



9M 2022

*Consolidated results
November 3rd, 2022*



Key highlights



Business performance

RES capacity +4.8 GW over LTM
Volumes increase in free market segment
Grids investments up by 15% yoy

Energy crisis in Europe

Governments' measures weighing on working capital
Challenging market context affects integrated margin

Financial performance

Liquidity position strong and supportive
Disposals progressing in line with schedule

FY2022 Guidance

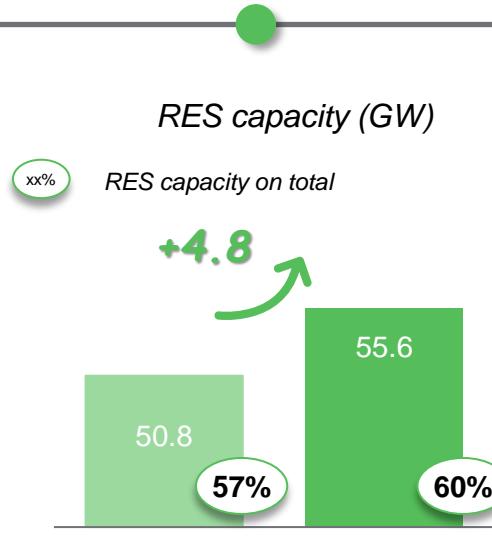
EBITDA 19-19.6 €bn
Net Income 5-5.3 €bn
Net Debt 58-62 €bn

FY2022 Shareholder return: 0.40 €/sh fixed DPS

Strong and visible operating development across all business



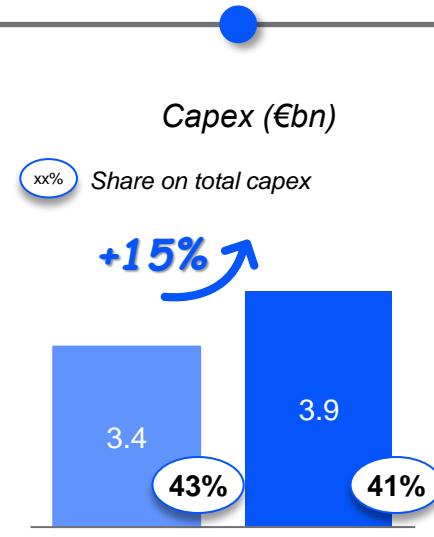
Renewables



Customers



Grids

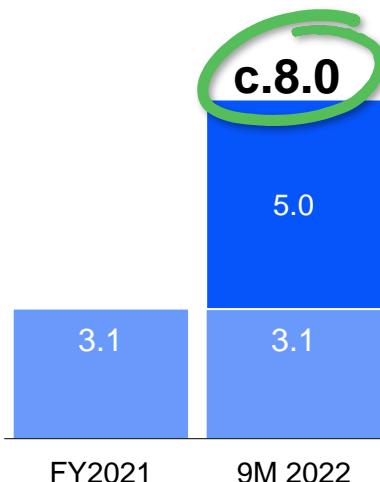


1. Net of energy losses

Government measures weighing on financials



Govt measures impact
on financials¹ (€bn)



| | FY2021 | H1 | 9M |
|------------------------------------|--------|-----|-----|
| <u>Italy</u> | 2.4 | 4.4 | 5.7 |
| ➤ System charges elimination | | | |
| ➤ Tariffs equalization recognition | | | |
| ➤ Coal/gas mandatory stock | | | |
| <u>Spain</u> | 0.7 | 0.6 | 1.7 |
| ➤ Price cap on gas | | | |
| ➤ Gas mandatory stock | | | |
| ➤ System charges reduction | | | |
| ➤ CO ₂ regularization | | | |
| <u>Romania</u> | - | 0.3 | 0.6 |
| ➤ Price cap on supply business | | | |

Government
measures
progressively
accrued
8 €bn impact

Δ YTD
c.+5

TOTAL IMPACT

3.1

5.4

8.0

1. Rounded figures

Energy trends in 9M 2022 positive for the future but affected the short term, particularly in Italy



➤ **Customers**
(Free market, mn)

➤ **Volumes sold¹**
(Free market, Fixed price, TWh)

➤ **Churn rate (%)**

| | Q1 | Q2 | Q3 | 9M | 9M ΔyoY |
|--|------|------|------|------|---------|
| ➤ Customers (Free market, mn) | +0.5 | +0.6 | +0.4 | +1.5 | +18% |
| ➤ Volumes sold ¹ (Free market, Fixed price, TWh) | 9.9 | 9.7 | 12.1 | 31.6 | +41% |
| ➤ Churn rate (%) | 11.8 | 9.8 | 8.2 | 8.2 | -6 p.p. |

Clients growth would have returned +1.7 €bn on EBITDA & +1.2 €bn on Net Income in the 9M

➤ **Hydro production**
(TWh, ΔyoY)

➤ **Open Position**
(TWh vs expectations)

➤ **Avg. pool price Italy²**
(€/MWh)

| | Q1 | Q2 | Q3 | 9M | 9M ΔyoY |
|---|------|------|------|------|---------|
| ➤ Hydro production (TWh, ΔyoY) | -1.7 | -1.8 | -1.1 | -4.6 | -35% |
| ➤ Open Position (TWh vs expectations) | +4 | +3 | +2 | +9 | |
| ➤ Avg. pool price Italy ² (€/MWh) | ~250 | ~250 | ~470 | ~320 | +275% |

Lack of hydro and increase in **pool prices** overshadowed retail fundamentals

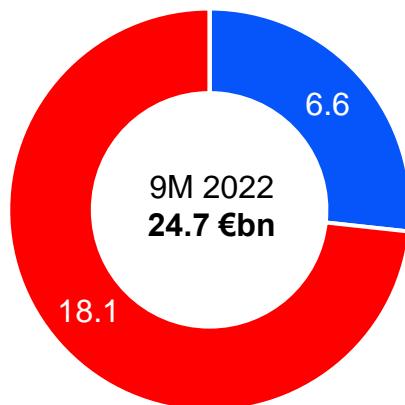
1. B2C & SME, gross of losses

2. Source: GME

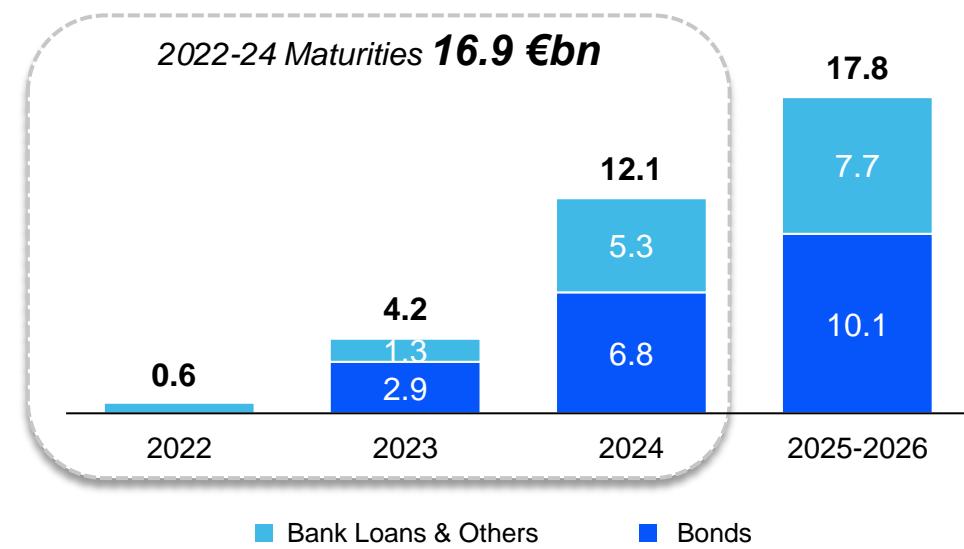
Abundant liquidity notwithstanding the high volatility in margin call requirements



Liquidity position



Long Term debt maturities (€bn)



■ Available committed
credit lines¹

■ Cash

■ Bank Loans & Others

■ Bonds

1. Of which 17.5 €bn of long term committed credit lines with maturities beyond September 2023

Progressing effort to simplify, re-focus and streamline the Group



Geographical repositioning



Enel
Russia

Disposal of the **56.43% stake** in Enel Russia for a
consideration of c.137 €mn
600 €mn total impact on Net Debt

Closing
Executed



Portfolio improvements



Trasmission
in Chile

Disposal for **a consideration** of around **1.3 USDbn**

Signed, closing
expected by YE



Enel Goiás

Disposal for a **consideration** of about **1.4 USDbn**

Signed, closing
expected by YE



Fortaleza

Disposal of Fortaleza gas plant for around **96 USDmn**

Closing
Executed



Total impact of disposals announced YTD on 2022 Net Debt: **c.3.5 €bn**

Stewardship model: signed agreement for the sale of 50% stake in Gridspertise



Delivering **smart grids worldwide**: fostering the **digitalization of advanced metering, networks and field operations**.

Agreement with CVC to sell a **50% quota** in **Gridspertise**, transaction to be **closed by YE**

Enterprise value of **625 €mn¹**

Net debt positive impact **c.300 €mn**

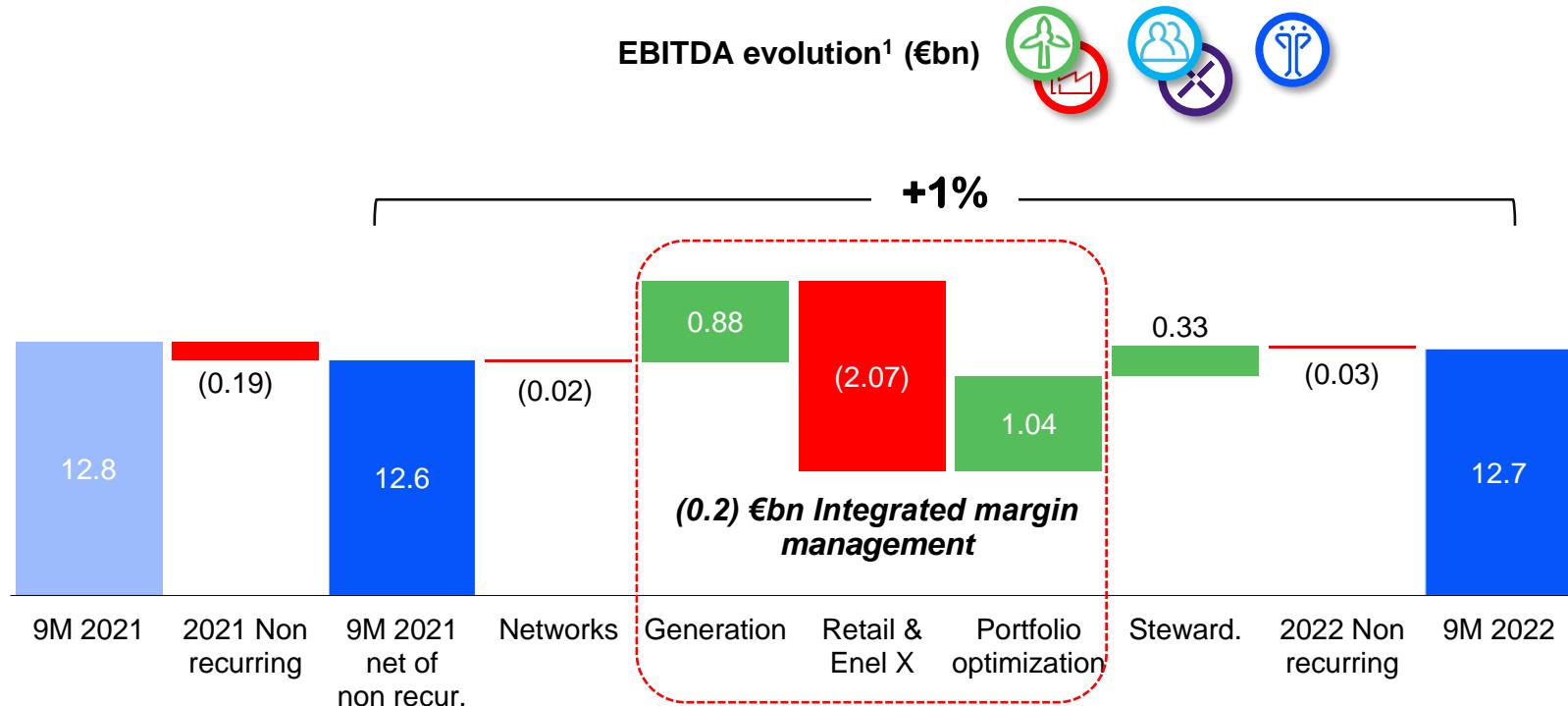
1. Potential deferred payments could bring the EV up to 1,000 €mn (on a 100% basis).

9M 2022

Economic results

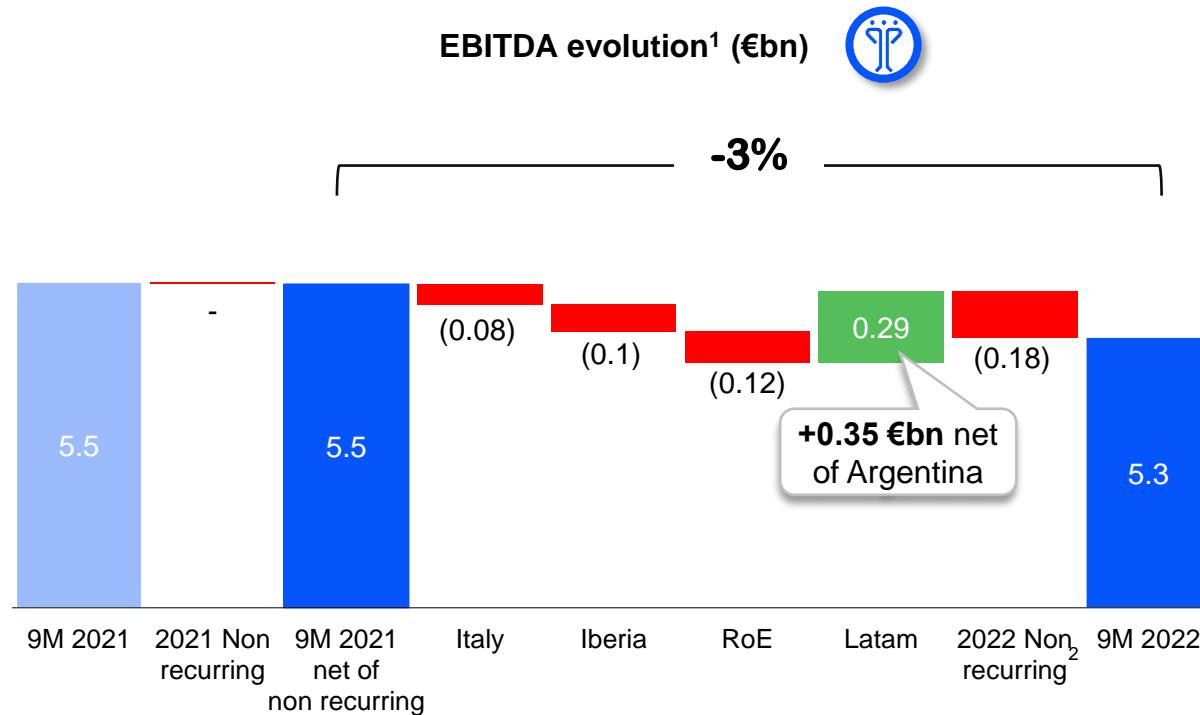


EBITDA broadly flat despite a challenging environment



1. Ordinary figures. It excludes extraordinary items in 9M 2021 (-1.353 €mn: -39 €mn emergency costs COVID-19, -1,182 €mn energy transition and digitalization funds, -132 €mn impairment) and in 9M 2022 (-250 €mn: -134 €mn impairments, -26 €mn COVID-19 emergency costs, -90 €mn energy transition and digitalization funds).

Grids supported by Latam performance; Romania to recover in Q4



Latam +30%³ driven by regulatory adjustments, efficiencies and supported by FX strengthening

Performance in Italy impacted by WACC reset, Iberia by lower tariff and increase in fixed costs

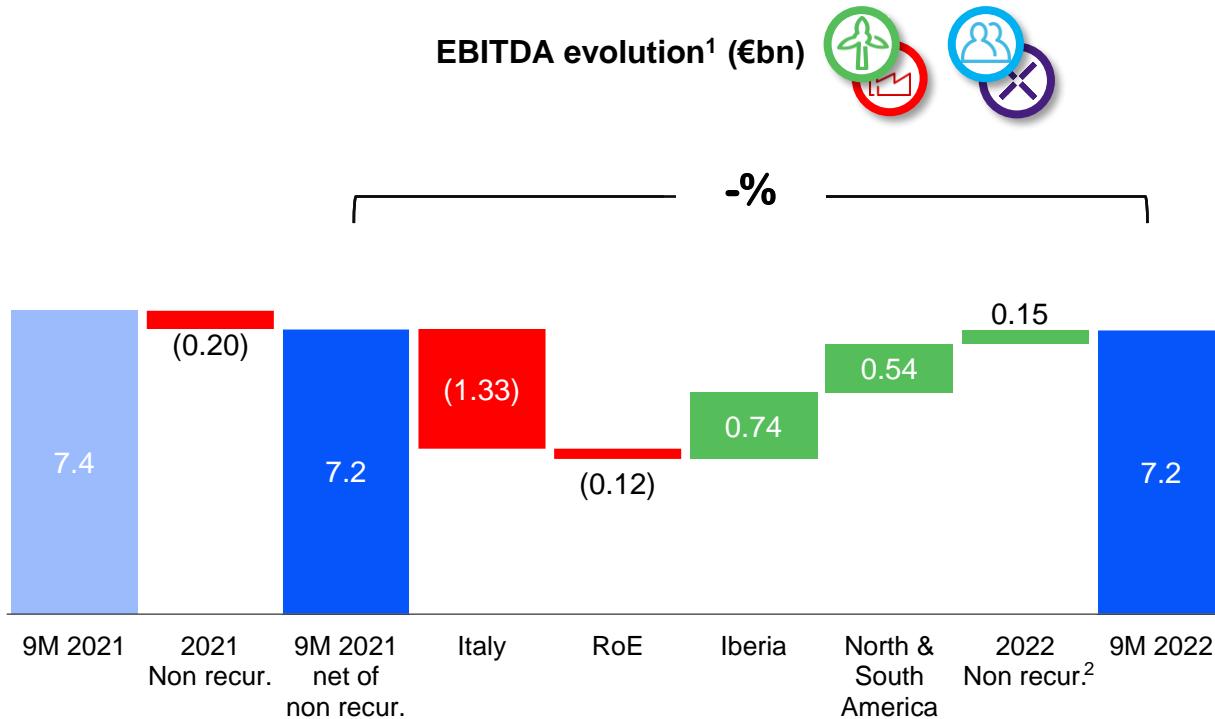
Agreement reached in Romania to recover the negative regulatory impact by YE

1. Rounded figures. Stewardship not included.

2. Update of the Distribution remuneration activity in Iberia for 2017-2019.

3. Net of Argentina

Integrated margin management: solid performance across geographies offset by Italy and Romania



Italy still affected by increasing volumes sold, lack of hydro and higher sourcing costs

Positive performance in Latam continue to be driven by renewables growth

Iberia benefitted from portfolio management optimization
Romania impacted by cap on retail price

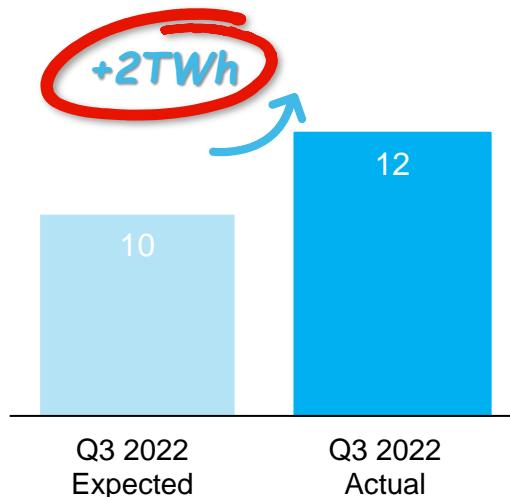
1. Rounded figures. Stewardship not included.

2. Social Bonus sentence in Iberia.

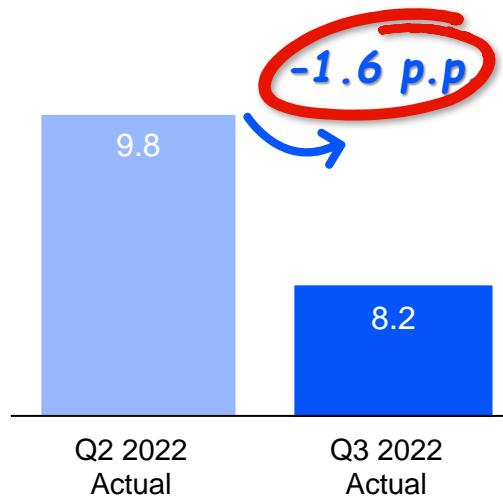
Italy: Focus on Q3 – Demand increased more than expected



Fixed price sales (TWh)



Churn rate (%)



**9M 2022 Churn rate:
-6 p.p. versus PY**

A combination of higher temperatures and lower churn rate pushed up consumption and created an unexpected open position of

2TWh

Italy: Focus on Q3 – Open position covered at high energy costs



Q3 2022 Expectations

400 €mn EBITDA

vs

Q3 2022 Actual dynamics

700 €mn Negative margin

Q3 2022 Actual EBITDA

-300 €mn EBITDA

- 10 TWh volumes sold
 - +20% contract repricing vs H1 2022
 - Costs fully hedged
-
- 2 TWh open position
 - Higher purchase cost
 - Average pool price at around 470 €/MWh

Negative delta due to higher costs of hedging associated with open position of 2 TWh

FY2022 Ordinary EBITDA guidance (€bn)



9M 2022 **12.7**

Networks

2.5

4Q 2021 EBITDA: 2.2 €bn

- +0.1 Romania settlement
- +0.2 Latam contribution

GPG & Trading

2.8-3.1

4Q 2021 EBITDA: 1.8 €bn

- +0.3 RES growth
- +1.2/+1.3 Conventional generation & Trading
- -0.3/-0.5 Hydro

Global Customers

0.5-0.8

4Q 2021 EBITDA: 0.8 €bn

- -0.3/-0.5 Retail margin Italy
- +0.1 Regulatory adjustments in Romania
- +0.1 Enel X

Stewardship

+0.5

Gridspertise deal

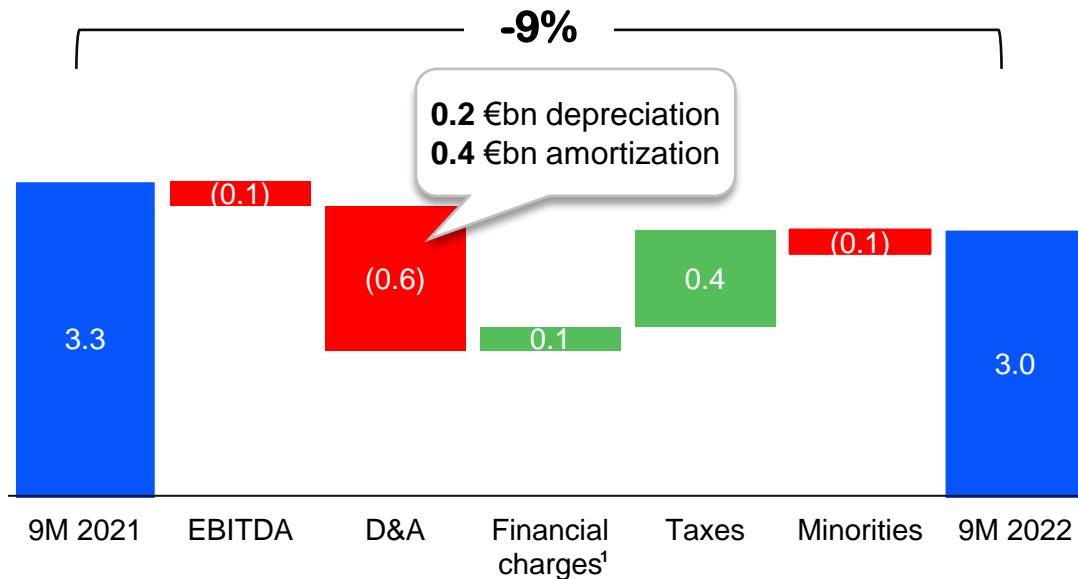
FY 2022E 19-19.6

**FY2022
Ordinary EBITDA
guidance
confirmed**

Net Income evolution



Net Ordinary Income evolution (€bn)



Amortization increase driven by higher investments deployed and FX impact

Bad Debt increase +0.2 €bn yoy, around 1.3% on revenues in line with historical level

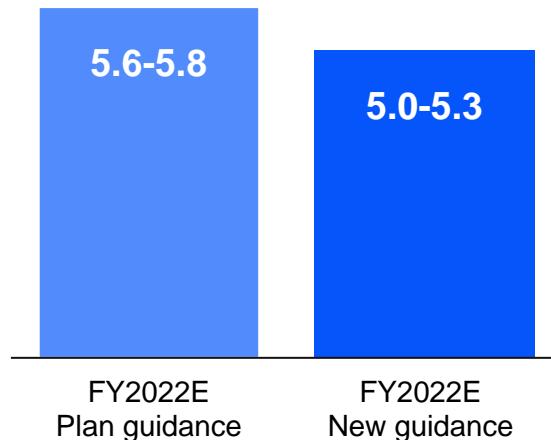
Cost of debt continues to decline (-20 bps yoy) thanks to the accelerated refinancing programme completed last year

1. 2021 Restated. It includes income on equity.

FY2022 Net Income guidance



FY2022E Ordinary Net Income (€bn)



Δ vs plan

EBITDA:

different geographical **mix**
with **lower** contribution from
domestic business

Italy -20%

RoW¹ +20%

➤ **Minorities** (€bn)

+0.3

➤ **D&A** due to **higher bad debt** (€bn)

+0.2

➤ **New taxation** under
discussion in Spain (€bn)

up to 0.3

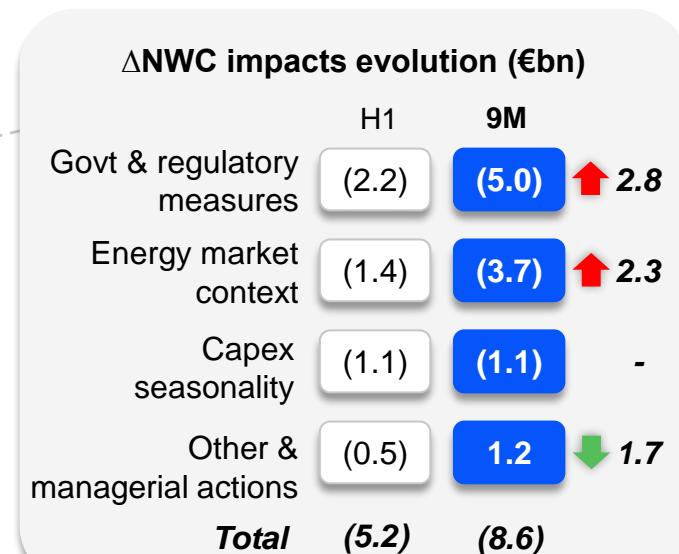
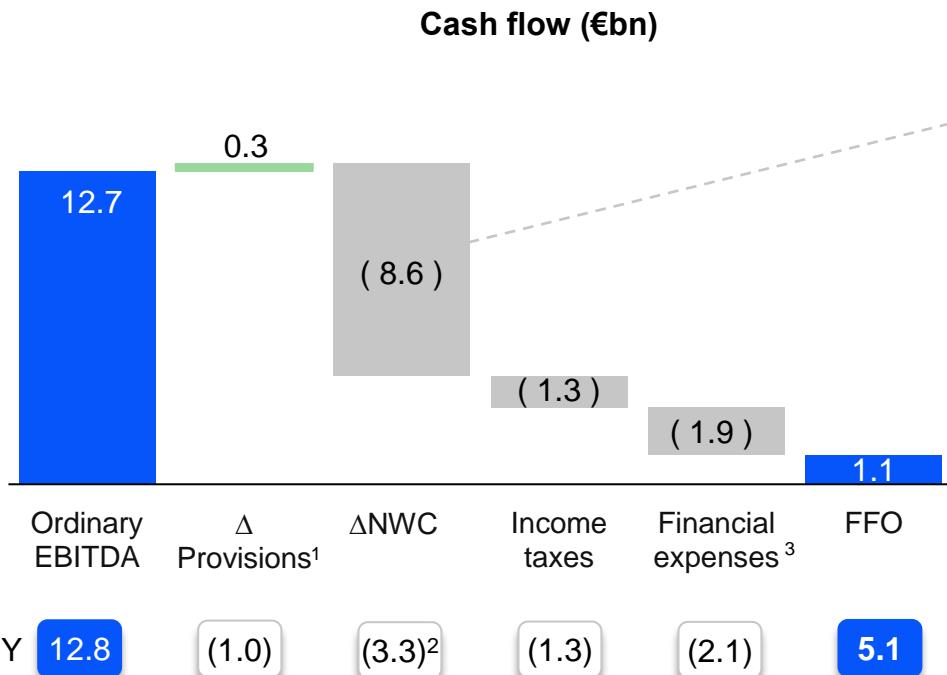
1. Iberia and Latin America

9M 2022

Financial results



Cash flow dynamics strongly affected by working capital volatility

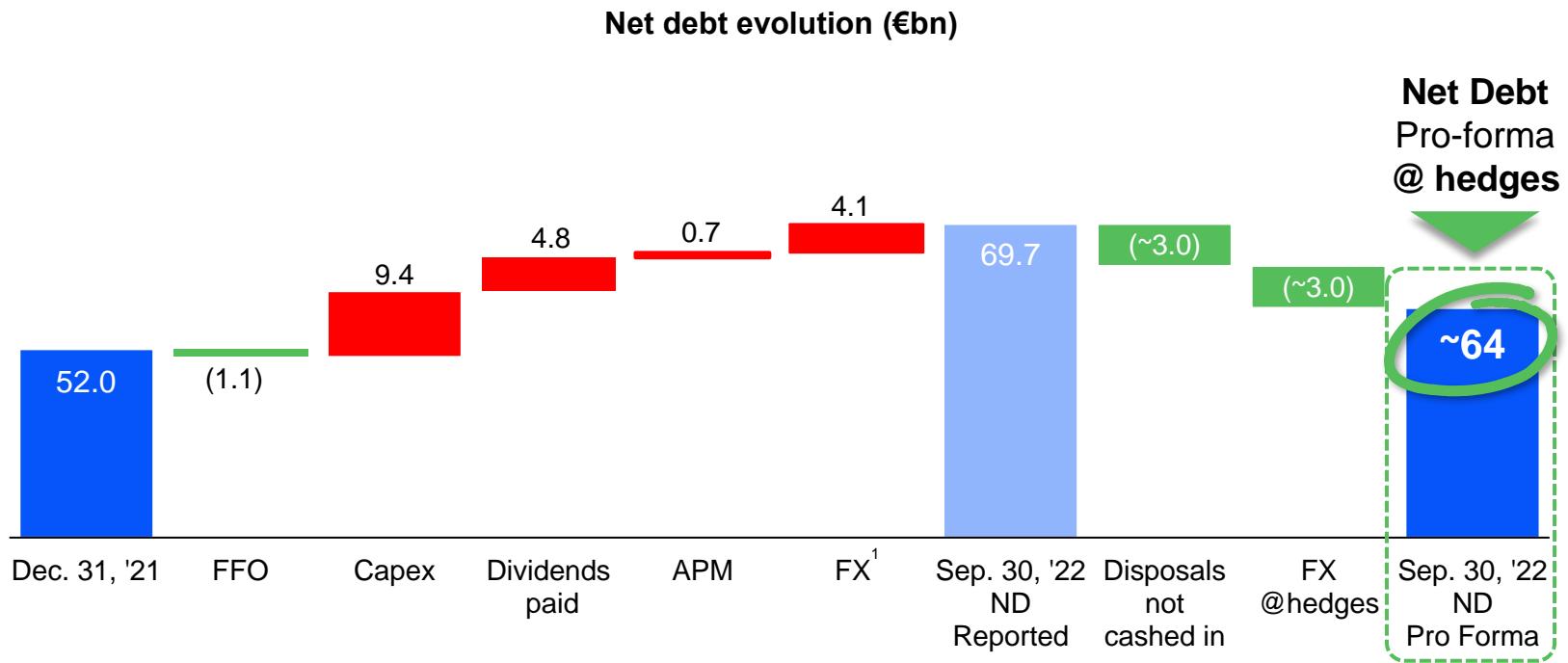


1. Accruals, releases, utilizations of provisions in EBITDA (i.e. personnel related and risks and charges).

2. Restated figure.

3. Includes dividends received from equity investments.

Net Debt at 64 €bn including FX @hedges and disposals announced but still to be cashed in

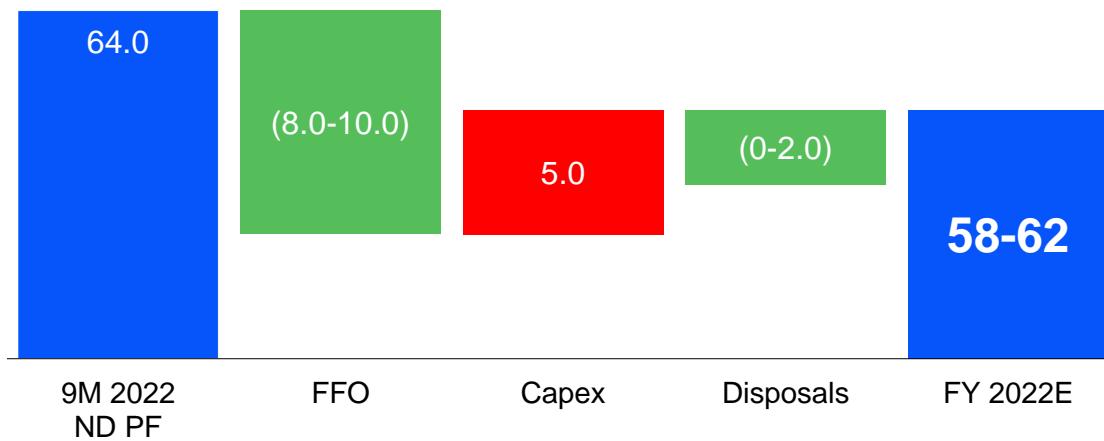


1. It includes foreign exchange derivatives realized in the period and new leases for 0.2 €bn.

FY2022 Net Debt guidance



Net debt evolution to FY2022 (€bn)



Net Debt at YE
to range
58-62 €bn
on **managerial actions**
to improve cash
generation, **additional**
proceeds from disposals
and **neutralization**
of the **currencies**
impact

9M 2022

Closing remarks



Closing remarks



Operating evolution bodes well for future targets

Focus on cash flow production and balance sheet strengthening

Simplification and corporate streamlining set to support Group's profitability

Dividend policy unchanged

Nine Months 2022

Consolidated results

Annexes



9M 2022 consolidated results

Macroscenario



| | GDP (%) | | CPI (%) | | FX against € ¹ | | Spot Price (€/MWh) | | Electricity Demand (TWh) ² | |
|------------------------|---------|---------|---------|---------|---------------------------|----------|--------------------|---------|---------------------------------------|----------|
| | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 |
| Italy | 4.39 | 7.17 | 7.47 | 1.36 | - | - | 324.23 | 86.25 | 240.97 | 238.98 |
| Iberia | 5.60 | 5.88 | 8.99 | 2.07 | - | - | 187.60 | 77.95 | 179.84 | 181.76 |
| Latin America | | | | | | | | | | |
| Argentina | 5.06 | 11.02 | 63.20 | 46.98 | 144.31 | 115.86 | - | - | 112.29 | 102.90 |
| Brazil | 3.22 | 6.29 | 10.61 | 7.55 | 5.31 | 6.16 | 10.94 | 50.31 | 453.53 | 454.91 |
| Chile | 4.21 | 12.31 | 11.14 | 3.79 | 948.42 | 926.37 | 103.80 | 68.13 | 62.79 | 60.85 |
| Colombia | 8.90 | 11.18 | 9.33 | 2.94 | 4,512.28 | 4,520.11 | 45.48 | 31.74 | 57.39 | 54.54 |
| Peru | 2.86 | 19.42 | 7.69 | 3.31 | 3.91 | 4.85 | 25.04 | 12.82 | 41.55 | 40.10 |
| Rest of Europe | | | | | | | | | | |
| Romania | 6.37 | 7.42 | 11.27 | 3.27 | 4.95 | 4.94 | 214.70 | 68.72 | 43.75 | 46.28 |
| Russia | (1.89) | 4.70 | 14.28 | 6.14 | 58.97 | 85.76 | 17.18 | 16.39 | 422.76 | 410.21 |
| North America | | | | | | | | | | |
| USA | 2.36 | 6.20 | 8.33 | 4.04 | 0.98 | 1.18 | - | - | 3,444.57 | 3,180.00 |
| Mexico | 2.14 | 7.08 | 7.85 | 5.25 | 19.74 | 23.45 | - | - | 231.88 | 245.87 |
| Africa, Asia & Oceania | | | | | | | | | | |
| India | 8.02 | 10.34 | 6.84 | 5.18 | 79.72 | 86.81 | - | - | 1,125.08 | 1,042.33 |
| Australia | 4.31 | 5.13 | 5.19 | 2.53 | 1.53 | 1.60 | - | - | - | - |
| South Africa | 1.81 | 6.73 | 6.68 | 4.26 | 17.74 | 16.71 | - | - | 166.80 | 167.75 |

1. As of September 30th, 2022

2. Based on Enel countries

9M 2022 consolidated results

Group consolidated net capacity: breakdown by technology and geography



| MW | Hydro | Wind | Geothermal | Solar & Other | Nuke | Oil & Gas | Coal | CCGT | TOTAL |
|---|---------------|---------------|------------|---------------|--------------|---------------|--------------|---------------|---------------|
| Italy | 12,995 | 825 | 776 | 29 | - | 2,253 | 4,720 | 4,596 | 26,194 |
| Iberia | 4,746 | 2,602 | - | 1,197 | 3,328 | 2,333 | 1,644 | 5,445 | 21,296 |
| Latin America | 10,542 | 3,276 | 69 | 3,398 | - | 2,661 | 226 | 3,850 | 24,023 |
| Argentina | 1,328 | - | - | - | - | 1,169 | - | 1,922 | 4,419 |
| Brazil | 1,272 | 2,502 | - | 1,234 | - | - | - | - | 5,009 |
| Chile | 3,508 | 642 | 69 | 1,762 | - | 581 | - | 1,468 | 8,030 |
| Colombia | 3,097 | - | - | 122 | - | 180 | 226 | - | 3,625 |
| Perù | 792 | 132 | - | 179 | - | 730 | - | 459 | 2,294 |
| Other ¹ | 545 | - | - | 101 | - | - | - | - | 646 |
| Rest of Europe | 19 | 1,131 | - | 130 | - | 4,447 | - | 830 | 6,556 |
| Romania | - | 498 | - | 36 | - | - | - | - | 534 |
| Russia | - | 260 | - | - | - | 4,447 | - | 830 | 5,537 |
| Other ² | 19 | 372 | - | 94 | - | - | - | - | 485 |
| North America | 53 | 6,262 | 72 | 1,815 | - | - | - | - | 8,201 |
| Mexico | 53 | 893 | - | 220 | - | - | - | - | 1,165 |
| Canada | - | 211 | - | - | - | - | - | - | 211 |
| USA | - | 5,158 | 72 | 1,596 | - | - | - | - | 6,825 |
| Africa, Asia & Oceania³ | - | 539 | - | 1,087 | - | - | - | - | 1,626 |
| Total | 28,355 | 14,635 | 917 | 7,656 | 3,328 | 11,694 | 6,590 | 14,720 | 87,896 |

1. Includes Panama, Guatemala and Costa Rica

2. Includes Greece and Germany

3. Includes Australia, South Africa, India and Zambia

9M 2022 consolidated results

Group consolidated net production: breakdown by technology and geography



| GWh | Hydro | Wind | Geothermal | Solar & Other | Nuke | Oil & Gas | Coal | CCGT | TOTAL |
|---|---------------|---------------|--------------|---------------|---------------|---------------|---------------|---------------|----------------|
| Italy | 8,842 | 954 | 4,057 | 52 | - | 152 | 12,764 | 9,342 | 36,163 |
| Iberia | 3,409 | 3,991 | - | 1,526 | 20,424 | 3,339 | 769 | 15,867 | 49,324 |
| Latin America | 25,560 | 9,613 | 293 | 3,533 | - | 1,966 | 1,447 | 14,624 | 57,036 |
| Argentina | 1,049 | - | - | - | - | 216 | - | 7,516 | 8,781 |
| Brazil | 3,314 | 7,859 | - | 1,517 | - | - | - | - | 12,690 |
| Chile | 6,339 | 1,283 | 293 | 1,500 | - | 930 | 1,271 | 4,903 | 16,520 |
| Colombia | 10,120 | - | - | 115 | - | 35 | 177 | - | 10,447 |
| Perù | 3,205 | 471 | - | 317 | - | 784 | - | 2,205 | 6,982 |
| Other ¹ | 1,532 | - | - | 84 | - | - | - | - | 1,616 |
| Rest of Europe | 22 | 1,691 | - | 147 | - | 7,145 | - | 2,911 | 11,916 |
| Romania | - | 896 | - | 36 | - | - | - | - | 933 |
| Russia | - | 128 | - | - | - | 7,145 | - | 2,911 | 10,184 |
| Other ² | 22 | 667 | - | 111 | - | - | - | - | 799 |
| North America | 142 | 14,623 | 228 | 2,433 | - | - | - | - | 17,427 |
| Mexico | 142 | 1,208 | - | 403 | - | - | - | - | 1,753 |
| Canada | - | 492 | - | - | - | - | - | - | 492 |
| USA | - | 12,923 | 228 | 2,031 | - | - | - | - | 15,182 |
| Africa, Asia & Oceania³ | - | 1,522 | - | 868 | - | - | - | - | 2,390 |
| Total | 37,975 | 32,394 | 4,578 | 8,559 | 20,424 | 12,602 | 14,980 | 42,744 | 174,256 |

1. Includes Panama, Guatemala and Costa Rica

2. Includes Greece and Germany

3. Includes Australia, South Africa, India and Zambia

9M 2022 consolidated results

Group total additional capacity¹: breakdown by technology and geography



| MW | Hydro | Wind | Geothermal | Solar & Other | Nuke | Oil & Gas | Coal | CCGT | TOTAL |
|---|------------|------------|------------|---------------|------|-----------|------|------|--------------|
| Italy | 551 | 32 | 3 | - | - | - | - | - | 585 |
| Iberia | 5 | 56 | - | 99 | - | - | - | - | 160 |
| Latin America | 1 | 347 | - | 476 | - | 3 | - | - | 826 |
| Argentina | - | - | - | - | - | - | - | - | - |
| Brazil | - | 347 | - | - | - | - | - | - | 347 |
| Chile | 1 | - | - | 441 | - | 3 | - | - | 444 |
| Colombia | - | - | - | 36 | - | - | - | - | 36 |
| Perù | - | - | - | - | - | - | - | - | - |
| Other ² | - | - | - | - | - | - | - | - | - |
| Rest of Europe | - | 32 | - | - | - | - | - | - | 32 |
| Romania | - | - | - | - | - | - | - | - | - |
| Russia | - | 32 | - | - | - | - | - | - | 32 |
| Other ³ | - | - | - | - | - | - | - | - | - |
| North America | - | - | - | 259 | - | - | - | - | 259 |
| Mexico | - | - | - | - | - | - | - | - | - |
| Canada | - | - | - | - | - | - | - | - | - |
| USA | - | - | - | 259 | - | - | - | - | 259 |
| Africa, Asia & Oceania⁴ | - | - | - | 420 | - | - | - | - | 420 |
| Total | 556 | 466 | 3 | 1,255 | - | 3 | - | - | 2,283 |

1. Excludes managed capacity

2. Includes Panama, Guatemala and Costa Rica

3. Includes Greece and Germany

4. Includes Australia, South Africa, India and Zambia

9M 2022 consolidated results

Renewable projects in execution: breakdown by technology and geography¹

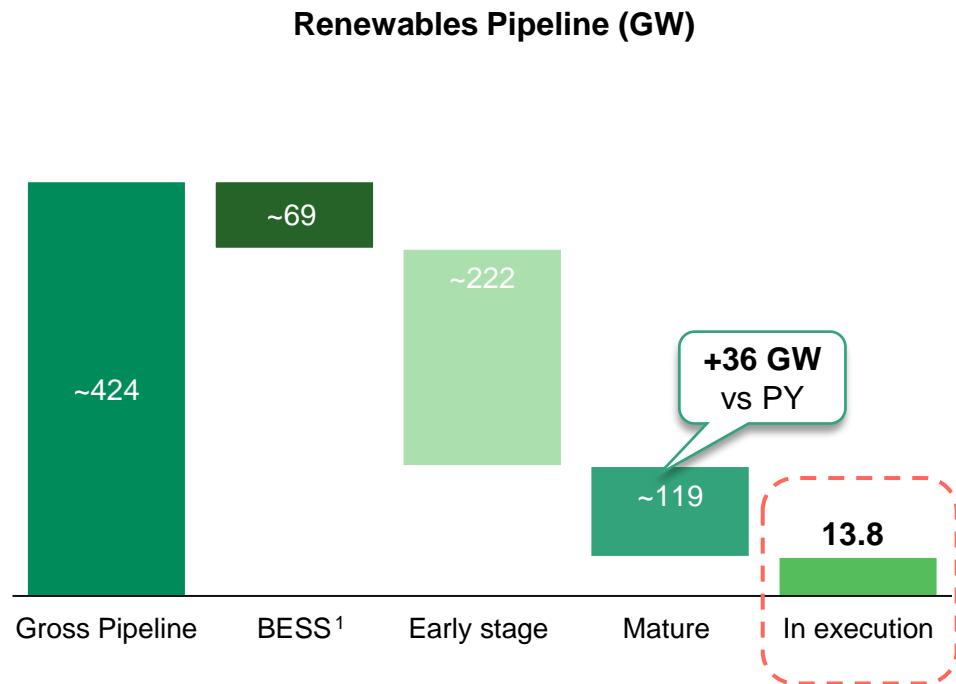


| MW | Wind | Hydro | Geothermal | Solar & Other | BESS | Total |
|-----------------------------------|--------------|------------|------------|---------------|--------------|---------------|
| Italy | 49 | 15 | - | 380 | 1,734 | 2,178 |
| Iberia | 340 | 20 | - | 2,084 | 25 | 2,469 |
| Latin America | 1,742 | 159 | - | 2,360 | 78 | 4,338 |
| Rest of Europe | - | - | - | 173 | - | 173 |
| North America | 970 | - | - | 2,157 | 736 | 3,863 |
| Africa, Asia & Oceania | 773 | - | - | - | - | 773 |
| Total | 3,875 | 194 | - | 7,153 | 2,573 | 13,794 |

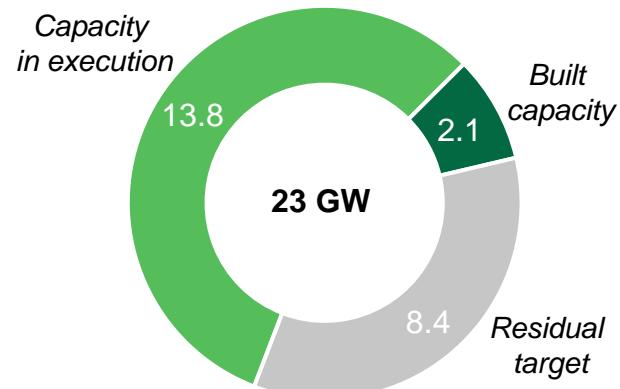
1. Includes both consolidated and managed capacity

9M 2022 consolidated results

Pipeline



2022-24 Additional capacity target²



2022 target in execution 100%

2023 target in execution 100%

1. It includes BESS for around 47 GW in early stage and around 22 GW in mature pipeline

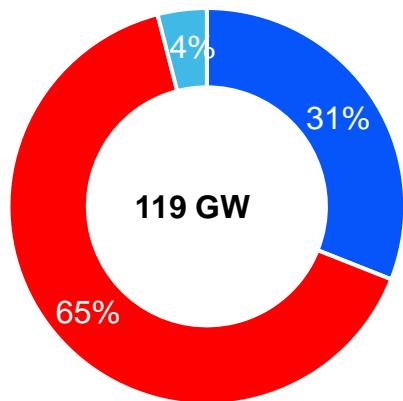
2. It includes both renewables and BESS

9M 2022 consolidated results

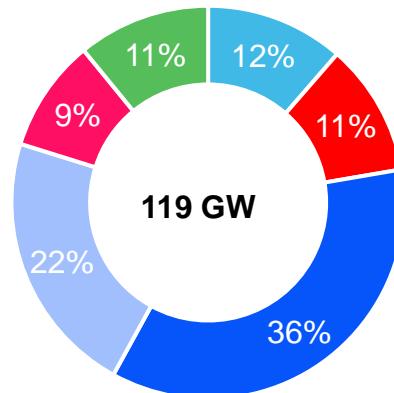
EGP mature pipeline¹



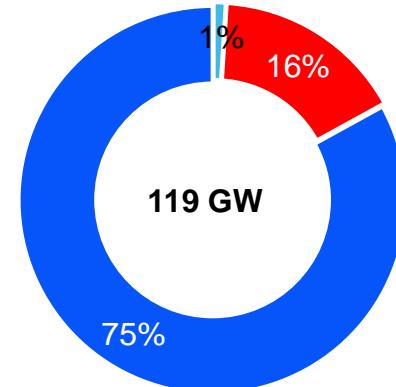
By technology



By geography



By COD



■ Wind
■ Solar
■ Hydro & Others

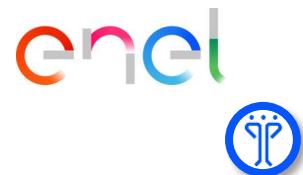
■ Italy
■ Iberia
■ Latin America
■ North America
■ Rest of Europe
■ Africa, Asia & Oceania

■ 2023
■ 2024
■ >2024

1. Excludes BESS mature pipeline

9M 2022 consolidated results

Enel Grids KPIs

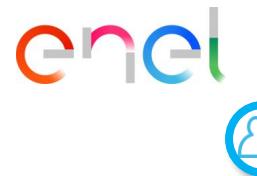


| | Electricity distributed ¹ (TWh) | | Grid customers (mn) | | Smart meters (mn) | |
|-----------------------|--|--------------|---------------------|-------------|-------------------|-------------|
| | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 |
| Italy | 169.0 | 170.0 | 31.7 | 31.6 | 31.1 | 30.9 |
| Iberia | 102.0 | 98.8 | 12.4 | 12.3 | 12.5 | 12.5 |
| Latin America | 104.4 | 101.9 | 28.7 | 28.1 | 0.6 | 0.4 |
| Argentina | 13.1 | 12.6 | 2.6 | 2.5 | - | - |
| Brazil | 60.7 | 60.0 | 18.7 | 18.3 | 0.2 | - |
| Chile | 13.1 | 12.4 | 2.1 | 2.0 | 0.3 | 0.3 |
| Colombia | 11.2 | 10.8 | 3.8 | 3.7 | 0.1 | 0.1 |
| Peru | 6.2 | 6.1 | 1.5 | 1.5 | - | - |
| Rest of Europe | 11.8 | 11.9 | 3.1 | 3.0 | 1.2 | 1.0 |
| Romania | 11.8 | 11.9 | 3.1 | 3.0 | 1.2 | 1.0 |
| Total | 387.1 | 382.6 | 75.9 | 75.0 | 45.4 | 44.8 |

1. 9M 2021 restated

9M 2022 consolidated results

Retail KPIs



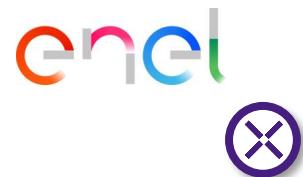
| | Power | | | | Gas | | | |
|----------------|----------------|---------|----------------------------|---------|----------------|---------|-----------------------------|---------|
| | Customers (mn) | | Volumes ¹ (TWh) | | Customers (mn) | | Volumes ² (bscm) | |
| | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 |
| Italy | 21.5 | 21.8 | 74.3 | 70.1 | 4.5 | 4.1 | 3.3 | 2.8 |
| Iberia | 10.6 | 10.2 | 60.1 | 60.1 | 1.8 | 1.7 | 3.7 | 3.5 |
| Latin America | 28.7 | 28.1 | 100.5 | 95.6 | 0.0 | 0.0 | 0.4 | 0.1 |
| Rest of Europe | 3.0 | 3.0 | 7.5 | 6.8 | 0.2 | 0.1 | 0.2 | 0.1 |
| Total | 63.7 | 63.2 | 242.3 | 232.6 | 6.5 | 5.9 | 7.5 | 6.5 |

1. Net of energy losses

2. 9M 2021 restated

9M 2022 consolidated results

Enel X KPIs



| | Charging Points ^{1,2} (k) | | Street lighting (mn) | | Electric buses ² (#) | | Storage BTM (MW) | | Demand Response (GW) | |
|------------------------|------------------------------------|---------|----------------------|---------|---------------------------------|---------|------------------|---------|----------------------|---------|
| | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 |
| Italy | 50.2 | 34.9 | 1.5 | 1.5 | 100 | - | - | - | 0.6 | 0.9 |
| Iberia | 12.0 | 8.4 | 0.1 | 0.1 | 234 | 146 | - | - | - | - |
| Latin America | 7.3 | 2.9 | 1.2 | 1.2 | 2,727 | 1,333 | 1 | - | 0.1 | - |
| North America | 136.9 | 88.6 | - | - | 267 | 267 | 63 | 43 | 4.6 | 4.2 |
| Rest of Europe | 2.8 | 1.3 | - | - | 62 | - | - | 22 | 1.2 | 1.1 |
| Africa, Asia & Oceania | 6.6 | 1.7 | - | - | 207 | - | 2 | - | 1.8 | 1.4 |
| Other | 213.5 | 101.1 | - | - | - | - | - | - | - | - |
| Total | 429.3 | 239.0 | 2.8 | 2.8 | 3,597 | 1,746 | 65 | 65 | 8.2 | 7.7 |

1. Other refers to interoperability points in Europe

2. 9M 2021 restated

9M 2022 consolidated results

Capex¹ (€mn)



| | Conventional Generation & Global Trading | | Enel Grids | | EGP | | Retail | | Enel X | | Services & Other | | Total | |
|------------------------|--|---------|------------|---------|---------|---------|---------|---------|---------|---------|------------------|---------|---------|---------|
| | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 |
| Italy | 237 | 150 | 1,791 | 1,672 | 515 | 232 | 382 | 300 | 65 | 46 | 65 | 48 | 3,055 | 2,448 |
| Iberia | 138 | 175 | 564 | 537 | 493 | 345 | 191 | 120 | 32 | 26 | 32 | 25 | 1,449 | 1,228 |
| Latin America | 108 | 69 | 1,344 | 1,095 | 1,168 | 1,107 | - | - | 41 | 26 | 2 | 5 | 2,664 | 2,303 |
| Argentina | 38 | 20 | 138 | 106 | 0 | 0 | - | - | 0 | 0 | 0 | 0 | 176 | 126 |
| Brazil | 0 | 4 | 873 | 678 | 399 | 453 | - | - | 8 | 4 | 0 | 3 | 1,281 | 1,142 |
| Chile | 48 | 19 | 113 | 107 | 509 | 486 | - | - | 1 | 1 | 2 | 2 | 672 | 615 |
| Colombia | 6 | 10 | 142 | 137 | 122 | 130 | - | - | 15 | 11 | 0 | 0 | 285 | 289 |
| Peru | 16 | 16 | 78 | 68 | 116 | 6 | - | - | 18 | 10 | 0 | - | 228 | 100 |
| Other | 0 | 0 | - | - | 22 | 31 | - | - | - | - | - | - | 22 | 32 |
| Rest of Europe | 15 | 21 | 85 | 125 | 34 | 166 | 7 | 11 | 4 | 2 | 0 | 1 | 145 | 326 |
| North America | 2 | 3 | - | - | 1,665 | 1,298 | - | - | 42 | 32 | 5 | 3 | 1,714 | 1,336 |
| Africa, Asia & Oceania | - | - | - | - | 128 | 214 | - | - | 7 | 4 | 0 | 0 | 134 | 218 |
| Other | 0 | 0 | 85 | 5 | 12 | 12 | - | - | 40 | 43 | 58 | 69 | 194 | 129 |
| Total | 500 | 418 | 3,868 | 3,433 | 4,015 | 3,374 | 581 | 431 | 230 | 179 | 162 | 152 | 9,355 | 7,988 |

1. Rounded figures

2. Services and Other includes Enel X Way

9M 2022 consolidated results

Asset development Capex¹ (€mn)



| | Conventional Generation & Global Trading | | Enel Grids | | EGP | | Retail | | Enel X | | Services & Other | | Total | |
|------------------------|--|---------|------------|---------|---------|---------|---------|---------|---------|---------|------------------|---------|---------|---------|
| | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 |
| Italy | 188 | 105 | 906 | 882 | 420 | 150 | - | - | 28 | 37 | 18 | 26 | 1,561 | 1,200 |
| Iberia | 9 | 3 | 246 | 224 | 442 | 292 | - | - | 0 | 3 | 13 | 10 | 711 | 532 |
| Latin America | 4 | 3 | 206 | 315 | 1,101 | 1,049 | - | - | 32 | 19 | 1 | 1 | 1,343 | 1,387 |
| Argentina | - | 0 | 23 | 27 | - | 0 | - | - | 0 | 0 | - | 0 | 23 | 27 |
| Brazil | - | 0 | 127 | 206 | 384 | 437 | - | - | 1 | - | - | - | 512 | 643 |
| Chile | 4 | 3 | 27 | 27 | 490 | 473 | - | - | 1 | 0 | 1 | 1 | 523 | 505 |
| Colombia | 0 | 0 | 20 | 37 | 104 | 115 | - | - | 13 | 11 | 0 | 0 | 136 | 163 |
| Peru | 0 | 0 | 9 | 18 | 111 | 1 | - | - | 17 | 8 | - | - | 137 | 27 |
| Other | - | - | - | - | 13 | 22 | - | - | - | - | - | - | 13 | 22 |
| Rest of Europe | 8 | 8 | 10 | 43 | 29 | 163 | - | - | 0 | 0 | 0 | 0 | 48 | 214 |
| North America | - | - | - | - | 1,627 | 1,282 | - | - | 2 | 2 | 4 | 3 | 1,633 | 1,287 |
| Africa, Asia & Oceania | - | - | - | - | 123 | 210 | - | - | - | - | - | - | 123 | 210 |
| Other | - | - | 46 | - | 6 | 8 | - | - | 37 | 42 | 36 | 31 | 125 | 81 |
| Total | 209 | 119 | 1,414 | 1,464 | 3,748 | 3,152 | - | - | 99 | 103 | 73 | 72 | 5,543 | 4,910 |

1. Rounded figures

2. Services and Other includes Enel X Way

9M 2022 consolidated results

Revenues¹ (€mn)



| | Conventional Generation & Global Trading | | Enel Grids | | EGP | | Retail | | Enel X | | Services & Other | | Total | |
|------------------------|--|---------|------------|---------|---------|---------|---------|---------|---------|---------|------------------|----------|---------|---------|
| | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 |
| Italy | 42,084 | 17,162 | 5,203 | 5,354 | 1,623 | 1,786 | 25,337 | 12,351 | 548 | 360 | (9,951) | (5,284) | 64,844 | 31,729 |
| Iberia | 12,970 | 4,422 | 1,591 | 1,845 | 615 | 535 | 22,182 | 9,358 | 227 | 183 | (13,019) | (4,028) | 24,566 | 12,315 |
| Latin America | 2,462 | 1,786 | 8,698 | 7,544 | 3,104 | 2,929 | 1,263 | 998 | 275 | 151 | (1,316) | (1,229) | 14,486 | 12,179 |
| Argentina | 133 | 119 | 674 | 483 | 29 | 26 | (1) | - | 14 | 8 | (1) | - | 848 | 636 |
| Brazil | 757 | 672 | 5,686 | 5,172 | 542 | 1,062 | 370 | 232 | 21 | 11 | (641) | (501) | 6,735 | 6,648 |
| Chile | 1,220 | 727 | 1,122 | 927 | 1,530 | 932 | 83 | 68 | 35 | 35 | (480) | (368) | 3,510 | 2,321 |
| Colombia | 157 | 134 | 576 | 462 | 658 | 640 | 621 | 555 | 162 | 61 | (45) | (274) | 2,129 | 1,578 |
| Peru | 195 | 134 | 640 | 500 | 143 | 99 | 190 | 143 | 43 | 35 | (149) | (86) | 1,062 | 825 |
| Other | - | - | - | - | 202 | 170 | - | - | - | 1 | - | - | 202 | 171 |
| Rest of Europe | 316 | 393 | 378 | 300 | 397 | 234 | 1,989 | 901 | 79 | 56 | (440) | (271) | 2,719 | 1,613 |
| North America | 183 | 78 | - | - | 1,021 | 744 | 4 | 4 | 227 | 177 | 26 | 12 | 1,461 | 1,015 |
| Africa, Asia & Oceania | - | - | - | - | 149 | 110 | - | - | 56 | 47 | 1 | - | 206 | 157 |
| Other | (206) | (46) | 66 | 26 | (9) | 8 | 12 | - | 340 | 21 | (308) | (223) | (105) | (214) |
| Total | 57,809 | 23,795 | 15,936 | 15,069 | 6,900 | 6,346 | 50,787 | 23,612 | 1,752 | 995 | (25,007) | (11,023) | 108,177 | 58,794 |

1. Rounded figures, 9M 2021 restated figure
2. Services and Other includes Enel X Way

9M 2022 consolidated results

Reported EBITDA¹ (€mn)



| | Conventional Generation & Global Trading | | Enel Grids | | EGP | | Retail | | Enel X | | Services & Other | | Total | |
|------------------------|--|---------|------------|---------|---------|---------|---------|---------|---------|---------|------------------|---------|---------|---------|
| | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 |
| Italy | 2,249 | (50) | 2,629 | 2,383 | (511) | 887 | 69 | 1,639 | 84 | 118 | 56 | (49) | 4,576 | 4,928 |
| Iberia | 1,901 | 958 | 1,068 | 1,361 | 349 | 285 | 30 | 392 | 55 | 39 | (3) | 10 | 3,400 | 3,045 |
| Latin America | 68 | 220 | 1,578 | 1,263 | 1,588 | 1,277 | 316 | 180 | 82 | 49 | (80) | (59) | 3,552 | 2,930 |
| Argentina | 76 | 71 | (65) | - | 18 | 17 | 7 | 9 | 4 | 4 | (2) | (3) | 38 | 98 |
| Brazil | (51) | 82 | 981 | 763 | 362 | 246 | 177 | 87 | 2 | (2) | (19) | (13) | 1,452 | 1,163 |
| Chile | (102) | (59) | 128 | 96 | 418 | 352 | 49 | 31 | (1) | 1 | (59) | (42) | 433 | 379 |
| Colombia | 28 | 44 | 377 | 284 | 534 | 439 | 63 | 37 | 57 | 32 | - | (1) | 1,059 | 835 |
| Peru | 119 | 83 | 157 | 120 | 149 | 99 | 20 | 16 | 20 | 14 | - | - | 465 | 332 |
| Other | (2) | (1) | - | - | 107 | 124 | - | - | - | - | - | - | 105 | 123 |
| Rest of Europe | 57 | 56 | (19) | 98 | 193 | 124 | (137) | 58 | 24 | 10 | (2) | 2 | 116 | 348 |
| North America | - | (35) | - | - | 491 | 409 | 1 | 3 | 23 | 25 | (22) | (15) | 493 | 387 |
| Africa, Asia & Oceania | - | - | - | - | 74 | 61 | - | - | (9) | - | (4) | (1) | 61 | 60 |
| Other | 4 | (21) | 23 | (24) | (24) | (42) | 4 | (2) | 293 | (8) | (77) | (184) | 223 | (281) |
| Total | 4,279 | 1,128 | 5,279 | 5,081 | 2,160 | 3,001 | 283 | 2,270 | 552 | 233 | (132) | (296) | 12,421 | 11,417 |

1. Rounded figures, 9M 2021 restated figure
2. Services and Other includes Enel X Way

9M 2022 consolidated results

Ordinary EBITDA¹ (€mn)



| | Conventional Generation & Global Trading | | Enel Grids | | EGP | | Retail | | Enel X | | Services & Other | | Total | |
|------------------------|--|---------|------------|---------|---------|---------|---------|---------|---------|---------|------------------|---------|---------|---------|
| | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 |
| Italy | 2,263 | 478 | 2,651 | 2,728 | (509) | 904 | 70 | 1,726 | 84 | 125 | 57 | 58 | 4,616 | 6,019 |
| Iberia | 1,897 | 959 | 1,073 | 1,361 | 350 | 285 | 32 | 392 | 56 | 39 | 9 | 11 | 3,417 | 3,047 |
| Latin America | 259 | 253 | 1,579 | 1,294 | 1,588 | 1,282 | 316 | 183 | 82 | 50 | (80) | (56) | 3,744 | 3,006 |
| Argentina | 76 | 71 | (65) | - | 18 | 17 | 7 | 9 | 4 | 4 | (2) | (3) | 38 | 98 |
| Brazil | 83 | 82 | 981 | 782 | 362 | 246 | 177 | 88 | 2 | (2) | (19) | (13) | 1,586 | 1,183 |
| Chile | (45) | (28) | 128 | 105 | 418 | 356 | 49 | 32 | (1) | 2 | (59) | (39) | 490 | 428 |
| Colombia | 28 | 44 | 377 | 285 | 534 | 440 | 63 | 37 | 57 | 32 | - | (1) | 1,059 | 837 |
| Peru | 119 | 85 | 158 | 122 | 149 | 99 | 20 | 17 | 20 | 14 | - | - | 466 | 337 |
| Other | (2) | (1) | - | - | 107 | 124 | - | - | - | - | - | - | 105 | 123 |
| Rest of Europe | 57 | 58 | (19) | 105 | 194 | 124 | (137) | 61 | 24 | 10 | (2) | 3 | 117 | 361 |
| North America | (1) | (35) | - | - | 492 | 411 | 2 | 3 | 24 | 25 | (22) | (15) | 495 | 389 |
| Africa, Asia & Oceania | - | - | - | - | 73 | 61 | - | - | (9) | - | (3) | (1) | 61 | 60 |
| Other | 4 | (4) | 23 | 6 | (24) | (21) | 4 | (2) | 293 | (4) | (79) | (87) | 221 | (112) |
| Total | 4,479 | 1,709 | 5,307 | 5,494 | 2,164 | 3,046 | 287 | 2,363 | 554 | 245 | (120) | (87) | 12,671 | 12,770 |

1. It excludes extraordinary items in 9M 2021 (-1,353 €mn: -39 €mn emergency costs COVID-19, -1,182 €mn energy transition and digitalization funds, -132 €mn impairment) and in 9M 2022 (-250 €mn: -134 €mn impairments, -26 €mn COVID-19 emergency costs, -90 €mn energy transition and digitalization funds). 9M 2021 restated figure
2. Services and Other includes Enel X Way

9M 2022 consolidated results

Reported EBIT¹ (€mn)



| | Conventional Generation & Global Trading | | Enel Grids | | EGP | | Retail | | Enel X | | Services & Other | | Total | |
|------------------------|--|---------|------------|---------|---------|---------|---------|---------|---------|---------|------------------|---------|---------|---------|
| | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 | 9M 2022 | 9M 2021 |
| Italy | 2,147 | (189) | 1,644 | 1,521 | (752) | 681 | (624) | 1,096 | 31 | 67 | - | (106) | 2,446 | 3,070 |
| Iberia | 1,510 | 550 | 472 | 805 | 153 | 114 | (140) | 254 | 18 | 9 | (31) | (29) | 1,982 | 1,702 |
| Latin America | (139) | 97 | 156 | 787 | 1,284 | 850 | 82 | (33) | 66 | 36 | (83) | (59) | 1,365 | 1,679 |
| Argentina | 11 | 23 | (93) | (17) | 13 | 14 | (9) | 6 | 4 | 4 | (2) | (3) | (76) | 27 |
| Brazil | (128) | 73 | (244) | 447 | 275 | 185 | 4 | (91) | 2 | (3) | (21) | (13) | (112) | 598 |
| Chile | (131) | (91) | 83 | 61 | 295 | 238 | 31 | 14 | (2) | 1 | (60) | (43) | 216 | 180 |
| Colombia | 15 | 31 | 304 | 219 | 496 | 403 | 43 | 27 | 48 | 23 | - | - | 905 | 703 |
| Peru | 97 | 63 | 106 | 76 | 125 | 79 | 13 | 12 | 14 | 10 | - | - | 354 | 240 |
| Other | (3) | (1) | - | - | 80 | (68) | - | - | - | - | - | 1 | 77 | (68) |
| Rest of Europe | (461) | 35 | (83) | 31 | 151 | 76 | (151) | 42 | 21 | 7 | (3) | (2) | (526) | 189 |
| North America | (1) | (35) | - | - | 218 | 172 | 1 | 3 | (12) | (2) | (30) | (20) | 176 | 118 |
| Africa, Asia & Oceania | - | - | - | - | 19 | 18 | - | - | (12) | (2) | (3) | (2) | 4 | 14 |
| Other | 3 | (23) | 20 | (25) | (43) | (53) | 4 | (2) | 277 | (23) | (186) | (252) | 75 | (378) |
| Total | 3,058 | 435 | 2,210 | 3,118 | 1,030 | 1,858 | (829) | 1,360 | 388 | 92 | (336) | (470) | 5,521 | 6,393 |

1. Rounded figures. 9M 2021 restated figure
2. Services and Other includes Enel X Way

9M 2022 consolidated results

From EBITDA to net income¹ (€mn)



| | 9M 2022 reported | 9M 2021 reported | Δ yoy | 9M 2022 ordinary | 9M 2021 ordinary | Δ yoy |
|--|---------------------|---------------------|---------------|---------------------|---------------------|---------------|
| EBITDA | 12,421 | 11,417 | 8.8% | 12,671 | 12,770 | -0.8% |
| D&A | (6,900) | (5,024) | | (5,456) | (4,836) | |
| EBIT | 5,521 | 6,393 | -13.6% | 7,215 | 7,934 | -9.1% |
| Net financial charges ² | (1,723) | (1,891) | | (1,725) | (1,882) | |
| Net income from equity investments using equity method | 55 | 428 | | 55 | 122 | |
| EBT | 3,853 | 4,930 | -21.8% | 5,545 | 6,174 | -10.2% |
| Income tax | (1,561) | (1,662) | | (1,636) | (2,071) | |
| Net income | 2,292 | 3,268 | | 3,909 | 4,103 | |
| Minorities | (533) | (763) | | (932) | (814) | |
| Group net income | 1,759 | 2,505 | -29.8% | 2,977 | 3,289 | -9.5% |

1. Rounded figures

2. 9M 2021 restated figure

9M 2022 consolidated results

D&A reported (€mn)



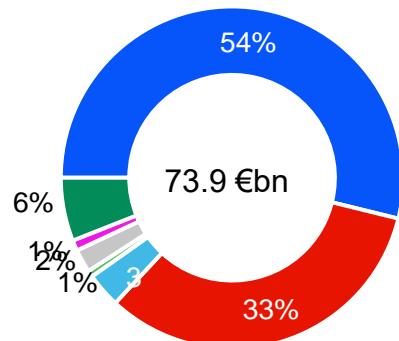
| | 9M 2022 | 9M 2021 | Δ yoY |
|-------------------------------|--------------|--------------|------------|
| Generation and Trading | 1,221 | 693 | 76% |
| Enel Green Power | 1,130 | 1,143 | -1% |
| Enel Grids | 3,069 | 1,963 | 56% |
| Retail | 1,112 | 910 | 22% |
| Enel X | 164 | 141 | 16% |
| Others and adjustments | 204 | 174 | 17% |
| Total | 6,900 | 5,024 | 37% |

9M 2022 consolidated results

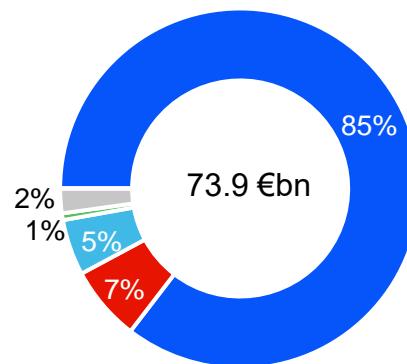
Gross debt¹ structure



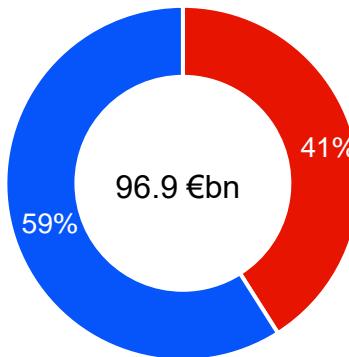
Long-term debt
by currency



By currency
After swap



Interest rate
composition



Long term
credit ratings

| | Rating | Outlook |
|---------|--------|----------|
| S&P | BBB+ | Stable |
| Moody's | Baa1 | Negative |
| Fitch | BBB+ | Stable |

■ EUR ■ USD ■ BRL ■ CLP
■ COP ■ Other ■ GBP

■ Floating ■ Fixed + Hedged

1. In nominal terms

9M 2022 consolidated results

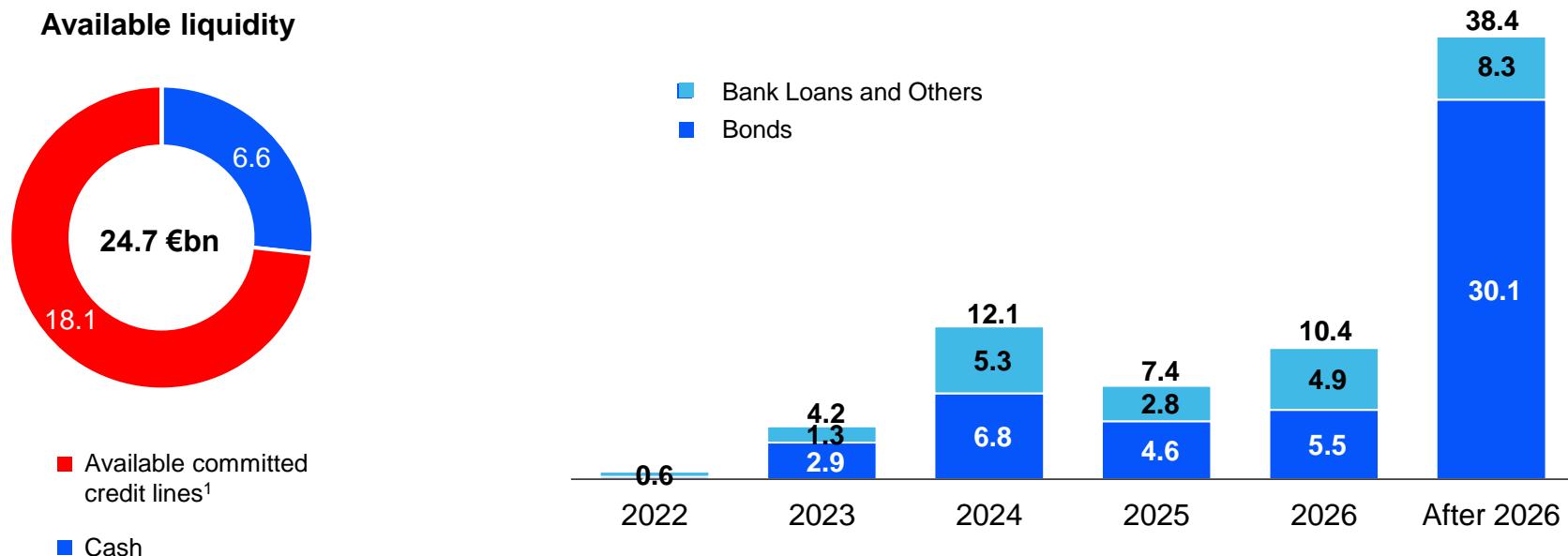
Debt structure by instrument (€bn)



| Debt by instrument | Enel Spa | EFI | EGP SpA and Central Others | Italy | Iberia | Latin America | North America | Europe | Africa, Asia and Oceania | Total |
|--|--------------|--------------|-------------------------------------|--------------|--------------|------------------|---------------|-------------|-----------------------------|--------------|
| Bonds | 4.52 | 40.44 | - | - | 0.01 | 5.11 | - | - | 0.07 | 50.15 |
| Bank Loans | 5.61 | - | 0.25 | 3.94 | 5.79 | 3.19 | 0.50 | - | 0.37 | 19.65 |
| Tax Partnership | - | - | - | - | - | - | 0.52 | - | - | 0.52 |
| Other Loans | - | - | - | 0.46 | 1.08 | 0.45 | 0.71 | 0.07 | 0.02 | 2.79 |
| Other short term debt | 2.35 | 1.78 | - | 0.86 | 2.02 | 0.87 | 0.25 | 0.47 | 0.10 | 8.70 |
| Commercial Paper | - | 6.62 | - | - | 4.61 | - | 3.04 | - | - | 14.27 |
| Gross debt | 12.48 | 48.84 | 0.25 | 5.26 | 13.51 | 9.62 | 5.02 | 0.54 | 0.56 | 96.08 |
| Financial Receivables | - | -1.24 | -0.74 | -0.47 | -0.98 | -0.91 | -0.01 | - | - | -4.35 |
| Tariff Deficit | - | - | - | - | -2.10 | - | - | - | - | -2.10 |
| Other short term financial receivables | -1.39 | -0.41 | - | -2.11 | -8.88 | - | -0.44 | - | -0.09 | -13.32 |
| Cash and cash equivalents | -0.63 | -0.01 | -0.19 | -2.52 | -0.57 | -1.76 | -0.43 | -0.36 | -0.10 | -6.57 |
| Net Debt – Thrid Parties | 10.46 | 47.18 | -0.68 | 0.16 | 0.98 | 6.95 | 4.14 | 0.18 | 0.37 | 69.74 |
| Net Debt – Intercompany | 10.34 | -56.47 | 7.75 | 24.70 | 7.77 | 4.45 | 0.78 | 0.40 | 0.28 | - |
| Net Debt – Group View | 20.80 | -9.29 | 7.07 | 24.86 | 8.75 | 11.40 | 4.92 | 0.58 | 0.65 | 69.74 |

9M 2022 consolidated results

Debt maturity coverage split by typology (€bn)



1. Of which 17.5 € bn of long term committed credit lines with maturities beyond September 2023

9M 2022 consolidated results

Balance sheet (€mn)



| | 9M 2022 | FY 2021 | Δ |
|-----------------------------|----------------|---------------|--------------|
| Net financial debt | 69,736 | 51,952 | 34.2% |
| Shareholders' equity | 42,725 | 42,342 | 0.9% |
| Net capital employed | 112,461 | 94,294 | 19.3% |

9M 2022 consolidated results

Headcount



| | 9M 2022 | FY 2021 | Δ yoy |
|-------------------------------|---------------|---------------|-------------|
| Generation and Trading | 7,704 | 7,847 | -2% |
| Enel Green Power | 9,682 | 8,989 | 8% |
| Enel Grids | 33,663 | 33,263 | 1% |
| Retail | 6,102 | 6,148 | -1% |
| Enel X | 2,865 | 3,352 | -15% |
| Others and adjustments | 7,365 | 6,680 | 10% |
| Total | 67,381 | 66,279 | 2% |

9M 2022 consolidated results

Disclaimer



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