



# Investor Presentation 2024

# **Agenda**



3

2024-26 Strategic Plan ➤ The Group in the energy context

▶ 2024-26 Strategic Plan

➤ The Group in the next three years

Capital allocation and EBITDA growth

➤ Efficiencies, streamlining & cash flow generation

The financial plan

> Net Income growth

Targets

Full Year 2023 consolidated results

First Half 2024 consolidated results

FY 2023 Annexes

H1 2024 Annexes

2024-2026 selected figures

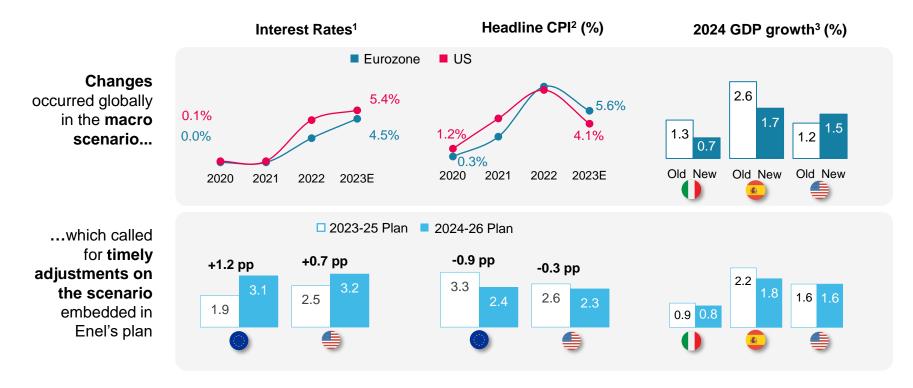
2024-26 Strategic Plan

# The Group in the energy context



# A rapidly changing macro environment with hawkish monetary policies to address inflationary trends...





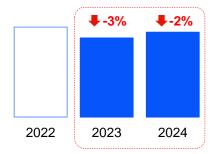
# ...have caused a temporary setback in some trends in the short-term...



#### **Electricity demand**

GDP growth slowdown has been curbing power demand

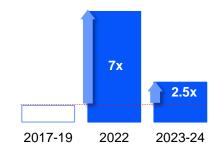
#### EU Power demand vs 2022 (TWh)<sup>1</sup>



#### Commodities' volatility

Geo-political uncertainties have spurred gas price volatility, which has been reflected in power prices

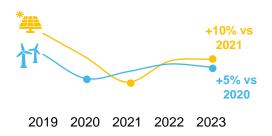
#### Average gas price TTF (€/MWh)2



#### Renewables' costs

Inflationary pressures and higher interest rates have caused an increase in supply costs and cost of financing

#### LCOE (\$/MWh)3



## ...though not impacting the medium-term direction...



#### **Electricity demand**

Changes in households' energy consumption behaviors will drive an increase in power demand

#### **Power prices**

Tightness in reserve margins will continue to weigh on power prices

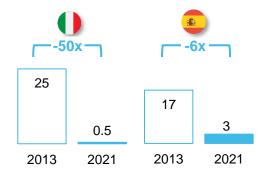
#### Renewables' penetration

Need of clean energy independence and regulatory pressure drive the decarbonization of generation capacity

#### Electrification rate (%)<sup>1</sup>

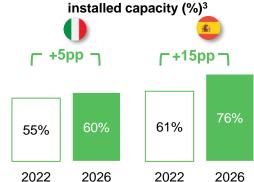


#### Reserve margin (GW)<sup>2</sup>



Avg. power prices in 2023-26 expected to be  $2x^4$  vs 2017-19 avg. both in Italy and Spain

# Share of Renewable installed capacity (%)



<sup>1.</sup> Eurostat energy balances for historical data; Enel's internal elaboration for future values 2. Terna (Italy), Enel's internal elaboration based on Red Electrica data (Spain) Electrica (Spain) for historical data; Enel's internal elaboration for future values 4. Historical values (source: Bloomberg), Enel's internal elaboration for future values

## ...triggering long-term trends emerging stronger...



# Need for distributed energy connections

The increase of renewables in the energy mix will **strengthen** the **role** of **distribution grids** 

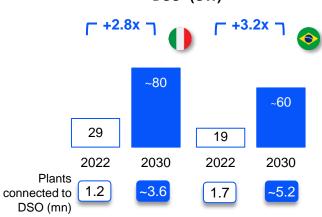
### **Need for systems flexibility**

Increased role of **battery storage** to tackle **renewables**' **intermittency** and guarantee **security** of **supply** 

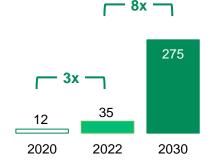
#### **Need for RES at adequate returns**

Increase in LCOE calls for adequate returns on renewables even if they remain more competitive than thermal

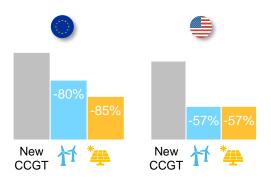
# Capacity connected to DSO¹ (GW)



#### Global demand for stationary BESS<sup>2</sup> (GW)



# 2030 LCOE – Onshore wind and solar vs CCGT<sup>3</sup>



# ...leading to a reassessment of our key business drivers



## **Regulated business**

- Increase investments in grids to improve quality, resiliency and to accommodate connection requests
- Focus on countries with favorable regulatory frameworks that allow a fair remuneration
- Increase investments in BESS to compensate renewables' intermittency

## **Emission-free generation**

- Select investments based on a weighted risk-reward matrix diversified by country and technology
- Concentrate investments in countries/techs with stable and secured IRR-WACC spread
- Leverage on partnerships

## Sales to customers

- Maximize value of our large customers' portfolio
- Increase efficiency and effectiveness in customers acquisition and customer care
- Lead customers towards a more electrified world with no disruptions

Flexible sourcing approach to grab opportunities from make and buy strategy

Value driven approach in an integrated company with efficiency and effectiveness supporting competitiveness and enhancing results and delivery

# 2024-26 Strategic Plan



# The strategic pillars



allocation Capital

Profitability, flexibility and resiliency

Selective capital allocation to maximize riskreturn profile while enhancing flexibility and resiliency of the Group

Group's operations

**Efficiency** and effectiveness

Cost discipline, leaner organization and processes, clear accountability with focus on core geographies and activities to maximize cash generation and compensate for inflationary dynamics and rising cost of capital

Sustainability

Financial and environmental sustainability

Financial and environmental sustainability, pursuing value creation while addressing the challenges of climate change

A value driven sustainable business model built to seize opportunities coming from an ever-changing context



# Enel's key drivers of capital allocation...





- Focus on the infrastructure enabling the energy transition
- Investments deployed on visible and remunerative regulatory frameworks

Geographical positioning

Europe

Latam

**North America** 

- Generation
- Limit investments outside of core countries
- Leverage market opportunities vs greenfield capacity development
- > Secure open position through LT agreements

- Europe
- Latam
- **North America**



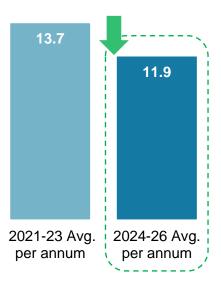
- Rationalize geographic footprint to focus on higher marginality services/products
- > Bundle offering to enhance value creation
- > Efficiency on customer acquisition and customer experience

Europe

Latam

North America

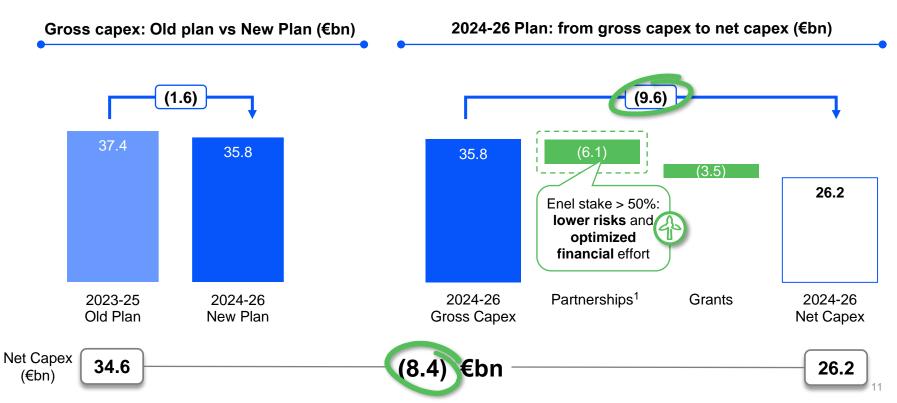






# ... are designed to minimize the impact on debt...

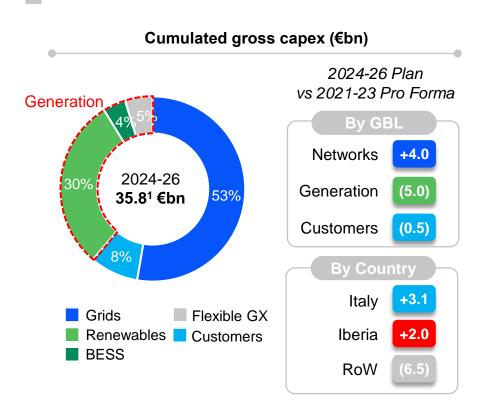






# ...improving returns and their predictability





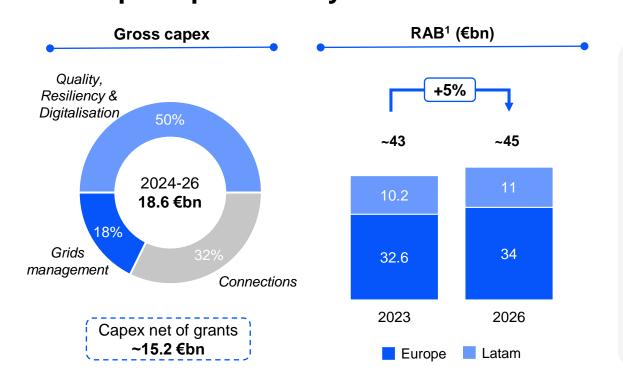












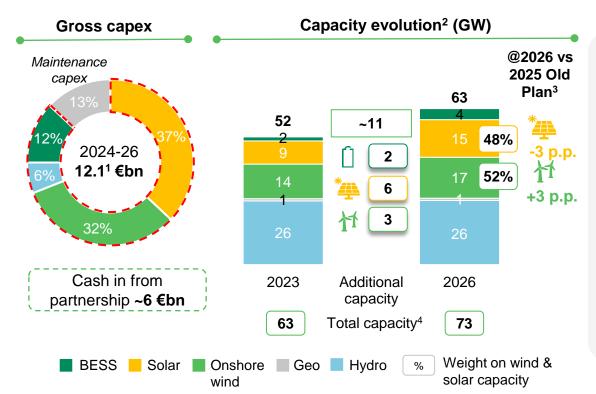
## **Key Drivers**

- Regulatory Advocacy Leverage on regulatory frameworks that grant an appropriate remuneration to investments
- Quality
  Grant high quality standards to
  customers coupling with lower
  energy losses aiming at
  improving profitability
- Asset base optimization Improvement of grid portfolio to maximize RAB growth and value



# Renewables investments to be selected only if value accretive





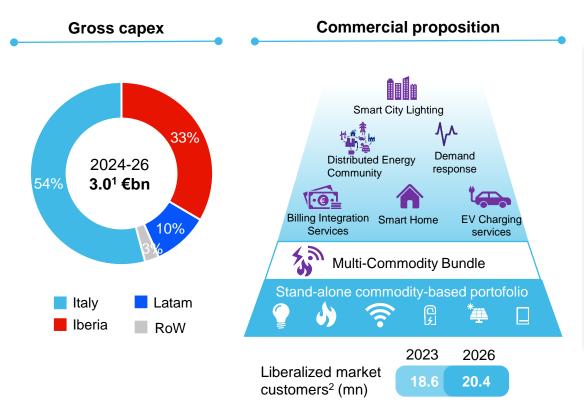
## **Key Drivers**

- Reduction of LCOE Continuous optimization of unitary capex and opex
- Risk-reward profile improvements Investments to be selected according to a risk-reward matrix differentiated by technologies and geographies
- Innovation Focus on repowering and BESS to improve system flexibility and load management
- Partnerships Leveraging on third parties' contribution



# Customers investments to maximise clients' engagement and satisfaction





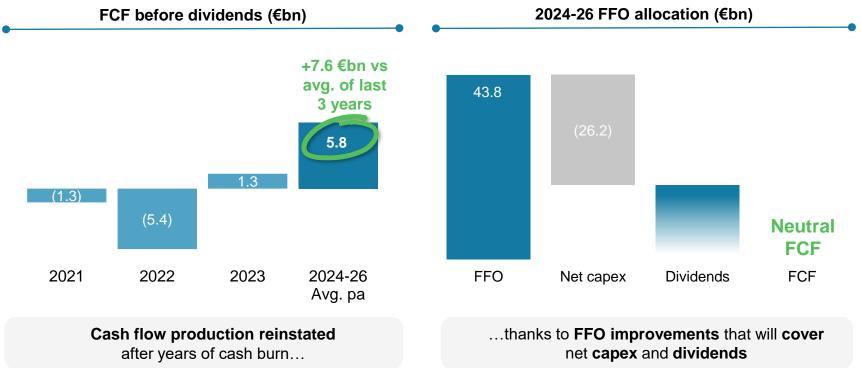
### **Key Drivers**

- Geographical rebalancing: focus on Italy, Iberia and Latam
- Customer centricity: single touch point for B2C and SMEs; Key account manager for Top & Large commodity and services
- Bundle offering and cross selling leveraging on improved customer experience
- Prioritize products that can accelerate electrification, promote customer loyalty and increase marginality
- Process optimization to drive efficiencies on customer acquisition and management



# A solid cash generation able to cover investments and dividends...

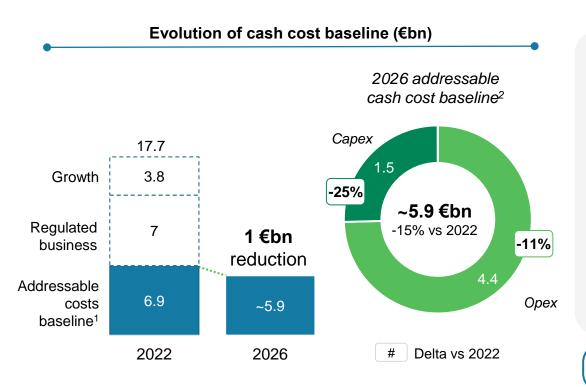






# ...supported by a renewed focus on addressable cash costs





> Efficiencies for c.1 €bn over 2022-26

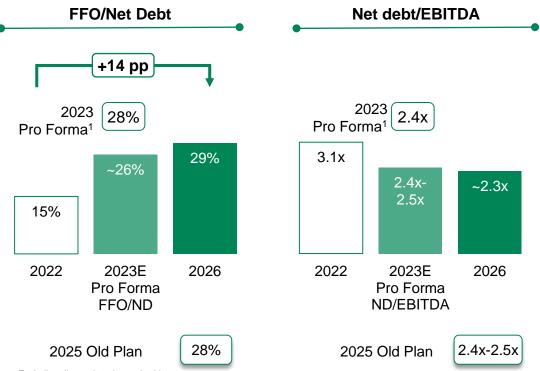
- Main drivers:
  - Organization streamlining to increase accountability
  - Optimized mix of insourcing (value) and outsourcing (volume)
  - Productivity uplift through simplification of processes
  - Adoption of technical and service standards coupled with local requirements
- Additional efficiency in networks (outside of addressable cash-costs perimeter) focused on overheads (0.2 €bn)

TOTAL COSTS REDUCTION
1.2 €bn



# Financial sustainability





- Credit ratios improving steadily throughout the plan
- Solid cash flow generation with flat net debt after investment plan and dividend payments
- Continued de-risking and strengthening of balance sheet through assets portfolio optimization

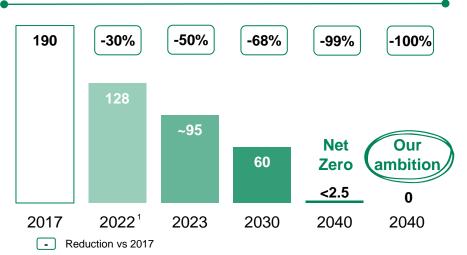
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# **Environmental sustainability**



## Total absolute emissions (MtCO2eq)



Net Zero - A roadmap aligned to the Paris Agreement (1.5°C pathway)

SBTi certification for 2030 and 2040 emission reduction targets across all scopes



2027

Exit from coal power generation

2040

100% renewable power generation and sales and exit from gas retail



A Just Transition plan based on upskilling/reskilling programs



1.5°C SBTi certified

# The Group in the next three years



# A strong operating positioning in 2026...



Enhancing grids' quality and resiliency amidst supportive and visible regulatory frameworks

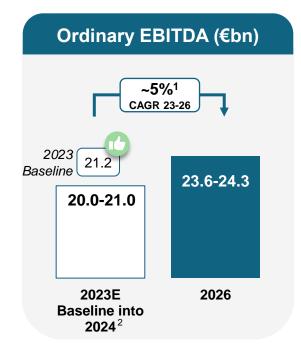
A growing renewable platform centered on flexibility and profitability

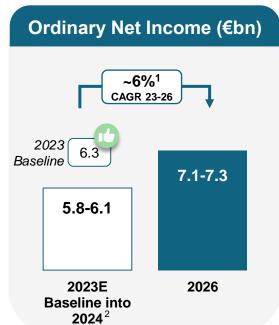
A highly electrified customer base served with efficiency and effectiveness

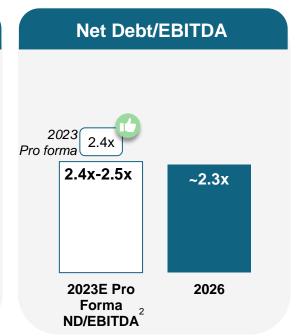
	2023	2026
Electricity distributed <sup>1</sup> (TWh)	450	466
SAIDI¹ (min)	169	161
RES Capacity <sup>2</sup> (GW)	63	73
GHG free production on total <sup>3</sup>	75%	86%
Liberalized power customers on total	34%	44%
Liberalized power customers (mn)	18.6	20.4

# ...reflected into our Plan's targets



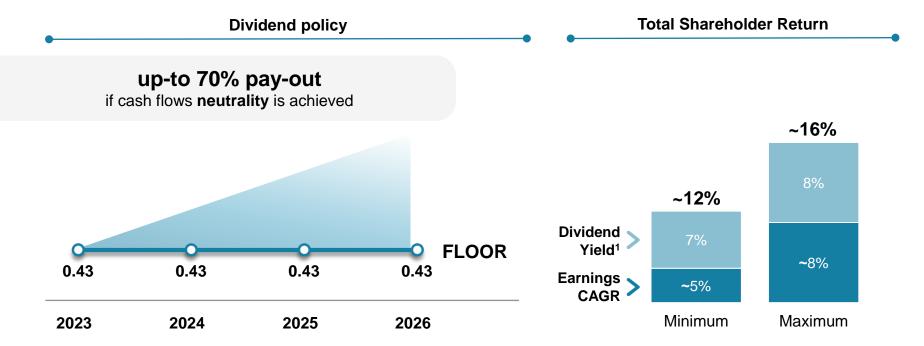






# Strong commitment to maintain an appealing and sustainable shareholders' remuneration





# Capital allocation and EBITDA growth





# Capital allocation optimized based on a country/business matrix approach...

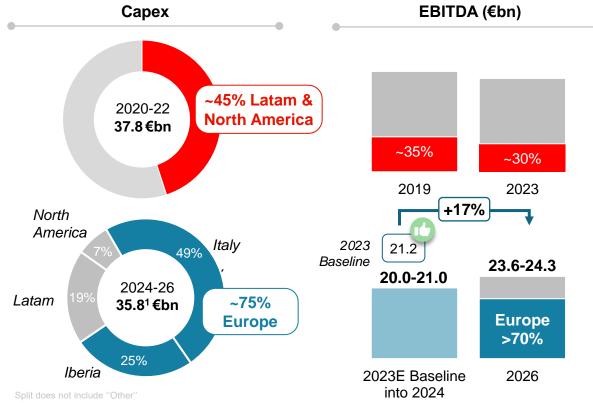


Integratio stage	on	Grids	Generation	Customers
		Need to accelerate grid upgrades Investments supported by higher and predictable returns	Fully integrated business model Renewables growth natural hedge with customer base	Fully liberalized retail market  Bundled commercial offerings targeting loyalty and sustainable LT profitability
		Grids	Generation	Customers
	and resiliency	Capex deployment to be coupled with	Limited private PPA market growth of integrated mod	
		Grids	Generation	Customers
		Inefficient infrastructure with congestion issues, not yet addressed by Authorities, affecting Generation profitability	Renewables development supported by tax incentives Merchant risk exposure shrinking investment returns	Limited industrial and geographical integration, to be offset by competitive hedging differentiation and efficiency



# ...rebalancing results to maximize profitability and cash generated: EBITDA from Europe >70%





Shift of capital allocation from **GW expansion** to risk- weighted **EBITDA** conversion backed by sustainable value creation



# Grids: key drivers of value creation



#### Italy

Capex recognition N+1
Connections: 65% upfront 35% in RAB

Yearly inflation adjustment

# (Laboration 12.2 (Laboration 2021-23 (Laboration 2024-26 (Laborati

2023 2026 RAB (€bn) **21 23** 

## **Spain**

Capex recognition N+2
Connections: 85% upfront 15% in RAB

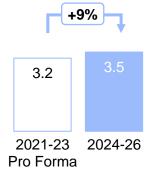


### Latam



**Capex recognition:** beginning of the following cycle in Brazil & Chile. No time lag in Colombia

Connections c. 95%: RAB for Brazil & Colombia, tariff recognition in Chile **Yearly inflation** adjustment

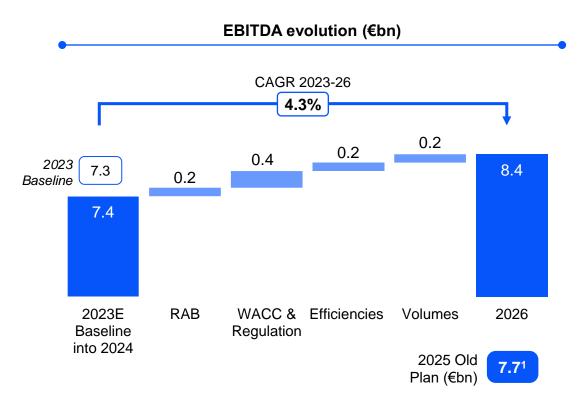


2023 2026 RAB (€bn) **10** 11



## **Grids: EBITDA evolution**







- Increased Cash Cost allocation on Networks supports EBITDA expansion
- Key Regulatory variables as main drivers (WACC & Regulation)
- > Re-focus on Latam grids



# Renewables: key drivers of value creation





RES Gross Capex (€bn)

RES Capacity<sup>1</sup>

(GW)



- Repowering aimed at improving sourcing mix
- Operational control of BESS projects

**+44%** 

4.3

2024-26

2026

31

> Hedged by solid customer base

5.0

2021-23

Pro Forma

2023

25

**BESS** 

project

## Latin America



- > Risk weighted **RES development** and opportunistic PPA sourcing
- > Sales heavily skewed towards T&L





- 2023 2026
- 19 16

### **North America**



- > Priority shifted from size to cash generation on the entire asset portfolio
- New capacity: self-funded, hedged and de-risked





2023

12

2026

10

29



# New capacity: different business models to enhance returns and expand optionality



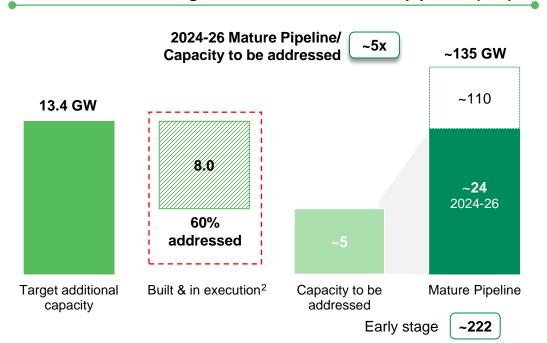
ENEL STAKE					
100%	Ownership	Net debt impact	New capacity <sup>1</sup>	Capex¹ (€bn)	IRR-WACC
> Fu	Ill control of assets				
> Hi	gher and hedged returns		4.5 GW	4.5	~300 bps
<b>&gt;</b> Mo	ostly in <b>Europe</b>				
>50%	Partnership	Net debt impact	New capacity	Capex (€bn)	IRR-WACC
	prove assets risk exposure taining control		7.8 GW	6.3	Improved:
	aximize capital <b>productivity</b> ad <b>flexibility</b>			0.0	up to ~300 bps
≤50%	Stewardship	Net debt impact	New capacity	Equity inj.(€bn)	
	everage on Enel high-rated peline and global footprint		2.1 GW	<b>0.3</b> (~3 €bn total	Double-digit IRR
· · · · · · · · · · · · · · · · · · ·	> Enhance financial flexibility and	d		investment)	
Ca	pital returns		~14 GW	~11 €bn Investments	



# Pipeline size and maturity enable a low-risk and profitable growth







- Focus on mature projects with higher investment return and full eligibility in terms of hedging/risk assessment
- **Value crystallization** of pipeline:
  - non-core geographies
  - core countries with limited fitting with the targeted risk/return level
- Non-core countries: focus on actionable and relevant asset development and profit-driven projects. Limited capital at risk balanced by stewardship model

**Total pipeline** 

~364

As of 30<sup>th</sup> June 2024. It includes BESS (49 GW in early stage, 24 GW in mature pipeline)



# Integrated business: key drivers of value creation



### **Europe**



- **Increased renewables production** to improve cost of sourcing
- > Optimized customer portfolio to shorten long customer position

## Latin America

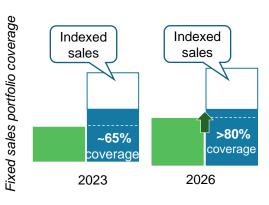


- > Sales fully hedged and lock-in of profitability of existing portfolio
- Scale in wholesale sourcing drives further growth potential

#### **North America**



Financial sustainability of renewables segment as key priority



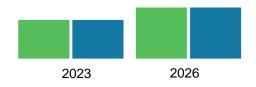
Emission free production

## 100% coverage through own production and PPA



Emission free production

#### 100% coverage

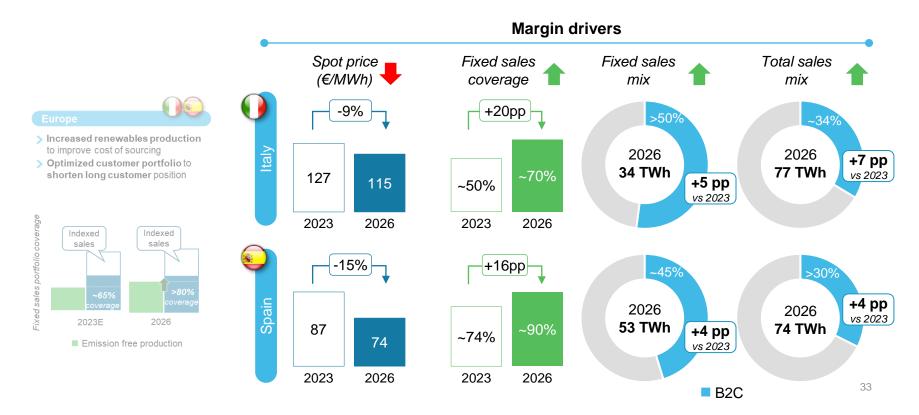


Emission free production



# Integrated business: key drivers of value creation (cont'd)

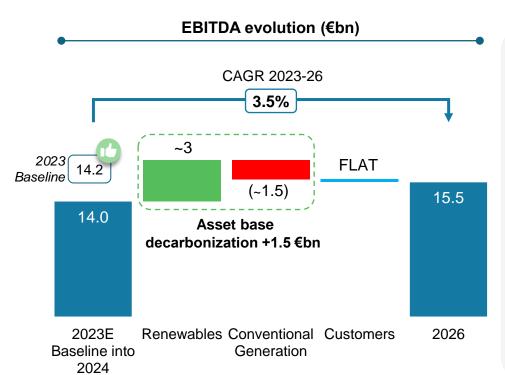






# Integrated business: EBITDA evolution





#### > RENEWABLES

Growing **EBITDA** contribution driven by increasing weight of **renewable** capacity

- FROM CONVENTIONAL GENERATION... Normalization of commodity market reduces portfolio exposure and trading opportunities. Coal progressive phase-out
- ...TO FLEXIBLE GENERATION
  Act as a sustainable provider of the required
  flexible generation to support energy transition and
  system security

#### **>** CUSTOMERS

Potential margin pressure from decreasing power prices in Europe balanced by:

- a multi-segment offers differentiation coupled with tailored integrated solutions;
- digitalization to boost efficiency and effectiveness in customer operations

# Efficiencies, streamlining & cash flow generation



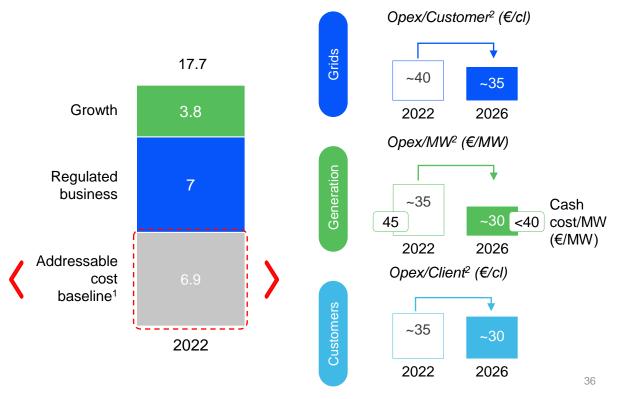


## Efficiency as a binding attitude to balance increase in cost of capital



#### 1.2 €bn cost reduction

- 1 €bn cost efficiencies or ~15% reduction on addressable cost baseline
- Additional +0.2 €bn on nonregulated networks overheads
- No-interest bearing source of capital re-invested at double digit returns
- Supporting hedge to long-term profitability of integrated margin

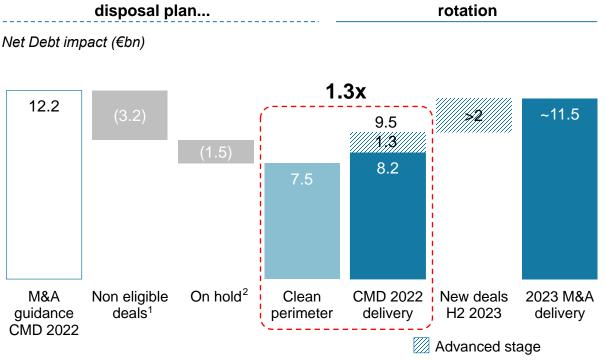




#### Over-delivering on a re-engineered disposal plan...

...to a value driven portfolio





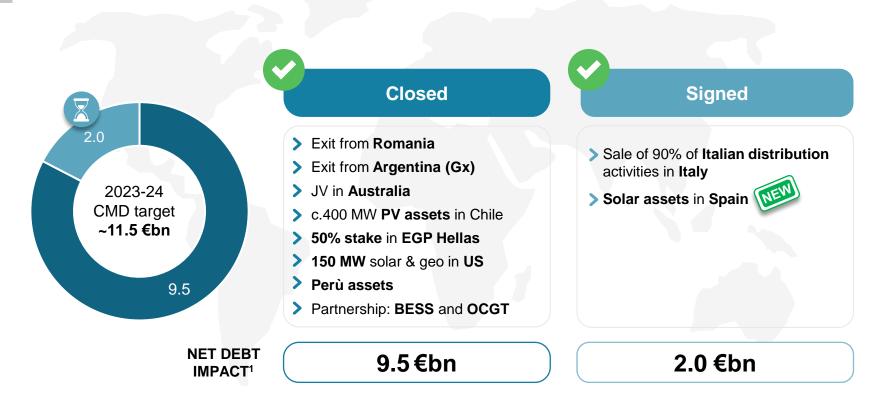
2023 M&A almost in line with old plan assumptions, over-delivering thanks to better valuation multiples and new originations

From a deleverage based



#### ...with sound progresses on M&A





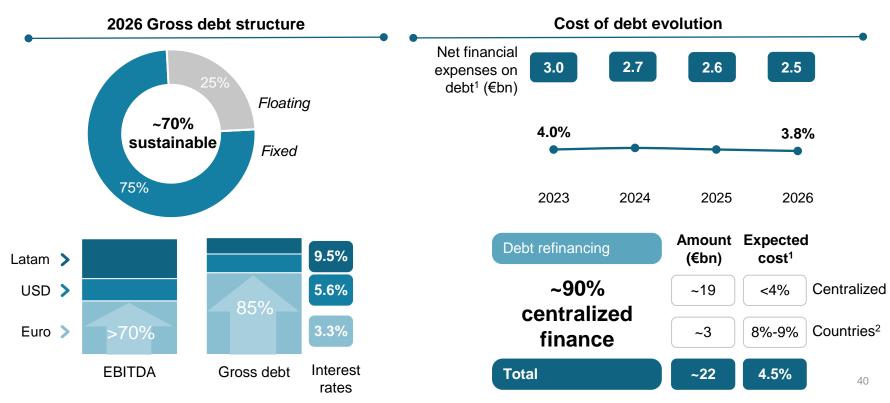
### The financial plan





#### Reducing cost and risk profile of our gross debt...



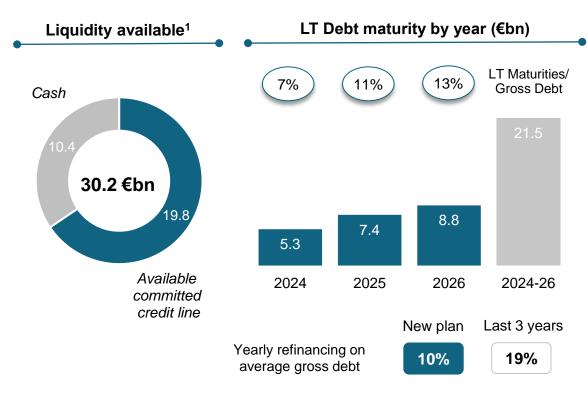


<sup>1.</sup> It excludes other financial expenses; 2. It includes USD and Latam currencies



# ...and a cost-effective solid liquidity position to minimize exposure to market volatility





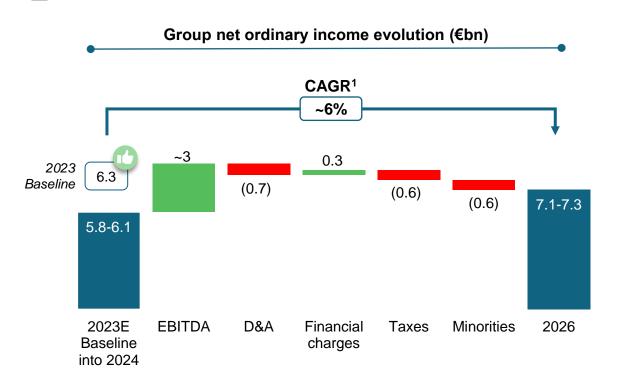
- > Short term flexibility thanks to M&A cash-in coupled with low refinancing needs (H1 2024).
- Ample liquidity available covers 2.4 times debt maturities in the 24-25. Focus on cost effective mix between Committed Credit Lines and Cash.
- Low level of yearly refinancing on average gross debt versus last three years.

### **Net Income growth**



#### **Net Ordinary Income**





### Sound EBITDA growth

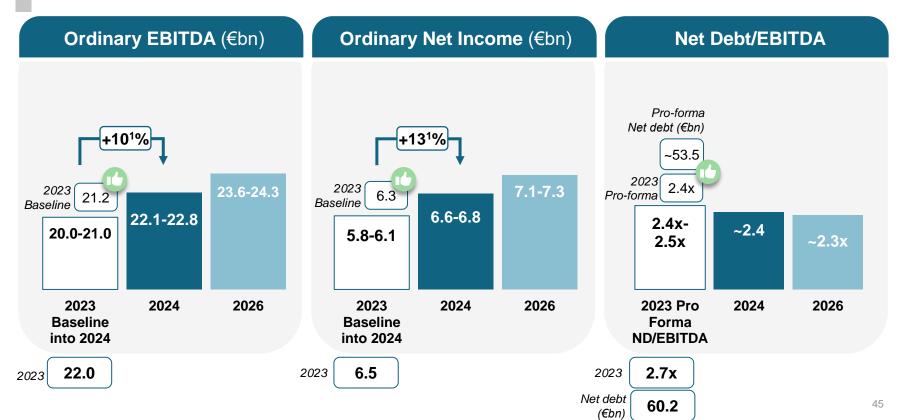
drives earnings evolution, 2023-2026 Net income CAGR ~6%

# **Targets**



#### Plan's targets: focus on 2024





### **Closing remarks**



#### A glimpse on the future



Enel will continue to innovate, monitoring trends that are going to shape the future

This gravity-powered battery could be the future of energy storage The Architect's Newspaper

Space-based solar power is a possible alternative energy source

The New York Times

Only genuinely clean hydrogen can help solve the climate crisis The Guardian

Small Modular reactors: transitioning from novel technology to commercial success

Power Engineering International

Generation IV, the future of nuclear power New Atlas

Autonomous robots gaining traction with solar installers

PV Magazine





# Full Year 2023

Consolidated results March 21st, 2024

### Full Year 2023

Consolidated results

# Flavio Cattaneo



#### **Opening remarks**



Strong YoY
delivery with
financials up by
double digit and
outstanding FFO
improvement
(+3 €bn vs 2021 peak)

Evolution of regulatory frameworks points to upside on plan delivery

Disposal Plan almost completed (>90%) at better multiples

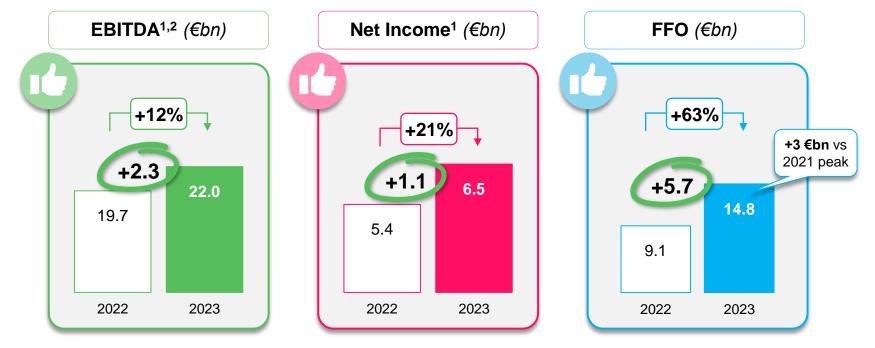
M&A to maximize portfolio returns

Shareholder return: 0.43 €/sh
DPS for 2023

Managerial actions and solid operating deployment to secure industrial and financial trajectory of the Group

# Strong 2023 financial delivery bodes well for future targets





Ordinary figures.

<sup>2.</sup> It excludes extraordinary items in FY 2022 (235 €mn: Energy transition and digitalization funds -297 €mn, M&A +702 €mn, Discontinued Operations Greece, Russia and Romania -137 €mn, Covid-1951 emergency costs -33 €mn) and in FY 2023 (-1.714 €mn: Solidarity contribution -208 €mn, M&A -191 €mn, Energy transition and digitalization funds -366 €mn, Discontinued Operations Greece and Romania -889 €mn, Impairment -60 €mn).

# Selective capital allocation drives operating growth and safeguards profitability



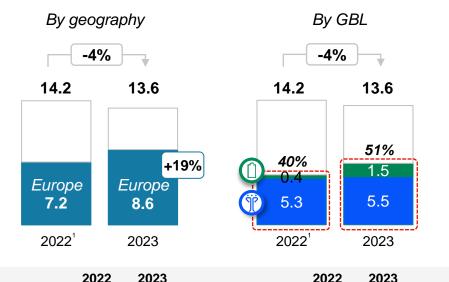


Profitability, flexibility and resiliency

2 Efficiency and effectiveness

Financial and environmental sustainability

#### Gross capex (€bn)



>50% capex on "regulated" assets, increasing the share of long-term stable and visible returns



B2C sales on total<sup>4</sup> (%)

47%

2023

42.3

RAB<sup>2</sup> (€bn)

<sup>1.</sup> It excludes capex related to Goias DX in Brasil for 0.3 €bn; 2. Calculated excluding Perù and Romania distribution assets; 3. It includes managed capacity and BESS. Net of the disposals of EGP Romania and PV assets in Chile: 4. Gross of energy losses

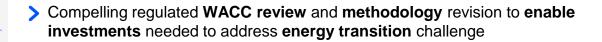
# Positive outcomes from our advocacy activity to support investments in grids



#### **Grids**



- > ROSS implementation confirm a supportive framework in line with plan's ambitions
- Ad hoc remuneration (ARERA 617/2023) defined for special projects focused on grids' upgrades (resiliency, hosting capacity): up to 13% of invested capital recognized, as extra premium, in 1 or 3 years equivalent to an extra remuneration of 1.5%-1.7% for 12 years

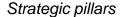




- > Regulatory framework evolving towards a **supportive** and **more constructive** view
- Improvements in tariffs set to recover asset value recognizing inflation and clear rules for future adjustments

#### Delivering on a cost disciplined organization

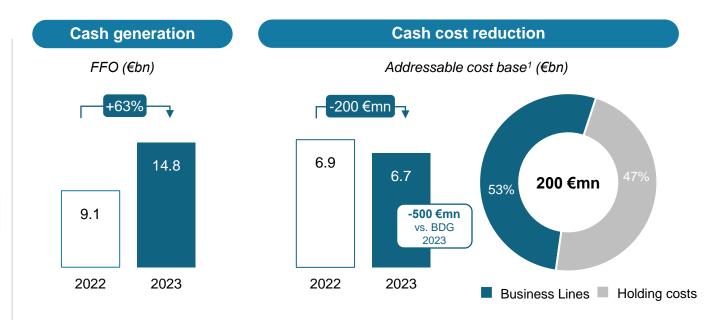




Profitability, flexibility and resiliency

2 Efficiency and effectiveness

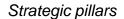
Financial and environmental sustainability



Reinstated cash flow focus yields sound growth yoy Addressable costs reduction well underway

#### Improved credit ratios and confirmed environmental trajectory

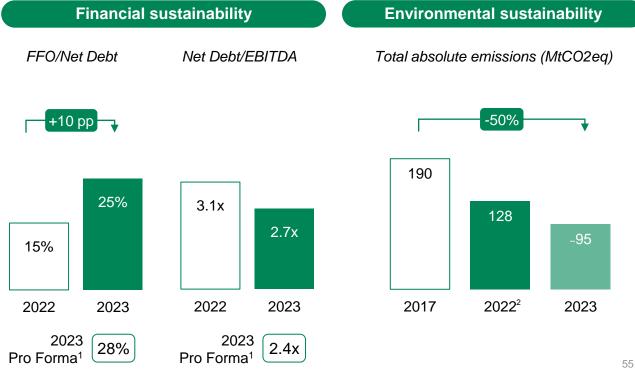




Financial and 3 environmental sustainability

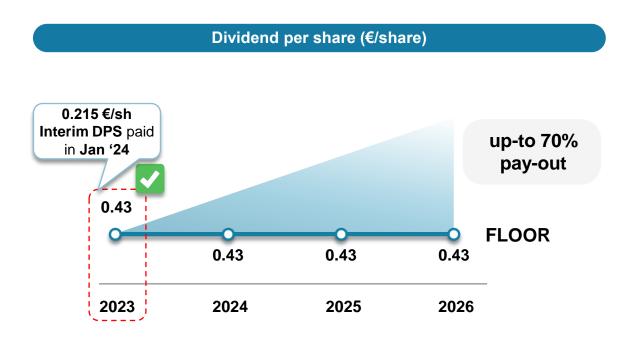


Restated figure



#### Shareholder remuneration





Visible
shareholder
remuneration
with upside
potential
linked to
cash flow
neutrality

### Full Year 2023

Economic and financial results

### Stefano De Angelis

**CFO** 



#### H2 and YTD execution backing CMD ambitions



### Profitability, flexibility and resiliency

c. 700 MW approved at 300+ bps spread over WACC in Q4



- c.6 GW of RES capacity in execution backing EBITDA and Net Income growth
- Acquired c.1.4 mn retail customers through auctions
- Market share gain on targeted/premium areas with highest GDP/HH (Milan, Rome)
  - Avoided one-shot prepaid acquisition costs
- > Enel X portfolio and presence redesigned to maximize synergies with integrated core offering

#### Efficiency & Effectiveness

- New spending review and approval process set in H2 (200 €mn Cash Cost saving already achieved in H2 2023). Processes at full speed in 2024
- Announced deals worth 2.3 €bn
  ND impact EV/
- BESS & OCGT 1.1 101x

(€bn)

**EBITDA** 

 $15^2x$ 

- **Network deal**
- Partnership model in BESS project will improve IRR-WACC spread maintaining full control of a strategic asset in a core integrated market

#### Financial sustainability

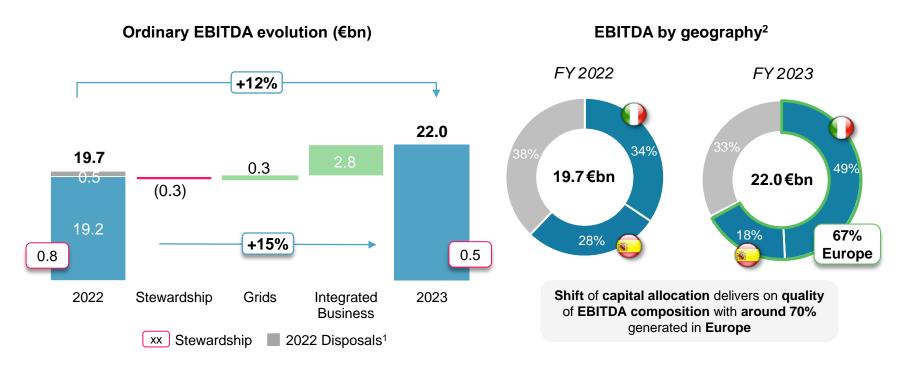
- New 1.75 €bn SLB issued at 3.66% avg. coupon vs 4% cost of refinancing @plan
- Cash conversion at 83% in H2 2023 drove record high FFO
- Ample liquidity covering long term maturities with optimized cost of carry



M&A cash-in and Q1 2024 bond issuance already secured 2024 maturities; flexibility would add further optionality to improve cost of funding

#### EBITDA up double digit driven by a strong underlying performance





Rounded figures

Split calculated excluding 'Others and adjustments'

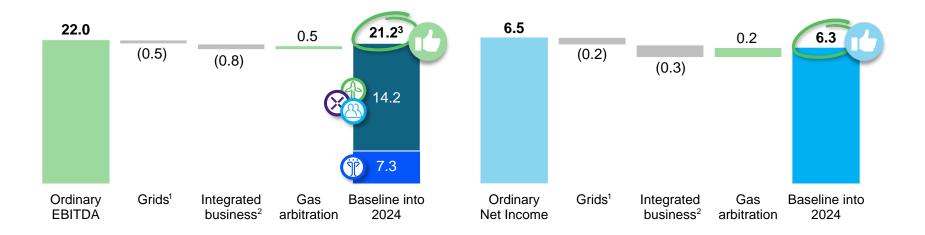
Mainly Goias DX and Fortaleza OCGT in Brasil, transmission in Chile and Enel Russia

### EBITDA baseline into 2024 in line with CMD ambitions



#### Ordinary EBITDA evolution (€bn)

#### Ordinary Net Income evolution (€bn)



Enel Perù and Enel Romania

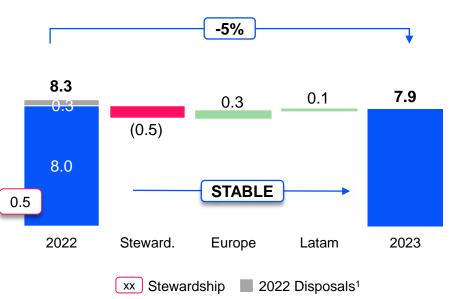
Enel Perù. Enel Romania and other M&A

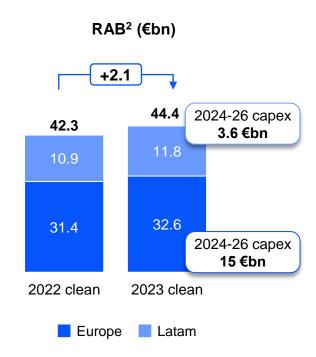
It includes around (0.3) €bn related to 'Other'

### Grids: +5% RAB increase supporting 2024-26 ambitions









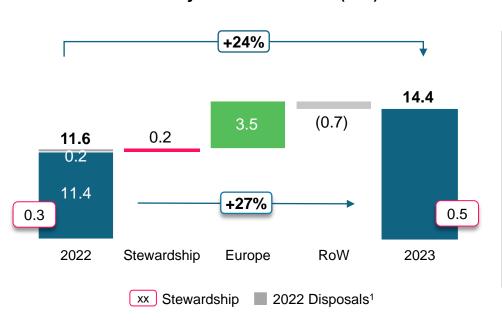
2. It excludes Romania and Perù distribution assets

<sup>1.</sup> Mainly Goias DX in Brasil and trasmission in Chile

#### Integrated business: double digit growth yoy



#### Ordinary EBITDA evolution (€bn)



- 100% of RES production backed by fixed sales to B2C and SMEs, maximizing unitary integrated margin
- Pre-hedging securing forward generation margins from backward trend (>90% of 2024-2025 production)
- Existing RES production fully hedged by PPA/Long Term sales
- Sales on additional capacity enacted at FID, securing LT generation margins and projects returns

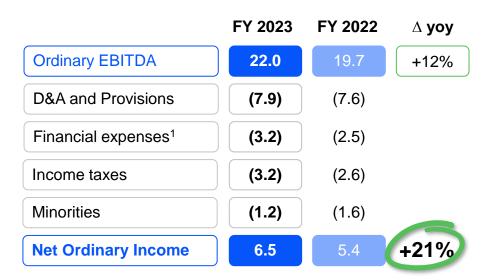


High visibility on margins evolution underpinning the roll out of the business plan target

# Strong earnings performance: Net Ordinary Income up by more than 20% versus PY



#### Profit & loss (€bn)

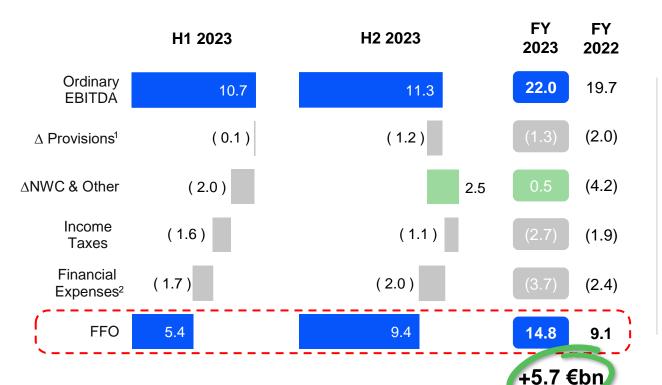


#### **Key Drivers**

- Financial expenses Financial charges strongly affected by negative interest rates environment and shortterm exposure
- Income taxes Tax rate at around 29%, in line with expectations
  - YOY increase mainly due to better economic result
- Minorities Earnings contribution skewed towards Europe drives minorities' reduction

### Cash generation accelerated in H2 2023: FFO at around 15 €bn





Significant FFO improvement thanks to better economic result and working capital recovery, despite higher financial expenses: cash conversion at 67%

Rounded figures

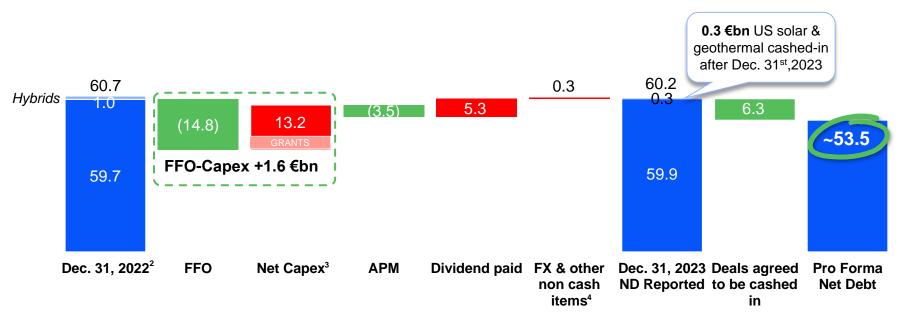
2. Includes dividends received from equity investments.

<sup>1.</sup> Accruals, releases, utilizations of provisions in EBITDA (i.e. personnel related and risks and charges).

#### Pro Forma Net Debt at around 53.5 €bn



#### Net debt evolution¹ (€bn)



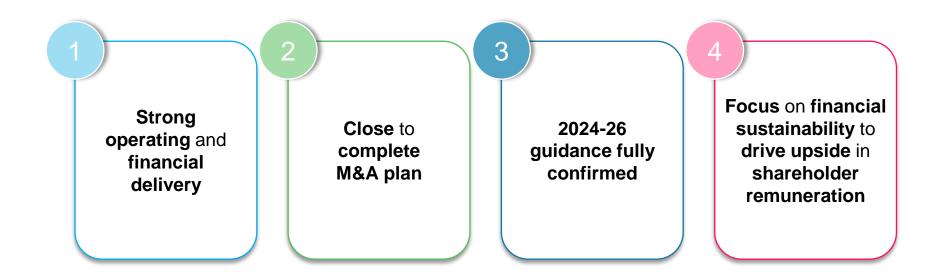
### Full Year 2023

Closing remarks



#### **Closing remarks**









### First Half 2024

Consolidated results July 25<sup>th</sup>, 2024

### First Half 2024

Consolidated results

# Flavio Cattaneo



#### **Opening remarks**



Solid operational and financial results, deleverage and efficiencies program well on track

M&A: 5 €bn cashed in in Q2 2024

Disposal Plan completed

Full Year 2024: on track to achieve the top of the range Financial
sustainability: on
track to provide
support to a
shareholder
remuneration
consistent with our
dividend policy

#### Strong economics and financial performance in H1





Ordinary EBITDA 11.7 €bn

Ordinary **EBITDA up** by **9%** yoy on a sound performance **across all businesses** 



Ordinary Net Income
4.0 €bn

High double digit growth vs previous year Almost 60% of FY target already achieved



FF0 **5.5 €bn** 

Continued focus on cash generation FFO-Net Capex 1.6 €bn

## Continued advocacy activity to drive value creation





Positive evolution on renewables development and remuneration creates potential to exploit 20 GW mature pipeline in Italy (FER 2, FER X and suitable areas Decrees approval).



- More than 1 million customers added to the liberalized market starting from July 1<sup>st</sup> on the "Placet" segment
- Improved market presence on targeted/premium areas with higher GDP procapita (Milan, Rome)



- Avoided front-loaded acquisition costs
- Leverage immediate opportunity for cross selling/bundled offers



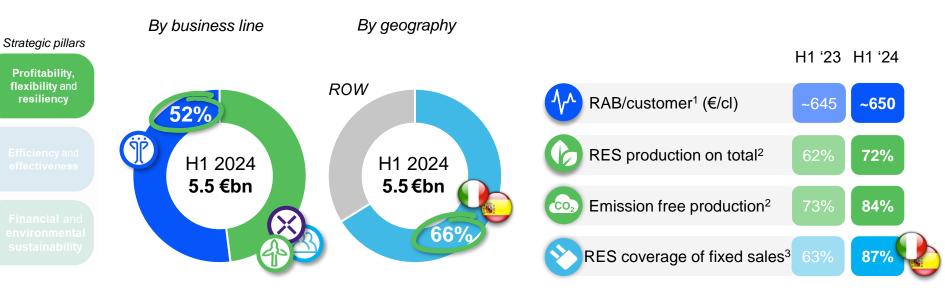
- Continued constructive discussions on grids' regulatory framework in all core countries
- > New regulatory framework in Brazil (Decree n.12068, June 20<sup>th</sup>) provides optionality to extend the duration of our concessions beyond current expiry (2026/2028), creating value also beyond the current plan



# Capex deployment to sustain a visible long-term growth and enhance value creation







- 1. Calculated excluding Romania and Perú disposals;
- 2. It includes production from renewable managed capacity;
- Gross of energy losses.

# Accelerated deployment of the new "partnership" business model

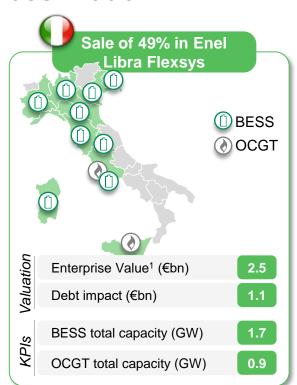


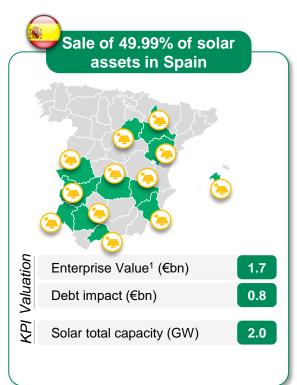
Strategic pillars

Profitability, flexibility and resiliency

Efficiency and effectiveness

Financial and environmenta sustainability

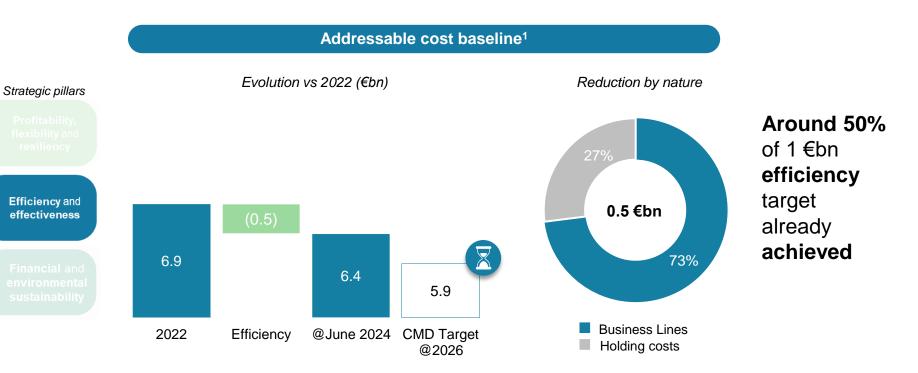




1.9 €bn cash in from partnerships to optimize capital allocation in 6 months

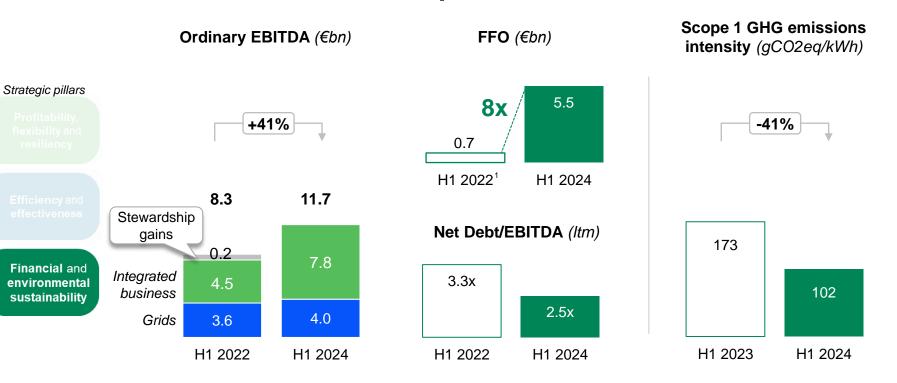
## Delivering on a cost disciplined organization





# New management's actions translated into a strong financial and environmental performance





# First Half 2024

Consolidated results

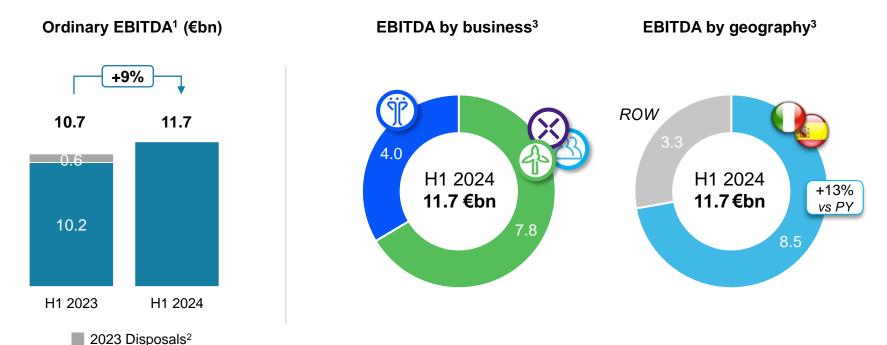
# Stefano de Angelis

**CFO** 



# Strong operating delivery in H1 drives high single digit increase in EBITDA





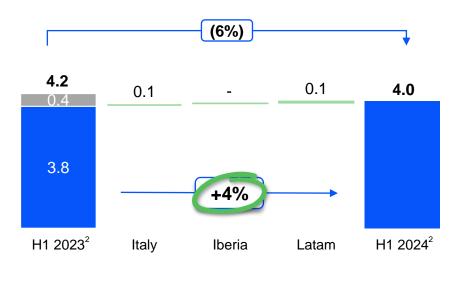
<sup>1.</sup> Rounded figures. It excludes extraordinary items in H1 2023 (-1.063 €mn: -208 €mn solidarity contribution in Spain, -367 €mn Costanera and Dock Sud (Argentina), -488 €mn discontinued operations Greece and Romania) and in H1 2024 (+1.181 €mn: -202 €mn solidarity contribution in Spain, +1.347 €mn gain disposal Perù, +36 €mn gain Iberia)

<sup>2.</sup> Mainly Costanera and Docksud in Argentina and Enel Romania;

Split calculated excluding 'Other'

## Positive networks' performance across all geographies

### Ordinary EBITDA evolution (€bn)



2023 Disposals<sup>1</sup>

EBITDA up by 4% net of perimeter effect from disposed assets

Confirmed supportive regulatory framework in Italy drives EBITDA increase and capital allocation

Tariff indexation in Latin America offsets
CPI impacts on Opex and support growth
(new tariff scheme in Argentina)

Perù distribution contributed for c.120 €mn in H1 2023 and c.95 €mn in c.H1 2024

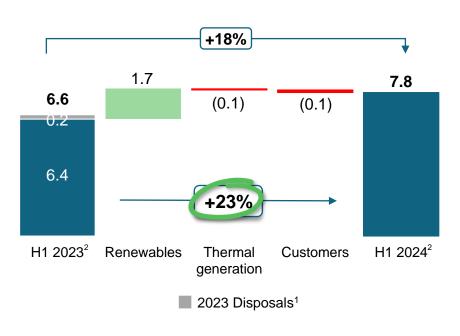
Mainly Enel Romania



# Strong renewables growth drives up integrated business EBITDA



### Ordinary EBITDA evolution (€bn)



## **Strong** EBITDA **growth** in **renewables** thanks to:

- 9 TWh of higher resource availability vs
   2023
- hedging with Retail B2C more than offsets declining wholesale pool price

Thermal generation contribution down yoy on lower output (-12 TWh)

Customers' EBITDA affected by the expected normalization of retail margins in Italy, in line with FY and CMD guidance

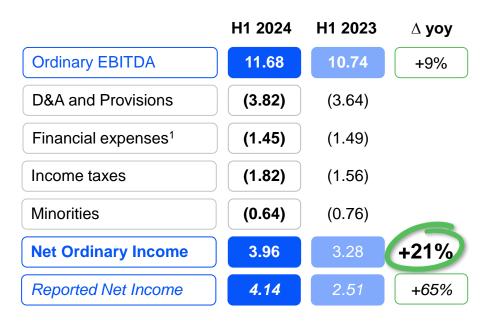
<sup>.</sup> Mainly Costanera and Docksud in Argentina and Enel Romania

<sup>2.</sup> Perù generation & supply contributed for c.220 €mn in H1 2023 and c.180 €mn in H1 2024

## **Net Ordinary Income up by a sound 21% yoy**



### Profit & loss (€bn)



### **Key Drivers**

> Financial expenses

Cost of debt almost in line with previous year

Other financial charges normalized in Q2, as expected

Income taxes

Higher taxes on the back of an **improved performance**, **tax rate in line** with expectations

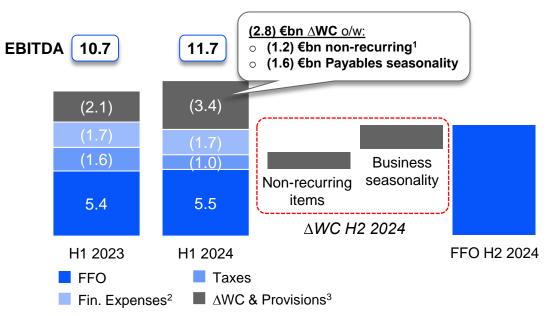
Minorities

**Evolution of minorities** driven by **geographical repositioning** towards Europe

# FFO up yoy despite negative non-recurring items, ample visibility on H2 delivery



### Cash flow (€bn)



FFO adjusted for working capital seasonal dynamics fully supports Cash Flow visibility to sustain **deleverage** ambitions and shareholders' remuneration, according to CMD quidance

#### Rounded figures

<sup>1.</sup> CO₂ cash settlement in Italy related to extraordinary high volumes of coal generation (0.7 €bn) and cash settlement of the gas arbitration booked in 2023 P&L (0.5 €bn)

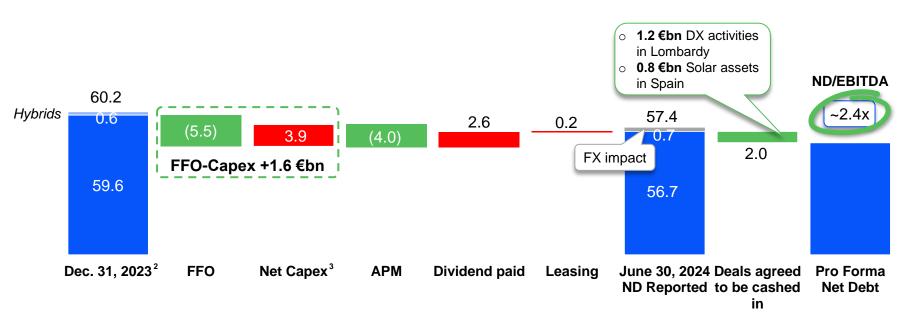
Includes dividends received from equity investments

<sup>.</sup> Accruals, releases, utilizations of provisions in EBITDA (i.e. personnel related and risks and charges)

## Pro-forma Net Debt/EBITDA at 2024 target



### Net debt evolution¹ (€bn)



I. HFS: FY 2023 0.9 €bn and H1 2024 0.1 €bn

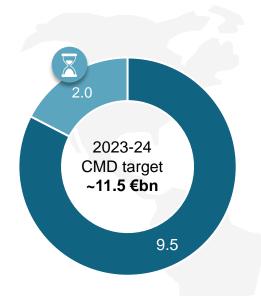
Restated figure

<sup>3.</sup> Net Capex: 5.5 €bn Gross Capex – 1.1 €bn Partnership – 0.5 €bn Grants

# Successful completion of the re-engineered M&A Plan



### M&A delivery: Net Debt impact

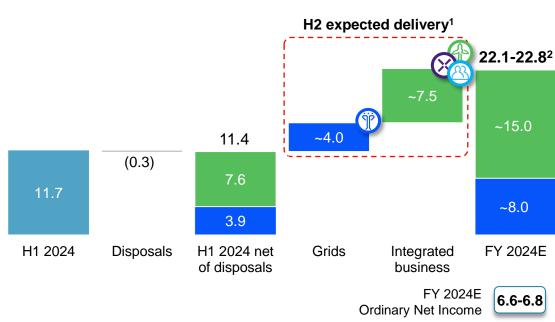




## Full Year 2024 guidance supported by H1 delivery



### Full Year 2024 Ordinary EBITDA guidance (€bn)



Full Year
2024
guidance
expected to
reach the
top-end of
the guidance
range

<sup>1.</sup> It does not include "Other" for (0.2) €bn

Guidance range does not include Perù contribution, in line with CMD 2023

# First Half 2024

Closing remarks



## **Closing remarks**



Strict focus on the new strategic pillars to deliver organic, clear and predictable growth

Management's execution restored an organic business performance with solid cash flow production moving leverage to one of the lowest in the sector

A pragmatic and returndriven approach to
investments,
accountability and
advocacy result into
a more profitable, efficient
and resilient company,
delivering consistent value
to shareholders

2024 DPS above 0.43 €/sh

## **Annexes**



### Macroscenario



	GDP	(%)	СРІ	(%)	FX agai	nst €¹	Spot Price	(€/MWh)¹	Electricity Der	mand (TWh)
	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022
Italy	0.72	3.89	6.03	8.72	-	-	127.24	304.02	306.09	315.01
Iberia	2.50	5.77	3.43	8.34	-	-	87.43	167.66	294.68	300.40
Latin America										
Argentina	(1.64)	4.96	127.94	70.71	894.54	189.53			143.97	138.78
Brazil	3.09	3.13	4.60	9.34	5.36	5.66	13.36	10.80	653.77	610.98
Chile	(0.08)	2.49	7.68	11.60	967.78	910.12	74.56	98.51	83.09	83.23
Colombia	0.60	7.26	11.77	10.15	4,287.88	5,190.39	119.15	48.43	79.97	76.87
Peru	(0.55)	2.71	6.31	7.86	4.09	4.08	70.67	34.64	59.19	56.08
Rest of Europe						-				
Romania	1.97	4.56	10.53	13.75	4.97	4.94			54.01	57.45
North America						-				
USA	2.54	1.94	4.13	8.02	1.10	1.07			4,272.44	4,345.00
Mexico	3.23	3.94	5.55	7.89	18.75	20.87			339.41	331.68
Africa, Asia & Oceania						-				
India	6.96	6.69	5.66	6.70	91.94	88.53			1,560.17	1,485.63
Australia	1.97	3.79	5.63	6.58	1.62					
South Africa	0.49	1.91	5.91	6.85	20.18	18.23			206.09	214.78

1. As of December 31st, 2023



Group consolidated net capacity: breakdown by technology and geography

MW	Hydro	Wind	Geothermal	Solar & Other	Nuke	Oil & Gas	Coal	CCGT	TOTAL
Italy	12,998	874	776	237	-	2,378	4,160	4,607	26,030
Iberia	4,746	2,884	-	2,269	3,328	2,333	241	5,445	21,247
Rest of World	10,596	12,094	155	7,907	-	1,231	226	1,931	34,140
Latin America	10,544	4,524	83	4,534	-	1,231	226	1,931	23,073
Argentina	1,328	-	-	-	-	-	-	-	1,328
Brazil	1,272	3,312	-	1,384	-	-	-	-	5,968
Chile	3,510	903	83	1,970	-	510	-	1,468	8,444
Colombia	3,097	-	-	716	-	-	226	-	4,039
Perù	793	309	-	302	-	721	-	463	2,589
Other <sup>1</sup>	543	-	-	162	-	-	-	-	705
Rest of Europe	-	4	-	-	-	-	-	-	4
Romania	-	-	-	-	-	-	-	-	-
Other <sup>2</sup>	-	4	-	-	-	-	-	-	4
North America	52	7,195	72	3,016	-	-	-	-	10,335
Mexico	52	893	-	220	-	-	-	-	1,164
Canada	-	363	-	-	-	-	-	-	363
USA	-	5,940	72	2,797	-	-	-	-	8,808
Africa, Asia & Oceania <sup>3</sup>	-	371	-	357	-	-	-	-	729
Total	28,340	15,853	931	10,413	3,328	5,942	4,627	11,983	81,417

Includes Panama, Guatemala and Costa Rica





Includes Greece and Germany

Includes South Africa, India and Zambia



Group consolidated net production: breakdown by technology and geography

GWh	Hydro	Wind	Geothermal	Solar & Other	Nuke	Oil & Gas	Coal	CCGT	TOTAL
Italy	15,270	1,430	5,310	88	-	200	9,368	10,935	42,601
Iberia	5,083	6,392	-	2,737	24,865	4,505	742	15,939	60,264
Rest of World	40,638	37,517	691	11,829	-	3,316	645	9,830	104,465
Latin America	40,505	13,446	375	6,634	-	3,316	645	9,830	74,750
Argentina	2,750	-	-	-	-	172	-	1,537	4,459
Brazil	4,479	11,168	-	1,978	-	-	-	-	17,625
Chile	12,208	1,796	375	3,546	-	1,052	-	5,147	24,122
Colombia	14,902	-	-	348	-	64	645	-	15,959
Perù	4,145	482	-	592	-	2,028	-	3,146	10,394
Other <sup>1</sup>	2,022	-	-	170	-	-	-	-	2,192
Rest of Europe	34	1,909	-	208	-	-	-	-	2,151
Romania	-	1,023	-	81	-	-	-	-	1,104
Other <sup>2</sup>	34	887	-	127	-	-	-	-	1,048
North America	98	21,149	316	4,047	-	-	-	-	25,611
Mexico	98	1,443	-	516	-	-	-	-	2,058
Canada	-	1,045	-	-	-	-	-	-	1,045
USA	-	18,661	316	3,530	-	-	-	-	22,507
Africa, Asia & Oceania <sup>3</sup>	-	1,013	-	941	-	-	-	-	1,953
Total	60,991	45,339	6,001	14,654	24,865	8,021	10,755	36,705	207,330

<sup>1.</sup> Includes Panama, Guatemala and Costa Rica



<sup>2.</sup> Includes Greece and Germany

<sup>3.</sup> Includes Australia, South Africa, India and Zambia



Group total additional capacity<sup>1</sup>: breakdown by technology and geography

MW	Hydro	Wind	Geothermal	Solar & Other	Nuke	Oil & Gas	Coal	CCGT	TOTAL
Italy	1	13	-	186	-	130	-	11	341
Iberia	-	1	-	605	-	-	-	-	607
Rest of World	3	1,138	-	2,085	-	34	-	54	3,313
Latin America	3	1,102	-	1,170	-	34	-	54	2,363
Argentina	-	-	-	-	-	-	-	54	54
Brazil	-	747	-	150	-	-	-	-	897
Chile	2	178	-	343	-	-	-	-	523
Colombia	-	-	-	507	-	-	-	-	507
Perù	1	177	-	123	-	34	-	-	335
Other <sup>2</sup>	-	-	-	47	-	-	-	-	47
Europa & North Africa	-	-	-	147	-	-	-	-	147
Romania	-	-	-	63	-	-	-	-	63
Other	-	-	-	84	-	-	-	-	84
North/Central Americas	-	36	-	768	-	-	-	-	804
Mexico	-	-	-	-	-	-	-	-	-
Canada	-	36	-	-	-	-	-	-	36
USA	-	-	-	768	-	-	-	-	768
Africa, Asia & Oceania	-	-	-	-	-	-	-	-	-
Total	3	1,153	-	2,877	-	164	-	65	4,261

<sup>1.</sup> Excludes managed capacity and BESS





<sup>2.</sup> Includes Panama

Renewable projects in execution: breakdown by technology and geography<sup>1</sup>





MW	Wind	Hydro	Geothermal	Solar & Other	BESS	Total
Italy	-	3.9	-	223	1,572	1,798
Iberia	9	10	-	1,441	5	1,465
Rest of World	630	156	-	1,996	283	3,065
Latin America	194	156	-	755	168	1,273
North America	-	-	-	1,148	115	1,263
Africa, Asia & Oceania	436	-	-	93		529
Total	639	170	-	3,659	1,860	6,328

<sup>1.</sup> Includes both consolidated and managed capacity

Enel Grids KPIs<sup>1</sup>





	Electricity	distributed <sup>2</sup>	Grid custo	mers (mn)	Smart me	eters (mn)
	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022
Italy	214.1	220.4	31.8	31.7	31.7	31.6
Iberia	136.4	131.7	12.5	12.5	12.4	12.3
Rest of World	138.8	155.5	25.9	28.5	1.1	2.0
Latin America	126.2	139.9	25.9	25.4	1.1	0.7
Argentina	18.1	17.5	2.7	2.6	0.0	0.0
Brazil	70.1	81.7	15.7	15.4	0.6	0.2
Chile	14.2	17.3	2.1	2.1	0.4	0.4
Colombia	15.3	15.1	3.9	3.8	0.1	0.1
Peru	8.5	8.3	1.6	1.5	0.0	0.0
Rest of Europe	12.6	15.5	-	3.1	-	1.3
Romania	12.6	15.5	-	3.1	-	1.3
Total	489.2	507.5	70.3	72.7	45.2	45.8

<sup>. 2023</sup> figures after the disposal of Enel Goiás (Brazil), Enel Green Power Romania and Chilean Transmission.

<sup>2.</sup> FY 2022 restated

Enel X Global Retail: Retail KPIs<sup>1</sup>





		Po	wer		Gas					
	Custom	ers (mn)	Volume	s (TWh)	Custor	ners (mn)	Volumes (bsmc)			
	FY 2023	FY 2022	FY 2023	FY 2023 FY 2022		FY 2023 FY 2022		FY 2022		
Italy	18.6	21.4	87.2	97.2	4.3	4.6	4.1	4.7		
Iberia	10.5	10.5	77.7	79.0	1.8	1.8	3.8	4.9		
Rest of World	25.9	28.3	135.9	144.9	0.0	0.2	0.4	0.6		
Latin America	25.9	25.4	129.2	135.1	0.0	0.0	0.2	0.3		
Rest of Europe	-	2.9	6.7	9.8	-	0.2	0.2	0.3		
Total	54.9	60.2	300.9	321.1	6.2	6.6	8.3	10.2		

Enel X Global Retail: Enel X





				Ene	el X				
	Public Chargi	ng points (k)	Street ligh	ting (mn)	Storage	e (MW)	Demand Response (GW		
	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022	
Italy	19.1	18.3	1.6	1.6	-	-	0.8	0.6	
Iberia	5.5	3.7	0.1	0.1	-	-	0.2	0.2	
Rest of World	0.7	0.7	1.5	1.3	113.4	74.7	8.6	7.7	
South America	0.7	0.4	1.5	1.3	0.5	0.5	0.0	0.1	
North America	-	-	-	-	106.9	73.1	4.9	4.6	
Europe & North Africa	-	0.3	-	-	-	-	1.3	1.2	
Africa. Asia & Oceania	-	-	-	-	6.0	1	2.4	1.9	
Other	-	-	-	-	-	-	-	-	
Total	25.3	22.6	3.3	3.0	113.4	74.7	9.6	8.5	

Capex¹ (€mn)



		eneration ading	Enel Grids		Renewable Energies		Enel X Global Retail <sup>2</sup>		Services & Other		Total	
	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022
Italy	393	408	3,084	2,714	1,982	821	565	582	74	115	6,098	4,641
Iberia	306	271	885	860	782	833	311	323	21	28	2,305	2,315
Rest of World	75	312	1,520	2,043	3,127	4,756	199	189	11	5	4,931	7,305
Latin America	71	289	1,378	1,903	1,917	2,106	105	80	11	5	3,482	4,384
Argentina	2	81	103	164	0	1	0	0	-	0	105	246
Brazil	1	1	813	1,235	945	772	50	23	1	1	1,810	2,032
Chile	38	83	111	153	581	817	7	4	7	3	744	1,061
Colombia	9	11	238	220	302	286	23	25	-	0	571	542
Peru	20	17	112	132	56	201	26	28	3	-	217	377
Other	0	95	_	-	34	29	-	-	-	-	34	125
Rest of Europe	0	17	142	140	55	53	15	19	0	0	212	228
North & Central America	4	7	-	-	1,024	2,408	69	75	(0)	0	1,097	2,490
Africa, Asia & Oceania	-	-	-	-	131	189	9	15	-	-	141	203
Others and adjustments	0	0	24	40	19	18	97	112	87	72	228	242
Total	775	992	5,512	5,657	5,910	6,428	1,172	1,206	193	219	13,563	14,503

<sup>1.</sup> Rounded figures, it includes capex related to asset classified as HFS for 849 €mn in 2023 and 156 €mn in 2022.

<sup>2.</sup> Enel X Global Retail includes Enel X Way

Asset development Capex¹ (€mn)



		eneration ading	Enel	Grids	Renewab	e Energies	Enel X Glo	obal Retail <sup>2</sup>	Serv & O	ices ther	То	tal
	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022
Italy	300	316	1,471	1,318	1,780	632	138	74	11	11	3,699	2,351
Iberia	14	16	376	388	693	749	41	32	2	2	1,126	1,187
Rest of World	9	132	269	430	2,859	4,506	61	67	4	(0)	3,201	5,134
Latin America	6	123	222	398	1,737	1,954	46	53	4	-	2,015	2,528
Argentina	-	13	12	21	-	-	0	0	-	-	12	34
Brazil	1	-	146	279	873	722	3	2	-	-	1,023	1,003
Chile	4	15	12	36	528	769	5	4	4	-	553	825
Colombia	1	(0)	50	42	271	259	13	21	-	-	335	321
Peru	0	(0)	3	20	40	188	25	26	-	-	68	234
Other	-	95	-	-	24	16	_	-	-	-	24	111
Rest of Europe	0	9	47	32	41	43	1	2	0	0	89	85
North & Central America	3	-	-	-	954	2,329	13	12	-	(0)	970	2,341
Africa, Asia & Oceania	-	-	-	-	127	180	-	-	-	-	127	180
Others and adjustments	-	-	23	33	10	14	93	98	31	20	158	165
Total	322	464	2,139	2,169	5,342	5,901	332	271	49	32	8,184	8,837

1. Rounded figures

2. Enel X Global Retail includes Enel X Way

Revenues¹ (€mn)



		eneration ading	Enel	Grids	Renewab	le Energies	Enel X Glo	obal Retail <sup>2</sup>		vices Other	Tot	al
	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022
Italy	26,178	55,389	7,610	6,963	3,248	2,149	28,717	33,351	(16,426)	(14,344)	49,327	83,508
Iberia	11,348	17,488	2,379	2,258	1,217	935	20,747	28,114	(10,263)	(15,962)	25,428	32,833
Rest of World	2,809	4,090	10,228	12,948	7,127	6,095	2,644	2,522	(1,527)	(1,781)	21,281	23,874
Latin America	2,548	3,858	10,227	12,956	5,109	4,164	2,157	2,071	(1,465)	(1,715)	18,576	21,334
Argentina	7	145	560	1,000	28	35	5	13	(1)	(1)	599	1,192
Brazil	656	959	6,321	7,762	846	739	545	543	(529)	(783)	7,839	9,220
Chile	1,335	2,268	1,590	2,562	2,570	2,076	197	192	(694)	(671)	4,998	6,427
Colombia	317	218	823	753	1,108	822	1,040	1,002	(5)	(43)	3,283	2,752
Peru	233	268	933	879	258	201	370	321	(217)	(205)	1,577	1,464
Other	-	-	-	-	299	291	-	-	(19)	(12)	280	279
Rest of Europe	-	14	1	(8)	161	40	76	89	1	(48)	239	87
North & Central America	261	218	-	-	1,612	1,702	331	312	(62)	(18)	2,142	2,214
Africa, Asia & Oceania	-	-	-	-	255	196	84	70	(1)	-	338	266
RoW elisions	-	-	-	-	(10)	(7)	(4)	(20)	-	-	(14)	(27)
Others and adjustments	(145)	(632)	42	863	28	(12)	11	363	(407)	(280)	(471)	302
Total	40,190	76,335	20,259	23,032	11,620	9,167	52,119	64,350	(28,623)	(32,367)	95,565	140,517

<sup>1.</sup> Rounded figures. FY 2022 restated figure

<sup>2.</sup> Enel X Global Retail includes Enel X Way

Reported EBITDA¹ (€mn)



		eneration ading	Enel	Grids	Renewab	e Energies	Enel X Glo	obal Retail <sup>2</sup>		vices ther	Tot	al
	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022
Italy	2,552	2,578	3,566	3,676	555	(564)	4,039	529	56	88	10,768	6,307
Iberia	727	2,587	1,648	1,615	820	631	723	414	(239)	(17)	3,679	5,230
Rest of World	(219)	523	2,261	3,274	3,836	3,405	408	554	(134)	(126)	6,152	7,630
Latin America	(162)	535	2,260	3,282	2,804	2,319	424	560	(132)	(117)	5,194	6,579
Argentina	(322)	76	(54)	88	5	21	5	35	(5)	(3)	(371)	217
Brazil	(15)	(55)	1,472	1,276	549	506	220	238	(37)	(22)	2,189	1,943
Chile	49	337	102	1,219	1,178	746	75	82	(89)	(92)	1,315	2,292
Colombia	(23)	26	517	487	743	674	79	151	-	-	1,316	1,338
Peru	153	153	223	213	224	203	45	54	(1)	-	644	623
Other	(4)	(2)	-	(1)	105	169	-	-	-	-	101	166
Rest of Europe	-	8	1	(8)	160	7	(2)	28	-	(8)	159	27
North & Central America	(57)	(20)	-	-	730	986	(11)	(24)	(2)	(2)	660	940
Africa, Asia & Oceania	-	-	-	-	142	93	(3)	(10)	-	-	139	83
RoW elisions	-	-	-	-	-	-	-	-	-	1	-	1
Others and adjustments	7	9	(14)	549	(33)	5	(12)	305	(292)	(117)	(344)	751
Total	3,067	5,697	7,461	9,114	5,178	3,477	5,158	1,802	(609)	(172)	20,255	19,918

<sup>1.</sup> Rounded figures, FY 2022 restated figure

<sup>2.</sup> Enel X Global Retail includes Enel X Way

### Ordinary EBITDA¹ (€mn)



		eneration ading	Enel	Grids	Renewab	le Energies	Enel X Glo	obal Retail <sup>2</sup>		vices ther	Tot	al
	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022
Italy	2,718	2,735	3,589	3,707	555	(562)	4,039	531	56	89	10,957	6,500
Iberia	739	2,583	1,668	1,621	826	631	780	417	39	(5)	4,052	5,247
Rest of World	113	762	2,598	2,384	4,213	3,697	460	445	(132)	(119)	7,252	7,169
Latin America	166	737	2,284	2,445	2,623	2,372	424	560	(132)	(117)	5,365	5,997
Argentina	5	76	(54)	88	19	21	5	35	(5)	(3)	(30)	217
Brazil	(16)	81	1,496	1,489	549	506	220	237	(37)	(23)	2,212	2,290
Chile	50	399	102	168	983	798	75	83	(89)	(91)	1,121	1,357
Colombia	(23)	29	517	487	743	674	79	151	-	-	1,316	1,341
Peru	153	154	223	213	224	203	45	54	(1)	-	644	624
Other	(3)	(2)	-	-	105	170	-	-	-	-	102	168
Rest of Europe	4	45	314	(61)	659	244	50	(81)	2	-	1,029	147
North & Central America	(57)	(20)	-	-	789	988	(11)	(24)	(2)	(2)	719	942
Africa, Asia & Oceania	-	-	-	-	142	93	(3)	(10)	-	-	139	83
Others and adjustments	24	14	(4)	564	(26)	13	(4)	309	(282)	(133)	(292)	767
Total	3,594	6,094	7,851	8,276	5,568	3,779	5,275	1,702	(319)	(168)	21,969	19,683

<sup>1.</sup> Ordinary figures, It excludes extraordinary items in FY 2022 (235 €mn: Energy transition and digitalization funds -297 €mn, M&A +702 €mn, Discontinued Operations Greece, Russia and Romania -137 €mn, Covid-19 emergency costs -33 €mn) and in FY 2023 (-1.714 €mn: Solidarity contribution -208 €mn, M&A -191 €mn, Energy transition and digitalization funds -366 €mn, Discontinued Operations Greece and Romania -889 €mn, Impairment -60 €mn).

<sup>2.</sup> Enel X Global Retail includes Enel X Way

Reported EBIT¹ (€mn)



	Global Generation & Trading		Enel	Enel Grids Renewable Energies		Enel X Global Retail <sup>2</sup>		Services & Other		2 Total		
	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022	FY 2023	FY 2022
Italy	2,351	2,424	2,116	2,326	200	(885)	2,987	(635)	(13)	20	7,640	3,251
Iberia	114	2,024	852	815	513	371	210	79	(282)	(50)	1,407	3,239
Rest of World	(291)	(71)	1,472	1,653	1,411	2,505	(62)	204	(143)	(123)	2,387	4,168
Latin America	(221)	(59)	1,472	1,660	2,156	1,890	132	268	(143)	(120)	3,396	3,640
Argentina	(324)	(286)	(109)	52	2	14	(5)	19	(5)	(3)	(441)	(205)
Brazil	(16)	(135)	956	(86)	394	378	10	34	(42)	(26)	1,302	165
Chile	15	299	51	1,160	978	574	57	59	(93)	(92)	1,008	2,000
Colombia	(9)	(55)	424	391	523	624	44	115	_	-	982	1,075
Peru	122	122	150	144	190	168	26	42	(2)	-	486	475
Other	(9)	(3)	-	-	69	132	-	-	-	-	60	129
Rest of Europe	(0)	8	0	(8)	157	5	(5)	28	1	(1)	152	32
North & Central America	(70)	(20)	-	-	(1,005)	592	(179)	(77)	(1)	(3)	(1,255)	492
Africa, Asia & Oceania	-	-	-	-	103	18	(9)	(15)	-	1	94	4
Others and adjustments	6	7	(15)	538	(82)	(21)	(93)	259	(420)	(248)	(603)	535
Total	2,180	4,385	4,426	5,332	2,042	1,970	3,042	(93)	(858)	(401)	10,832	11,193

<sup>1.</sup> Rounded figures. FY 2022 restated figure

<sup>2.</sup> Enel X Global Retail includes Enel X Way

From EBITDA to net income¹ (€mn)



	FY 2023 reported	FY 2022 reported	Δ yoy	FY 2023 ordinary	FY 2022 ordinary	Δ yoy
EBITDA	20,255	19,918	1.7%	21,969	19,683	11.6%
D&A	(9,423)	(8,725)		(7,927)	(7,554)	
EBIT	10,832	11,193	-3.2%	14,042	12,129	15.8%
Net financial charges	(3,375)	(2,456)		(3,378)	(2,507)	
Net income from equity investments using equity method	(41)	(60)		226	27	
EBT	7,416	8,677	-14.5%	10,890	9,649	12.9%
Income tax	(2,778)	(3,523)		(3,211)	(2,622)	
Net income	4,638	5,154		7,679	7,027	
Minorities	(829)	(1,238)		(1,171)	(1,636)	
Discontinued operations	(371)	(2,234)		-	-	
Group net income	3,438	1,682	104.4%	6,508	5,391	20.7%

D&A reported¹ (€mn)



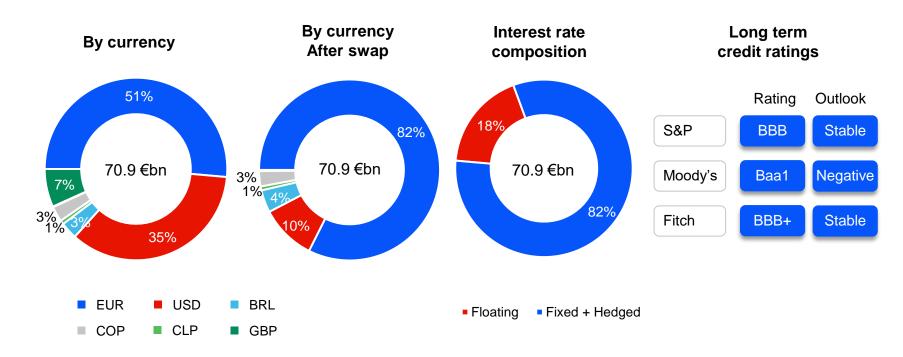
	FY 2023	FY 2022	∆ yoy
Generation and Trading	887	1,312	-32.4%
Enel Green Power	3,136	1,507	108.1%
Grids	3,035	3,782	-19.8%
Enel X Global Retail <sup>2</sup>	2,116	1,895	11.7%
Others and adjustments	249	229	8.7%
Total	9,423	8,725	8.0%

<sup>1.</sup> FY 2022 restated figure

<sup>2.</sup> Enel X Global Retail includes Enel X Way

Long-term debt<sup>1</sup> structure





. In nominal terms

### Debt structure by instrument (€bn)



Debt by instrument	Enel Spa	EFI	EGP SpA and Central Others	Italy	Iberia	Rest of the World	Latin America	North America	Europe	Africa, Asia and Oceania	Total
Bonds	3.11	41.21	-	-	0.01	6.01	4.45	1.56	-	-	50.34
Bank Loans	1.52	-	0.22	4.02	6.04	4.69	3.57	1.03	-	0.09	16.49
Tax Partnership	-	-	-	-	-	0.42	-	0.42	-	-	0.42
Other Loans	-	-	0.01	0.64	0.89	1.39	0.45	0.93	-	0.01	2.93
Other short term debt	0.17	0.45	-	1.01	0.26	0.38	0.25	0.13	-	-	2.27
Commercial Paper	-	2.14	-	-	-	0.36	-	0.36	-	-	2.50
Gross debt	4.80	43.80	0.23	5.67	7.20	13.25	8.72	4.43	-	0.10	74.95
Financial Receivables	-	-1.26	-0.80	-0.60	-0.63	-1.00	-0.91	-0.01	-	-0.08	-4.29
Tariff Deficit	-	-	-	-	-0.56	-	-	-	-	-	-0.56
Other short term financial receivables	-0.49	-1.01	-	-0.12	-1.17	-0.27	0.06	-0.26	-	-0.07	-3.06
Cash and cash equivalents	-1.12	-	-0.15	-0.91	-2.11	-2.59	-1.95	-0.54	-0.05	-0.05	-6.88
Net Debt – Third Parties	3.19	41.53	-0.72	4.04	2.73	9.39	5.92	3.62	-0.05	-0.10	60.16
Net Debt – Intercompany	16.93	-53.44	6.64	20.22	6.52	3.13	2.70	0.30	-	0.13	-
Net Debt – Group View	20.12	-11.91	5.92	24.26	9.25	12.52	8.62	3.92	-0.05	0.03	60.16

Balance sheet (€mn)



	FY 2023	FY 2022	Δ
Net financial debt <sup>1</sup>	60,163	60,663	-0.8%
Shareholders' equity	45,109	42,080	7.2%
Net capital employed <sup>1</sup>	105,272	102,743	2.5%

1. FY 2022 restated figures

#### FY 2023 consolidated results

#### Headcount



	FY 2023	FY 2022	∆ yoy
Generation and Trading	5,725	6,447	-11.2%
Enel Green Power	8,891	9,397	-5.4%
Distribution	30,946	30,262	2.3%
Enel X Global Retail <sup>1</sup>	8,926	8,293	7.6%
Others and adjustments	6,567	10,725	-38.8%
Total	61,055	65,124	-6.2%

### **Annexes**



#### **Update on M&A plan**



Year

#### **Net Debt impact**

Amount (€bn)

,	
0.1	2023
0.1	2023
2.1	2023
0.5	2023
0.3	2023
0.3	2024
1.1	2024
5.0	2024
0.8	2024
1.2	2024
	0.1 2.1 0.5 0.3 0.3 1.1 5.0

<sup>.</sup> Numbers shown do not take into account the impact on Net Debt recorded in 2022

<sup>.</sup> Perù distribution & supply included in HFS for c.0.5 €bn and Perù generation included in HFS for c.0.3 €bn as of December 31st, 2023

#### Macroscenario



	GDP	(%)	CPI	(%)	FX agai	nst € <sup>1</sup>	Spot Price	(€/MWh)¹	<b>Electricity Den</b>	nand (TWh)
	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023
Italy	0.87	1.38	0.92	8.65			93.56	136.21	151.53	149.90
Iberia	2.46	2.98	3.42	3.88			37.82	89.41	146.00	145.23
Latin America										
Argentina	(3.65)	(2.11)	275.93	107.37	976.63	280.09			73.82	74.81
Brazil	2.08	3.85	4.13	4.55	5.99	5.22	11.47	12.60	345.86	316.31
Chile	2.78	(0.05)	4.05	10.25	1,010.09	874.66	52.67	105.89	43.31	41.61
Colombia	1.10	1.45	7.49	12.86	4,444.26	4,552.63	120.15	82.31	40.68	38.84
Peru	1.95	(0.45)	2.68	8.01	4.11	3.96	27.67	42.65	29.77	29.03
North America										
USA	2.91	2.05	3.25	4.88	1.07	1.09			2,119.96	2,021.41
Mexico	1.85	3.57	4.67	6.59	19.59	18.67			-	-
Africa, Asia & Oceania										
India	7.43	7.21	4.96	5.42	89.30	88.99			796.14	769.61
Australia	1.06	2.12	3.60	6.50	1.61	1.64			-	-
South Africa	0.53	1.03	5.30	6.58	19.50	20.59			104.77	101.52

1. As of June 30th, 2024



Group consolidated net capacity: breakdown by technology and geography

MW	Hydro	Wind	Geothermal	Solar & Other	Nuke	Oil & Gas	Coal	CCGT	TOTAL
Italy	12,992	874	776	333	-	2,052	4,160	4,607	25,794
Iberia	4,746	2,893	-	2,453	3,328	2,333	241	5,445	21,439
Rest of World	9,803	11,979	83	8,528	-	830	226	1,468	32,917
Latin America	9,751	4,408	83	4,832	-	830	226	1,468	21,599
Argentina	1,328	-	-	-	-	-	-	-	1,328
Brazil	1,272	3,506	-	1,748	-	-	-	-	6,526
Chile	3,511	903	83	2,051	-	511	-	1,468	8,526
Colombia	3,097	-	-	872	-	-	226	-	4,195
Perù	-	-	-	-	-	319	-	-	319
Other <sup>1</sup>	543	-	-	162	-	-	-	-	705
Rest of Europe <sup>2</sup>	-	4	-	-	-	-	-	-	4
North America	52	7,195	-	3,338	-	-	-	-	10,586
Mexico	52	893	-	220	-	-	-	-	1,164
Canada	-	363	-	-	-	-	-	-	363
USA	-	5,940	-	3,119	-	-	-	-	9,058
Africa, Asia & Oceania <sup>3</sup>	-	371	-	357	-	-	-	-	729
Total	27,542	15,746	860	11,313	3,328	5,215	4,627	11,520	80,150

<sup>1.</sup> Includes Panama, Guatemala and Costa Rica

<sup>2.</sup> Includes Germany

<sup>3.</sup> Includes South Africa, India and Zambia



Group consolidated net production: breakdown by technology and geography

GWh	Hydro	Wind	Geothermal	Solar & Other	Nuke	Oil & Gas	Coal	CCGT	TOTAL
Italy	9,884	758	2,638	109	-	34	642	3,771	17,837
Iberia	4,442	3,603	-	1,867	12,246	2,104	50	5,465	29,778
Rest of World	19,104	18,858	168	6,217	-	706	545	3,530	49,128
Latin America	19,067	6,915	168	3,608	-	706	545	3,530	34,539
Argentina	1,516	-	-	-	-	-	-	-	1,516
Brazil	2,452	5,631	-	833	-	-	-	-	8,916
Chile	5,832	1,045	168	1,897	-	376	-	2,801	12,119
Colombia	6,489	-	-	504	-	-	545	-	7,538
Perù	1,819	238	-	257	-	331	-	729	3,374
Other <sup>1</sup>	959	-	-	118	-	-	-	-	1,077
Rest of Europe <sup>2</sup>	-	3	-	-	-	-	-	-	3
North America	37	11,529	-	2,331	-	-	-	-	13,897
Mexico	37	698	-	268	-	-	-	-	1,002
Canada	-	571	-	-	-	-	-	-	571
USA	-	10,260	-	2,063	-	-	-	-	12,323
Africa, Asia & Oceania <sup>3</sup>	-	411	-	278	-	-	-	-	689
Total	33,430	23,219	2,805	8,193	12,246	2,845	1,237	12,766	96,742

<sup>1.</sup> Includes Panama, Guatemala and Costa Rica

<sup>2.</sup> Includes Germany

<sup>3.</sup> Includes South Africa, India and Zambia



Group total additional capacity<sup>1</sup>: breakdown by technology and geography

MW	Hydro	Wind	Geothermal	Solar & Other	Nuke	Oil & Gas	Coal	ссст	TOTAL
Italy	1	-	-	96	-	-	-	-	97
Iberia	-	9	-	184	-	-	-	-	193
Rest of World	1	194	-	1,001	-	-	-	-	1,195
Latin America	1	194	-	601	-	-	-	-	795
Argentina	-	-	-	-	-	-	-	-	-
Brazil	-	194	-	364	-	-	-	-	558
Chile	1	-	-	81	-	-	-	-	82
Colombia	-	-	-	156	-	-	-	-	156
Perù	-	-	-	-	-	-	-	-	-
Other <sup>2</sup>	-	-	-	-	-	-	-	-	-
Europa & North Africa	-	-	-	-	-	-	-	-	-
North/Central Americas	-	-	-	400	-	-	-	-	400
Mexico	-	-	-	-	-	-	-	-	-
Canada	-	-	-	-	-	-	-	-	-
USA	-	-	-	400	-	-	-	-	400
Africa, Asia & Oceania	-	-	-	-	-	-	-	-	-
Total	2	203	-	1,280	-	-	-	-	1,484

<sup>1.</sup> Excludes managed capacity and BESS



<sup>2.</sup> Includes Uruguay, Panama, Guatemala and Costa Rica

Renewable projects in execution: breakdown by technology and geography<sup>1</sup>





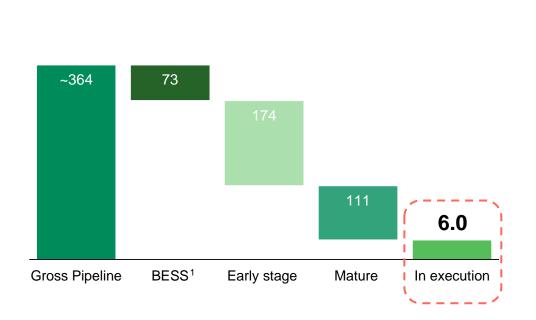
MW	Wind	Hydro	Geothermal	Solar & Other	BESS	Total
Italy	-	4	-	212	1,572	1,788
Iberia	33	10	-	661	42	746
Rest of World	530	156	-	2,529	283	3,498
Latin America	194	156	-	1,288	168	1,806
North America	-	-	-	1,148	115	1,263
Africa, Asia & Oceania	336	-	-	93	-	429
Total	563	171	-	3,403	1,896	6,032

Pipeline





#### **Renewables Pipeline (GW)**



#### 2024-26 Additional capacity target<sup>2</sup>



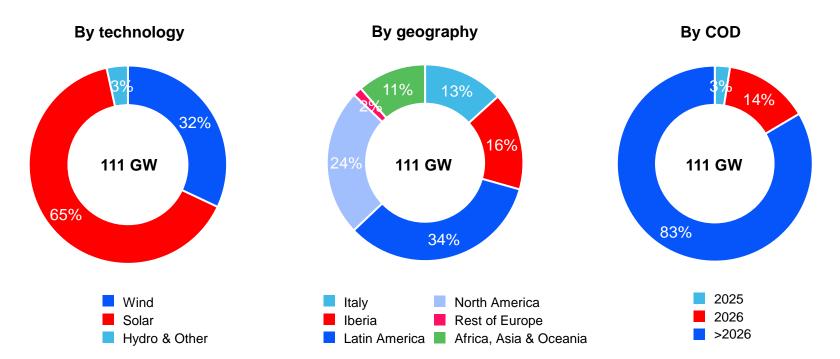
It includes both renewables and BESS

<sup>1.</sup> It includes BESS for around 49 GW in early stage and around 24 GW in mature pipeline

Mature pipeline<sup>1</sup>







Enel Grids KPIs<sup>1</sup>





	Electricity	distributed	Grid custo	mers (mn)	Smart me	eters (mn)
	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023
Italy	104.7	103.1	31.9	31.8	31.8	31.7
Iberia	67.6	67.0	12.6	12.5	12.5	12.4
Rest of World	64.5	69.4	24.5	28.8	1.4	2.2
Latin America	64.5	62.1	24.5	25.6	1.4	0.8
Argentina	8.8	9.2	2.7	2.6	0.0	0.0
Brazil	36.9	33.9	15.8	15.5	0.9	0.4
Chile	7.4	7.1	2.1	2.1	0.4	0.4
Colombia	7.6	7.5	3.9	3.8	0.1	0.1
Peru	3.7	4.3	-	1.6	_	0.0
Rest of Europe	-	7.3	-	3.1	_	1.4
Romania	-	7.3	-	3.1	-	1.4
Total	236.8	239.6	69.0	73.1	45.6	46.3

Enel X Global Retail: Retail KPIs<sup>1</sup>





		Po	wer			Gas					
	Custom	ers (mn)²	Volumes (TWh)		Custon	ners (mn)	Volume	s (bsmc)			
	H1 2024	H1 2023	H1 2024 H1 2023		H1 2024	H1 2024 H1 2023		H1 2023			
Italy	17.1	19.6	37.2	43.7	4.1	4.6	2.1	2.5			
Iberia	10.3	10.5	36.6	37.7	1.8	1.8	1.9	2.2			
Rest of World	24.5	28.6	67.1	68.1	0.0	0.2	0.1	0.2			
Latin America	24.5	25.6	67.1	63.8	0.0	0.0	0.1	0.1			
Rest of Europe	-	2.9	-	4.3	-	0.2	-	0.2			
Total	51.9	58.7	140.9	149.5	5.9	6.6	4.1	5.0			

<sup>1. 2023</sup> figures after the disposal of Enel Green Power Romania and Enel Perù. It excludes fiber customers.

<sup>2.</sup> H1 2023 restated figures.

Enel X Global Retail: Enel X





				Ene	el X			
	Public Chargi	ng points (k)	Street ligh	nting (mn)	Storage	e (MW)	Demand Response (G	
	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023
Italy	20.5	19.2	1.6	1.6	-	-	0.6	0.9
Iberia	5.9	4.7	0.2	0.1	-	-	0.1	0.2
Rest of World	1.0	1.1	1.1	1.3	118.1	98.3	8.4	8.3
South America	1.0	0.7	1.1	1.3	-	0.5	0.0	0.1
North America	-	-	-	-	108.2	95.6	4.5	4.7
Europe & North Africa	-	0.3	-	-	-	-	1.2	1.3
Africa. Asia & Oceania	-	-	-	-	9.9	2.2	2.7	2.3
Total	27.3	24.9	2.8	3.0	118.1	98.3	9.0	9.3

Capex¹ (€mn)



		eneration ading	Enel	Grids	Renewab	le Energies	Enel X Glo	obal Retail <sup>2</sup>		vices Other	Total	
	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023
Italy	122	166	1,738	1,446	531	1,007	292	263	8	20	2,691	2,903
Iberia	144	112	403	417	184	376	155	128	2	6	889	1,038
Rest of World	41	56	731	797	1,018	1,473	33	70	6	3	1,829	2,399
Latin America	41	55	731	717	552	854	21	35	6	1	1,352	1,662
Argentina	-	7	64	71	0	0	-	0	-	-	64	77
Brazil	0	1	414	439	314	417	4	14	2	(1)	733	870
Chile	27	31	59	57	176	253	2	2	5	1	268	344
Colombia	2	2	132	107	50	152	4	8	-	-	189	269
Peru	11	15	62	43	9	15	12	11	(0)	1	94	85
Other	0	0	_	-	3	17	_	-	-	-	3	17
Rest of Europe	-	(0)	-	80	0	33	-	10	-	0	0	122
North & Central America	(0)	1	-	-	462	479	10	20	0	1	472	502
Africa, Asia & Oceania	-	-	-	-	4	107	1	5	-	-	5	112
Others and adjustments	0	0	3	0	2	7	31	48	20	29	56	84
Total	307	335	2,876	2,660	1,734	2,862	510	509	37	58	5,464	6,424

<sup>1.</sup> Rounded figures, it includes capex related to asset classified as HFS for 185 €mn in H1 2024 and for 382 €mn in H1 2023;

<sup>2.</sup> Enel X Global Retail includes Enel X Way

Asset development Capex¹ (€mn)



		eneration ading	Enel	Grids	Renewab	le Energies	Enel X Gl	obal Retail <sup>2</sup>		vices Other	Tot	al
	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023
Italy	102	128	812	645	475	949	78	54	4	5	1,470	1,781
Iberia	3	5	91	190	148	341	18	9	0	0	259	545
Rest of World	3	2	145	139	912	1,351	21	26	4	1	1,084	1,518
Latin America	2	2	145	115	478	778	18	20	4	0	647	915
Argentina	-	-	9	7	-	-	-	0	-	-	9	7
Brazil	0	-	100	76	289	393	3	1	-	-	392	470
Chile	1	2	5	7	143	218	1	1	4	0	155	229
Colombia	0	0	28	23	38	141	2	7	-	-	68	170
Peru	(0)	(0)	4	2	8	12	12	11	-	-	24	24
Other	-	-	-	-	0	14	-	-	-	-	0	14
Rest of Europe	-	0	-	24	0	26	-	1	-	0	0	52
North & Central America	-	-	-	-	434	441	3	5	-	-	437	446
Africa, Asia & Oceania	-	-	-	-	0	105	-	-	-	-	0	105
Others and adjustments	-	-	3	-	1	4	15	46	1	8	20	57
Total	106	135	1,051	974	1,536	2,645	131	135	9	13	2,833	3,902

1. Rounded figures

2. Enel X Global Retail includes Enel X Way

Revenues¹ (€mn)



		eneration ading	Enel	Grids	Renewab	le Energies	Enel X Glo	obal Retail <sup>2</sup>		vices Other	Tot	al
	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023
Italy	6,340	12,589	4,021	3,733	2,050	1,378	11,960	14,508	(7,694)	(8,190)	16,677	24,018
Iberia	3,394	5,628	1,260	1,216	662	629	7,772	10,663	(2,667)	(5,044)	10,421	13,092
Rest of World	1,264	1,465	6,269	5,187	3,464	3,095	1,428	1,212	(766)	(756)	11,659	10,203
Latin America	1,166	1,399	6,269	5,187	2,556	2,399	1,220	961	(723)	(744)	10,488	9,202
Argentina	-	23	541	456	20	18	3	4	-	-	564	501
Brazil	362	322	2,965	3,179	481	420	257	244	(343)	(267)	3,722	3,898
Chile	495	780	784	695	1,185	1,217	96	88	(297)	(362)	2,263	2,418
Colombia	181	133	453	379	559	503	622	454	(5)	(1)	1,810	1,468
Peru	128	141	1,526	478	160	108	242	171	(78)	(114)	1,978	784
Other	-	-	-	-	151	133	-	-	-	-	151	133
Rest of Europe	-	-	-	-	2	-	40	37	1	-	43	37
North & Central America	98	66	-	-	834	624	113	176	(42)	(10)	1,003	856
Africa, Asia & Oceania	-	-	-	-	72	77	55	38	-	-	127	115
RoW elisions	-	-	-	-	-	(5)	-	-	(2)	(2)	(2)	(7)
Others and adjustments	15	(11)	7	14	12	10	32	(1)	(92)	(230)	(26)	(218)
Total	11,013	19,671	11,557	10,150	6,188	5,112	21,192	26,382	(11,219)	(14,220)	38,731	47,095

<sup>1.</sup> Rounded figures. H1 2023 restated figures

<sup>2.</sup> Enel X Global Retail includes Enel X Way

Reported EBITDA¹ (€mn)



		eneration ading	Enel	Grids	Renewab	le Energies	Enel X Glo	obal Retail <sup>2</sup>		vices Other	Tot	al
	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023
Italy	1,083	737	1,940	1,859	1,291	146	1,648	2,111	21	30	5,983	4,883
Iberia	643	1,002	911	858	478	440	525	328	(195)	(202)	2,362	2,426
Rest of World	37	(278)	2,290	1,208	1,967	1,449	393	203	(57)	(67)	4,630	2,515
Latin America	52	(244)	2,290	1,208	1,392	1,118	406	205	(53)	(62)	4,087	2,225
Argentina	-	(311)	2	(58)	7	(5)	21	5	-	(4)	30	(373)
Brazil	(2)	(10)	714	852	306	271	108	104	(16)	(17)	1,110	1,200
Chile	(54)	(3)	56	53	538	317	40	31	(37)	(41)	543	357
Colombia	5	4	289	241	319	373	112	38	-	-	725	656
Peru	104	78	1,229	120	162	114	125	27	-	-	1,620	339
Other	(1)	(2)	-	-	60	48	-	-	-	-	59	46
Rest of Europe	-	1	-	-	1	(2)	2	-	-	-	3	(1)
North & Central America	(15)	(35)	-	-	532	299	(16)	1	(4)	(5)	497	260
Africa, Asia & Oceania	-	-	-	-	42	34	1	(3)	-	-	43	31
Others and adjustments	-	(7)	(4)	(7)	(13)	(34)	9	(33)	(105)	(67)	(113)	(148)
Total	1,763	1,454	5,137	3,918	3,723	2,001	2,575	2,609	(336)	(306)	12,862	9,676

<sup>1.</sup> Rounded figures. H1 2023 restated figures

<sup>2.</sup> Enel X Global Retail includes Enel X Way

Ordinary EBITDA¹ (€mn)



		eneration ading	Enel	Grids	Renewab	le Energies	Enel X Glo	obal Retail <sup>2</sup>		vices ther	Tot	al
	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023
Italy	1,083	737	1,940	1,859	1,291	146	1,648	2,111	20	30	5,982	4,883
Iberia	643	1,002	874	858	478	440	525	328	8	7	2,528	2,635
Rest of World	(7)	58	1,156	1,490	1,902	1,602	290	253	(57)	(66)	3,284	3,337
Latin America	8	84	1,156	1,208	1,327	1,135	303	205	(53)	(62)	2,741	2,570
Argentina	-	15	2	(58)	7	12	21	5	-	(4)	30	(30)
Brazil	(2)	(10)	714	852	306	271	108	104	(16)	(17)	1,110	1,200
Chile	(54)	(2)	56	53	538	317	40	31	(37)	(41)	543	358
Colombia	5	4	289	241	319	373	112	38	-	-	725	656
Peru	60	78	95	120	97	114	22	27	-	-	274	339
Other	(1)	(1)	_	-	60	48	-	-	-	-	59	47
Rest of Europe	-	9	-	282	1	134	2	50	-	1	3	476
North & Central America	(15)	(35)	-	-	532	299	(16)	1	(4)	(5)	497	260
Africa, Asia & Oceania	-	-	-	-	42	34	1	(3)	-	-	43	31
Others and adjustments	-	10	(4)	-	(13)	(28)	9	(31)	(105)	(67)	(113)	(116)
Total	1,719	1,807	3,966	4,207	3,658	2,160	2,472	2,661	(134)	(96)	11,681	10,739

Ordinary figures. It excludes extraordinary items in H1 2023 (-1.063 €mn: -208 €mn solidarity contribution in Spain, -367 €mn Costanera and Dock Sud (Argentina), -488 €mn discontinued operations Greece and Romania) and in H1 2024 (+1.181 €mn: -202 €mn solidarity contribution in Spain, +1.347 €mn gain disposal Perù, +36 €mn gain liberia);

<sup>2.</sup> Enel X Global Retail includes Enel X Way

Reported EBIT¹ (€mn)



		eneration ading	Enel	Grids	Renewab	e Energies	Enel X Glo	obal Retail <sup>2</sup>		vices Other	<sub>2</sub> Tot	al
	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023	H1 2024	H1 2023
Italy	983	664	1,233	1,184	1,125	(15)	1,139	1,673	(13)	(3)	4,467	3,503
Iberia	370	740	535	458	318	304	284	122	(214)	(226)	1,292	1,398
Rest of World	4	(328)	1,865	830	1,463	994	199	41	(62)	(68)	3,469	1,468
Latin America	21	(291)	1,865	829	1,121	897	290	63	(58)	(65)	3,240	1,433
Argentina	-	(316)	(47)	(78)	1	(9)	9	(2)	(1)	(4)	(38)	(409)
Brazil	(2)	(10)	452	598	214	202	(5)	2	(18)	(19)	641	773
Chile	(64)	(18)	31	27	430	225	27	22	(39)	(43)	385	213
Colombia	(2)	(6)	234	198	288	350	91	23	-	-	611	565
Peru	92	63	1,195	84	151	99	168	18	-	-	1,607	264
Other	(3)	(4)	-	-	37	30	-	-	-	1	34	27
Rest of Europe	-	(0)	-	1	1	(3)	2	(0)	-	1	3	(3)
North & Central America	(17)	(36)	-	-	314	86	(92)	(16)	(3)	(5)	202	29
Africa, Asia & Oceania	-	-	-	-	27	14	(1)	(6)	(1)	1	25	9
Others and adjustments	-	(7)	(5)	(7)	(21)	(45)	(69)	(60)	(146)	(125)	(241)	(244)
Total	1,357	1,070	3,628	2,464	2,885	1,237	1,553	1,776	(435)	(422)	8,988	6,125

1. Rounded figures.

2. Enel X Global Retail includes Enel X Way

From EBITDA to net income¹ (€mn)



	H1 2024 reported	H1 2023 reported	Δ yoy	H1 2024 ordinary	H1 2023 ordinary	Δ yoy
EBITDA	12,862	9,676	32.9%	11,681	10,739	8.8%
D&A	(3,874)	(3,551)		(3,819)	(3,644)	
EBIT	8,988	6,125	46.7%	7,862	7,095	10.8%
Net financial charges	(1,585)	(1,621)		(1,585)	(1,588)	
Net income from equity investments using equity method	4	27		137	101	
EBT	7,407	4,531	63.5%	6,414	5,608	14.4%
Income tax	(2,482)	(1,519)		(1,823)	(1,565)	
Net income	4,925	3,012		4,591	4,043	
Minorities	(781)	(570)		(635)	(764)	
Discontinued operations	-	71		-	-	
Group net income	4,144	2,513	64.9%	3,956	3,279	20.6%

I. Rounded figures

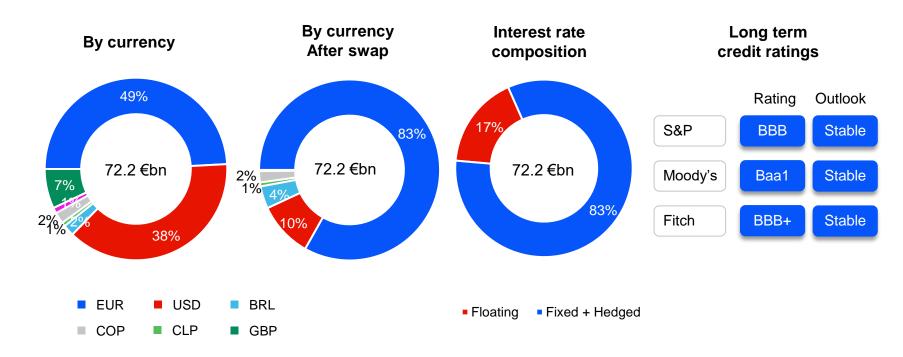
D&A reported (€mn)



	H1 2024	H1 2023	∆ yoy
Generation and Trading	406	384	5.7%
Enel Green Power	838	764	9.7%
Grids	1,509	1,454	3.8%
Enel X Global Retail <sup>1</sup>	1,022	833	22.7%
Others and adjustments	99	116	-14.7%
Total	3,874	3,551	9.1%

Long-term debt<sup>1</sup> structure





. In nominal terms 129

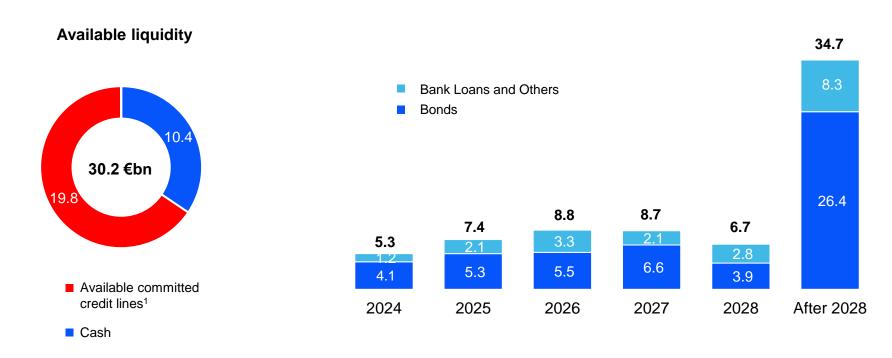
#### Debt structure by instrument (€bn)



Debt by instrument	Enel Spa	EFI	EGP SpA and Central Others	Italy	Iberia	Rest of the World	Latin America	North America	Europe	Africa, Asia and Oceania	Total
Bonds	2.33	44.30	-	-	0.01	5.13	3.53	1.60	-	-	51.77
Bank Loans	1.32	-	0.20	4.12	5.89	4.82	3.65	1.06	-	0.11	16.35
Tax Partnership	-	-	-	-	-	0.40	-	0.40	-	-	0.40
Other Loans	-	-	0.01	0.64	0.93	1.46	0.47	0.98	-	0.01	3.04
Other short term debt	0.16	0.65	0.01	0.74	0.15	0.30	0.16	0.14	-	-	2.01
Commercial Paper	-	0.93	-	-	0.15	0.55	-	0.55	-	-	1.63
Gross debt	3.81	45.88	0.22	5.50	7.13	12.66	7.81	4.73	-	0.12	75.20
Financial Receivables	-	-1.25	-0.92	-0.59	-0.64	-0.97	-0.87	-0.03	-	-0.07	-4.37
Tariff Deficit	-	-	-	-	-0.76	-	-	-	-	-	-0.76
Other short term financial receivables	-0.40	-0.66	-	-0.10	-0.75	-0.38	0.02	-0.33	-	-0.07	-2.29
Cash and cash equivalents	-3.02	-	-0.17	-0.55	-1.96	-4.67	-4.34	-0.25	-0.04	-0.04	-10.37
Net Debt - Third Parties	0.39	43.97	-0.87	4.26	3.02	6.64	2.62	4.12	-0.04	-0.06	57.41
Net Debt – Intercompany	16.23	-51.22	6.72	18.07	6.52	3.68	3.21	0.33	0.01	0.13	-
Net Debt – Group View	16.62	-7.25	5.85	22.33	9.54	10.32	5.83	4.45	-0.03	0.07	57.41







Balance sheet (€mn)



	H1 2024	FY 2023	Δ
Net financial debt	57,406	60,163	-4.6%
Shareholders' equity	48,521	45,109	7.6%
Net capital employed	105,927	105,272	0.6%

#### Headcount



	H1 2024	FY 2023	∆ yoy
Generation and Trading	5,379	5,725	-6.1%
Enel Green Power	8,483	8,891	-4.6%
Distribution	30,963	30,946	0.1%
Enel X Global Retail <sup>1</sup>	8,362	8,926	-6.3%
Others and adjustments	6,931	6,567	5.5%
Total	60,118	61,055	-1.5%





# 2024-26 selected figures

# Macroscenario



#### **GDP, CPI and FX**



		GDP (%)			CPI (%)		F	X against € <sup>1</sup>	
	2024	2025	2026	2024	2025	2026	2024	2025	2026
Italy	0.8	0.9	0.8	2.5	2.0	2.0	n.m	n.m	n.m
Iberia	1.5	1.9	1.9	2.7	1.9	1.9	n.m	n.m	n.m
Latin America									
Brazil	1.5	2.5	2.3	4.2	3.9	3.8	5.6	5.8	5.8
Chile	1.8	2.4	2.5	3.8	2.8	2.5	918.0	942.0	959.0
Colombia	1.8	2.7	2.5	5.7	4.0	3.5	4,746.0	4,830.0	4,889.0
North America									
USA	1.0	1.8	1.9	2.6	2.3	2.1	1.1	1.2	1.2

#### **Commodities' prices**



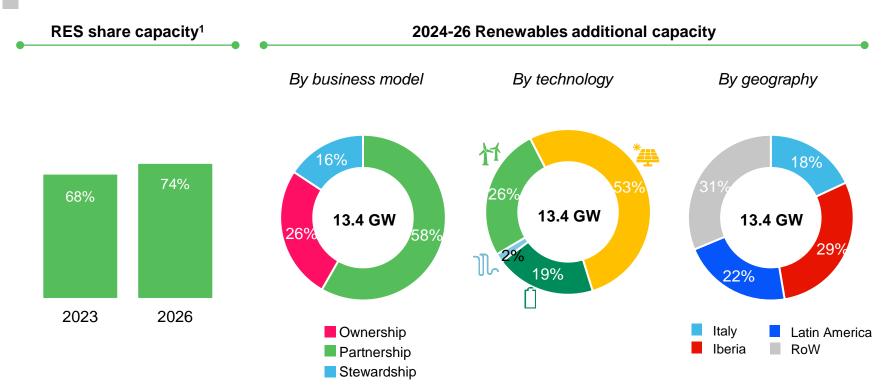
	2024	2025	2026
Power price - Italy (€/MWh)	145.0	131.0	115.0
Power price - Spain (€/MWh)	106.0	88.0	74.0
Gas TTF (€/MWh)	50.3	44.0	34.9
Gas Henry Hub (\$/mmbtu)	3.7	4.0	4.3
Gas PSV (€/MWh)	49.7	43.9	35.6
Oil Brent (\$/bbl)	84.0	81.0	75.0
Coal API2 (\$/ton)	118.5	112.8	102.4
CO₂ (€/ton)	92.5	97.5	102.0

# Renewables



#### Renewable share and additional capacity





# **Grids**



#### Grids: current regulatory framework<sup>1</sup>



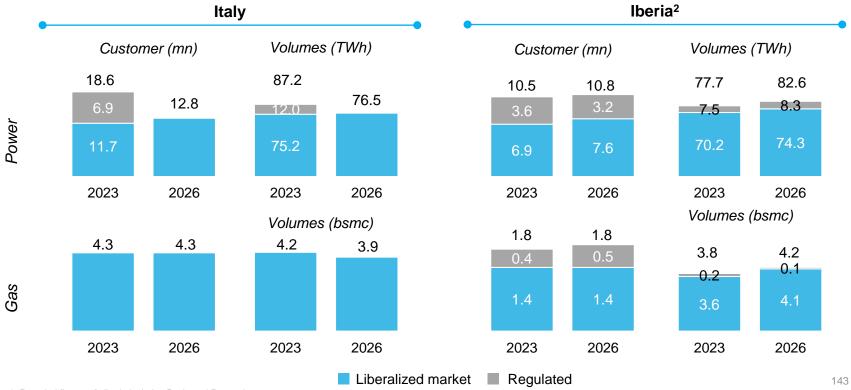
	Italy	Iberia	Brazil	Chile	Colombia
WACC real pre tax 2024	6.0%	5.6%³	11.2%	7.0%4	12.1%
Next Regulatory Period	20282	2026	2027	2024	2025
Regulatory Period Length (years)	4+4	6	5 (Rio) 4 (São Paulo/Ceara)	4	5
Metering Ownership	Owned by DSO	Owned by DSO	Owned by DSO	Owned by users/DSO	Owned by users/DSO
Smart meter inclusion in RAB	Yes	No <sup>5</sup>	Yes	No <sup>5</sup>	No

# **Customers**



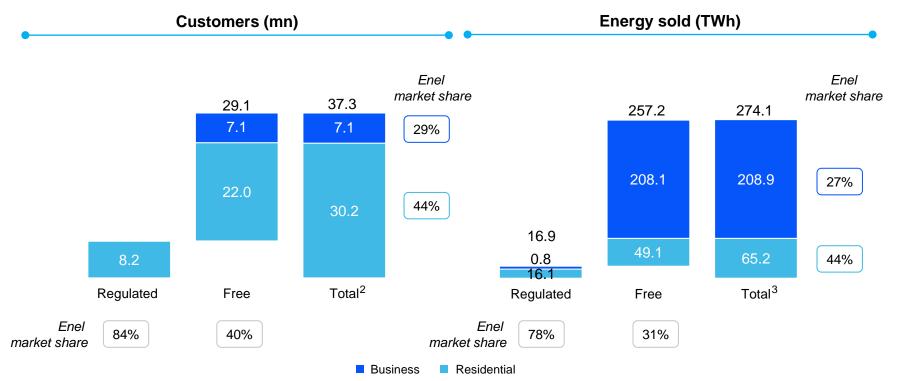
#### Power & Gas: customers and volumes<sup>1</sup>





#### Italian power market<sup>1</sup>

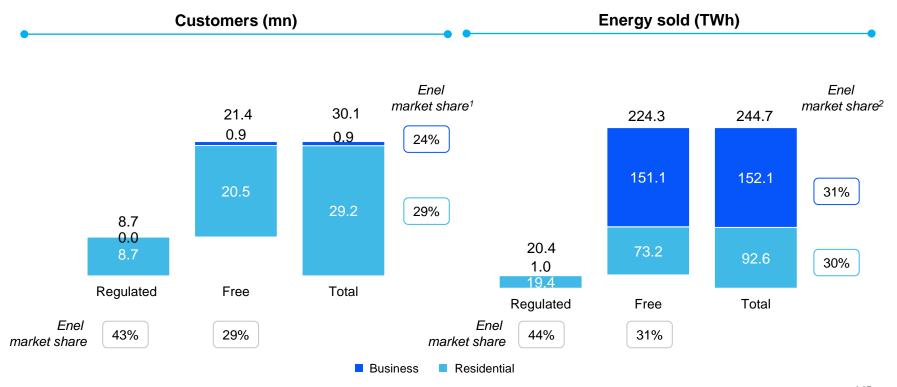




- 1. Enel best estimate based on Forecast 2023; % calculated on Total Regulated Market or Free Market (not including "Salvaguardia"); gross of losses, net self-consumption
- 2. It includes 1.1 mln of "Tutele Graduali" and 0.1 mnl of "Salavguardia"
- . It includes 2.9 TWh of "Tutele Graduali" and 4.7 TWh of "Salavguardia"

#### **Spanish power market**





<sup>1.</sup> Customers: CNMC "Informe de supervision de los cambios de comercializador" published 15/12/23

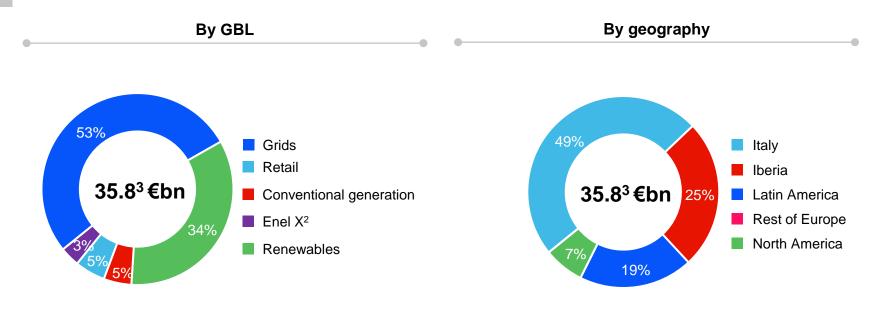
2. Energy sold: Internal estimation based on "sectorial energy daily forecast system"

# **Financials**



#### 2024-26 Cumulated Gross Capex<sup>1</sup>





#### Net capex 26.2 €bn

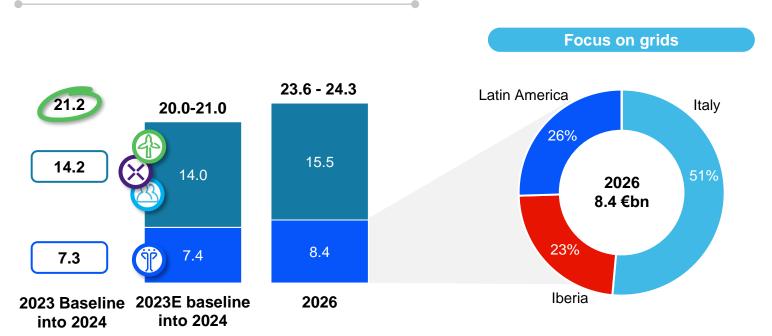
Rounded figures;
 It includes Enel X Way.

<sup>3.</sup> Other is not included in the breakdown

#### **Group Ordinary EBITDA**<sup>1</sup>: focus on grids



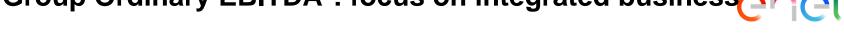


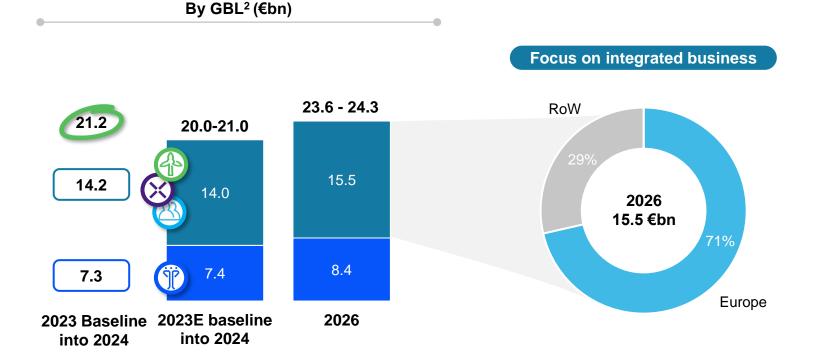


Rounded figures

Other is not included in the breakdowr

# Group Ordinary EBITDA1: focus on integrated business





Rounded figures.

Other is not included in the breakdowr

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