes managed RES production for 9.6 TWh in 2021 and 21.2 TWh in 2024.
- 3. Percentages are calculated excluding perimeter effects.

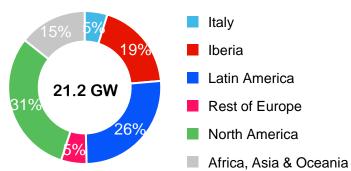
RES Additional Capacity¹ (MW)



		Hydro			Wind			Geothermal			Solar & Oth	er		Total	
	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024
Italy	32	-	-	98	-	50	3	-	-	29	263	546	161	263	596
Iberia	3	13	2	329	77	-	-	-	-	634	1,419	1,514	966	1,509	1,516
Latin America	1	154	-	500	1,224	770	-	-	-	1,244	889	731	1,745	2,266	1,501
Rest of Europe	-	-	-	-	7	650	-	-	-	-	150	154	-	157	804
North America	-	-	-	1,051	-	300	-	-	-	1,474	1,828	1,847	2,525	1,828	2,147
Africa, Asia & Oceania	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	36	168	2	1,977	1,308	1,770	3	-	-	3,382	4,548	4,792	5,397	6,024	6,565
												Managed	736	820	1,674
												Total	6,133	6,844	8,239







1. Rounded figures.

COD 2022-24 Mature Pipeline¹ (GW)



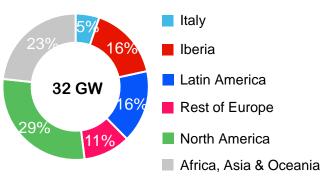
By geography

	COD					
	2022	2023	2024	Total		
Italy	0.0	0.2	1.5	1.7		
Iberia	-	2.8	2.5	5.3		
Latin America	0.0	0.8	4.3	5.2		
Rest of Europe	-	0.4	3.0	3.4		
North America	-	2.2	7.1	9.3		
Africa, Asia & Oceania	-	1.3	6.3	7.5		
Total RES Pipeline	0.0	7.6	24.8	32.4		
Storage	-	2.7	5.3	8.1		
Total Mature Pipeline	0.0	10.3	30.1	40.4		

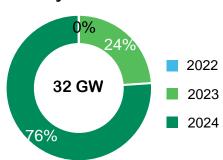
By technology

	COD						
	2022	2023	2024	Total			
Wind	-	0.9	8.5	9.4			
Solar	0.0	6.7	16.0	22.7			
Hydro	0.0	0.0	0.1	0.1			
Geothermal	-	-	0.2	0.2			
Total RES Pipeline	0.0	7.6	24.8	32.4			
Storage	-	2.7	5.3	8.1			
Total Mature Pipeline	-	10.3	30.1	40.4			

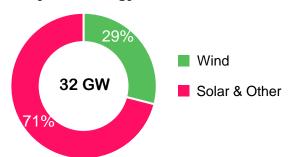
By geography²



By COD²



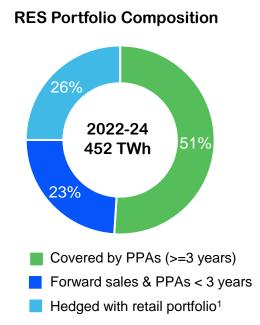
By technology²

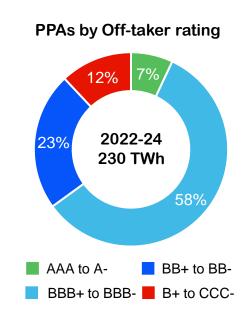


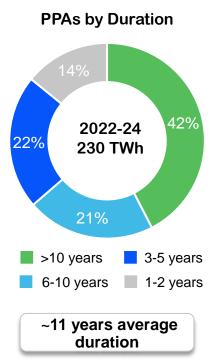
- Rounded figures.
- 2. Storage is not included.

Sales Portfolio & PPAs key features









1. Volumes sold forward in year n-1.

125

2022-24 Global Infrastructure & Networks



Electricity distributed, Grid customers, Smart meters¹



	Electricity dis	Electricity distributed (TWh)		mers² (mn)	Smart meters (mn)		
	2021	2024	2021	2024	2021	2024	
Italy	227	230	31.6	31.5	31.0	31.5	
Iberia	131	136	12.4	12.7	12.5	12.7	
Latin America	136	147	28.2	29.8	0.5	2.8	
Rest of Europe	16	17	3.0	3.2	1.0	1.5	
Total	510	530	75.2	77.2	45.0	48.4	

^{1.} Rounded figures.

^{2.} It excludes ~4 mn managed grid customers.

Current regulatory framework in Europe¹



	Italy	Iberia	Romania
WACC real pre tax 2022	5.2%	5.6%	6.4%³
Next Regulatory Period	20242	2026	2024
Regulatory Period Length (years)	4+4	6	5
Metering Ownership	Owned by DSO	Owned by DSO	Owned by DSO
Smart meter inclusion in RAB	Yes	No	Yes

^{1.} As of December 2021.

[.] WACC review by 2022.

^{3. +1%} new capex.

Current regulatory framework in Latin America¹



	Argentina	Brazil	Chile	Colombia	Peru
WACC real pre tax 2022	12.5%	10.8%	7.5% ^{2,3}	11.5%	12.0%³
Next Regulatory Period	20234	2023	Nov 2024	2024	Nov 2022
Regulatory Period Length (years)	5	5 (Rio, Goias) 4 (Ceará, São Paulo)	4	5	4
Metering Ownership	Owned by DSO	Owned by DSO	Owned by users/DSO	Owned by users/DSO	Owned by DSO
Smart meter inclusion in RAB ³	Yes	Yes	No ⁵	To be defined	Yes

^{1.} As of February 2022.

^{2.} Return rate before taxes, for Chile it is an estimation given that the real WACC post-tax will be 6.0%.

^{3.} Chile and Peru uses a Price Cap based on VNR (NRC – New Replacement value).

^{4.} The new regulatory period was postponed to 2023 by the government given the pandemic situation.

^{5.} Smart meters are not included in the RAB but they will have a regulated remuneration (renting fee)

2022-24 Global Customers



Power & Gas customers and volumes¹



		Pov	ver			Ga	ıs	
	Custome	ers (mn)) Volumes (TWh)		Custome	ers (mn)	Volumes (bsmc)	
	2021	2024	2021	2024	2021	2024	2021	2024
Italy	21.8	18.1	92.8	94.9	4.2	4.2	4.4	4.0
Free Market	10.2	18.1	65.6	94.9	4.2	4.2	4.4	4.0
Regulated	11.6	-	27.2	-	-	-	-	-
lberia ²	10.3	10.0	79.5	92.5	1.7	1.8	5.2	4.6
Free Market	5.9	5.8	68.8	80.4	1.5	1.6	5.1	4.5
Regulated	4.4	4.2	10.7	12.1	0.2	0.2	0.1	0.1
Latin America	28.3	29.6	127.9	155.8	0.0	0.0	0.2	0.6
Rest of Europe	3.0	3.3	9.3	9.9	0.1	0.2	0.2	0.2
Total	63.4	61.0	309.4	353.2	6.0	6.3	9.9	9.5

^{1.} Rounded figures.

^{2.} Iberia includes Spain and Portugal.

Italian and Spanish Power Market



Spain



	С	Customers (mn)				
	Regulated	Free	Total	Market Share		
Business	1.7	5.2	6.9	37%		
Residential	11.7	18.1	29.8	45%		
Total	13.4	23.3	36.7			
Enel Market Share	87%	44%				

	C	Customers (mn)				
	Regulated	Free	Total	Market Share ²		
Business	0.0	0.9	0.9	22%		
Residential	10.9	17.9	28.8	28%		
Total	10.9	18.8	29.7			
Enel Market Share ²	44%	28%				

	Ene	ergy sold ¹ (TV	Vh)	Enel
	Regulated	Free	Total	Market Share
Business	7.9	207.0	214.9	24%
Residential	25.5	40.9	66.4	44%
Total	33.4	247.9	281.3	
Enel Market Share	90%	27%		

	Ene	ergy sold ¹ (TW	/h)	Enel
	Regulated	Free	Total	Market Share ²
Business	1.3	167.9	169.2	28%
Residential	26.6	60.6	87.2	33%
Total	27.8	228.6	256.4	,
Enel Market Share ²	45%	28%		

Enel X KPIs



	Charging Points ¹ (k)		Street ligh	nting (mn)	Electric	buses (#)	Storage	e (MW)	Demand Response (GW)		
	2021	2024	2021	2024	2021	2024	2021	2024	2021	2024	
Italy	39	150	1.5	1.9	17	1,903	-	190	1.0	2.7	
Iberia	9	46	0.1	0.1	146	878	-	-	-	0.2	
Latin America	4	14	1.2	1.6	2,491	5,863	-	39	-	0.4	
Rest of Europe	2	36	-	-	-	970	22	22	1.1	2.1	
North America	99	376	-	-	267	2,479	52	174	4.1	4.3	
Africa, Asia & Oceania	4	71	-	-	125	512	6	51	1.5	3.3	
Other	162	408	-	-	-	-	-	-	-	-	
Total	319	1,101	2.8	3.6	3,046	12,605	80	476	7.7	13.0	

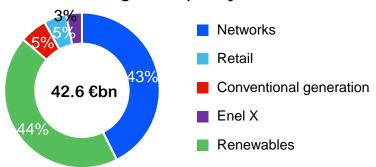
2022-24 Enel Group financials



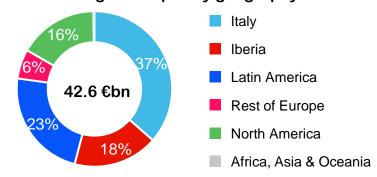
Gross Capex¹ (€bn)



Cumulated gross capex by GBL²



Cumulated gross capex by geography³



			Enel Gree	n Power								Global Cu	ustomers								
		tional Gen & Trading		ration Renewables		Global Infrastructure & Networks		Retail		Enel X			Services & Other			Total					
	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024
Italy	0.4	0.4	0.2	0.6	0.7	0.8	2.9	3.5	3.4	0.4	0.4	0.5	0.3	0.3	0.2	0.1	0.1	-	4.8	5.5	5.2
Iberia	0.3	0.3	0.3	1.2	0.8	1.1	0.9	1.0	1.0	0.2	0.2	0.2	0.1	0.1	0.1	0.0	0.0	0.0	2.6	2.3	2.6
Latin America	0.2	0.1	0.1	1.7	1.4	1.2	1.5	1.4	1.8	0.1	0.0	0.0	0.1	0.1	0.1	0.0	0.0	0.0	3.6	3.1	3.1
Rest of Europe	0.1	0.1	0.1	0.2	0.4	1.1	0.2	0.2	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.5	0.7	1.4
North America	0.0	0.0	0.0	2.4	2.2	2.2	-	-	-	-	-	-	0.0	0.0	0.0	0.0	0.0	0.0	2.5	2.3	2.2
Africa, Asia & Oceania	-	-	-	0.0	0.0	0.0	-	-	-	-	-	-	0.0	0.0	0.0	-	-	-	0.0	0.0	0.0
Total	0.9	0.8	0.6	6.3	5.7	6.6	5.6	6.1	6.4	0.7	0.7	0.7	0.5	0.5	0.5	0.2	-0.1	-0.1	14.2	13.7	14.7
Total Capex 2022 - 2024			2.4			18.6			18.1			2.0			1.4			-			42.6

Rounded figures.

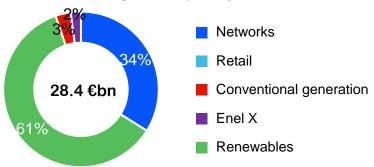
2. Services & Other is not included in the breakdown.

3. Other is not included in the breakdown.

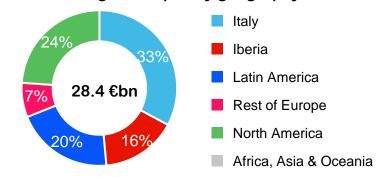
Asset Development Capex¹ (€bn)



Cumulated gross capex by GBL²



Cumulated gross capex by geography³



			Enel Gree	n Power								Global C	ustomers								
		tional Gen & Trading	eration	R	enewables		Global Infrastructure & Networks			Retail			Enel X			Services & Other			Total		
	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024
Italy	0.3	0.3	0.1	0.4	0.6	0.6	1.8	2.4	2.2	-	-	-	0.1	0.2	0.1	0.0	0.0	0.0	2.6	3.4	3.2
Iberia	0.0	-	-	1.1	0.7	1.1	0.5	0.5	0.4	-	-	-	0.0	0.0	0.0	-	-	-	1.6	1.2	1.5
Latin America	0.0	0.0	0.0	1.6	1.3	1.1	0.4	0.4	0.6	-	-	-	0.1	0.0	0.0	-	-	-	2.2	1.8	1.7
Rest of Europe	0.0	0.0	0.0	0.2	0.4	1.0	0.1	0.1	0.1	-	-	-	0.0	0.0	0.0	-	-	-	0.3	0.5	1.2
North America	-	-	-	2.4	2.2	2.1	-	-	-	-	-	-	0.0	0.0	0.0	-	-	-	2.4	2.2	2.1
Africa, Asia & Oceania	-	-	-	0.0	0.0	0.0	-	-	-	-	-	-	0.0	0.0	0.0	-	-	-	0.0	0.0	0.0
Total	0.4	0.3	0.2	5.9	5.2	6.2	2.9	3.4	3.4	-	-	-	0.1	0.2	0.3	0.0	0.0	0.0	9.3	9.2	10.0
Total Capex 2022 - 2024			0.9			17.2			9.6			-			0.6			0.1			28.4

Rounded figures.

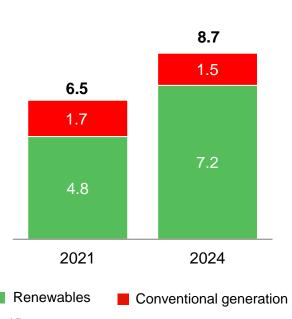
2. Services & Other is not included in the breakdown.

3. Other is not included in the breakdown.

Enel Green Power Ordinary EBITDA¹

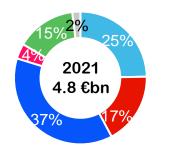


Ordinary EBITDA (€bn)



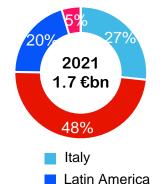
Rounded figures.

Renewables - By geography²

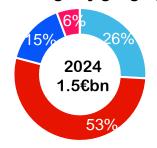




Conventional Generation and Trading - By geography²



North America



■ Iberia

Rest of Europe

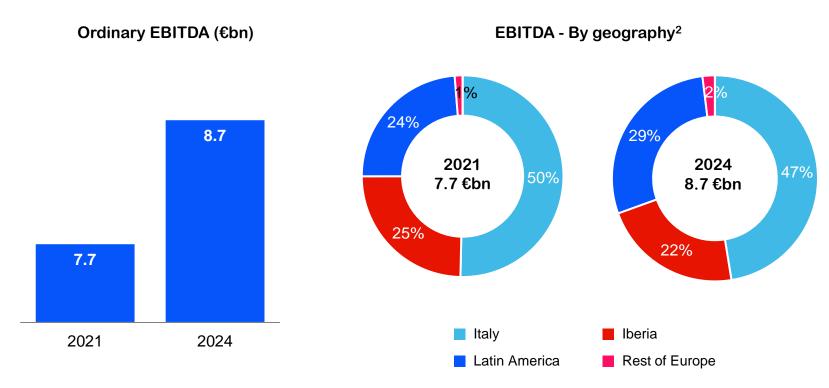
Africa, Asia & Oceania

137

^{2.} Other is not included in the breakdown.

Infrastructure & Networks Ordinary EBITDA¹





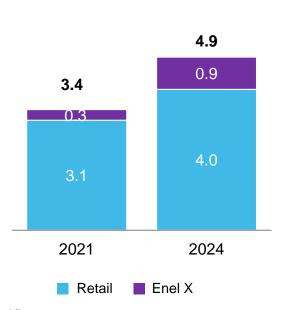
[.] Rounded figures.

2. Other is not included in the breakdown.

Customers Ordinary EBITDA¹

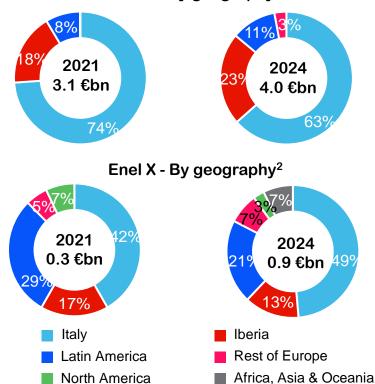






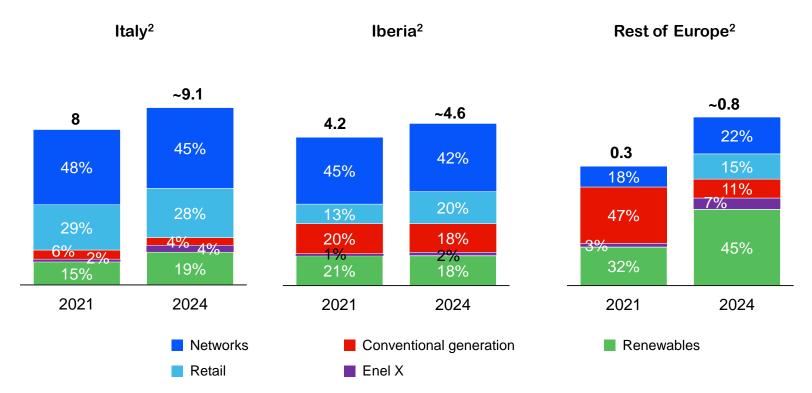
- Rounded figures.
- 2. Other is not included in the breakdown.

Retail - By geography²



Ordinary EBITDA by GBLs¹ (€bn)



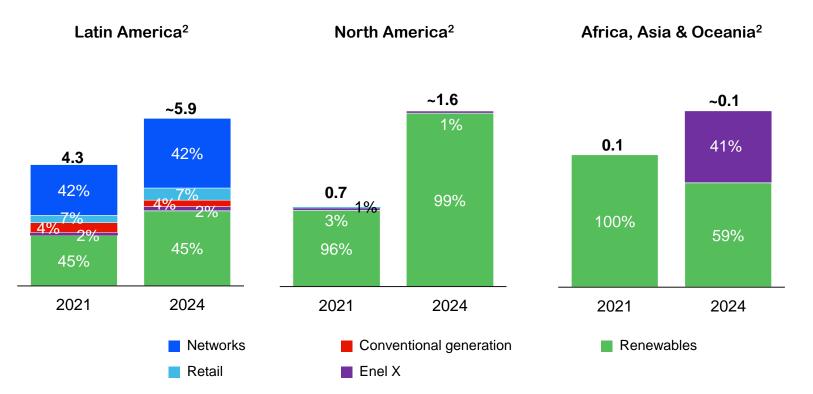


Rounded figures.

^{2.} Other is not included in the breakdown.

Ordinary EBITDA by GBLs¹ (€bn)





Rounded figures.

^{2.} Other is not included in the breakdown.

Baseload power price & production sold forward



		Baseload price	
	2022	2023	2024
Italy (€/MWh)	88.1	78.9	75.0
Iberia (€/MWh)	82.9	69.4	59.0

		Production sold forward											
	202	2	202	3	2024								
	price	%	price	%	price	%							
Italy (€/MWh) ¹	63.2	100%	85.8	51%	75.6	12%							
Iberia (€/MWh)¹	65.0	100%	65.0	82%	-	-							
Brazil (USD/MWh)	51.7	100%	49.2	100%	46.5	100%							
Chile (USD/MWh)	70.6	100%	66.9	100%	66.5	100%							
Colombia (USD/MWh)	66.1	100%	64.3	100%	65.3	98%							
Peru (USD/MWh)	58.5	100%	60.5	100%	62.9	100%							

^{1.} Average hedged price; wholesale price for Italy and Spain

^{2.} Hedged prices and volumes updated @ 31/3.

2022-24 ESG Annexes



Sustainability strategy



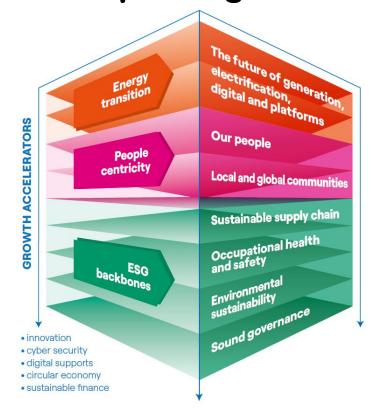
Sustainability strategy and contribution to Sustainable development goals



SDGs







Focus on

- Just Transition for Enel's People
- Innovation
- Circular economy
- Cyber security
- Diversity & inclusion
- Sustainability projects
- > Sustainable supply chain
- > Health & safety
- > Environmental sustainability
- Enel's main Policies

Just Transition for Enel's People



Enel's strategy for a Just Transition promotes a highly sustainable program to increase people's skills through:

People centricity

- Internal redeployment and upskilling/reskilling processes for people working in coal generation, which is being phased out, enabling them to work in other units, ensuring knowledge transfer
- > Voluntary early retirement plans
- Hiring and upskilling/reskilling programs to acquire new skills and to support the generational mix and the sharing of knowledges

2021

- ~55% of people leaving coal power plants in 2021
 are redeployed and attended upskilling and reskilling programs (110 hours per capita)
- > Coal redeployed people: ~90% within EGP perimeter, ~10% to other Enel business areas

2022-2024

- 50% of people leaving coal power plants will be
 redeployed, attending upskilling and reskilling program.
 The other 50% will be involved in early retirement plans
- Overall training dedicated to total employees up to 40% to reskilling and upskilling
- Strengthening of 'internal training' approach



























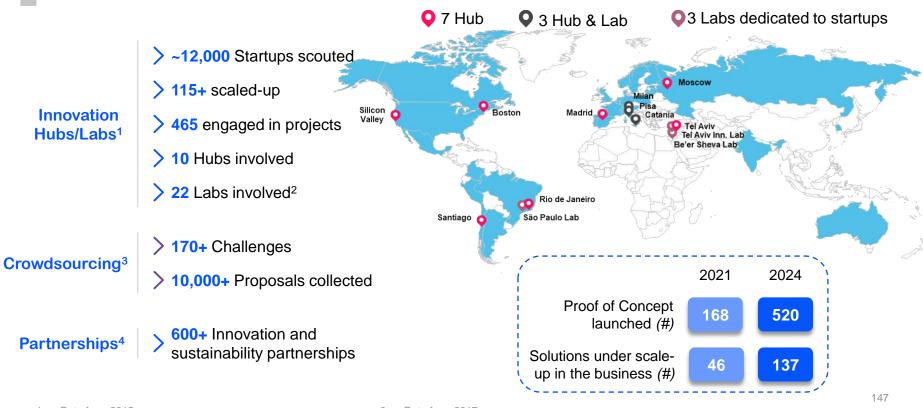












Data from 2015

2. Of which 3 are Hub & Lab and 3 are dedicated to startups

3. Data from 2017

4. Active partnerships

Countries reached by direct network





































Enel's vision of the circular economy stands of five pillars that define the related context and methods of application

Circular Inputs

> Production and use model based on renewable inputs or previous life cycles (reuse and recycling)

Life extension

Approach to the design and management of an asset or product in order to **extend** its **useful life**

Product as a Service

Business model in which the **customer purchases a service** for a limited time while the **company maintains** the **properties** of the product, maximizing the utilization factor and useful life

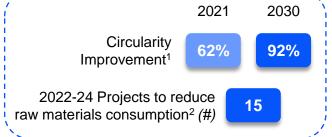
Shared Platforms

Management systems in common among multiple users

New life cycle

Any solution to **preserve** the **value** of an asset at the **end of a life cycle** through reuse, regeneration, upcycling or recycling





. Materials and fuel consumption reduction of the Group's power fleet throughout the life cycle, compared to 2015

 Implementation of strategic circular economy projects focused on the key technologies (e.g. wind, pv, smart meter, EV charging stations, EV batteries) with the aim to reduce the consumption of raw materials. Seven of these are included on Innovation Projects.





































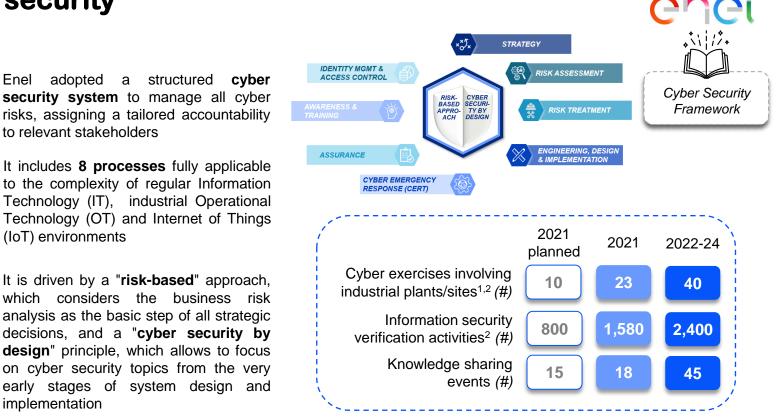
adopted structured Enel а cyber security system to manage all cyber risks, assigning a tailored accountability to relevant stakeholders

It includes 8 processes fully applicable to the complexity of regular Information

Technology (IT), industrial Operational Technology (OT) and Internet of Things (IoT) environments

Approach

analysis as the basic step of all strategic decisions, and a "cyber security by design" principle, which allows to focus on cyber security topics from the very early stages of system design and implementation



The goal of cyber exercises is to increase the ability of response, readiness, managing of incidents and training all the involved actors. The related output is a report that provides details of the cyber exercises results

































Global Diversity & Inclusion

Policy

Global

Workplace

harassment





Diversity and inclusion are essential factors in Enel approach to create long term value for all stakeholders

Enel puts in place an organic set of actions aimed at:

allowing expression of people uniqueness ensuring non discrimination, equal opportunities, equal dignity, and inclusion of every person regardless to any form of diversity

promoting cultural conditions for an inclusive and unbiased workplace that ensures a

Purpose and **Actions**

Targets

Gender							
ĺ	2021	2024	ì				
Female managers (%)	23.6	26.8					
Female middle managers (%)	31.4	33.4					
Women in selection processes 1 (%)	52.1	50					

Policy coherent mix of diversity in terms of skills, qualities and experiences that create value Statement for people and business against harassment Promotion of a systemic approach to the inclusion of people with disabilities Promotion of an intergenerational, intercultural and bias-free inclusion culture

Selection processes involving blue collars or similar technical roles and related to USA and Canada perimeter are not included as a result of local anti-discriminatory legislation which does not allow gender to be monitored in the recruiting phase



























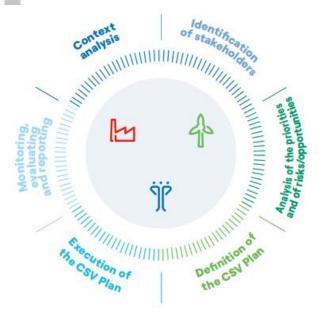








Sustainability projects with communities



Creating **Shared Value** Strategy

- Enel continues to promote CSV, in the long term, in line with three pillars:
 - Making the value chains of the Business Lines sustainable Advancing equity through the business
 - to create equitable outcomes also through its inclusive business model
 - Expanding the **ecosystem** of partnerships and collaborations



Creating Shared Value process definition and management Policy

Inclusive **Business** Model

The CSV model includes the development of sustainable and inclusive products and services in order to meet needs of clients with vulnerability and disabilities









































Enel promotes long-term partnerships with its suppliers, aiming at maximizing value creation in various forms: effectiveness, safety, time, quality, performance, revenue, flexibility, risk reduction and sustainability

Qualification system

It ensures the careful **selection** and **assessment** of companies wishing to participate in procurement procedures. The Quantification system ensures the fulfillment of requirements, namely: eco-financial, legal, reputational, ethics, technical, health and safety, environmental



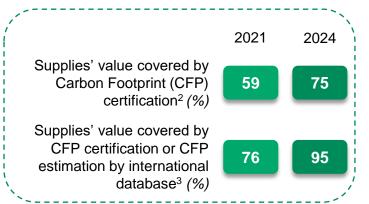
Environmental impact

Defining metrics and setting reduction targets is crucial to reach sustainability objectives for our Supply Chain.

Metrics are mainly based on Environmental Product Declaration (EPD) for main categories or ISO Carbon Footprint certification

EPD is the declaration validated by third party, according to international standards ISO 14040 and ISO 14025,

with the purpose of quantifying and certifying impacts (CO2 emissions, water consumption, soil impact, recycled material, etc.) of the entire lifecycle of a supply



- . For health & safety, environmental and human rights aspects. Rounded figures
- 2. 80% of this value is also covered by EPD (Environmental Product Declaration), that certifies Carbon Footprint, environmental impacts and circularity data.
- CFP estimation from international database based on LCA methodology (Life Cycle Assessment).



































Health & Safety

Policy Extra checking

on site Policy



Health & safety

Health & Safety Management system is based on hazard identification, on qualitative and quantitative risk analysis. Certification of the whole Group according to ISO 45001 and relative implementation



- Data-driven approach based on digital tools, dashboard and analytics, used both for prevention and Consequence Management
- Focus on **serious injuries** (absence from work of more than 3 days) and dangerous events (High Potential)



A specific function (SHE Factory) promotes the dissemination of a different cultural approach to Health, Safety, Environment issues by everyone

Safety on supplier management

Integration into the procurement processes. Suppliers are monitored both in qualification system, and in the contract execution phase through a control system (e.g. Supplier

Performance Management (SPM). Contractor Safety Assessments, Evaluation Groups, operational controls in the field)



- Number of accident with at least one day of absence from work / million worked hours.
- Number of accident with more than three days of absence from work / million worked hours..
- An accident whose dynamic, independently from the damage, could have resulted in a Life Changing Accident or in a Fatal Accident





























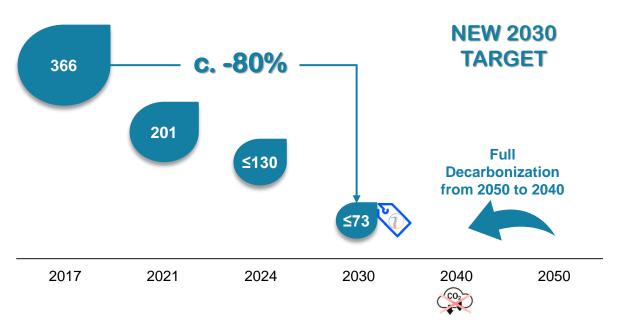




Environmental Sustainability Power Sales - Path towards full decarbonization by 2040



Scope 1 & 3 integrated power (gCO_{2eg}/kWh)



Electricity sold to our customers 100% from renewable sources































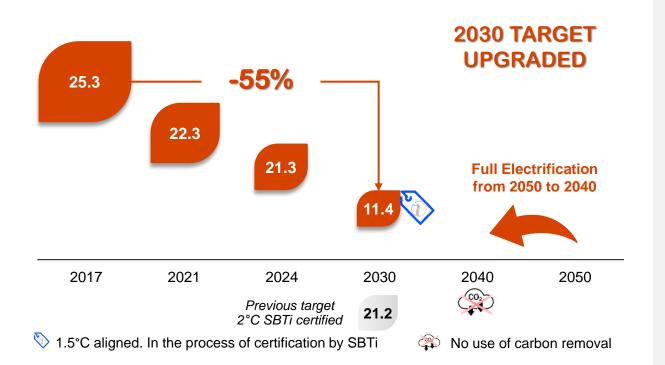






Environmental Sustainability Gas sales - Path towards full electrification by 2040

Scope 3 gas retail emissions (MtCO2)



Exit from gas retail business driven by electrification of consumption













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Environmental Sustainability Pollutants and waste



Air quality

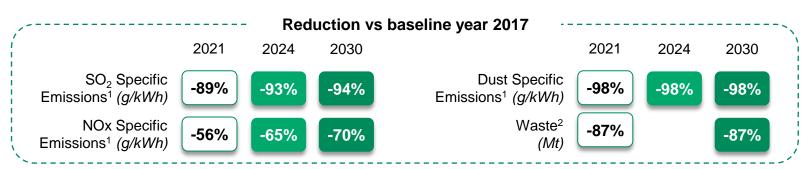
Enel commitment to **improving** the **air quality** in **areas** where the **Group operates** is testified by the constant reduction of the main atmospheric pollutants associated with thermal production

Pollutants

- > Sulphur dioxide (SO₂) and Dust mainly associated to coal production, but also to Oil & Gas
- Nitrogen oxides (NOx) mainly associated to gas production

Waste reduction

Constant commitment towards **reduction of waste** production, as well as to the definition of new methods of reuse, recycling and recovery in the perspective of a **circular economy**



- . Target in line with 2030 Scope 1 emissions reduction target certified by SBTi
- It excludes demolition wastes from decommissioning of thermo power plants

























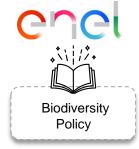






Environmental Sustainability Biodiversity

Enel is committed to apply the Mitigation Hierarchy principle to avoid and prevent negative impacts respecting the No Net Loss principle when building new infrastructures



Risk Assessment

> Enel includes **Biodiversity Risks Assessment** to evaluate company-wide risk

Action Plan

- Enel is **committed** to **develop** a **Biodiversity Action Plan** taking into account the specific aspects of local environments with conservation and a biomonitoring activities
- Minimizing the impact of Enel sites on habitats and species included on the Red List of the IUCN¹
- Adoption of **quantitative biodiversity** performance **indicators** for new infrastructure in line with the commitment to halt and reverse biodiversity loss by 2030²

Targets

- Biodiversity Management Guideline
- New indicators tested on generation and distribution technologies
- Participation to «Business for Nature Coalition» and to SBTN's Corporate Engagement Program

- > Improving processes for risk assessment and biodiversity management
- > Group indicators and biodiversity performance monitoring
- Increasing the partnership framework and stakeholder engagement

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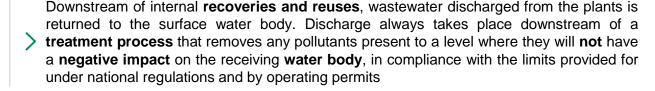






Environmental Sustainability Water

Enel applies an integrated approach for optimal management of use of water resources and their protection



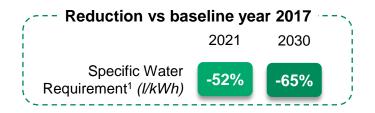


Strategic goals

Water quality

conservation

- Specific Water Requirement target is a ratio between a) all the water withdrawal quotas from surface and groundwater sources, by third parties, from the sea (except the quota of brine) and from wastewater used for processes and for closed-cycle cooling and b) the total production + heat
- Enel is constantly monitoring all its production sites located in water stressed areas in order to ensure that water resources can be managed efficiently



































Enel's main Policies



Human Right Policy (2013)

Commitment to respect all Human Rights along entire value chain, with due > regard for cultural, social and economic diversities, and requirement for all stakeholders

2021

Code of Ethics (2002) Commitments on corporate conduct according to standards based on transparency and integrity towards stakeholders – 2002

2021

Zero Tolerance of Corruption Plan (2006)

Commitment to fight corruption, in compliance with the 10th principle of the Global Compact, which requires that business should work against all forms of **corruption**, including extortion and bribery

2017

Enel Global Compliance **Program** (2016)

Governance tool aimed at strengthening the Group's ethical and professional commitment to preventing illicits committed outside Italy

Model 231 (2002)

Adoption of **Legislative Decree 231/01** which introduced into Italian law a system of administrative and criminal liability for certain types of offenses

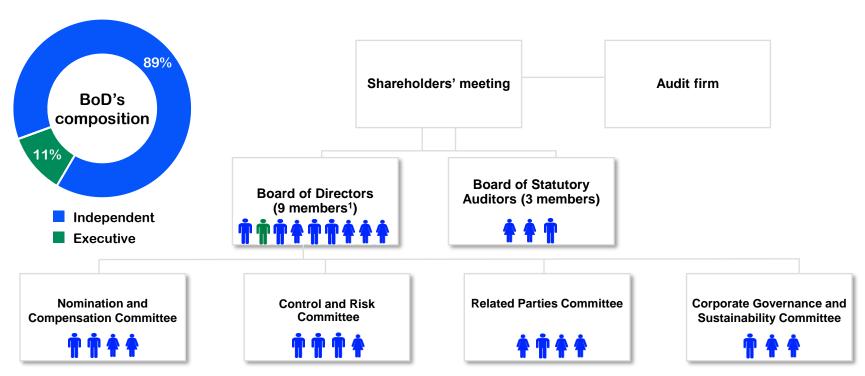
Constantly updated

Focus on Corporate Governance



Corporate governance structure





Board nomination and election



BoD's Members

> Enel's Board of Directors consists of three to nine members who are appointed by the ordinary shareholders' meeting for a term of up to three financial years

Slate voting system

The appointment of the entire Board of Directors takes place according to a slate voting system, aimed at allowing the presence of members nominated by minorities totaling 3/10 of

- > the Directors elected. If the slate that obtained the majority of the votes cast have not a suitable number of candidates in order to achieve 7/10 of the Directors to be elected, the other candidates necessary to complete the Board shall be drawn from the minority slates
- The slates may be presented by the outgoing Board or by shareholders who, individually or together with other shareholders, own at least 0.5% of the share capital
- The slates must be filed at least 25 days before the AGM and published by the Company at least 21 days before the date of the meeting

Gender balance

In order to assure to the less represented gender at least 40% of the seats, the slates

containing a number of candidates equal to or over three shall include candidates belonging to different genders

Candidates' qualifications

A report containing exhaustive information on the background of the candidates,
 accompanied by a statement as to whether or not they qualify as independent, must be filed with the slates

Board composition



Board of Directors

- **Michele Crisostomo**

Chair

- (C) Corp. Governance & Sust. C.
- Francesco Starace



CEO and General Manager

- **Cesare Calari**

(C) Control & Risk C. Nomination & Compensation C.

Costanza Esclapon de Villeneuve



Corp. Governance & Sust. C. Nomination & Compensation C.

Samuel Leupold



Control & Risk C. Related Parties C.

Alberto Marchi



(C) Nomination & Compensation C. Control & Risk C.

Mariana Mazzucato



Corp. Governance & Sust. C. Related Parties C.

Mirella Pellegrini



Control & Risk C. Related Parties C.

Anna Chiara Svelto



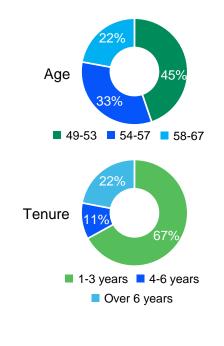
(C) Related Parties C. Nomination & Compensation C.

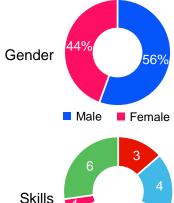
Executive

Independent

(C) Chair

Board of Directors' diversity







- Strategic view
- Accounting, Finance & Risk Management
- Legal & Corporate Governance
- Communication & Marketing
- **Experience in International Context**

CEO remunerationOverall structure



Compensation accrued in 2021 equal to: 4,580,456 € (*-33% vs 2020*)

Enel position vs the Peer Group¹

- Market Cap: between the third quartile and the ninth decile²
- > Revenues: between the third quartile and the ninth decile²
- **Employees:** between the median and third quartile²

Compensation at Target level

Fixed compensation

1,520,000 €

Annual bonus

100% of fixed remuneration

130% of fixed remuneration

130% of fixed remuneration

130% of fixed remuneration

5,016,000 €

Paymix

30%

30%

40%

Annual bonus

LTI

Compensation at Maximum level

1,520,000 €			
150% of fixed remuneration			
280% of fixed remuneration			
8,056,000 €			
■Fixed			
53% Annual bonus			

Total Direct
Compensation is
between the
median and the
third quartile of the
Peer Group for both
Target and
Maximum levels

Data as of December 31, 2020. For Stellantis, the latest available data regarding the remuneration treatment of Fiat Chrysler Automobiles - FCA directors, published for the 2021 AGM season, were considered

^{1.} Eni, Leonardo, Prysmian, Stellantis, Terna, TIM, EdP, Engie, E.On, Iberdrola, National Grid, Naturgy, Orsted, RWE, Airbus, Royal Dutch Shell, SAP, Schneider Electric, Siemens, Total 2. Data as of December 31, 2020, For Stellantis, the latest available data regarding the remuneration treatment of Fiat Chrysler Automobiles - FCA directors, published for the 2021 AGM

CEO's short-term variable remuneration¹



Macro objective	Objective	Weight ²	Entry (50%)	Target (100%)	Over (150%)	Type of target
> Profitability	Ordinary consolidated net income	40%	5.50 €bn	5.67 € bn	5.84 €bn	Economic
> Efficiency	Group Opex	10%	8.11 € bn	8.03 € bn	7.95 € bn	Economic
Cash and debt management	FFO/Consolidated net financial debt	20%	22.2%	22.8%	23.5%	Financial
> Safety	Safety in the workplace	20%	FI ³ < 0.52 & FA ⁴ ≤ 6	FI ³ < 0.43 & FA ⁴ ≤ 6	FI ³ < 0.40 & FA ⁴ ≤ 6	ESG
> Customer Satisfaction	Claims + SAIDI	10%	GC ⁵ =320/10,000 users IC ⁶ ≤150/10,000 users SAIDI ≤ 242 min	GC ⁵ =310/10,000 users IC ⁶ ≤150/10,000 users SAIDI ≤ 242 min	GC ⁵ =300/10,000 users IC ⁶ ≤150/10,000 users SAIDI ≤ 242 min	ESG

^{1.} Management by objectives (MBO) 2022

^{2. (%)} Weight in the variable remuneration

FI: Work-related accident Frequency Index. Number of accidents (more than 3 days of absence from work) / total amount of worked hours (Enel + contractors) expressed in millions

^{4.} FA: Number of Fatal Accidents during 2022, except for road events (Enel + contractors)

^{5.} GC: Commercial complaints at Group level

^{6.} IC: Commercial complaints on the open commodities market in Italy

CEO's short term variable remunerationChanges vs 2021 remuneration policy¹



	2022 MBO	2021 MBO	
	Objective unchanged, weight increased to 40%	>	Ordinary consolidated net income (weight 35%)
Further emphasi structure and ensuring that develop in an er for shareholde	Objective unchanged, weight reduced to 10%	>	Group Opex (weight 20%)
	Objective unchanged, weight increased to 20%	>	FFO/Consolidated net financial debt (weight 15%)
In considerat workplace and t	Objective unchanged, weight increased to 20%	>	Safety in the workplace (weight 15%)
Measure custo claims - cons process – wit	Objective widen to include claims, weight reduced to 10%	>	SAIDI (weight 15%)

Underlying rationale

Further emphasize the importance of maintaining a solid financial structure and growth in terms of profitability for the Group, ensuring that the progressive increase in investments can develop in an environment characterized by an adequate return for shareholders and adequate levels of operating efficiency

In consideration of the central role of ensuring safety in the workplace and the non-achievement of this objective in 2020 and 2021

Measure customers' satisfaction also through the number of claims - considering their central role in the electrification process – with a focus on Italy, the market of most relevant dimension and greatest value creation for Enel

Long-term variable remuneration¹ 130% of the base amount is assigned in Enel shares²



Macro objective	Objective	Weight ³	Target (130%) ⁴	Over I (150%)	Over II (280%) ⁴	Type of target
> Performance	TSR⁵	50%	Enel's TSR = 100% of Index's TSR	Enel's TSR = 110% of Index's TSR	Enel's TSR ≥ 115% of Index's TSR	Market
> Profitability	Cumulative ROIC - WACC ⁶	30%	= 11.9%	= 12.2%	≥ 12.5%	Economic
> Climate change	GHG Scope 1 emissions reduction ⁷	10%	= 140 gCO _{2eq} /kWh _{eq}	$= 137$ gCO_{2eq}/kWh_{eq}	≤ 135 gCO _{2eq} /kWh _{eq}	ESG
> Gender Gap	% of women in top mgm succession plans ⁸	t 10%	= 45%	= 47%	≥ 50%	ESG

3. (%) Weight in the variable remuneration for the CEO/General Manager

8. At the end of 2024

Long-Term Incentive (LTI) Plan 2022. Performance period: January 1, 2022 – December 31, 2024.
 30% payment (if any) in the 4th year. 70% payment (if any) in the 5th year (deferred payment)

For the CEO/General Manager. 65% for the other beneficiaries of the LTI Plan 2022 (c.300 managers).

The number of Enel shares to be assigned is determined on the basis of the arithmetical mean of Enel's daily VWAP in the three-months period preceding the beginning of the performance period

^{. 100%} at Target and 180% at Over II for the other beneficiaries of the LTI Plan 2022

Average TSR Enel compared to average TSR EUROSTOXX Utilities Index-EMU, calculated in the 3-year period 2022-2024

^{6.} For the 3-year period 2022-2024

^{7.} GHG Scope 1 emissions per kWh equivalent produced by the Group in 2024

Long-term variable remunerationChanges vs 2021 remuneration policy¹



2021 LTI

ROACE (weight 25%)

2022 LTI

Objective substituted with Cumulative ROIC - WACC, weight increased to 30%

% of women in mgmt. succession plans (weight 5%)

> Objective focused on top mgmt, weight increased to 10%

Renewable capacity on total (weight 10%)

Objective removed

Share component for CEO: 100% of the base amount

Share component for CEO increased to 130% of the base amount²

Underlying rationale

Financial markets consider ROIC - WACC a better measure of a company's ability to create value in the medium-long term

Encourage fair representation of women in the bases that supply managerial succession plans, with particular reference to top positions

Prevent the use of a performance indicator linked exclusively to volume growth without taking into adequate account the priorities represented by profitability and financial balance

Ensuring a further alignment with the interests of the shareholders in the long term and set the basis for the wished adoption of a policy ensuring an adequate share ownership by the CEO and Executives with strategic responsibilities

¹⁶⁸

^{1.} Fixed remuneration and performance scale unchanged. TSR and GHG Scope 1 emissions reduction: objectives and weights unchanged

CEO remuneration **Termination agreements**



In case of misalignment between the performance period of the 2022 LTI plan and the term Pro rata
 temporis rule
 of office of CEO/GM, due to the expiry of its mandate without renewal, a "pro rata temporis" rule for compensation was confirmed¹

Severance payment

It was confirmed a severance payment equal 2 years of fixed compensation payable only in the event of:

- > revocation or non-renewal of the CEO/GM without just cause;
- > resignation of the CEO/GM due to a just cause
- No severance payment is provided for in cases of variation in Enel's ownership structure (so called "change of control" provision)

Non competition agreement

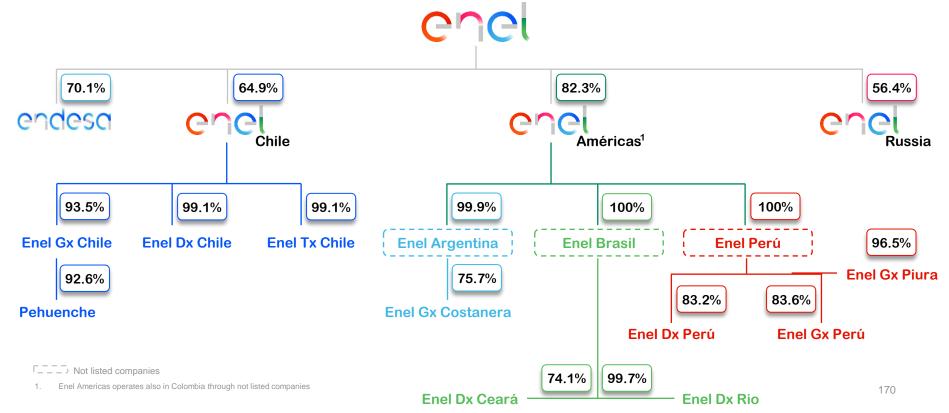
- It was confirmed the grant by the CEO/GM to the Company, for a consideration equal to > 500,000 € (payable in three yearly installments), of the right to activate a **non-competition** agreement, upon termination of directorship and executive relationships
- Should the Company exercise such option right, the agreement refrains the CEO from carrying out activities in competition with the Enel Group, for a period of one year and within specific Countries², for a consideration equal to a maximum amount of 3,300,000 €

Namely in the following Countries: Italy, France, Spain, Germany, Chile and Brazil

Specifically, in the event of expiration of directorship relationship without simultaneous renewal of the same – and, therefore, in the event of automatic termination also of the executive relationship –169 before the LTI 2022 performance period conclusion, it is provided that the CEO/GM shall maintain the right to the assignment of the accrued incentive, based upon the level of achievement of the performance objectives provided under the Plan, and that the final assessment of the incentive will be made pro rata temporis until the date of termination of the directorship and executive relationship

Enel Group's listed companies (as of December 31, 2021)





Disclaimer



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Pursuant to art. 154-bis, paragraph 2, of the Italian Unified Financial Act of February 24, 1998, the executive in charge of preparing the corporate accounting documents at Enel, Alberto De Paoli, declares that the accounting information contained herein correspond to document results, books and accounting records.

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