



Investor Presentation 2025

### Agenda



#### **CMD 2024**

2025-27 Strategic Plan

- > The Group in the energy context
- > 2025-27 Strategic Plan
- > The Group in the next three years

2025-27 Strategic Plan

- Capital allocation and EBITDA growth
- > The financial plan
- Targets Closing remarks

Full Year 2024 consolidated results

**2025-2027 back up tables** 

FY 2024 Annexes

# Flavio Cattaneo



### 2024 results empower us to tackle the next chapter



#### Strategic Pillars

- Profitability, flexibility and resilience
- **Efficiency** and effectiveness
- Financial and environmental sustainability

#### **Delivering on our commitments**

- Well on track to reach all 2024 targets
- **Disposal** Plan completed
- Re-focus on core activities
- 2024 Net Debt/EBITDA ratio at 2.4x to fuel future and more profitable growth
- Ensuring value creation for shareholders: dividend policy for 2024 confirmed



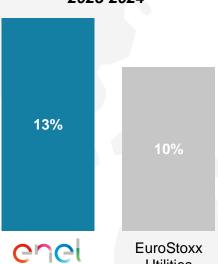
2024

22.8

7.1

2.4x







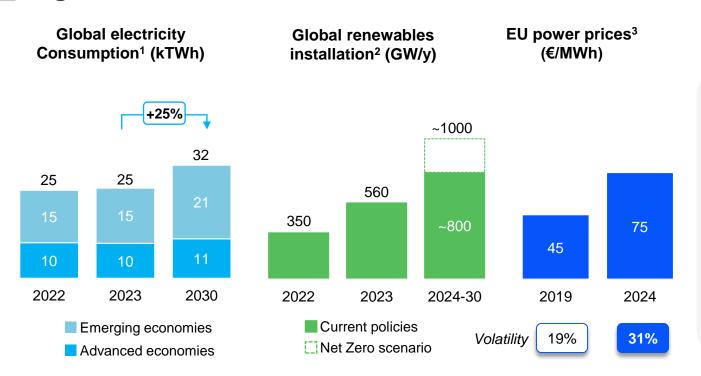
Utilities

# The Group in the energy context



## Advancing energy transition calls for new regulations...





New market
design and
regulatory
mechanisms
needed for
sustainable
renewable
expansion and to
manage higher
volatility

<sup>1.</sup> IEA World Energy Outlook 2024 (STEPS scenario)

<sup>2.</sup> IEA 2024, World Energy Outlook. Current policies: IEA STEPS scenario; Net Zero: NZE scenario

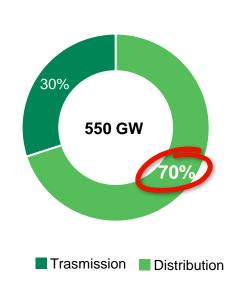
<sup>3.</sup> Volatility: average standard deviation of day-ahead wholesale prices of EU countries

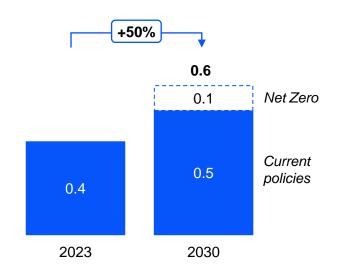
### ...while grids are the backbone of the transition



#### New RES EU connection 2023-301







Energy system calls for increasing investments in distribution grids to host growing renewable capacity and enhance quality and resilience to climate events

IEA World Energy Outlook 2024 (STEPS scenario)

<sup>2.</sup> IEA 2024, World Energy Outlook. Current policies: IEA STEPS scenario; Net Zero: NZE scenario

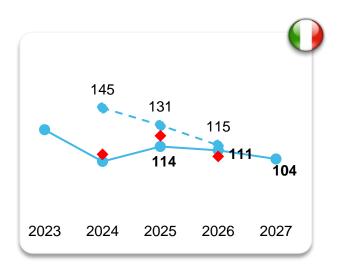
### 2025-27 Strategic Plan



# External context normalization leads to a re-set of plan assumptions

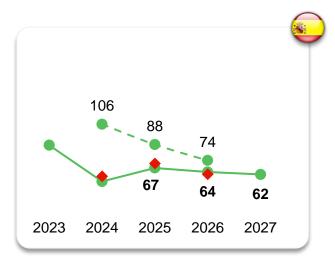






New Plan

#### Power Price Spain (€/MWh)



Old Plan • Forward price<sup>1</sup>

A solid and conservative approach: power prices scenario fully aligned with current forward curves

. As of November 15th 2024

8

### Pillars and key business drivers confirmed





- Profitability, flexibility and resilience
- 2 Efficiency and effectiveness
- Financial and environmental sustainability



#### **Grids**

- Investments tailored according to returns
- Continued enhancement of grid resilience, operating efficiency and quality
- Leverage on digitalization and innovation to enable the energy transition



#### Generation

- Selective capital allocation driven by a weighted risk-reward matrix
- Greenfield and brownfield assets opportunities to enhance profitability
- Optimize LCOE by improving supply chain processes



#### Customers

- Focus on Customers to enhance value of portfolio through bundled offers
- Optimization of customer relations management channels and acquisitions
- Rationalization of product portfolio and geographic footprint

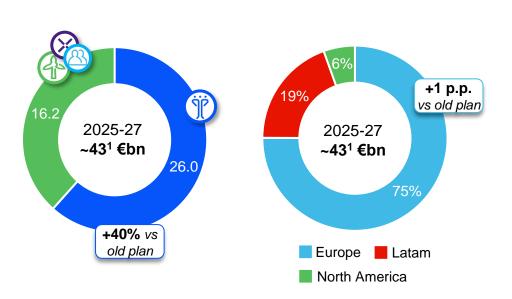
Risk-return profile optimization and innovative solutions to enhance value creation







#### Cumulated gross capex (€bn)



### Boosting investments in grids Investments sized reflecting EBITDA contribution

#### **Grids**

**7.2%** Blended regulated return<sup>2</sup> over 2025-27 **+22%** RAB growth **+14 p.p.** vs old plan

#### Renewables

300 bps average spread IRR-WACC

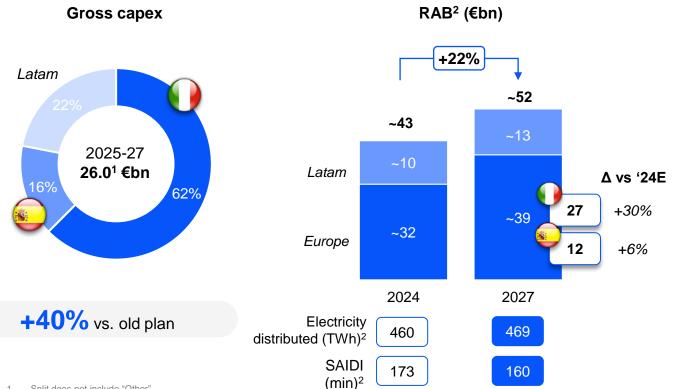
#### **Customers**

Leverage on bundled offerings and customers loyalty to expand customer base and marginality









Investments focused on improving grids' quality and resilience and designed to **improve** Group's returns

Split does not include "Other"

Core countries



## Proactive advocacy activity to support the pivotal role of grids



#### Regulatory period



2024 - 2028



Next regulatory period in 2026

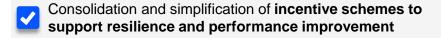


Brazil and Chile: beyond 2027

Colombia and Argentina next regulatory period in 2025

#### **Advocacy priorities**





- Ongoing advocacy on **concession renewal** with **enhanced grids quality**
- Definition of incentive mechanisms for resilience and massive deployment of smart meters
- Revision of remuneration schemes for quality investments

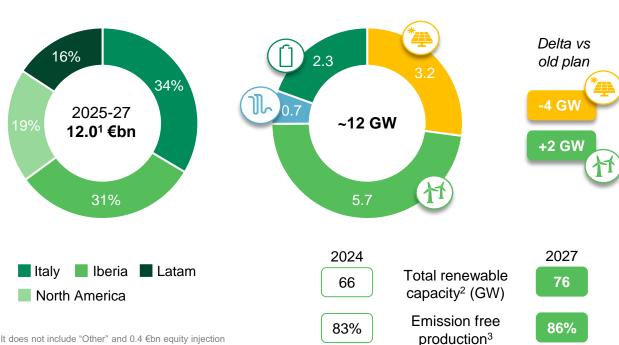








#### **Additional capacity**



Renewable development concentrated in **core** countries, streamlining of assets portfolio

It does not include "Other" and 0.4 €bn equity injection

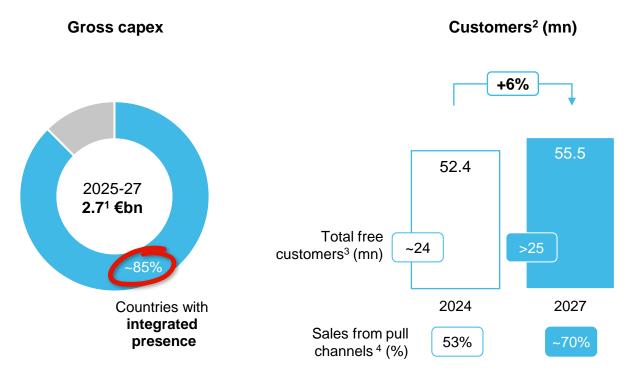
It includes uncosolidated capacity and BESS

It includes renewable uncosolidated production and nuclear



## Investments focused on the most valuable initiatives and geographies





Bundled offers
tailored on
customer needs
and geographies,
leveraging on
scale-up and
valorization of
new businesses

<sup>1.</sup> Split does not include "Other"

<sup>2.</sup> It includes power customers (liberalized and regulated markets) and gas customers. 2024 net of 'vulnerable' customers in Italy

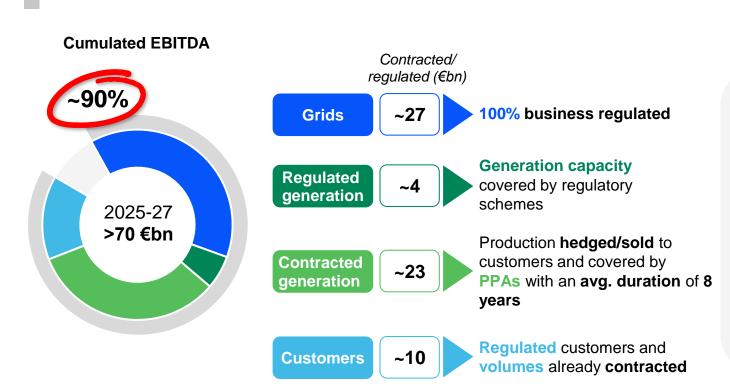
<sup>3.</sup> Power, gas and fiber customers

<sup>4.</sup> Italy and Iberia



### Reducing risk and increasing visibility





~64 €bn

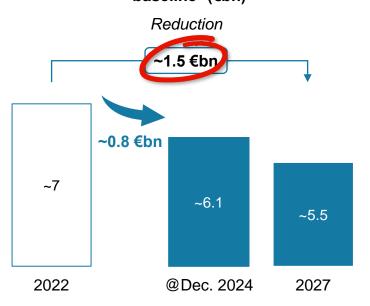
~90% of regulated and contracted EBITDA offers unprecedented visibility on future delivery



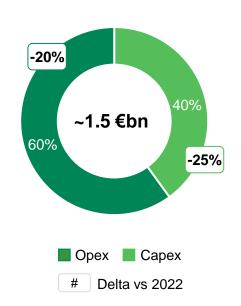
### Raising the bar on efficiencies







#### Cash-cost reduction split<sup>2</sup>



Continued optimization effort on processes and activities also leveraging on insourcing

Addressable cash-costs exclude new generation asset development, grids reguated totex and perimeter effect.

<sup>.</sup> In real terms 2022



### Efficiency and value creation enhanced through a new business model for connection assets



#### **Connection assets**

Creation of a NewCo focused on connection assets to unlock further value



O&M activities for existing connection assets



Construction and maintenance of new connection assets

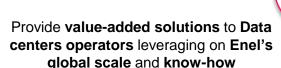


Connection of existing and perspective consumers (Data Centers)

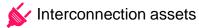


**Connection** of **producers** 

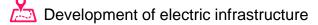
#### **Data Centers**



#### **Solutions provided to Data Centers operators**









### A solid financial position to fund growth ambitions and shareholder remuneration



#### Leverage evolution (ND/EBITDA)

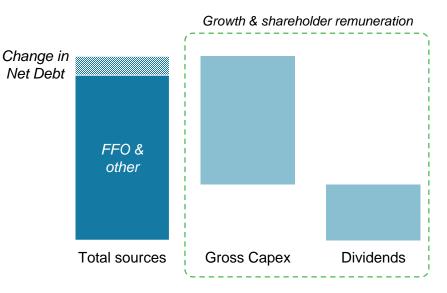
75% FFO/Net Debt 27%

Peers Average 3.2x

2.7x 2.4x ~2.5x

2022 2023 2024 2027

2025-27 Funds allocation (€bn)



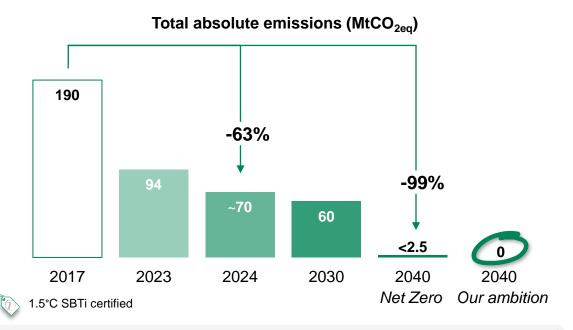
**De-leverage** achieved through **improvement of results** and **execution of reengineered M&A plan** 

Delivery, cash generation and financial discipline enable growth and shareholder remuneration



### Well on track to achieve Net Zero





2027

Exit coal power generation<sup>1</sup>

2040

**Zero GHG emissions** from both generation and retail business

#### **Just Transition**

A plan that preserves the social and economic context

Net Zero - A roadmap aligned with the Paris Agreement (1.5°C pathway)
SBTi certification for 2030 and 2040 emission reduction targets across all scopes

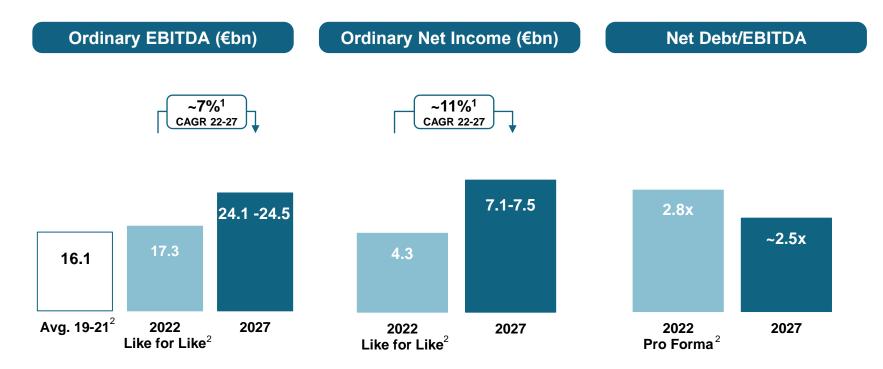


# The Group in the next three years



### Plan's targets



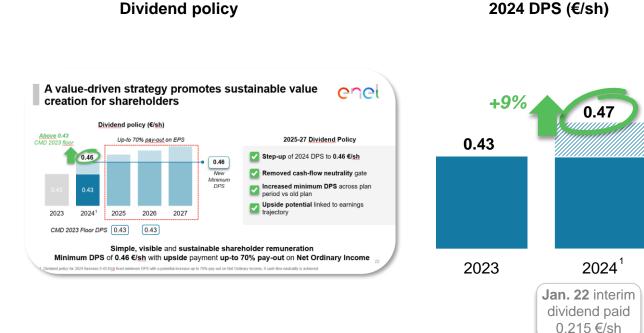


<sup>1.</sup> Calculated on mid-point of the guidance range

<sup>2.</sup> Calculated excluding the impact from disposals and stewardship gains

### A value-driven strategy promotes sustainable value creation for shareholders





Visible improvement in shareholder remuneration with 9% DPS increase, fully covered by organic and sustainable growth

# Stefano De Angelis



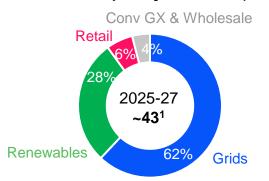
# Capital allocation and EBITDA growth



# Capital allocation execution and core operation improvement drive to a more resilient business profile



#### Gross Capex by business (€bn)

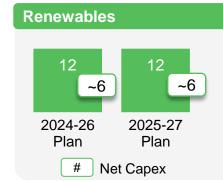


#### **EBITDA** coverage (€bn)



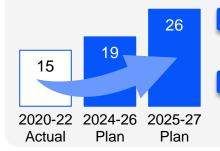
Regulated customers and volumes already contracted

Cumulated Gross Capex (€bn)



- Selective approach to renewables confirmed in light of persisting uncertainty
- Positive stance on **new capacity** backed by **regulated schemes** (CfD like)
- Focus on short position in integrated markets
- Shorter time-to-market and technology shift through brownfield opportunities

#### **Grids**



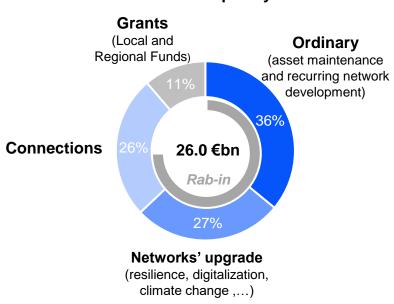
- Broad consensus of unprecedented need for investments to enable a sustainable energy transition and fair regulated returns
- Strategic update built on supportive and proactive attitude across geographies with reactive magnitude tailored coherently with fair and visible regulatory frameworks

25

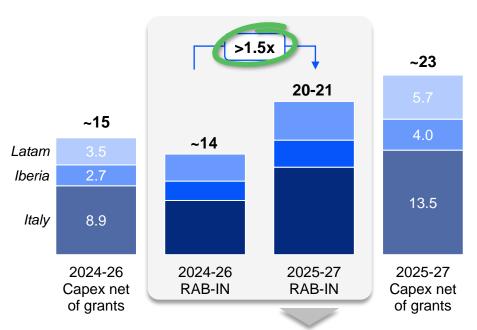
# Proactive attitude across geographies to foster a sustainable network upgrade with fair visible returns







#### From Gross to "RAB-in" eligible Capex¹ (€bn)

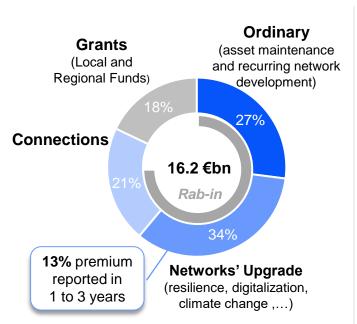


### Grids' capex remuneration scheme: focus on Italy

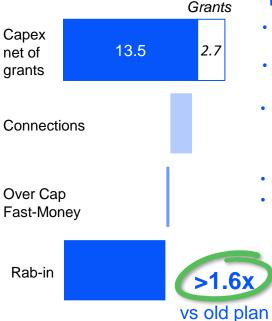




#### 2025-27 Gross capex by nature



#### Capex break-down (€bn)



#### **Non-RAB** regulated Incentive schemes

- According to IFRS, Grants are deducted from related asset when cashed-in
- 10% premium on gross investment to EBITDA
- Connection contribution paid by the customers is excluded from RAB-in and accounted at P&L
- New ROSS regulatory scheme introduced
- Fast-Money and efficiency premium (EBITDA) applied to Capex exceeding regulatory Cap

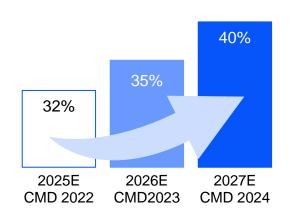
## Networks' contribution to the Group has been restored with improved business and risk profile

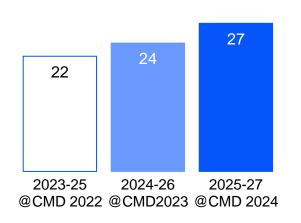


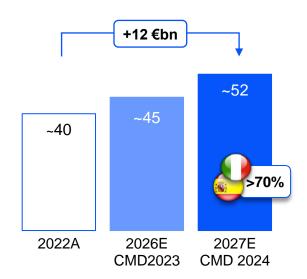
**Grids share on Group EBITDA** 

Grids 3Y cumulated EBITDA (€bn)

RAB evolution¹ (€bn)



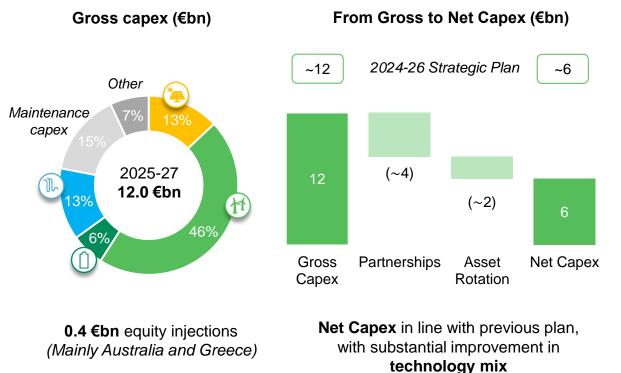


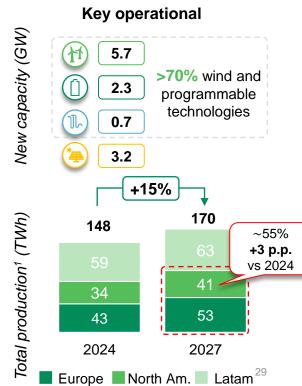


CMD 2024 cumulated EBITDA to exceed by more than 20% vs the target set in CMD 2022

## New renewable capacity: shift in technology mix to further improve returns' risk profile







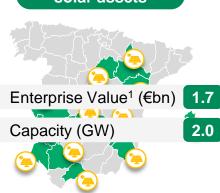
# Brownfield deal in Spain proves the potential value creation upside of the new capital allocation strategy





Sale of 49.99% of solar assets

July 2024



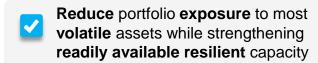
- Partnership Model: improve financial flexibility retaining control in core integrated countries
- Improved project's IRR
- Hedging risk in the most volatile technologies

Acquisition of 100% hydro assets

Enterprise Value (€bn) 1.0

Capacity (GW) 0.6

- Ownership Model: full control in core integrated markets and resilient technologies
- Fully funded by the partnerships and renewables industrial plan model
- IRR-WACC in line with plan's ambition





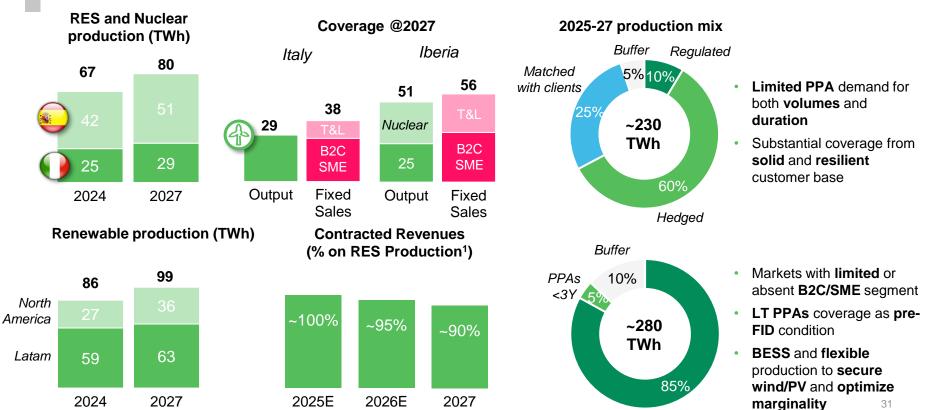


### A strategy tailored to fit market and country specifics



LT PPAs

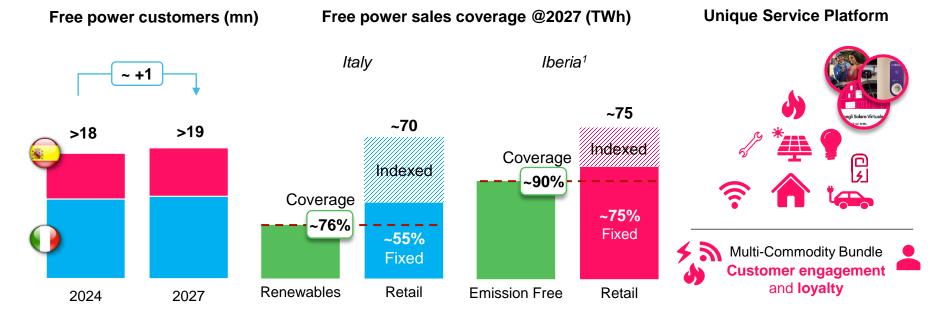
(C&I and DSOs)

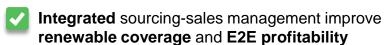


Do not include long-term Production buffer secured as protection from short positions due to low availability of resources (mainly hydro)

# A strategy tailored to fit market and country specifics: focus on Europe







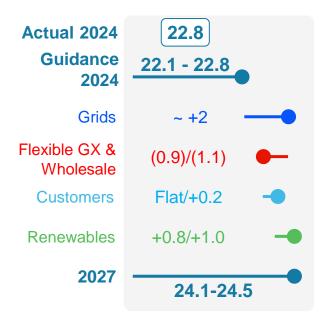


Leveraging on a **solid** and **resilient B2C/SMEs** customer base and distinctive offering portfolio

# EBITDA growth leveraging on a consistent, solid and visible asset portfolio strategy



#### EBITDA evolution¹ (€bn)



#### **Grids**



- +7 €bn RAB and WACC updates drive EBITDA growth
- Extra remuneration on networks upgrade, resilience projects and grants compensation close the bridge to 2027 EBITDA

#### Generation



- EBITDA growth from added **renewable capacity** and further **optimization** of the **integrated energy management** is partially offset by pool price reduction
- Conservative scenario on conventional capacity progressively limited to flexible and regulated services generation
- Reduced exposure (economic and financial) to Long Term gas contracts

#### **Customers**



- Deployment of the multi-service bundled commercial strategy in a normalized commodity market leveraging on a fully repositioned customer base (Italy)
- Profitability supported by productivity gains in physical and digital channels

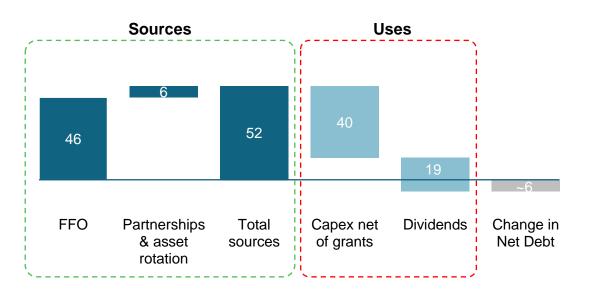
### The financial plan



# Industrial growth and shareholder remuneration fueled by a solid financial position



2025-27 Funds allocation (€bn)



Leveraging on financial flexibility and cash generation to fund growth ambitions

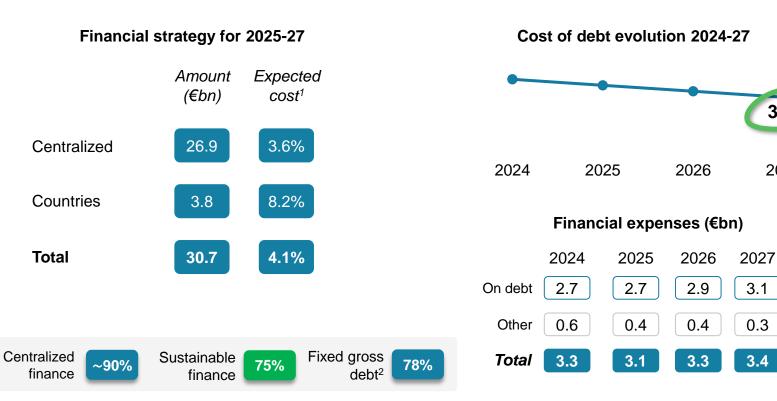
- > Average EBITDA conversion into FFO with an increasing trend reaching 65% at end of plan period
- > Grants contribution and partnership model to lower risk and optimize financial effort

#### Refinancing strategy and cost of debt evolution



3.9%

2027



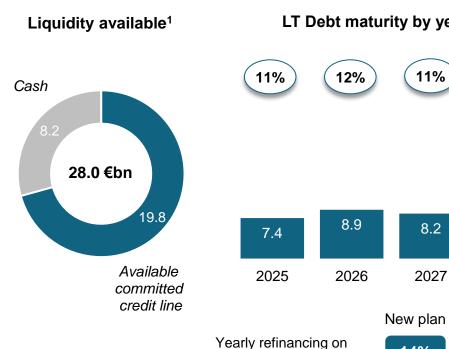
<sup>1.</sup> Enel estimates on current cost associated with financial instruments

@ 2027

<sup>.</sup> Fixed rate or swapped to fixed rate

### Solid liquidity position to cover long term maturities





average gross debt

#### LT Debt maturity by year (€bn)

11%

8.2

14%

LT Maturities/

**Gross Debt** 

2025-27

Last 3 years

14%

Ample liquidity available covers > 100% debt maturities over the period 25-27

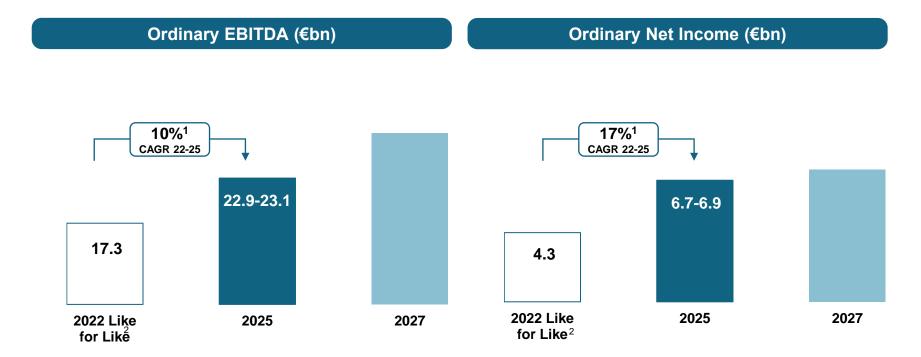
Average yearly refinancing on gross debt in line versus last three years

### **Targets**



### Plan's targets for 2025





<sup>1.</sup> Calculated on mid-point of the guidance range

Calculated excluding the impact from disposals and stewardship gains

### **Closing remarks**



#### **Closing remarks**



A solid Strategic
Plan centered
on core activities,
open to innovation
to unlock further
value

Optimization of the risk-return profile of the Group, boosting investments on regulated assets with stable returns

Continued
maximization of
cash generation to
maintain a solid
financial position
while improving
shareholder
remuneration

Focus on core businesses and geographies to enhance visibility and value creation

Optimizing risk-return profile while maximizing total shareholder return





# Full Year 2024

Consolidated results March 13<sup>th</sup>, 2025

### Full Year 2024

Consolidated results

# Flavio Cattaneo



#### **Opening remarks**



Re-building a
constructive and
continued
institutional
dialogue, with
positive and visible
results from the
advocacy activity

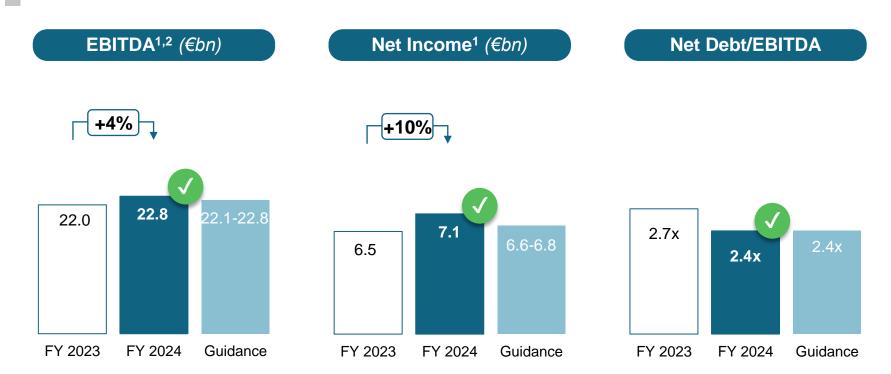
Visible 2024
delivery on solid
performance
of the underlying
business

De-leverage
completion improves
balance sheet
flexibility to fuel
future and additional
profitable growth

Shareholder remuneration: 0.47 €/sh DPS for 2024

### Full Year 2024 results at the top of the guidance range





Ordinary figures.

It excludes extraordinary items in FY 2023 (-1.714 €mn: Solidarity contribution -208 €mn, M&A -191 €mn, Energy transition and digitalization funds -366 €mn, Discontinued Operations Greece and Romania -889 €mn, Impairment -60 €mn) and in FY 2024 (+1,265 €mn: M&A +2,358 €mn, Energy transition and digitalization funds -258 €mn, solidarity contribution Spain -138 €mn, impairment -90 €mn, FX Chile -607 €mn)

#### Proactive advocacy activity to support business evolution





Extension of distribution concession included in the 2025 Budget Law<sup>1</sup>

20-year extension

FER 2 decrees

- Investment plan to address network upgrade and resiliency
- Upfront payment for the concession renewal to be recognized as RAB
- Terms and fee magnitude calculation to be defined within 180 days from the approval of the Law<sup>1</sup>



Positive evolution on renewables development and remuneration schemes through FER X and



Hydro concession renewal: process under discussion, need of quaranteeing alignment at European level



Ongoing process to review grids' regulatory framework in Spain. Most recent outcomes are positive



Congress urges the government to address nuclear fleet life extension





> Signing of the contract for the renewal of grids' concession in Brazil expected in 2025

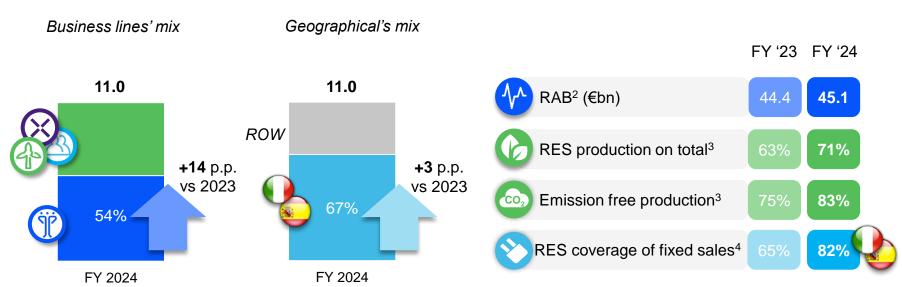




## Gross capex mix defined according to strategic priorities and capital allocation guidelines







<sup>1.</sup> Net of perimeter

<sup>2.</sup> Calculated excluding Perú disposals

<sup>3.</sup> It includes production from renewable unconsolidated capacity

<sup>4.</sup> Gross of energy losses

### Capital allocation: leveraging on different models to enhance value creation and maximize returns



November 2024 **Spain Acquisition** of **100%** of hydro assets > 0.6 GW of hydro assets acquired > Full control of assets in core countries and resilient technologies through ownership model

February 2025 **Australia** Acquisition of over 1 GW of RES portfolio through Enel's JV > Over 1 GW acquired, of which 0.7 GW in operation and 0.4 GW under construction Transaction in line with the new development strategy, which

combines **brown** and **greenfield** opportunities to **maximize returns** 

JVS

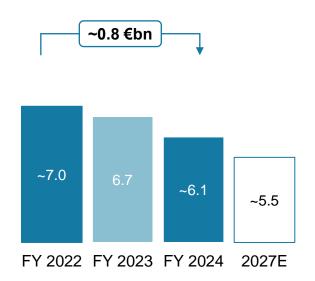
Focus on less risky technologies and countries to improve value creation

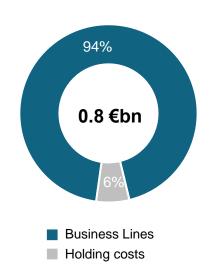
### Continued effort on cash-cost optimization



#### Addressable cash-cost baseline¹ (€bn)

#### Addressable cash-cost base



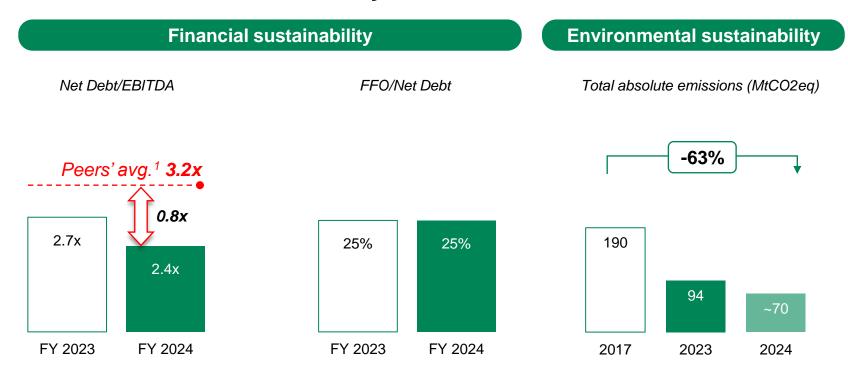


Reducing worthless cash-cost focusing resources and management actions only on value accretive processes and services

Optimization visible across the board: 0.8 €bn of savings since FY 2022

## A solid financial position and confirmed focus on environmental sustainability





<sup>50</sup> 

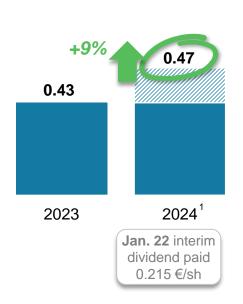
#### Shareholder remuneration improves on solid results







#### 2024 DPS (€/sh)



Visible improvement in shareholder remuneration with 9% DPS increase, fully covered by organic and sustainable growth

### Full Year 2024

Economic and financial results

### Stefano De Angelis

**CFO** 

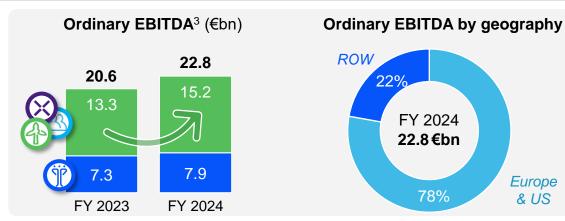


# Strong operating delivery and solid cash generation reinstate a sustainable growth trajectory

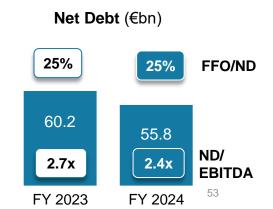






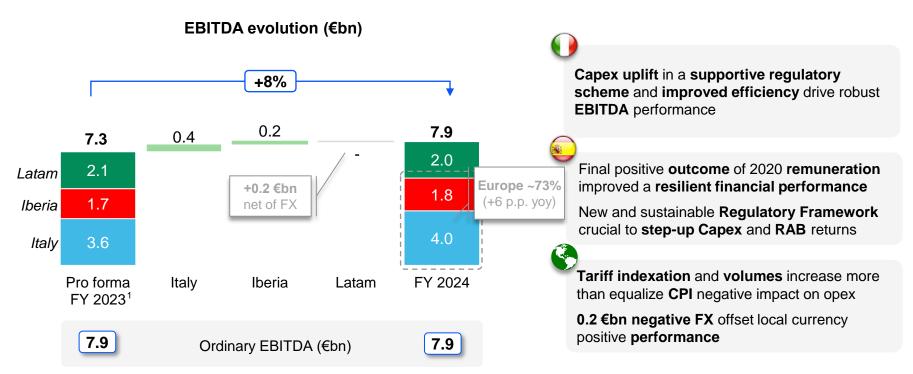


Financial delivery



# Solid and visible returns in grids drives EBITDA up by 8%, net of disposals

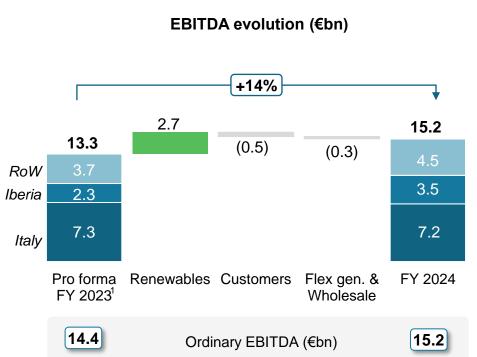




<sup>54</sup> 

### Integrated business EBITDA up on normalized renewables and retail performances





**Retuned REN contribution** after an adverse 2023 context; drivers of the change in the results were:

- resources availability (+6 TWh);
- 2) capacity expansion in USA and Italy (BESS);
- 3) optimized integrated energy management on B2C/SMB fixed sales sourcing (EU);
- 4) Strong LT PPA coverage supporting resiliency against prices volatility (Latam and USA);

sy 🕞

**B2C** and **SMB** fixed offer **portfolio secured** with the completion of the pricing rationalization (Italy) **Market price** scenario **in line** with plan assumptions; **volatility** as a *new normal* adding value to our unique **multi-services offer** portfolio

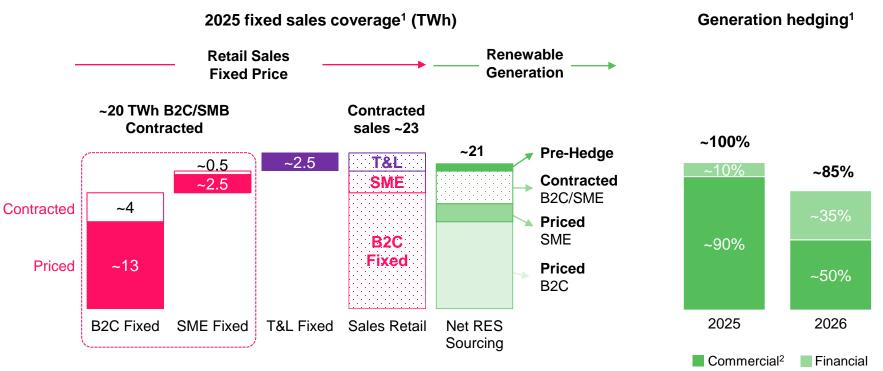
ex. gen. & /holesale

Renewables

Normalization of the thermal generation after the mandatory coal maximization in Italy Increased weight of regulated and flexibility service provider (i.e. capacity market)

### **Group's hedging strategy in Italy**





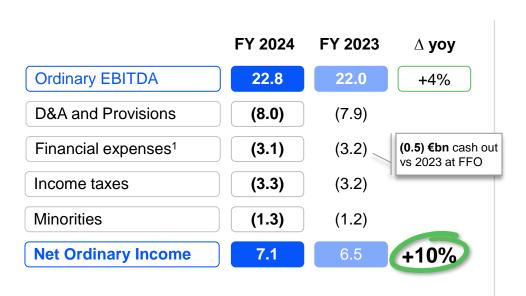
<sup>1.</sup> Integrated energy management does not include hydro buffer, pumping, ancillary services and regulated generation

<sup>.</sup> Retail volumes are 100% related to contracted Customers. "Priced" refers to volumes whose cost of sourcing has been already secured and matched with customers' binding pricing terms

#### **Net Ordinary Income**



#### Profit & loss (€bn)



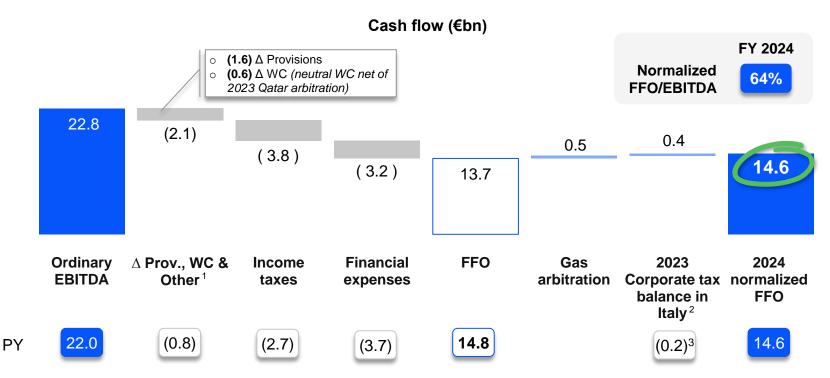
#### 2021-24 Net Income evolution



"Closed the gap" between
Ordinary and Reported:Reported Net Income at 7.0 €bn, almost
in line with the Ordinary figure

### Strong cash generation with FFO reaching almost 14 €bn in 2024





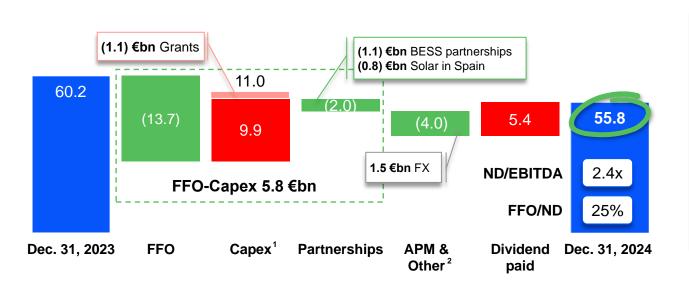
<sup>1.</sup> Accruals, releases, utilizations of provisions in EBITDA (i.e. personnel related and risks and charges).

Italian Corporate Tax framework allows to make two advance payments during the year, in June and in November, calculated on the previous year's income. The final balance is paid by June of the following year

## Net debt at 55.8 €bn, reducing more than 4 €bn vs previous year



Net debt evolution¹ (€bn)



Successful
execution of
Group's financial
turnround

Best in class balance sheet among integrated utilities...

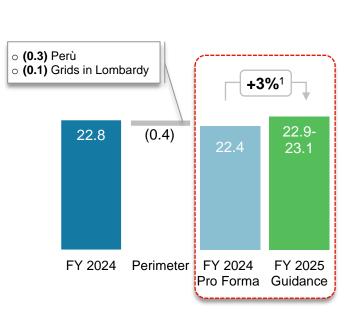
<sup>1.</sup> Capex net of grants

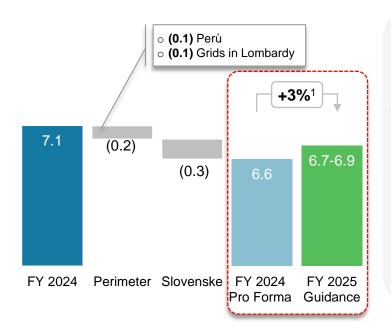
#### FY 2024: EBITDA and Net Income Pro Forma



#### Ordinary EBITDA evolution (€bn)

#### Ordinary Net Income evolution (€bn)





...adding financial flexibility on top of the secured +3% base-case scenario evolution

### Full Year 2024

Closing remarks



### **Closing remarks**



1

Solid economic and financial results confirm Group's delivery capabilities Full Year 2025
guidance fully
confirmed on
baseload evolution

visibility

n |

3

...to capture
additional
profitable growth
opportunities and...

A restored financial solidity...

...guarantee an attractive

shareholders' remuneration

# **2025-27** Financial Annexes



### 2025-27 Macroscenario



### **GDP, CPI and FX**



	GDP (%)				CPI (%)		FX against € <sup>1</sup>			
	2025	2026	2027	2025	2026	2027	2025	2026	2027	
Italy	1.1	1.1	0.7	1.9	1.7	1.7	n.m	n.m	n.m	
Iberia	1.9	1.7	1.6	2.2	2.0	1.9	n.m	n.m	n.m	
Latin America										
Brazil	2.2	2.4	2.3	3.9	3.8	3.4	5.8	5.8	5.9	
Chile	2.6	2.7	2.4	3.6	3.0	3.0	1,019.2	998.9	1,003.4	
Colombia	2.7	2.6	2.5	4.4	3.5	3.4	4,567.1	4,659.9	4,780.6	
North America										
USA	1.8	1.9	1.7	2.6	2.3	2.3	1.1	1.1	1.2	

1. Year end

### **Commodities' prices**



	2025	2026	2027
Power price - Italy (€/MWh)	114.0	111.0	104.0
Power price - Spain (€/MWh)	67.0	64.0	62.0
Gas TTF (€/MWh)	38.1	35.4	31.4
Gas Henry Hub (\$/mmbtu)	10.5	10.9	11.3
Gas PSV (€/MWh)	39.5	36.7	32.1
Oil Brent (\$/bbl)	76.0	74.0	72.0
Coal API2 (\$/ton)	120.0	122.0	96.0
CO₂ (€/ton)	77.6	86.0	95.0

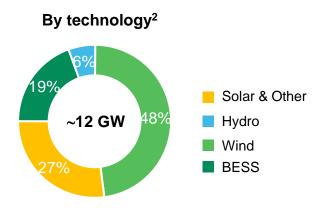
### 2025-27 Enel Green Power

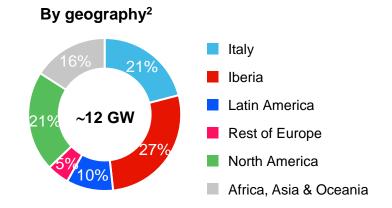


### 2025-27 RES Additional Capacity<sup>1</sup> (MW)



	Hydro			Wind		Solar & Other			BESS			Total				
	2025	2026	2027	2025	2026	2027	2025	2026	2027	2025	2026	2027	2025	2026	2027	2025-27
Italy	5	2	3	60	770	426	20	280	283	-	193	-	86	1,245	712	2,043
Iberia	626	3	-	414	200	521	400	246	466	5	103	38	1,446	551	1,026	3,022
Latin America	4	3	36	-	-	107	324	256	-	-	452		329	710	143	1,181
North America	-	-	-	-	1,098	1,430	-	-	-	-	-	-	-	1,098	1,430	2,528
Total Consolidated	636	7	38	474	2,068	2,484	745	782	749	5	747	38	1,860	3,604	3,310	8,774
												Unconsolidated	446	501	2,188	3,135
												Total	2,306	4,105	5,498	11,909



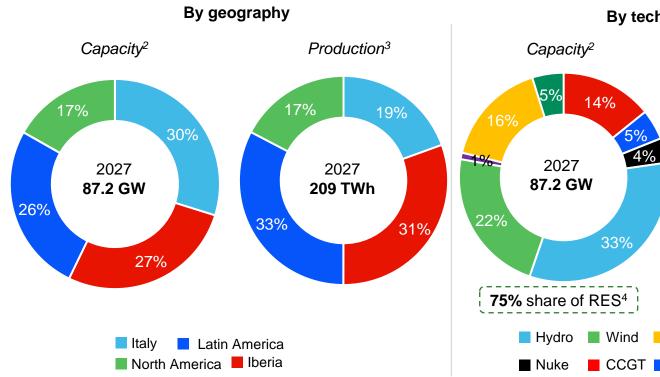


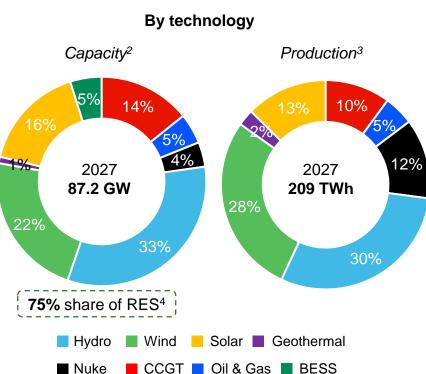
<sup>1.</sup>Rounded figures

<sup>68</sup> 

### Consolidated capacity and production<sup>1</sup>







Rounded figures

<sup>2.</sup> It excludes renewable unconsolidated capacity for 8.3 GW in 2027.

<sup>3.</sup> It excludes renewable unconsolidated production for 17.7 TWh in 2027.

<sup>4.</sup> It excludes unconsolidated and BESS capacity

### 2025-27 Grids



### Electricity distributed, Grid customers, Smart meters<sup>1</sup>



	Electricity distributed (TWh)			users in)	Smart meters (mn)		
	2024	2027	2024	2027	2024	2027	
Italy	217	217	31.1	31.2	31.0	31.1	
Iberia	139	145	12.6	12.9	12.5	12.6	
Latin America	122	126	24.8	26.5	1.7	5.8	
Total	478	489	68.5	70.6	45.2	49.5	

71 1. Rounded figures.

# Grids: current regulatory framework<sup>1</sup>



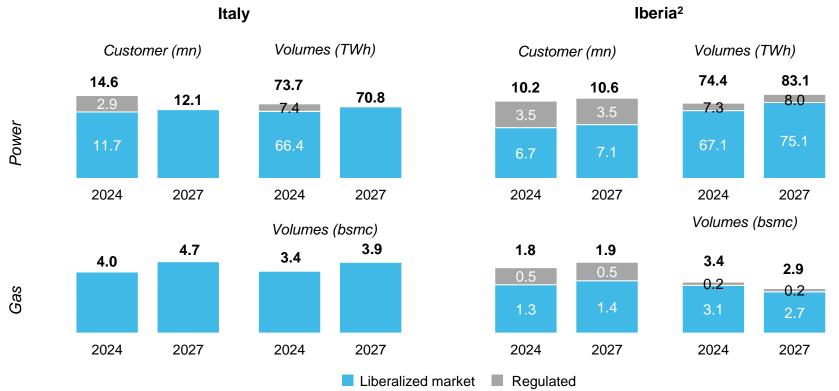
	ltaly	lberia	<b>S</b> razil	Chile	Colombia
WACC real pre tax 2025	5.6%	5.6%³	11.2%	7.0%4	12.1%
Next Regulatory Period	20282	2026	2027-28	2028	2025
Regulatory Period Length (years)	4+4	6	5 (Rio) 4 (São Paulo/Ceara)	4	5
Metering Ownership	Owned by DSO	Owned by DSO	Owned by DSO	Owned by users/DSO	Owned by users/DSO
Smart meter inclusion in RAB	Yes	No <sup>5</sup>	Yes	No <sup>5</sup>	No

# 2025-27 Enel X Global Retail



#### Power & Gas: customers and volumes<sup>1</sup>





<sup>1.</sup> Rounded figures; 2. Iberia includes Spain and Portugal

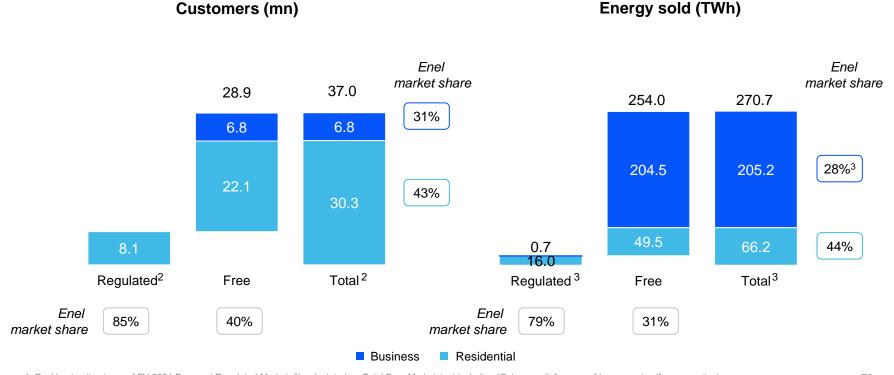
# **Products and services**



	Charging	Points (k)	Street ligh	nting (mn)	Storage	e (MW)	Demand Res	sponse (GW)
	2024	2027	2024	2027	2024	2027	2024	2027
Italy	22.4	35.4	1.6	1.6	-	18.2	0.7	0.9
Iberia	6.2	9.6	0.2	0.2	-	-	0.1	0.1
Rest of World	1.0	2.4	1.1	1.8	11.0	10.7	8.5	12.7
Latin America	1.0	2.4	1.1	1.8	-	-	-	0.1
USA & Canada	-	-	-	-	-	-	4.5	5.7
Other countries	-	-	-	-	11.0	10.7	4.0	4.8
Total	29.6	47.4	2.9	3.7	11.0	28.9	9.3	13.6

# Italian power market: 4Q 2024<sup>1</sup>





<sup>1.</sup> Enel best estimate as of FY 2024 Free and Regulated Market; % calculated on Total Free Market (not including "Salvaguardia", gross of losses, net self-consumption)

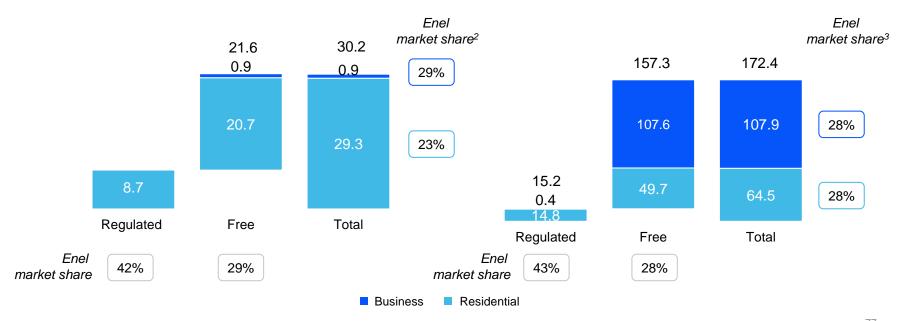
<sup>2.</sup> It includes 1.0 mln of "Tutele Graduali" and not includes 0.1 mnl of "Salvaguardia"

<sup>3.</sup> It includes 3.3 TWh of "Tutele Graduali" and not includes 4.5 TWh of "Salvaguardia"

# Spanish power market<sup>1</sup>







1. As of September 2024

. Energy sold: Internal estimation based on "sectorial energy daily forecast system"

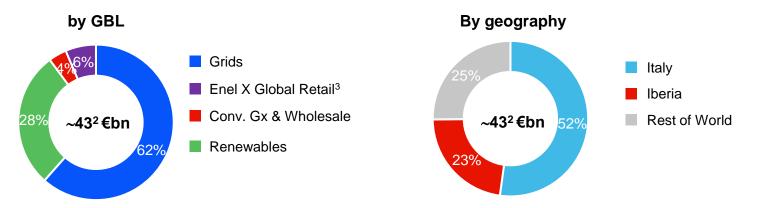
<sup>2.</sup> Customers: CNMC "Informe de supervision de los cambios de comercializador" published 24/06/24

# 2025-27 Enel Group financials



# 2025-27 Cumulated Gross Capex¹ (€bn)





	Global G	eneration &	Trading	Rene	wables Ener	gies		Enel Grids		Ene	I X Global Re	etail <sup>3</sup>		Services & Other			Total	
	2025	2026	2027	2025	2026	2027	2025	2026	2027	2025	2026	2027	2025	2026	2027	2025	2026	2027
Italy	0.2	0.1	0.1	1.0	2.0	1.0	4.5	5.6	6.2	0.6	0.4	0.4	0.1	0.1	0.0	6.3	8.1	7.7
Iberia	0.3	0.3	0.3	2.2	1.0	0.6	1.2	1.3	1.5	0.3	0.3	0.3	0.0	0.0	0.0	4.1	2.9	2.6
Rest of World	0.1	0.1	0.1	1.2	1.5	1.5	1.5	2.0	2.1	0.1	0.1	0.1	0.0	0.0	0.0	3.0	3.8	3.8
Other	-	-	-	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.0	0.1	0.1	0.1
Total	0.6	0.5	0.4	4.3	4.5	3.1	7.2	8.9	9.9	1.1	0.8	0.8	0.1	0.1	0.1	13.4	14.9	14.3
Fotal Capex 2025 - 2027		1.6			12.0			26.0			2.7			0.4			43	

Rounded figures

2. Other is not included in the breakdown

3. It includes Enel X Way

# 2025-27 Asset development Capex¹ (€bn)





	Global G	eneration &	Trading	Rene	wables Ener	gies		Enel Grids		Enel	X Global Re	tail 3		Services & Other			Total	
	2025	2026	2027	2025	2026	2027	2025	2026	2027	2025	2026	2027	2025	2026	2027	2025	2026	2027
Italy	0.1	0.0	0.0	0.7	1.8	0.8	2.7	3.8	4.4	0.2	0.1	0.1	0.0	0.0	0.0	3.6	5.7	5.4
Iberia	0.0	0.0	0.0	2.1	0.9	0.5	0.3	0.5	0.7	0.0	0.0	0.0	0.0	(0.0)	(0.0)	2.5	1.4	1.2
Rest of World	0.0	0.0	0.0	0.9	1.2	1.2	0.4	0.8	1.0	0.0	0.0	0.0	(0.0)	0.0	(0.0)	1.3	2.0	2.2
Total	0.1	0.1	0.0	3.7	3.9	2.5	3.3	5.0	6.0	0.2	0.2	0.2	0.0	0.0	0.0	7.4	9.2	8.8
Total Capex 2025 - 2027		0.2			10.2			14.4			0.6			0.1			25	

Rounded figures.

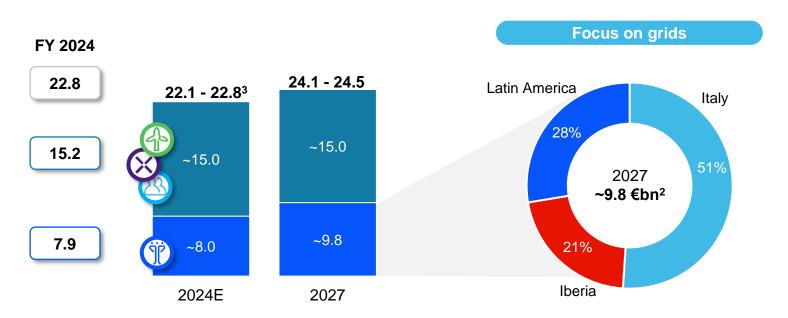
Other is not included in the breakdown

3. It includes Enel X Way

# **Group Ordinary EBITDA**<sup>1</sup>: focus on grids



By GBL<sup>2</sup> (€bn)



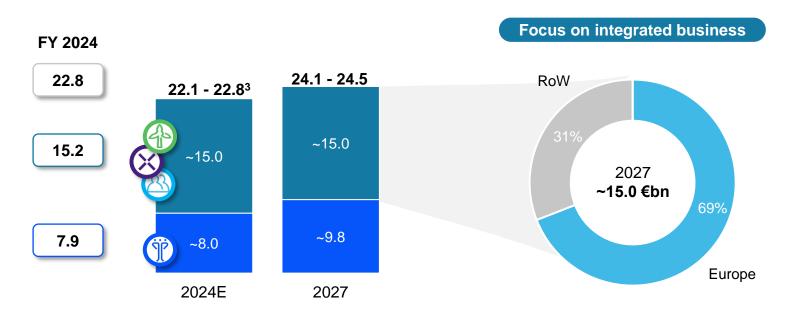
<sup>1.</sup> Rounded figures.

<sup>2.</sup> Other is not included in the breakdown

<sup>3.</sup> Guidance range does not include Perù contribution, in line with CMD 2023

# Group Ordinary EBITDA1: focus on integrated business

By GBL<sup>2</sup> (€bn)



<sup>1.</sup> Rounded figures.

<sup>2.</sup> Other is not included in the breakdown

<sup>3.</sup> Guidance range does not include Perù contribution, in line with CMD 2023

# **Annexes**



# **Update on M&A plan**



#### **Net Debt impact**

		Amount (€bi	n) Year
	Sale 150 MW of solar and geothermal capacity	0.3	2024
	Partnership with Sosteneo: <b>BESS</b> and <b>open-cycle</b>	1.1	2024
Deals closed	Sales of Peru assets²	5.0	2024
	♦ Sale of 90% of DX activities of some municipalities in Lombardy	1.2	2024
	Partnership with Masdar: photovoltaic portfolio in Spain	0.8	2024
Acquisitions	Acquisition of hydro plants in Spain	1.0	2025
Deele			
Deals announced	Acquisition of renewables in Australia	-	2025

#### Macroscenario



	GDP	(%)	CPI	(%)	FX agai	nst €¹	Spot Price	(€/MWh)¹	<b>Electricity Der</b>	nand (TWh)
	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023
Italy	0.48	0.79	1.08	6.03			107.98	127.24	312.28	305.27
Iberia	3.25	2.67	2.88	3.43			62.90	87.43	296.44	295.71
Rest of World										
Latin America										
Argentina	(1.95)	(1.61)	236.79	127.94	1,067.48	894.54	-	-	144.66	145.89
Brazil	3.03	3.23	4.37	4.60	6.39	5.36	22.68	13.36	699.17	716.28
Chile	2.28	0.30	4.26	7.68	1,031.52	967.78	45.08	74.56	85.49	83.64
Colombia & Central America	1.74	0.71	6.63	11.77	4,559.16	4,287.88	156.33	119.15	82.15	79.97
USA & Canada										
USA	2.78	2.89	2.96	4.13	1.04	1.10	-	-	4,411.94	4,270.79
Canada	1.28	1.53	2.39	3.89	1.49	1.46	-	-	595.56	588.92
Mexico	1.34	3.30	4.72	5.55	21.56	18.75	-	-	-	-
Other										
Peru	3.14	(0.40)	2.36	6.31	3.89	4.09	28.16	70.67	60.06	58.56
India	6.42	7.75	4.94	5.65	89.20	91.94			1,679.72	1,575.20
Australia	1.02	2.07	3.15	5.63	1.67	1.62			-	-
South Africa	0.65	0.70	4.43	5.91	19.50	20.18			160.39	206.09

1. As of December 31st, 2024



Group consolidated net capacity: breakdown by technology and geography

MW	Hydro	Wind	Geothermal	Solar & Other	Nuke	Oil & Gas	Coal	CCGT	TOTAL
Italy	12,994	874	776	436	-	1,632	4,160	4,709	25,582
Iberia	4,746	2,893	-	2,492	3,328	2,304	241	5,445	21,449
Rest of World	9,957	11,972	83	9,383	-	830	226	1,468	33,919
Latin America and Central America	9,957	5,301	83	5,159	-	511	226	1,468	22,705
Brazil	1,272	3,506	-	1,845	-	-	-	-	6,622
Chile	3,665	903	83	2,051	-	511	-	1,468	8,680
Argentina	1,328	-	-	-	-	-	-	-	1,328
Mexico	52	893	-	220	-	-	-	-	1,164
Colombia and Central America <sup>1</sup>	3,640	-	-	1,044	-	-	226	-	4,910
USA & Canada	-	6,296	-	3,867	-	-	-	-	10,163
USA	-	5,933	-	3,867	-	-	-	-	9,800
Canada	-	363	-	-	-	-	-	-	363
Other Countries	-	375	-	357	-	319	-	-	1,052
Peru	-	-	-	-	-	319	-	-	319
Europe and Africa <sup>2</sup>	-	203	-	357	-	-	-	-	560
Asia and Oceania <sup>3</sup>	-	172	-	-	-	-	-	-	172
Total	27,697	15,739	860	12,311	3,328	4,766	4,627	11,622	80,950

<sup>1.</sup> Includes Panama, Guatemala and Costa Rica



<sup>2.</sup> Includes Germany, South Africa and Zambia

<sup>8.</sup> Includes India



Group consolidated net production: breakdown by technology and geography

GWh	Hydro	Wind	Geothermal	Solar & Other	Nuke	Oil & Gas	Coal	CCGT	TOTAL
Italy	18,475	1,314	5,240	313	-	291	1,361	7,789	34,783
Iberia	7,660	6,374	-	3,758	24,152	4,309	54	13,474	59,780
Rest of World	38,223	38,390	261	13,321	-	1,006	962	5,148	97,311
Latin America and Central America	36,404	16,924	261	7,636	-	481	962	4,419	67,088
Brazil	5,245	13,327	-	2,168	-	-	-	-	20,740
Chile	13,689	2,161	261	3,627	-	481	-	4,419	24,639
Argentina	2,990	-	-	-	-	-	-	-	2,990
Mexico	150	1,436	-	499	-	-	-	-	2,084
Colombia and Central America <sup>1</sup>	14,330	-	-	1,342	-	-	962	-	16,634
USA & Canada	-	20,388	-	4,863	-	-	-	-	25,251
USA	-	19,221	-	4,863	-	-	-	-	24,084
Canada	-	1,167	-	-	-	-	-	-	1,167
Other countries	1,819	1,078	-	822	-	524	-	729	4,972
Peru	1,819	238	-	257	-	524	-	729	3,568
Europe and Africa <sup>2</sup>	-	629	-	565	-	-	-	-	1,194
Asia and Oceania <sup>3</sup>	-	210	-	-	-	-	-	-	210
Total	64,358	46,078	5,500	17,392	24,152	5,606	2,377	26,411	191,873

<sup>1.</sup> Includes Panama, Guatemala and Costa Rica

<sup>2.</sup> Includes Germany, South Africa and Zambia

<sup>3.</sup> Includes India



Group total additional capacity<sup>1</sup>: breakdown by technology and geography

45

MW	Hydro	Wind	Geothermal	Solar & Other	Nuke	Oil & Gas	Coal	CCGT	TOTAL
Italy	3	-	-	200	-	82	-	102	387
Iberia	-	9	-	223	-	-	-	-	232
Rest of World	155	194	-	1,856	-	-	-	-	2,205
Latin America and Central America	155	194	-	708	-	-	-	-	1,056
Brazil	-	194	-	461	-	-	-	-	654
Chile	155	-	-	81	-	-	-	-	236
Argentina	-	-	-	-	-	-	-	-	-
Mexico	-	-	-	-	-	-	-	-	-
Colombia and Central America	-	-	-	166	-	-	-	-	166
USA & Canada	-	-	-	1,148	-	-	-	-	1,148
USA	-	-	-	1,148	-	-	-	-	1,148
Canada	-	-	-	-	-	-	-	-	-
Other countries	-	-	-	-	-	-	-	-	-
Peru	-	-	-	-	-	-	-	-	-
Europe and Africa	-	-	-	-	-	-	-	-	-
Asia and Oceania	-	-	-	-	-	-	-	-	-
Total	158	203	-	2,278	-	82	-	102	2,823

Renewable projects in execution: breakdown by technology and geography<sup>1</sup>





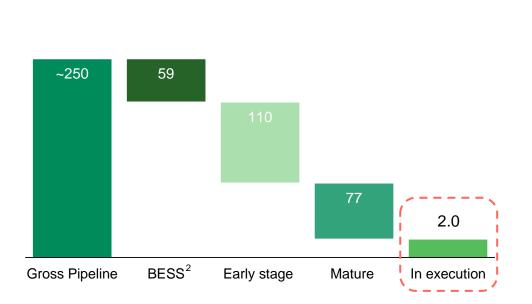
MW	Wind	Hydro	Geothermal	Solar & Other	BESS	Total
Italy	-	2	-	12	589	603
Iberia	24	8	-	408	42	482
Rest of World	336	1	-	580	-	918
Latin America	-	1	-	580	-	581
North America	-	-	-	-	-	-
Other countries	336	-	-	-	-	336
Total	360	10	-	1,001	631	2,002

#### Pipeline





#### Renewables Pipeline<sup>1</sup> (GW)



2025-27 Additional capacity target<sup>3</sup>

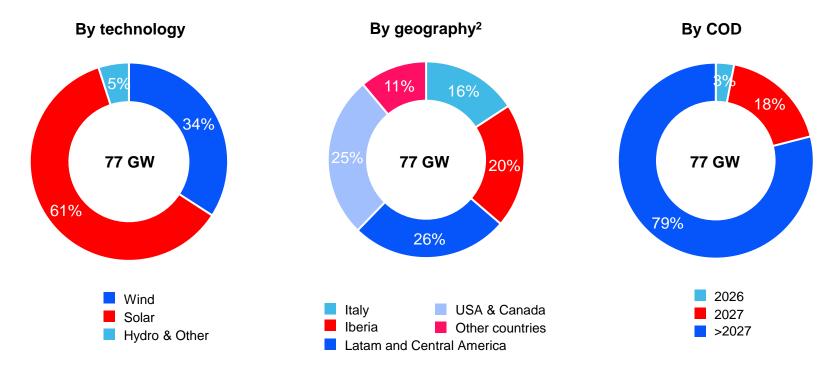


- 1. Renewables pipeline update as of February 2025
- 2. It includes BESS for around 38 GW in early stage and around 22 GW in mature pipeline
- It includes both renewables and BESS

Mature pipeline<sup>1</sup>







<sup>1.</sup> Renewables pipeline update as of February 2025. It excludes BESS mature pipeline

Latin America includes Argentina, Brazil, Chile, Mexico, Colombia and Central America; other countries include Germany, Poland, India, Kenya, Morocco, South Africa, Tunisia and Zambia

#### Enel Grids KPIs<sup>1</sup>





	<b>Electricity dist</b>	ributed (TWh)	Grid custo	mers (mn)	Smart me	eters (mn)
	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023
Italy	217.4	214.1	31.1	31.8	31.0	31.7
Iberia	138.6	136.5	12.6	12.5	12.5	12.4
Rest of World	125.3	138.8	24.8	25.9	1.7	1.1
Latin America	121.6	117.7	24.8	24.3	1.7	1.1
Brazil	73.9	70.1	15.9	15.7	1.3	0.6
Chile	14.6	14.2	2.2	2.1	0.4	0.4
Argentina	17.6	18.1	2.7	2.7	0.0	0.0
Colombia	15.4	15.3	4.0	3.9	0.1	0.1
Other countries	3.7	21.1	-	1.6	-	0.0
Peru	3.7	8.5	-	1.6	-	0.0
Europe & Africa	-	12.6	-	_	-	_
Total	481.2	489.4	68.5	70.3	45.2	45.2

<sup>1.</sup> FY 2023 restated figures. Figures after the disposal of Enel Perú and grids in Lombardy (Italy).

Enel X Global Retail: Retail KPIs<sup>1</sup>





		Po	wer		Gas						
	Custom	ers (mn)	Volume	s (TWh)	Custom	iers (mn)	Volumes (bsmc)				
	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023			
Italy	14.6	18.5	73.7	87.2	4.0	4.3	3.4	4.1			
Iberia	10.2	10.5	74.4	77.7	1.8	1.8	3.4	3.8			
Rest of World	24.7	25.9	125.4	135.9	0.0	0.0	0.3	0.4			
Latin America	24.7	24.3	120.6	117.1	0.0	0.0	0.3	0.2			
Other countries	-	1.6	4.8	18.8	-	-	-	0.2			
Total	49.5	54.9	273.5	300.9	5.8	6.1	7.1	8.3			

Enel X Global Retail: Enel X1





				Ene	el X			
	Public Chargi	ng points (k)	Street ligh	ting (mn)	Storage	e (MW)	Demand Res	ponse (GW)
	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023
Italy	22.4	19.1	1.6	1.6	-	-	0.7	0.8
Iberia	6.2	5.5	0.2	0.1	-	-	0.1	0.2
Rest of World	1.0	0.9	1.1	1.5	11	113	8.5	8.6
Brazil	-	-	0.3	0.3	-	-	-	-
Chile	1.0	0.8	0.4	0.4	-	-	0.0	0.0
Colombia	0.0	0.0	0.4	0.4	-	-	0.0	0.0
USA & Canada	-	-	-	-	-	107	4.5	4.9
Other countries	-	-	-	0.4	11	7	4.0	3.6
Total	29.6	25.5	2.9	3.3	11	113	9.3	9.6

1. FY 2023 restated figures. 94

Capex¹ (€mn)



		eneration ading	Enel	Grids	Renewab	le Energies	Enel X Glo	obal Retail <sup>2</sup>		vices ther	Tota	al
	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023
Italy	269	393	3,530	3,084	1,027	1,982	549	565	47	74	5,422	6,098
Iberia	314	306	901	885	423	782	324	311	17	21	1,979	2,305
Rest of World	103	75	1,499	1,520	1,770	3,127	62	199	14	11	3,448	4,931
Latin America	89	54	1,437	1,265	940	1,882	29	80	14	8	2,509	3,290
Brazil	0	1	868	813	409	945	7	50	2	1	1,287	1,810
Chile	75	38	120	111	328	581	4	7	12	7	539	744
Argentina	-	2	179	103	0	0	-	0	-	-	180	105
Mexico	1	3	-	-	26	21	-	1	-	-	26	25
Colombia & CAM	12	9	270	238	178	335	18	23	-	-	478	605
USA & Canada	1	1	-	-	817	1,003	18	69	0	(1)	836	1,072
Other countries	13	20	62	254	13	242	15	50	(0)	3	102	570
Peru	13	20	62	112	9	56	12	26	(0)	3	96	217
Others and adjustments	0	0	0	24	13	19	50	97	99	87	162	228
Total	686	775	5,930	5,512	3,233	5,910	985	1,172	176	193	11,010	13,563

<sup>1.</sup> FY 2023 restated figures, it includes capex related to asset classified as HFS for 189 €mn in FY 2024 and for 849 €mn in FY 2023

<sup>2.</sup> Enel X Global Retail includes Enel X Way

Asset development Capex¹ (€mn)



		eneration ading	Enel	Grids	Renewab	le Energies	Enel X Glo	obal Retail <sup>2</sup>		vices Other	Tot	al
	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023
Italy	215	300	1,600	1,471	850	1,780	133	138	9	11	2,807	3,699
Iberia	21	14	212	376	332	693	32	41	1	2	598	1,126
Rest of World	5	9	314	269	1,510	2,859	28	61	10	4	1,868	3,201
Latin America	5	8	310	219	766	1,702	13	23	10	4	1,105	1,957
Brazil	1	1	214	146	359	873	2	3	-	-	575	1,023
Chile	4	4	9	12	268	528	3	5	10	4	294	553
Argentina	-	-	27	12	-	-	-	0	-	-	27	12
Mexico	-	3	-	-	5	6	-	1	-	-	5	9
Colombia & CAM	1	1	60	50	134	295	9	13	-	-	204	359
USA & Canada	-	-	-	-	736	948	3	12	-	-	739	961
Other countries	(0)	0	4	49	8	208	12	26	-	0	24	283
Peru	(0)	0	4	3	8	40	12	25	-	-	24	68
Others and adjustments	-	-	0	23	8	10	47	93	3	31	58	158
Total	240	322	2,126	2,139	2,702	5,342	240	332	23	49	5,331	8,184

<sup>1.</sup> FY 2023 restated figures. Rounded figures

<sup>2.</sup> Enel X Global Retail includes Enel X Way

Revenues¹ (€mn)



		eneration ading	Enel	Grids	Renewab	le Energies	Enel X Glo	obal Retail <sup>2</sup>		vices Other	Tota	al
	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023
Italy	13,775	26,178	9,281	7,610	4,104	3,248	22,869	28,717	(13,789)	(16,426)	36,240	49,327
Iberia	7,977	11,348	2,561	2,379	1,420	1,217	16,467	20,747	(7,129)	(10,263)	21,296	25,428
Rest of World	2,497	2,809	11,363	10,228	6,682	7,127	2,458	2,644	(1,510)	(1,527)	21,490	21,281
Latin America	2,268	2,418	9,837	9,294	4,581	5,085	1,877	1,797	(1,395)	(1,252)	17,168	17,342
Brazil	796	656	6,102	6,321	946	846	505	545	(664)	(542)	7,685	7,826
Chile	990	1,335	1,542	1,590	1,852	2,570	199	197	(685)	(690)	3,898	5,002
Argentina	1	7	1,301	560	45	28	7	5	1	1	1,355	601
Mexico	128	103	-	-	242	234	21	10	(33)	(18)	358	329
Colombia & CAM	353	317	892	823	1,496	1,407	1,145	1,040	(14)	(3)	3,872	3,584
USA & Canada	65	158	-	-	1,803	1,378	149	321	(26)	(44)	1,991	1,813
Other countries	164	233	1,526	934	298	674	438	530	(78)	(219)	2,348	2,152
Peru	164	233	1,526	933	160	258	240	370	(78)	(219)	2,012	1,575
RoW elisions	-	-	-	-	-	(10)	(6)	(4)	(11)	(12)	(17)	(26)
Others and adjustments	27	(145)	31	42	11	28	67	11	(215)	(407)	(79)	(471)
Total	24,276	40,190	23,236	20,259	12,217	11,620	41,861	52,119	(22,643)	(28,623)	78,947	95,565

<sup>1.</sup> FY 2023 Restated figures. Rounded figures.

<sup>2.</sup> Enel X Global Retail includes Enel X Way

Reported EBITDA¹ (€mn)



		eneration ading	Enel	Grids	Renewab	le Energies	Enel X Glo	obal Retail <sup>2</sup>		vices ther	Tot	al
	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023
Italy	1,658	2,552	5,002	3,566	2,266	555	3,128	4,039	(16)	56	12,038	10,768
Iberia	1,445	727	1,915	1,648	976	820	1,014	722	(161)	(238)	5,189	3,679
Rest of World	62	(218)	3,164	2,260	3,438	3,837	555	407	(131)	(134)	7,088	6,152
Latin America	(51)	(312)	1,935	2,037	2,018	2,620	477	383	(129)	(131)	4,250	4,597
Argentina	-	(322)	(1)	(54)	18	5	30	5	(1)	(5)	46	(371)
Brazil	1	(16)	1,308	1,472	579	548	207	220	(35)	(37)	2,060	2,187
Chile	(41)	49	63	102	662	1,178	81	75	(93)	(89)	672	1,315
Colombia	(16)	(26)	565	517	667	849	152	79	-	-	1,368	1,419
Mexico	5	3	-	-	92	40	7	4	-	-	104	47
USA & Canada	(10)	(60)	-	-	1,184	690	(53)	(15)	(1)	(2)	1,120	613
Other countries	123	154	1,229	223	236	527	131	39	(1)	(1)	1,718	942
Peru	123	154	1,229	223	162	225	125	45	(1)	(1)	1,638	646
Others and adjustments	3	6	(1)	(13)	(53)	(34)	5	(10)	(203)	(293)	(249)	(344)
Total	3,168	3,067	10,080	7,461	6,627	5,178	4,702	5,158	(511)	(609)	24,066	20,255

<sup>1.</sup> FY 2023 Restated figures. Rounded figures.

<sup>2.</sup> Enel X Global Retail includes Enel X Way

#### Ordinary EBITDA¹ (€mn)



		eneration ading	Enel	Grids	Renewab	le Energies	Enel X Glo	obal Retail <sup>2</sup>		vices Other	Tot	al
	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023
Italy	1,732	2,718	4,023	3,589	2,266	555	3,159	4,039	61	56	11,241	10,957
Iberia	1,491	739	1,820	1,668	999	826	1,034	780	(5)	39	5,339	4,052
Rest of World	19	113	2,030	2,598	4,018	4,213	474	460	(115)	(132)	6,426	7,252
Latin America	(51)	16	1,935	2,061	2,643	2,439	477	383	(113)	(131)	4,891	4,768
Argentina	-	5	(1)	(54)	18	19	30	5	(1)	(5)	46	(30)
Brazil	1	(16)	1,308	1,496	579	549	207	220	(34)	(37)	2,061	2,212
Chile	(41)	50	63	102	1,269	983	81	75	(78)	(89)	1,294	1,121
Colombia	(16)	(26)	565	517	685	848	152	79	-	-	1,386	1,418
Mexico	5	3	-	-	92	40	7	4	-	-	104	47
USA & Canada	(9)	(60)	-	-	1,205	749	(31)	(15)	(1)	(2)	1,164	672
Other countries	79	157	95	537	170	1,025	28	92	(1)	1	371	1,812
Peru	79	153	95	223	96	224	22	45	(1)	(1)	291	644
Others and adjustments	3	24	(1)	(4)	(15)	(26)	5	(4)	(197)	(282)	(205)	(292)
Total	3,245	3,594	7,872	7,851	7,268	5,568	4,672	5,275	(256)	(319)	22,801	21,969

<sup>1.</sup> FY 2023 Restated figures. Ordinary figures, It excludes extraordinary items in FY 2023 (-1.714 €mn: Solidarity contribution -208 €mn, M&A -191 €mn, Energy transition and digitalization funds -366 €mn, Discontinued Operations Greece and Romania -889 €mn, Impairment -60 €mn) and in FY 2024 (+1,265 €mn: M&A +2,358 €mn, Energy transition and digitalization funds -258 €mn, solidarity contribution Spain -138 €mn, impairment -90 €mn, FX Chile -607 €mn)

<sup>2.</sup> Enel X Global Retail includes Enel X Way

Reported EBIT¹ (€mn)



		eneration ading	Enel	Grids	Renewabl	e Energies	Enel X Glo	obal Retail <sup>2</sup>		vices Other	Tota	al
	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023
Italy	1,422	2,351	3,549	2,116	1,853	199	1,923	2,987	(84)	(12)	8,663	7,641
Iberia	896	114	1,138	852	543	513	516	210	(201)	(282)	2,892	1,407
Rest of World	(1)	(291)	2,311	1,473	2,188	1,414	140	(61)	(141)	(144)	4,497	2,390
Latin America	(93)	(341)	1,116	1,322	1,347	1,981	172		(107)	(160)	2,435	2,956
Brazil	0	(16)	790	956	359	394	14	9	(40)	(46)	1,123	1,301
Chile	(62)	16	12	51	413	979	59	58	(66)	(69)	357	1,035
Argentina	0	(324)	(144)	(110)	12	2	(12)	(6)	(1)	(4)	(145)	(441)
Mexico	5	1	-	-	54	14	7	4	1	(40)	67	19
Colombia and Central America	(37)	(19)	457	424	508	592	104	44	0	(0)	1,033	1,041
USA & Canada	(14)	(71)	-	-	674	(1,019)	(147)	(183)	(1)	(2)	512	(1,275)
Other countries	106	121	1,195	151	167	452	114	12	(33)	(1)	1,550	709
Perù	106	117	1,195	150	151	190	118	26	(1)	(1)	1,569	486
Others and adjustments	3	5	(3)	(15)	(70)	(170)	(147)	(93)	(341)	(420)	(558)	(606)
Total	2,320	2,180	6,995	4,426	4,514	2,042	2,432	3,042	(767)	(858)	15,494	10,832

<sup>1.</sup> FY 2023 Restated figures Rounded figures.

<sup>2.</sup> Enel X Global Retail includes Enel X Way

From EBITDA to net income¹ (€mn)

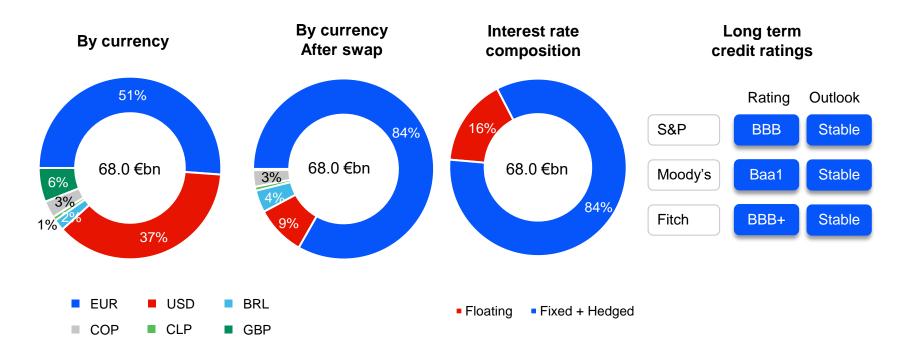


	FY 2024 reported	FY 2023 reported	Δ yoy	FY 2024 ordinary	FY 2023 ordinary	Δ yoy
EBITDA	24,066	20,255	18.82%	22,801	21,969	3.8%
D&A	(8,572)	(9,423)		(8,040)	(7,927)	
EBIT	15,494	10,832	43.04%	14,761	14,042	5.1%
Net financial charges	(3,401)	(3,375)		(3,331)	(3,378)	
Net income from equity investments using equity method	(210)	(41)		277	226	
EBT	11,883	7,416	60.2%	11,707	10,890	7.5%
Income tax	(3,654)	(2,778)		(3,253)	(3,211)	
Net income	8,229	4,638		8,454	7,679	
Minorities	(1,213)	(829)		(1,319)	(1,171)	
Discontinued operations	-	(371)		-	-	
Group net income	7,016	3,438	104.1%	7,135	6,508	9.6%

I. Rounded figures

Long-term debt1 structure





. In nominal terms

# Debt structure by instrument (€bn)

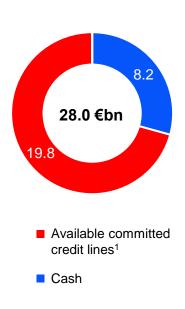


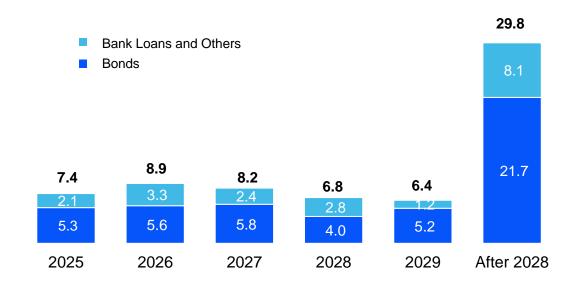
Debt by instrument	Enel Spa	EFI	EGP SpA and Central Others	Italy	Iberia	Rest of the World	Latam and Central America	USA & Canada	Other countries	Total
Bonds	2.3	41.26	-	-	0.01	4.03	3.33	0.7	-	47.6
Bank Loans	1.34	-	0.17	3.99	6.15	4.85	3.7	1.06	0.09	16.5
Tax Partnership	-	-	-	-	-	0.4	-	0.4	-	0.4
Other Loans	-	-	0.02	0.67	0.85	1.46	0.54	0.91	0.01	3
Other short term debt	0.1	0.63	-	0.16	0.03	0.33	0.33	-	-	1.25
Commercial Paper	-	1.8	-	-	-	0.61	-	0.61	-	2.41
Gross debt	3.74	43.69	0.19	4.82	7.04	11.68	7.9	3.68	0.1	71.16
Financial Receivables	-	-1.26	-0.86	-0.51	-0.58	-0.99	-0.9	-0.01	-0.08	-4.2
Tariff Deficit	-	-	-	-	-0.64	-	-	-	-	-0.64
Other short term financial receivables	-0.47	-0.94	-	-0.28	-0.51	-0.16	0.07	-0.18	-0.05	-2.36
Cash and cash equivalents	-2.19	-	-0.2	-1.06	-0.85	-3.89	-2.77	-0.41	-0.71	-8.19
Net Debt - Third Parties	1.08	41.49	-0.87	2.97	4.46	6.64	4.3	3.08	-0.74	55.77
Net Debt – Intercompany	18.49	-48.36	6.53	17.97	3.52	1.85	1.7	-	0.15	-
Net Debt – Group View	19.57	-6.87	5.66	20.94	7.98	8.49	6	3.08	-0.59	55.77





#### **Available liquidity**





Balance sheet (€mn)



	FY 2024	FY 2023	Δ
Net financial debt	55,767	60,163	-7.3%
Shareholders' equity	49,171	45,109	9.0%
Net capital employed	104,938	105,272	-0.3%

#### Headcount



	FY 2024	FY 2023	∆ yoy
Generation and Trading	5,105	5,725	-10.8%
Enel Green Power	8,269	8,891	-7.0%
Distribution	32,214	30,946	4.1%
Enel X Global Retail <sup>1</sup>	7,944	8,926	-11.0%
Others and adjustments	6,827	6,567	4.0%
Total	60,359	61,055	-1.1%

#### **Disclaimer**



This presentation contains certain forward-looking statements that reflect the Company's management's current views with respect to future events and financial and operational performance of the Company and its subsidiaries. These forward-looking statements are based on Enel S.p.A.'s current expectations and projections about future events. Because these forward-looking statements are subject to risks and uncertainties, actual future results or performance may differ materially from those expressed in or implied by these statements due to any number of different factors, many of which are beyond the ability of Enel S.p.A. to control or estimate precisely, including changes in the regulatory environment, future market developments, fluctuations in the price and availability of fuel and other risks. You are cautioned not to place undue reliance on the forward-looking statements contained herein, which are made only as of the date of this presentation. Enel S.p.A. does not undertake any obligation to publicly release any updates or revisions to any forward-looking statements to reflect events or circumstances after the date of this presentation. The information contained in this presentation does not purport to be comprehensive and has not been independently verified by any independent third party.

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Pursuant to art. 154-bis, paragraph 2, of the Italian Unified Financial Act of February 24, 1998, the executive in charge of preparing the corporate accounting documents at Enel, Stefano De Angelis, declares that the accounting information contained herein correspond to document results, books and accounting records.

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#### Channels











