



Investor presentation

Sustainability Linked Bond

October 2020



Investor presentation

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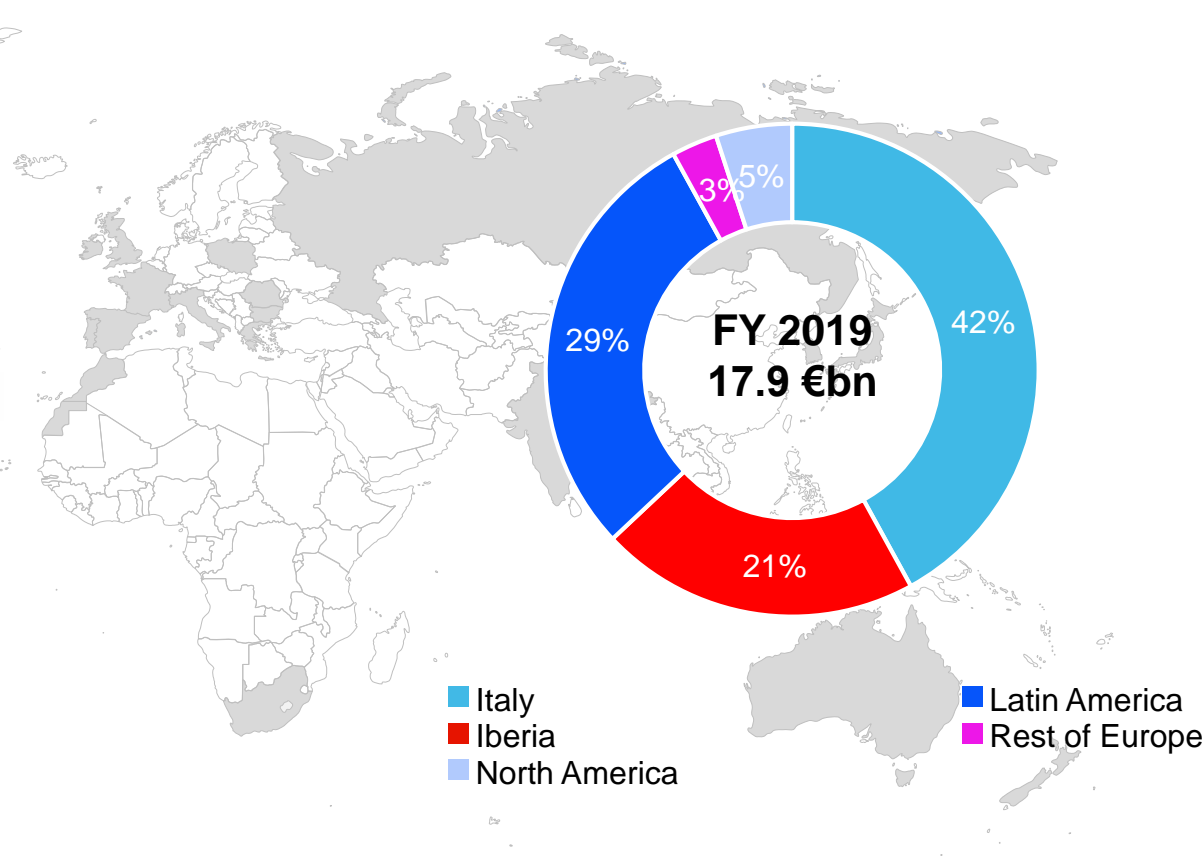
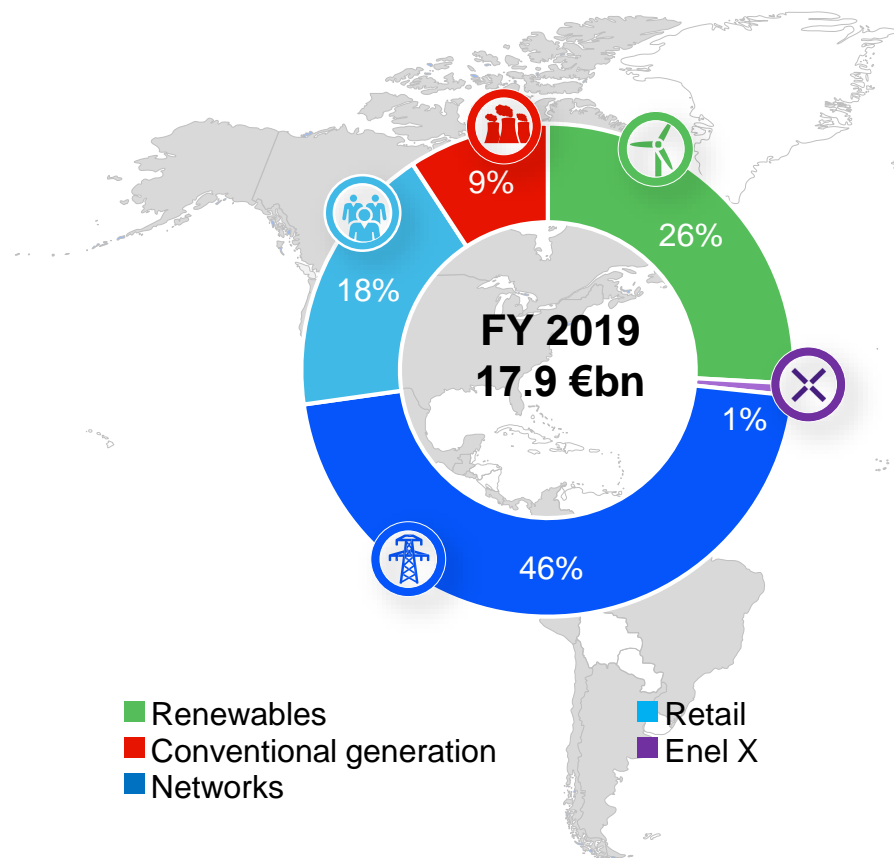
Enel today

A sustainable, diversified and fully integrated business model



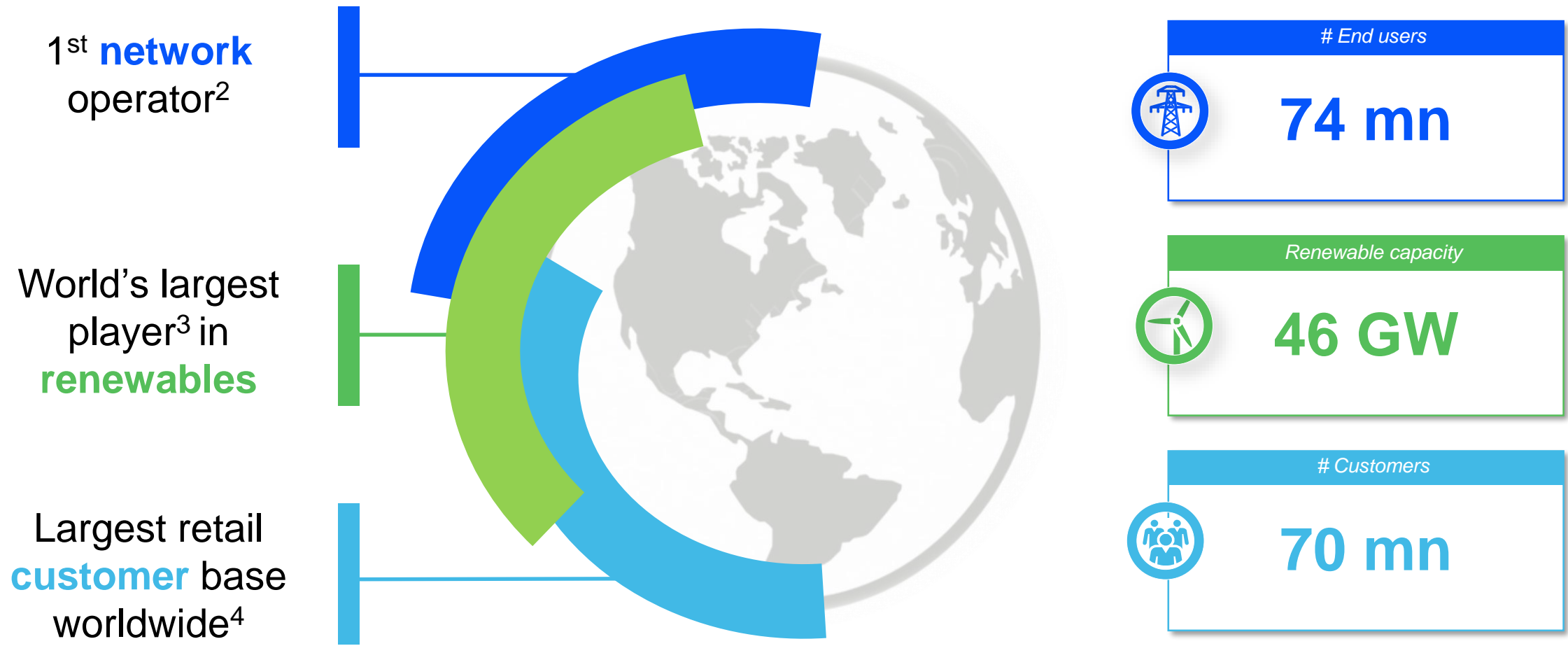
EBITDA by business¹

EBITDA by country¹



1. Rounded figures

Enel's leadership in the new energy world¹

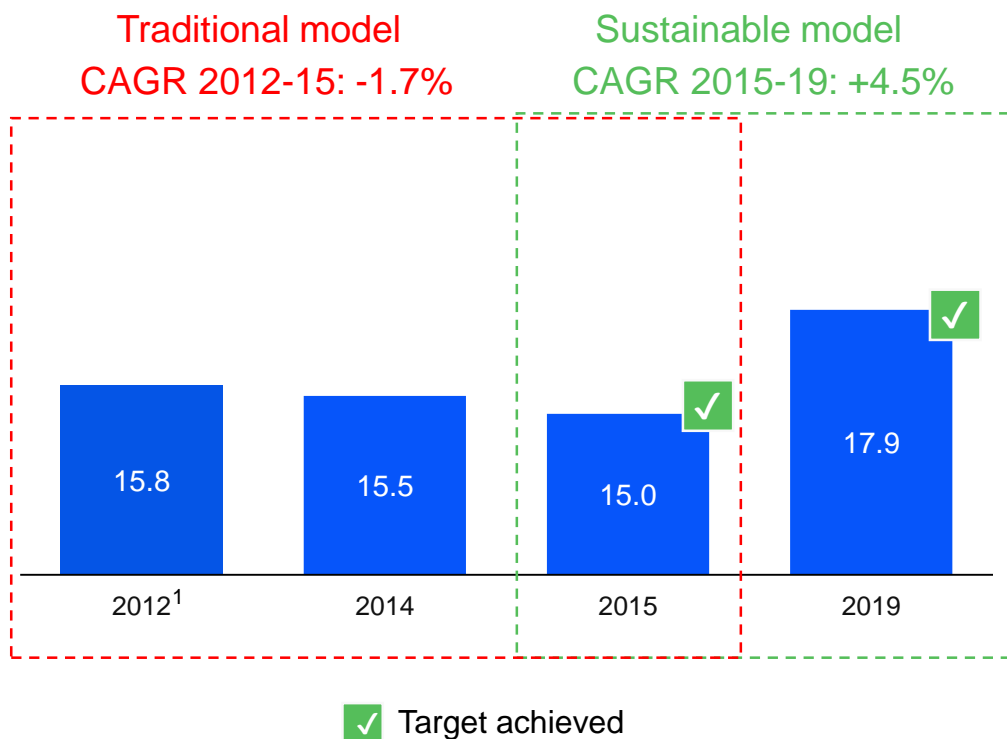


1. As of June 30, 2020
2. By number of end users. Publicly owned operators not included
3. By installed capacity. Includes managed capacity for 3.5 GW
4. Including customers of free and regulated power and gas markets

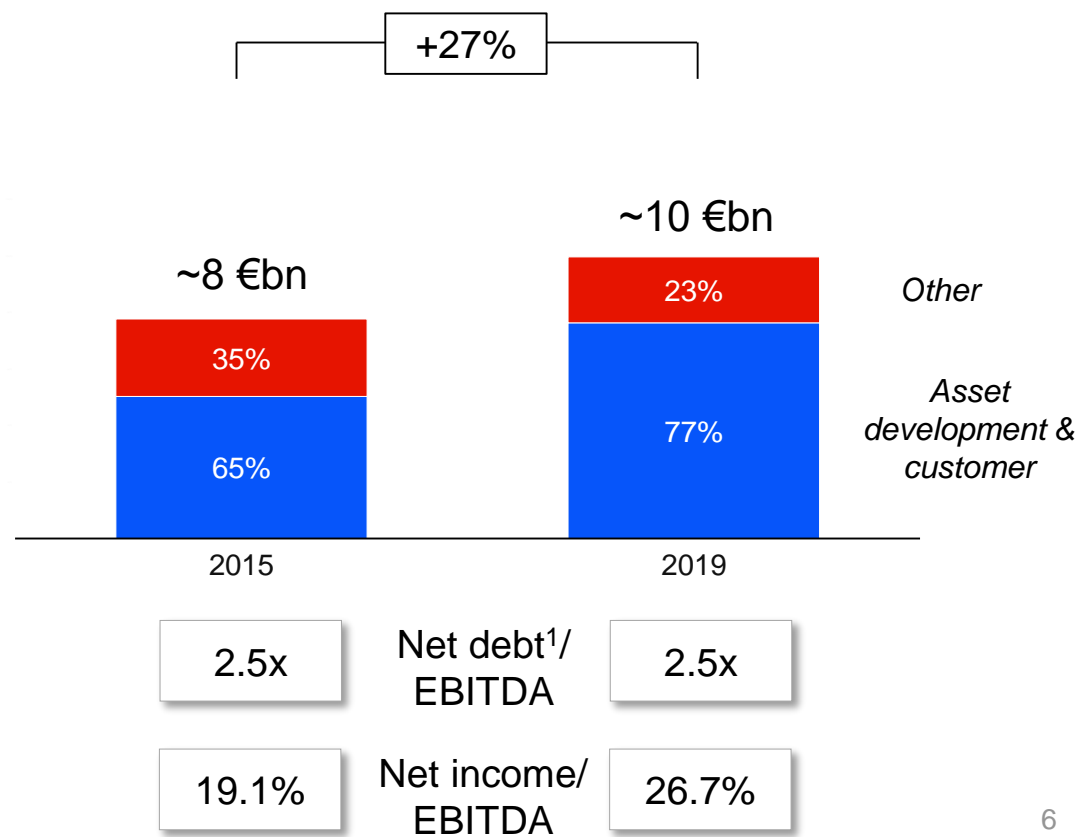
A sustainable business model that has delivered growth and improved visibility



EBITDA dynamics (€bn)



CAPEX and financial KPIs evolution



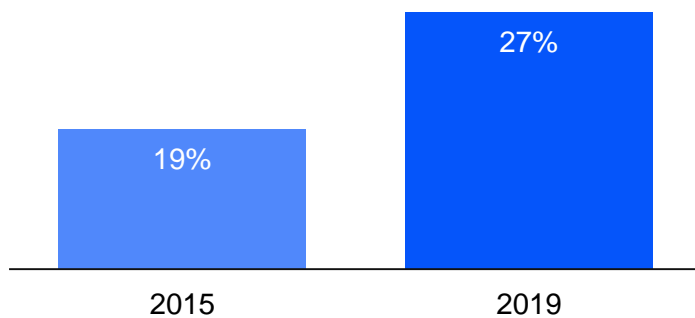
1. FY 2012 restated in 2013 according to IAS 19

Focus on profitability, value creation and balance sheet...



Profitability

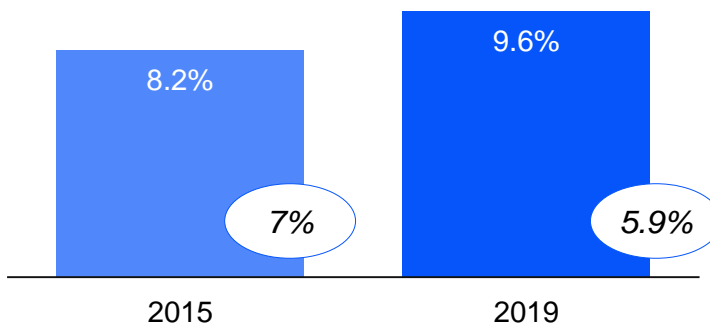
+800 bps



■ Net income/EBITDA

Return on invested capital

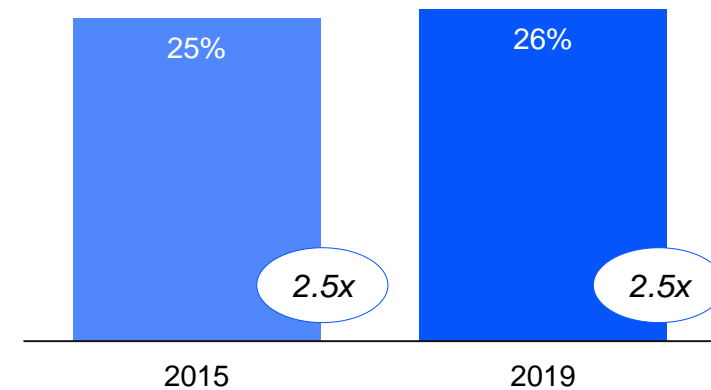
+140 bps



■ ROIC ○ WACC

Credit metrics

+100 bps



■ FFO/Net Debt ○ Net debt/EBITDA

...that has been recognized by Rating Agencies



Fitch Ratings

Global leadership in networks and renewables, geographic diversification and defensive business mix with *merchant activities only representing c. 20% of EBITDA. Strong track record of delivery*, largely manageable impact of the pandemic and *financial targets achievable despite the crisis*.¹

S&P Global Ratings

Enel's key credit measures to continue *gradually improving from 2020 onward*, thanks to *earnings growth* stemming mostly from *additional renewables capacity and sustainably high investments in networks*

MOODY'S

Progress in delivering against strategic priorities. Increasing international diversification with corresponding *reduction in the proportion of earnings from Italy*. Improving business risk profile as a result of *continuing investment in networks and renewables*³.

Enel's LT rating

Rating

Outlook

A-

Stable

BBB+

Stable

Baa2

Positive

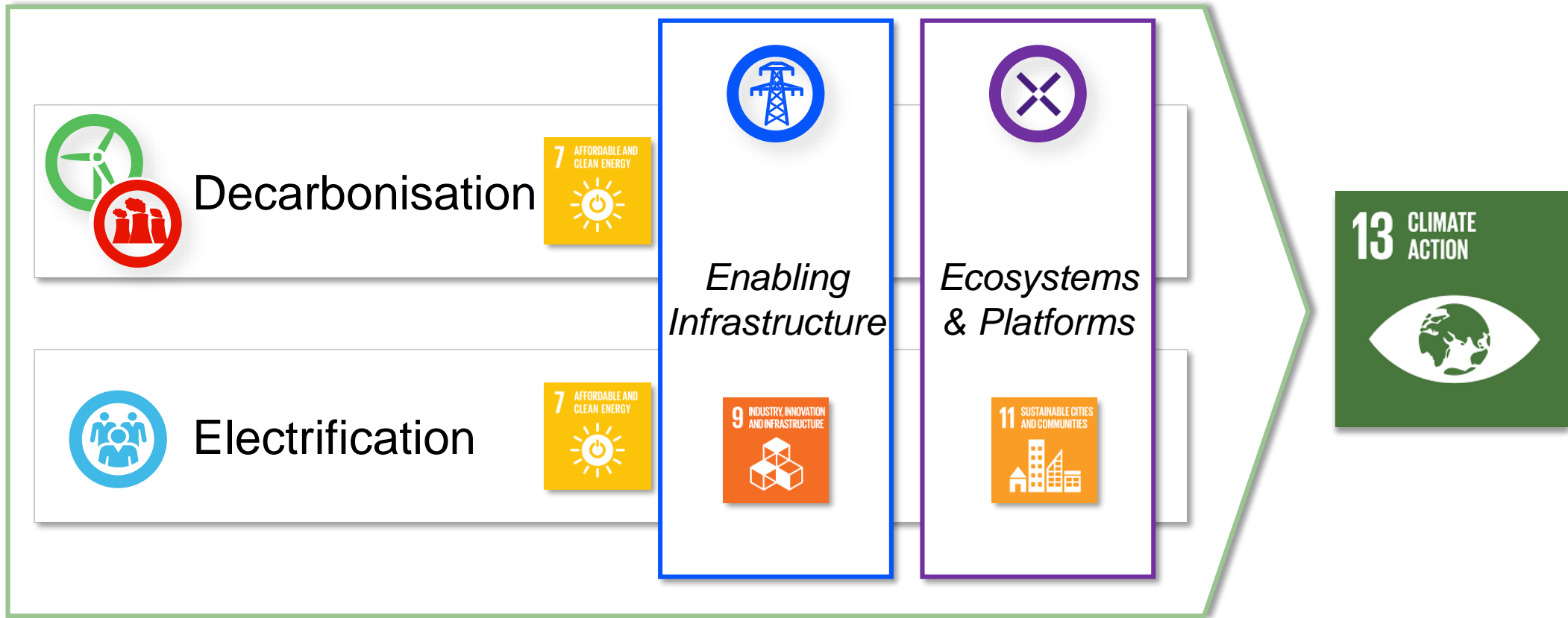
1. Extract from Fitch Rating Report dated 1st Oct 2020.
2. Extract from S&P Research Update dated 3rd July 2020
3. Extract from Moody's Credit Opinion dated 12th June 2020.



Our sustainable strategy



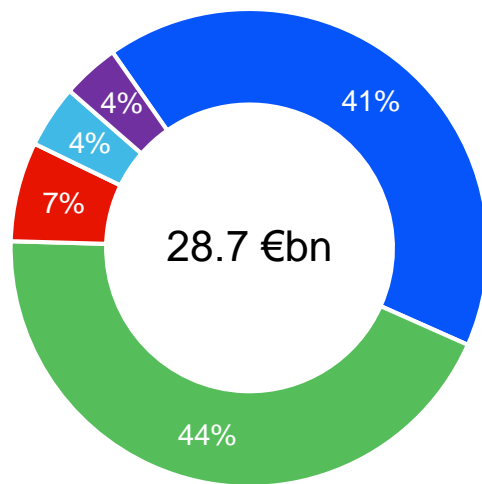
Our strategy addresses dynamically the evolution of sector trends



A fully sustainable capex plan...

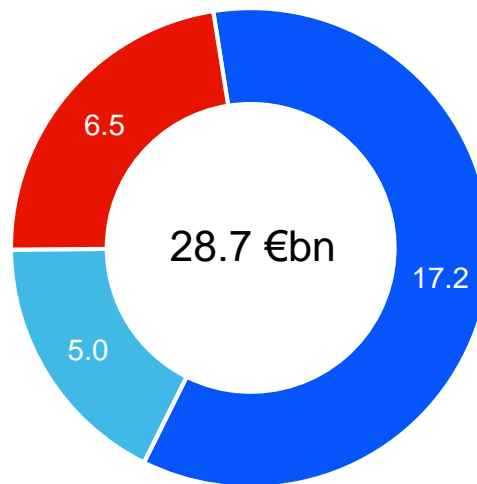


Total gross capex by business and by nature 2020-22

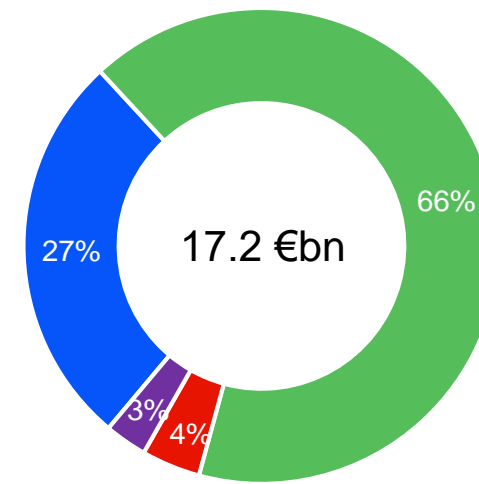


- Networks
- Enel X
- Retail
- EGP
- Conventional generation

Asset development by business 2020-22



- Asset development
- Customers
- Asset management



- Networks
- Enel X
- Conventional generation
- EGP

13 CLIMATE ACTION

7 AFFORDABLE AND CLEAN ENERGY

9 INDUSTRY INNOVATION AND INFRASTRUCTURE

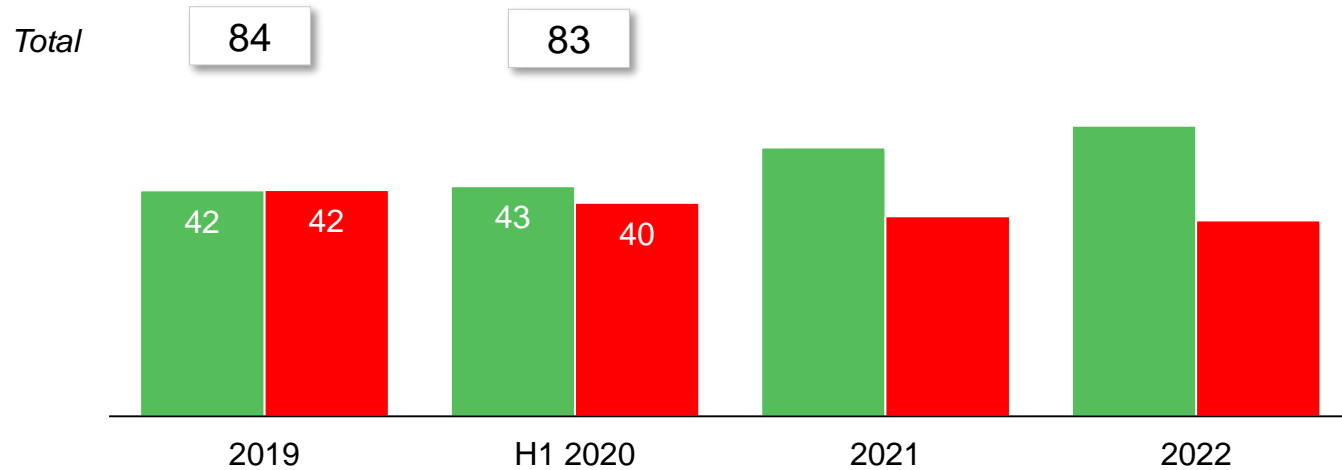
11 SUSTAINABLE CITIES AND COMMUNITIES

>90% of capex SDGs related

..to decarbonise our generation mix



Consolidated Capacity (GW)



Consolidated RES capacity on total



■ Conventional generation ■ Renewables

Renewable capacity on total
~60% @2022

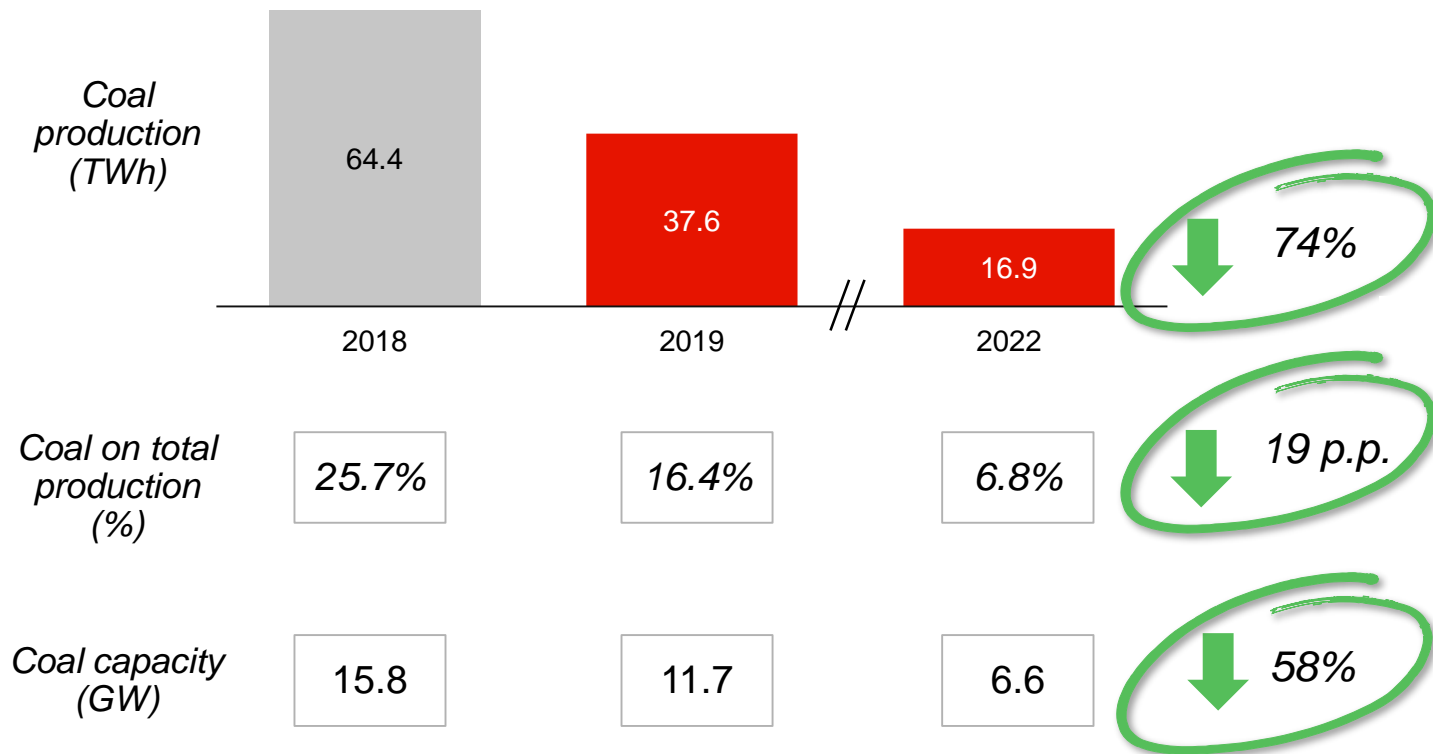
Accelerate and facilitate the
decarbonisation path

Renewable deployment to reduce the
exposure to commodity price
fluctuation

Phasing out of coal production over the plan period and H1 2020 progress...



Coal phase-out evolution



H1 2020 Progress

Coal capacity below 10 GW
2.1 GW coal shut down

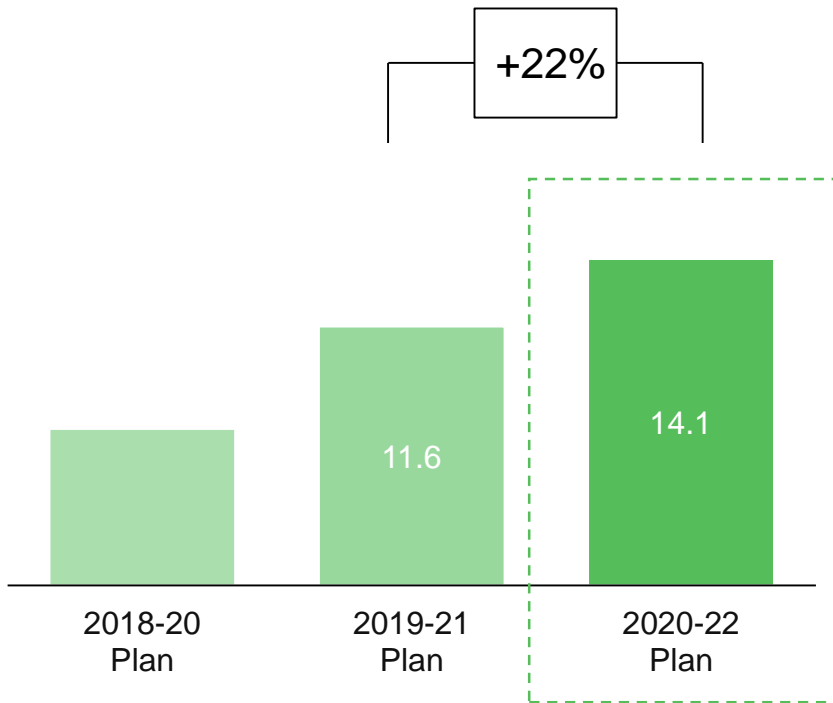
6.1 TWh production, down 72% vs
H1 2019

Revenues from coal 2.6% on total

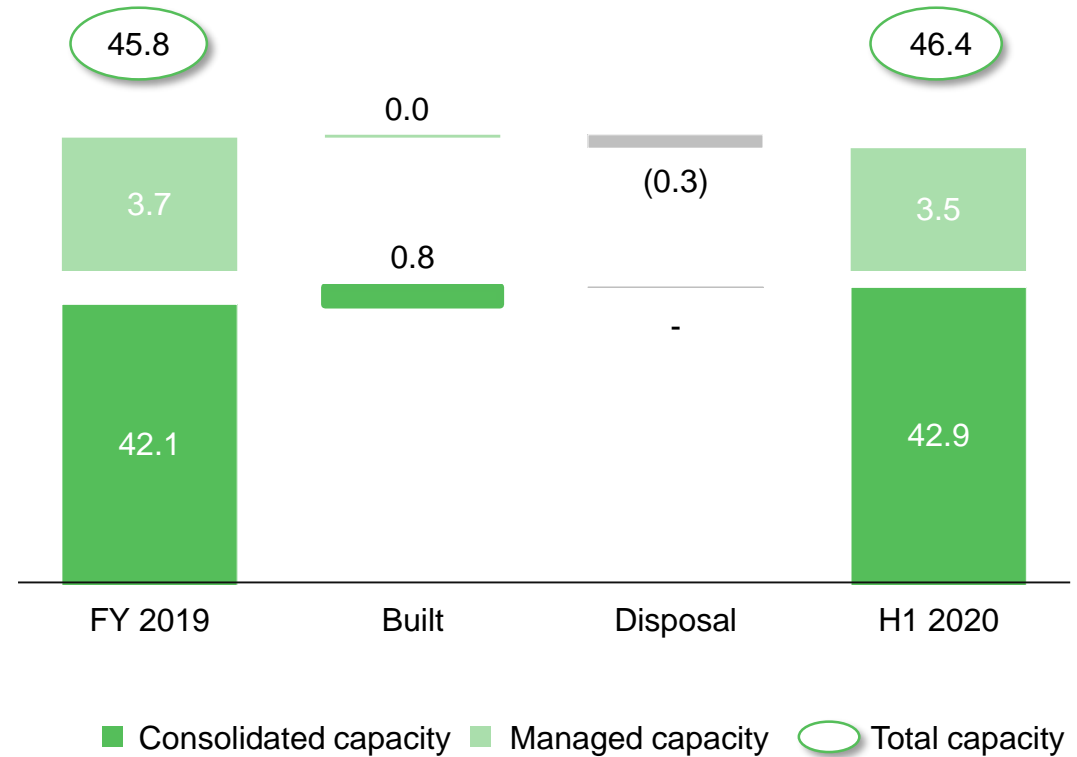
...with an accelerated renewables deployment



Target of capacity to be added (GW)



Renewable capacity evolution in H1 2020¹ (GW)

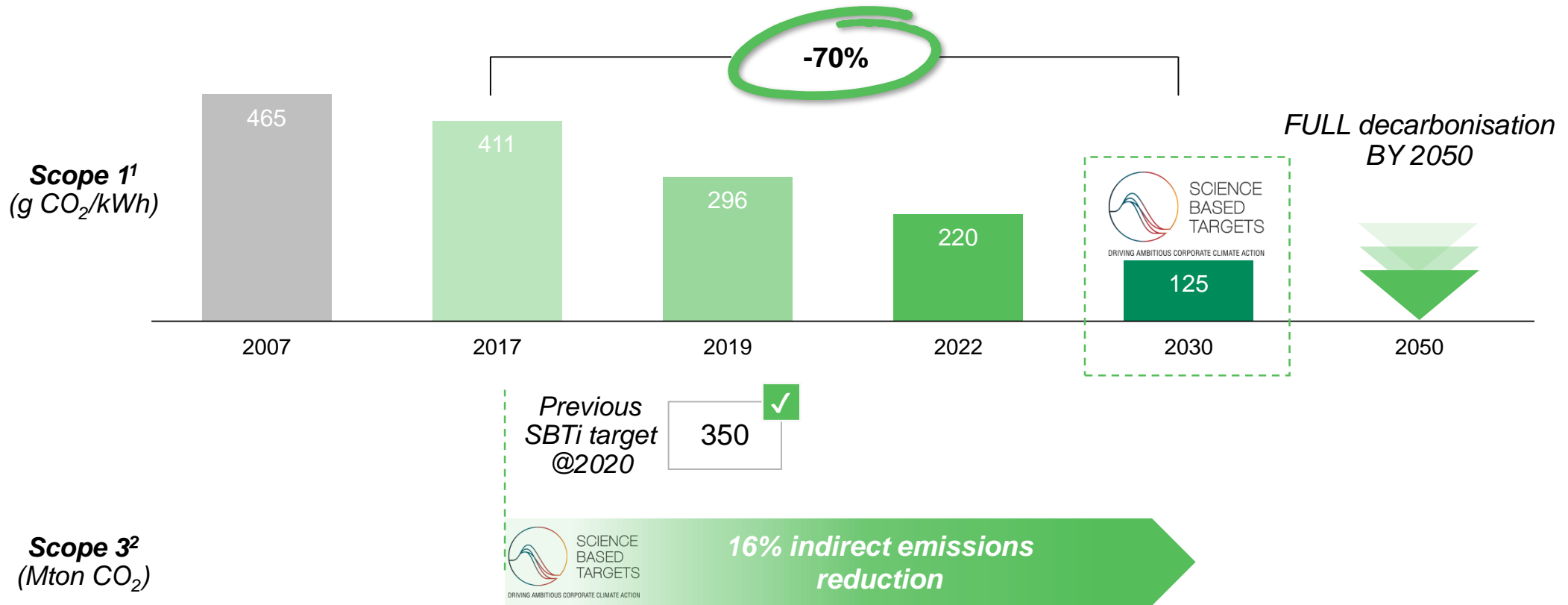


1. Rounded figures

Strategy strongly supports our path towards full decarbonisation by 2050



Scope 1 & Scope 3 CO₂ emissions evolution



1. Scope 1 by 2030, consistent with the Well Below 2C pathway of the Science Based Target Initiative and the IEA B2DS scenario
 2. Scope 3 related to gas retail activities by 2030, consistent with the 2C pathway of the Science Based Target Initiative

✓ Target achieved



The GBP offering

A Sustainability-Linked Financing Framework aligned with the ICMA's Sustainability-Linked Bond Principles



Enel wishes to foster best market practices and presents a unified and coherent suite of Sustainability-Linked Financing instruments to the market

Our Sustainability-Linked Financing Framework has been reviewed by Vigeo Eiris and confirmed its alignment with the SLB Principles

Use of Proceeds

The proceeds of Enel's Sustainability-Linked instruments will be used for general corporate purposes

1 Selection of the KPIs
The selected KPIs are considered as core and relevant to Enel's business

Coupon Linked to KPIs

The failure by Enel to satisfy one of the two pre-determined KPI will trigger a step-up margin
For the avoidance of doubt, no more than one step-up margin or margin adjustment, as applicable, can be applied over the life of a given Sustainability-Linked transaction

2 Calibration of Targets
The two targets are considered to demonstrate an advanced level of ambition

KPIs and Targets

KPIs	KPI #1: Direct Greenhouse Gas Emissions Amount (Scope 1)	KPI #2: Renewable Installed Capacity Percentage	
	Targets	2030 125gCO2e/kWheq	2021 55%


3 Bond Characteristics
The bond's coupon increases if Enel fails to reach the relevant Target

4 Reporting
Enel commits to report at least on an annual basis on both KPIs within its yearly Sustainability Report and its Annual Report

5 Verification
The performance level against each Target for each KPI will be externally verified annually

The offering: Sustainability-Linked Bond¹



Issuer	Enel Finance International NV
Guarantor	Enel SpA
Expected Ratings	Baa2 / BBB+ / A- (Moody's / S&P / Fitch)
Status	Senior unsecured
Use of Proceeds	General Corporate Purposes
Currency	GBP
Size / Maturity	£ Benchmark / 7 year
KPI	 KPI #2 Renewable Installed Capacity
Sustainability Performance Target	The Renewables Installed Capacity Percentage as of 31 December 2022 being equal to or exceeding 60% ² , as confirmed by External Verifier
Interest Step Up Option	One-time adjustment (+25bps) upon the non-satisfaction of the Target Condition

1. Documentation: Euro Medium Term Note Programme dated January 9th, 2020 as supplemented on August 28th, 2020

2. There can be no assurance of the extent to which we will be successful in doing so or that any future investment we make in furtherance of this target will meet investor's expectations or any binding or non-binding legal standards regarding sustainability performance.



H1 2020 financial results and liabilities structure

H1 2020 financial highlights (€mn)



EBITDA¹

8,794

-%

Net Income¹

2,405

+6%

FFO²

2,042

-56%

Net Debt

50,411

+12%

H1 2019

8,763

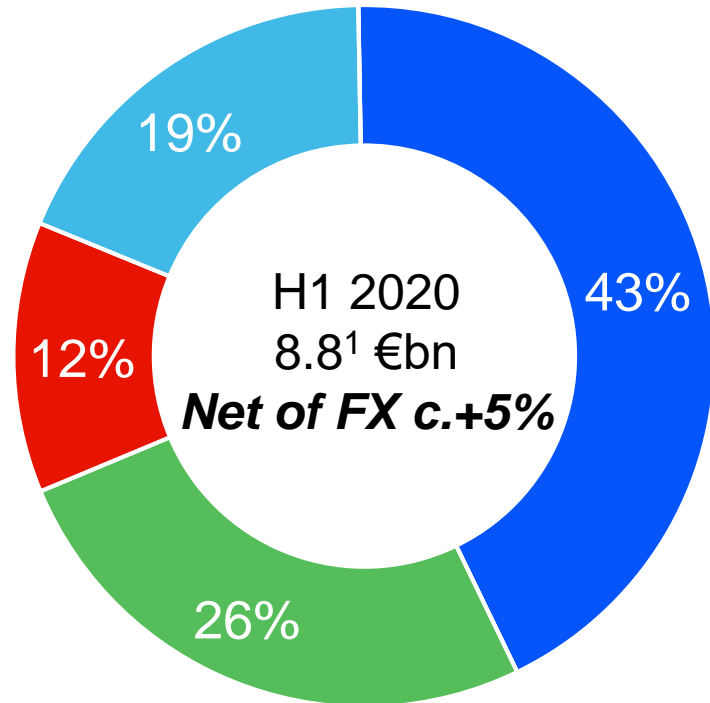
2,277

4,619

45,175³

1. Ordinary figures
2. Reported figures
3. As of December 2019

Ordinary EBITDA flat yoy despite COVID-19 and strong FX devaluation



■ Networks ■ EGP ■ Conventional Generation ■ Retail



Resiliency of **European I&N** supported by regulatory frameworks
Latam networks exposed to volumes



Integrated margin management **protected against market fluctuation**



Growth in renewables and efficiencies driving Global Power Generation performance

1. Excludes extraordinary items in H1 2019 (+94 €mn Disposals of Mercure plant, +50 €mn second tranche Rete Gas Earn Out) and H1 2020 (-82 €mn donations and emergency costs, -67 €mn impairment)

FX and COVID-19 impact on demand and bad debt in the first semester (€bn)



	Ordinary	FX	Demand	Bad debt	Net of COVID-19 & FX
EBITDA	8.8	0.37	0.30		9.47
D&A	3.3	0.10		0.13	
Group net ordinary income	2.4	0.08	0.11	0.06	2.65

COVID-19 impact

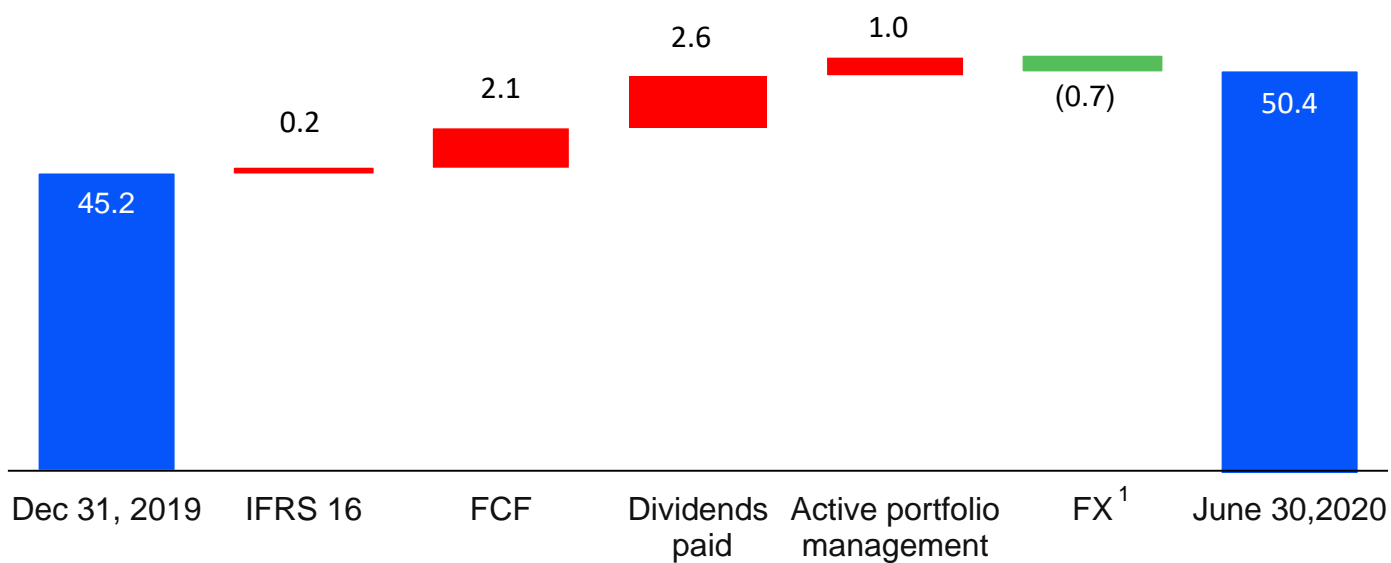
COVID-19 resulted into a sharp **decline in volumes** affecting particularly Latam where offsetting mechanism are under study

In absence of FX devaluation and COVID-19 business dynamics, **EBITDA would have grown by c.8% and Group net ordinary income by c.16%**

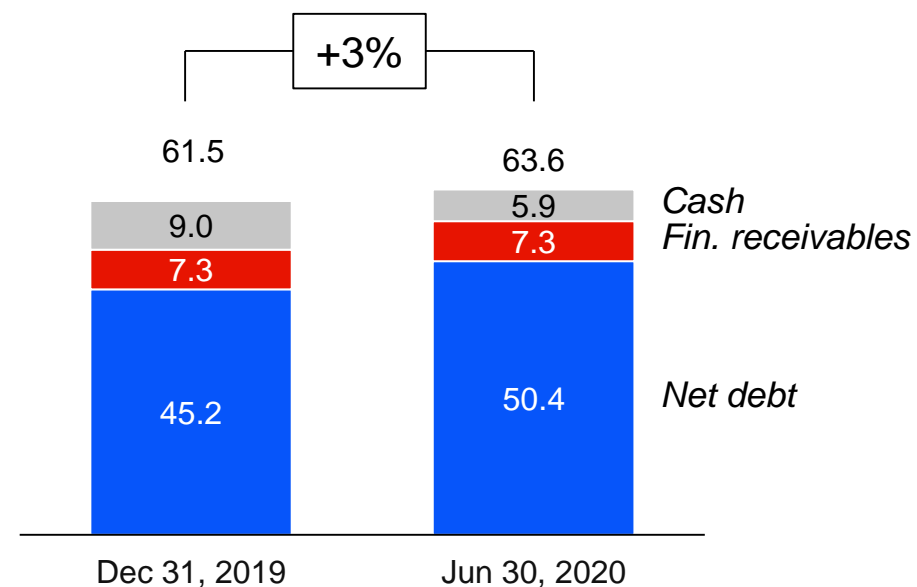
H1 2020 debt (€bn)



Net debt evolution



Gross debt



Cost of gross debt
-30 bps
 4.1% → 3.8%

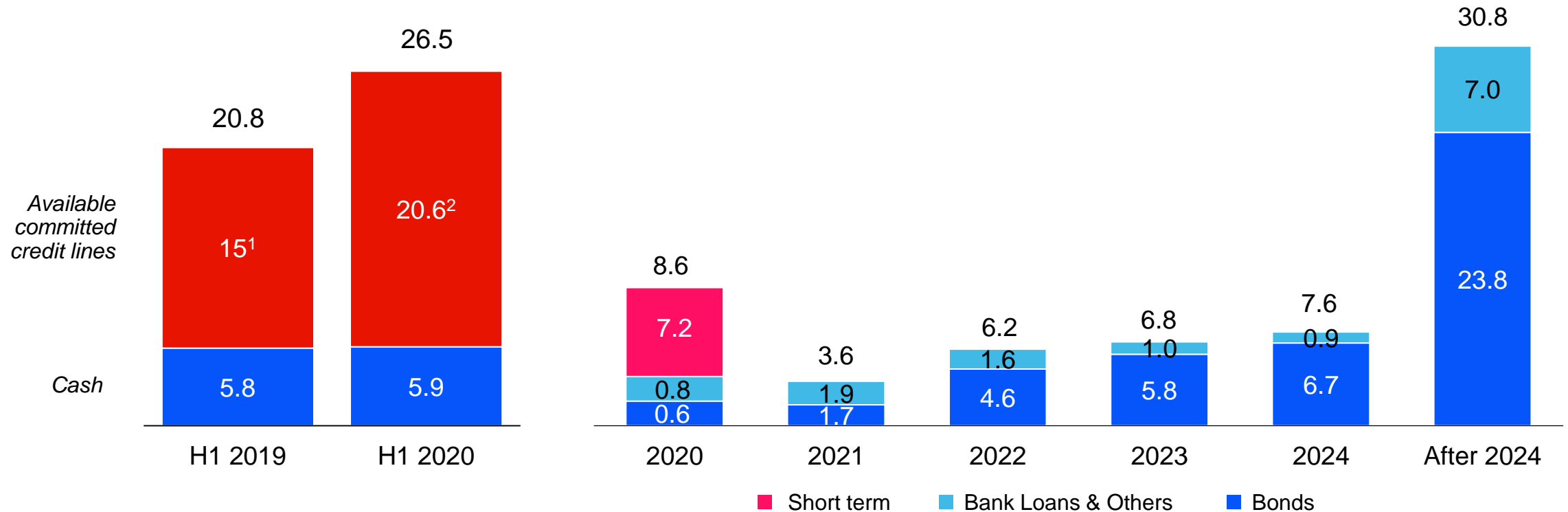
1. It includes foreign exchange derivatives realized in the period

Liquidity covers LT debt maturities up to 2024



Liquidity position (€bn)

Debt maturities (€bn)



1. Of which 14.4 € bn of long term committed credit lines with maturities beyond June 2020
 2. Of which 14.4 € bn of long term committed credit lines with maturities beyond June 2021

Contact us



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