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# ENEL PUBBLICA IL REPORT SUI DATI OPERATIVI DI GRUPPO DEL PRIMO TRIMESTRE DELL'ANNO 2018

Roma, 27 aprile 2018 – Enel S.p.A. ("Enel") ha pubblicato il "Quarterly Bulletin" ("Report") contenente i dati operativi del Gruppo del primo trimestre dell'anno 2018.

Il *Report*, pubblicato in anticipo rispetto all'approvazione da parte del Consiglio di Amministrazione di Enel e alla divulgazione dei dati economico-finanziari contenuti nei documenti contabili periodici, si pone l'obiettivo di rafforzare ulteriormente la trasparenza del Gruppo nei confronti della comunità finanziaria, in linea con le *best practice* dei mercati più evoluti.

Il *Report,* allegato al presente comunicato stampa, è a disposizione del pubblico presso la sede sociale, sul sito internet di Enel (<u>www.enel.com</u>), e – unitamente al presente comunicato – presso il meccanismo di stoccaggio autorizzato "eMarket Storage" (<u>www.emarketstorage.com</u>).

# **Operating data**



# **Group net production**

	1Q 20	18	1Q 2	2017	∆ yoy
Group	GWh	% Weight	GWh	% Weight	∆ yoy
Hydro	15, 132	24.3%	14,135	22.3%	7.1%
Wind	5,762	9.3%	<i>4,4</i> 98	7.1%	28.1%
Other Renewables	2,560	4.1%	1,974	3.1%	29.7%
Total Renewables	23,453	37.7%	20,607	32.6%	13.8%
Nuclear	6,650	10.7%	7,184	11.4%	-7.4%
Coal	16,221	26.1%	18,209	28.8%	-10.9%
CCGT	9,667	15.5%	10,616	16.8%	-8.9%
Oil & Gas	6,215	10.0%	6,677	10.5%	-6.9%
Total	62,206	100.0%	63,293	100.0%	-1.7%
Italy		% Weight	GWh	% Weight	∆ yoy
Hydro	3,783	28.9%	3,367	23.7%	12.4%
Wind	464	3.5%	352	2.5%	31.7%
Other Renewables	1,456	11.1%	1,481	10.4%	-1.7%
Total Renewables	5,703	43.5%	5,200	36.6%	9.7%
Coal		42.6%			
CCGT	5,583		6,826	48.0%	-18.2%
	1,705	13.0%	1,967	13.8%	-13.3%
Oil & Gas	117	0.9%	224	1.6%	-47.9%
Total	13,108	100.0%	14,218	100.0%	-7.8%
Iberia	GWh	% Weight	GWh	% Weight	∆ yoy
Hydro	2,047	11.1%	1,512	8.0%	35.3%
Wind	1,170	6.3%	960	5.1%	21.8%
Other Renewables	4	0.0%	5	0.0%	-5.6%
Total Renewables	3,221	17.4%	2,477	13.1%	30.0%
Nuclear	6,650	35.9%	7,184	37.9%	-7.4%
Coal	5,273	28.5%	5,723	30.2%	-7.9%
CCGT	1,724	9.3%	1,992	10.5%	-13.5%
Oil & Gas	1,645	8.9%	1,603	8.4%	2.6%
					0,0
				100.0%	-2.5%
Total	18,512	100.0%	18,980	100.0%	-2.5%
Total South America	18,512 GWh	100.0% % Weight	18,980 GWh	% Weight	$\Delta$ yoy
South America Hydro	18,512 GWh 8,465	100.0% % Weight 51.0%	18,980 GWh 8,581	% Weight 51.8%	∆ yoy -1.4%
South America Hydro Wind	18,512 GWh 8,465 1,019	100.0% % Weight 51.0% 6.1%	18,980 GWh 8,581 658	% Weight 51.8% 4.0%	∆ yoy -1.4% 54.9%
South America Hydro Wind Other Renewables	18,512 GWh 8,465 1,019 745	100.0% % Weight 51.0% 6.1% 4.5%	18,980 GWh 8,581 658 289	% Weight 51.8% 4.0% 1.7%	∆ yoy -1.4% 54.9% 158.0%
South America Hydro Wind Other Renewables Total Renewables	18,512 GWh 8,465 1,019 745 10,229	100.0%  Weight 51.0% 6.1% 4.5% 61.6%	18,980 GWh 8,581 658 289 9,528	% Weight 51.8% 4.0% 1.7% 57.5%	∆ yoy -1.4% 54.9% 158.0% <b>7.4</b> %
South America Hydro Wind Other Renewables Total Renewables Coal	18,512 GWh 8,465 1,019 745 10,229 843	100.0%  Weight 51.0% 6.1% 4.5% 61.6% 55.1%	18,980 GWh 8,581 658 289 9,528 899	% Weight 51.8% 4.0% 1.7% 57.5% 5.4%	Δ yoy -1.4% 54.9% 158.0% <b>7.4%</b> -6.3%
South America  Hydro Wind Other Renewables  Total Renewables  Coal CCGT	18,512 GWh 8,465 1,019 745 10,229 843 4,625	100.0%  Weight  51.0% 6.1% 4.5% 61.6% 5.1% 27.8%	18,980 GWh 8,581 658 289 9,528 899 5,050	% Weight 51.8% 4.0% 1.7% 57.5% 5.4% 30.5%	Δ yoy -1.4% 54.9% 158.0% <b>7.4%</b> -6.3% -8.4%
South America  Hydro Wind Other Renewables  Total Renewables  Coal CCGT Oil & Gas	18,512 GWh 8,465 1,019 745 10,229 843 4,625 914	100.0% % Weight 51.0% 6.1% 4.5% 61.6% 5.1% 27.8% 5.5%	18,980 GWh 8,581 658 289 9,528 899 5,050 1,104	% Weight 51.8% 4.0% 1.7% 57.5% 5.4% 30.5% 6.7%	Δ yoy -1.4% 54.9% 158.0% <b>7.4%</b> -6.3% -8.4% -17.2%
South America  Hydro Wind Other Renewables  Total Renewables  Coal CCGT	18,512 GWh 8,465 1,019 745 10,229 843 4,625	100.0%  Weight  51.0% 6.1% 4.5% 61.6% 5.1% 27.8%	18,980 GWh 8,581 658 289 9,528 899 5,050	% Weight 51.8% 4.0% 1.7% 57.5% 5.4% 30.5%	Δ yoy -1.4% 54.9% 158.0% <b>7.4%</b> -6.3% -8.4% -17.2%
South America  Hydro Wind Other Renewables  Total Renewables  Coal CCGT Oil & Gas	18,512 GWh 8,465 1,019 745 10,229 843 4,625 914 16,612	100.0% % Weight 51.0% 6.1% 4.5% 61.6% 5.1% 27.8% 5.5%	18,980 GWh 8,581 658 289 9,528 899 5,050 1,104	% Weight 51.8% 4.0% 1.7% 57.5% 5.4% 30.5% 6.7%	Δ yoy -1.4% 54.9% 158.0% <b>7.4%</b> -6.3% -8.4% -17.2%
South America Hydro Wind Other Renewables Total Renewables Coal CCGT Oil & Gas Total	18,512 GWh 8,465 1,019 745 10,229 843 4,625 914 16,612	100.0%  Weight  51.0% 6.1% 4.5% 61.6% 5.1% 27.8% 5.5% 100.0%	18,980 GWh 8,581 658 289 9,528 899 5,050 1,104 16,581	% Weight 51.8% 4.0% 1.7% 57.5% 5.4% 30.5% 6.7% 100.0%	Δ yoy -1.4% 54.9% 158.0% 7.4% -6.3% -8.4% -17.2% 0.2% Δ yoy
Total  South America  Hydro Wind Other Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  Europe & North Africa 1	18,512  GWh  8,465 1,019 745  10,229 843 4,625 914 16,612  GWh	100.0%  Weight 51.0% 6.1% 4.5% 61.6% 5.1% 27.8% 5.5% 100.0%  Weight	18,980  GWh  8,581  658  289  9,528  899  5,050  1,104  16,581  GWh	% Weight 51.8% 4.0% 1.7% 57.5% 5.4% 30.5% 6.7% 100.0%	Δ yoy -1.4% 54.9% 158.0% 7.4% -6.3% -8.4% -17.2% 0.2% Δ yoy 39.9%
Total  South America  Hydro Wind Other Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  Europe & North Africa 1  Hydro	18,512  GWh  8,465 1,019 745  10,229 843 4,625 914 16,612  GWh	100.0%  Weight 51.0% 6.1% 4.5% 61.6% 5.1% 27.8% 5.5% 100.0%  Weight 0.2%	18,980  GWh  8,581  658  289  9,528  899  5,050  1,104  16,581  GWh	% Weight 51.8% 4.0% 1.7% 57.5% 5.4% 30.5% 6.7% 100.0% % Weight 0.1%	Δ yoy -1.4% 54.9% 158.0% 7.4% -6.3% -8.4% -17.2% 0.2% Δ yoy 39.9% -1.6%
Total  South America  Hydro Wind Other Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  Europe & North Africa 1  Hydro Wind	18,512  GWh  8,465 1,019 745  10,229 843 4,625 914 16,612  GWh  19 527	100.0%  Weight 51.0% 6.1% 4.5% 61.6% 5.1% 27.8% 5.5% 100.0%  Weight 0.2% 5.1%	18,980  GWh  8,581  658  289  9,528  899  5,050  1,104  16,581  GWh  14  536	% Weight 51.8% 4.0% 1.7% 57.5% 5.4% 30.5% 6.7% 100.0%  % Weight 0.1% 5.0%	Δ yoy -1.4% 54.9% 158.0% 7.4% -6.3% -8.4% -17.2% 0.2% Δ yoy 39.9% -1.6% 3.1%
South America  Hydro Wind Other Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  Europe & North Africa  Hydro Wind Other Renewables  Total Renewables  Total Renewables	18,512  GWh  8,465 1,019 745  10,229 843 4,625 914 16,612  GWh  19 527 27 574	100.0%  Weight 51.0% 6.1% 4.5% 61.6% 5.1% 27.8% 5.5% 100.0%  Weight 0.2% 5.1% 0.3% 5.6%	18,980  GWh  8,581 658 289 9,528 899 5,050 1,104 16,581  GWh  14 536 27 576	% Weight 51.8% 4.0% 1.7% 57.5% 5.4% 30.5% 6.7% 100.0% % Weight 0.1% 5.0% 0.2% 5.4%	Δ yoy -1.4% 54.9% 158.0% 7.4% -6.3% -8.4% -17.2% 0.2% Δ yoy 39.9% -1.6% 3.1% -0.4%
South America  Hydro Wind Other Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  Europe & North Africa 1  Hydro Wind Other Renewables  Total Renewables  Coal	18,512  GWh  8,465 1,019 745 10,229 843 4,625 914 16,612  GWh  19 527 27 574 4,522	100.0% % Weight 51.0% 6.1% 4.5% 61.6% 5.1% 27.8% 5.5% 100.0% % Weight 0.2% 5.1% 0.3% 5.6% 44.1%	18,980  GWh  8,581 658 289  9,528 899 5,050 1,104 16,581  GWh  14 536 27 576 4,760	% Weight 51.8% 4.0% 1.7% 57.5% 5.4% 30.5% 6.7% 100.0% % Weight 0.1% 5.0% 0.2% 5.4% 44.5%	Δ yoy -1.4% 54.9% 158.0% 7.4% -6.3% -8.4% -17.2% 0.2% Δ yoy 39.9% -1.6% 3.1% -0.4% -5.0%
South America  Hydro Wind Other Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  Europe & North Africa 1  Hydro Wind Other Renewables  Total Renewables  Coal CCGT  COGT	18,512  GWh  8,465 1,019 745  10,229 843 4,625 914 16,612  GWh  19 527 27 574 4,522 1,613	100.0%  Weight 51.0% 6.1% 4.5% 61.6% 5.1% 27.8% 5.5% 100.0%  Weight 0.2% 5.1% 0.3% 5.6% 44.1% 15.7%	18,980  GWh  8,581 658 289 9,528 899 5,050 1,104 16,581  GWh  14 536 27 576 4,760 1,606	% Weight 51.8% 4.0% 1.7% 57.5% 5.4% 30.5% 6.7% 100.0% % Weight 0.1% 5.0% 0.2% 5.4% 44.5% 15.0%	Δ yoy -1.4% 54.9% 158.0% 7.49% -6.3% -8.4% -17.2% 0.29% Δ yoy 39.9% -1.6% 3.1% -0.49%
South America  Hydro Wind Other Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  Europe & North Africa 1  Hydro Wind Other Renewables  Total Renewables  Total Renewables  Coal CCGT Oil & Gas	18,512  GWh  8,465 1,019 745  10,229 843 4,625 914 16,612  GWh  19 527 27 574 4,522 1,613 3,539	100.0%  Weight 51.0% 6.1% 4.5% 61.6% 5.1% 27.8% 5.5% 100.0%  Weight 0.2% 5.1% 0.3% 5.6% 44.1% 15.7% 34.5%	18,980  GWh  8,581 658 289  9,528 899 5,050 1,104 16,581  GWh  14 536 27 576 4,760	% Weight 51.8% 4.0% 1.7% 57.5% 5.4% 30.5% 6.7% 100.0% % Weight 0.1% 5.0% 0.2% 5.4% 44.5%	Δ yoy -1.4% 54.9% 158.0% 7.49% -6.3% -8.4% -17.2% 0.29% Δ yoy 39.9% -1.6% 3.1% -0.49% -5.0% 0.4% -5.5%
South America  Hydro Wind Other Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  Europe & North Africa 1  Hydro Wind Other Renewables  Total Renewables  Coal CCGT  COGT	18,512  GWh  8,465 1,019 745  10,229 843 4,625 914 16,612  GWh  19 527 27 574 4,522 1,613	100.0%  Weight 51.0% 6.1% 4.5% 61.6% 5.1% 27.8% 5.5% 100.0%  Weight 0.2% 5.1% 0.3% 5.6% 44.1% 15.7%	18,980  GWh  8,581 658 289 9,528 899 5,050 1,104 16,581  GWh  14 536 27 576 4,760 1,606	% Weight 51.8% 4.0% 1.7% 57.5% 5.4% 30.5% 6.7% 100.0% % Weight 0.1% 5.0% 0.2% 5.4% 44.5% 15.0%	Δ yoy -1.4% 54.9% 158.0% 7.49% -6.3% -8.4% -17.2% 0.29% Δ yoy 39.9% -1.6% 3.1% -0.49% -5.0% 0.4% -5.5%
South America  Hydro Wind Other Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  Europe & North Africa 1  Hydro Wind Other Renewables  Total Renewables  Coal CCGT Oil & Gas  Total CCGT Oil & Gas	18,512  GWh  8,465 1,019 745  10,229 843 4,625 914 16,612  GWh  19 527 27 574 4,522 1,613 3,539 10,247	100.0%  Weight 51.0% 6.1% 4.5% 61.6% 5.1% 27.8% 5.5% 100.0%  Weight 0.2% 5.1% 0.3% 5.6% 44.1% 15.7% 34.5% 100.0%	18,980  GWh  8,581 658 289 9,528 899 5,050 1,104 16,581  GWh 14 536 27 576 4,760 1,606 3,747	% Weight 51.8% 4.0% 1.7% 57.5% 5.4% 30.5% 6.7% 100.0% % Weight 0.1% 5.0% 0.2% 5.4% 44.5% 15.0% 35.1%	Δ yoy -1.4% 54.9% 158.0% 7.4% -6.3% -8.4% -17.2%  Δ yoy 39.9% -1.6% 3.1% -0.4% -5.5% -4.1%
South America  Hydro Wind Other Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  Europe & North Africa 1  Hydro Wind Other Renewables  Total Renewables  Total Renewables  Total Renewables  Total Renewables  Total Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  North & Central America 2	18,512  GWh  8,465 1,019 745  10,229 843 4,625 914 16,612  GWh  19 527 27 574 4,522 1,613 3,539 10,247  GWh	100.0%  Weight 51.0% 6.1% 4.5% 61.6% 5.1% 27.8% 5.5% 100.0%  Weight 0.2% 5.1% 0.3% 5.6% 44.1% 15.7% 34.5% 100.0%	18,980  GWh  8,581 658 289 9,528 899 5,050 1,104 16,581  GWh  14 536 27 576 4,760 1,606 3,747 10,689  GWh	% Weight 51.8% 4.0% 1.7% 57.5% 5.4% 30.5% 6.7% 100.0% % Weight 0.1% 5.0% 0.2% 5.4% 44.5% 15.0% 35.1% 100.0%	Δ yoy -1.4% 54.9% 158.0% 7.49% -6.3% -8.4% -17.2% 0.29% Δ yoy 39.9% -1.6% 3.1% -0.49% -5.0% -4.19%
South America  Hydro Wind Other Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  Europe & North Africa 1  Hydro Wind Other Renewables  Total Renewables  Total Renewables  Total Renewables  Total Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  North & Central America 2  Hydro	18,512  GWh  8,465 1,019 745  10,229 843 4,625 914 16,612  GWh  19 527 27 574 4,522 1,613 3,539 10,247  GWh  818	100.0%  Weight 51.0% 6.1% 4.5% 61.6% 5.1% 27.8% 5.5% 100.0%  Weight 0.2% 5.1% 0.3% 5.6% 44.1% 15.7% 34.5% 100.0%  Weight 24.2%	18,980  GWh  8,581 658 289 9,528 899 5,050 1,104 16,581  GWh 14 536 27 576 4,760 1,606 3,747 10,689  GWh 661	% Weight 51.8% 4.0% 1.7% 57.5% 5.4% 30.5% 6.7% 100.0% % Weight 0.1% 5.0% 0.2% 5.4% 44.5% 15.0% 35.1% 100.0% % Weight 26.2%	Δ yoy -1.4% 54.9% 158.0% 7.4% -6.3% -8.4% -17.2% 0.2% Δ yoy 39.9% -1.6% 3.1% -0.4% -5.0% -4.1% Δ yoy 23.8%
South America  Hydro Wind Other Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  Europe & North Africa 1  Hydro Wind Other Renewables  Total Renewables  Total Renewables  Total Renewables  Total Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  North & Central America 2  Hydro Wind	18,512  GWh  8,465 1,019 745  10,229 843 4,625 914 16,612  GWh  19 527 27 574 4,522 1,613 3,539 10,247  GWh  818 2,400	100.0%  Weight 51.0% 6.1% 4.5% 61.6% 5.1% 27.8% 5.5% 100.0%  Weight 0.2% 5.1% 0.3% 5.6% 44.1% 15.7% 34.5% 100.0%  Weight 24.2% 70.8%	18,980  GWh  8,581 658 289 9,528 899 5,050 1,104 16,581  GWh 14 536 27 576 4,760 1,606 3,747 10,689  GWh 661 1,849	% Weight 51.8% 4.0% 1.7% 57.5% 5.4% 30.5% 6.7% 100.0% % Weight 0.1% 5.0% 0.2% 5.4% 44.5% 15.0% 35.1% 100.0% % Weight 26.2% 73.2%	Δ yoy -1.4% 54.9% 158.0% 7.4% -6.3% -8.4% -17.2% 0.2% Δ yoy 39.9% -1.6% 3.1% -0.4% -5.0% -4.1% Δ yoy 23.8% 29.8%
South America  Hydro Wind Other Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  Europe & North Africa 1  Hydro Wind Other Renewables  Total Renewables  Total Renewables  Total Renewables  Total Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  North & Central America 2  Hydro	18,512  GWh  8,465 1,019 745  10,229 843 4,625 914 16,612  GWh  19 527 27 574 4,522 1,613 3,539 10,247  GWh  818 2,400 169	100.0%  Weight 51.0% 6.1% 4.5% 61.6% 5.1% 27.8% 5.5% 100.0%  Weight 0.2% 5.1% 0.3% 5.6% 44.1% 15.7% 34.5% 100.0%  Weight 24.2%	18,980  GWh  8,581 658 289 9,528 899 5,050 1,104 16,581  GWh 14 536 27 576 4,760 1,606 3,747 10,689  GWh 661	% Weight 51.8% 4.0% 1.7% 57.5% 5.4% 30.5% 6.7% 100.0% % Weight 0.1% 5.0% 0.2% 5.4% 44.5% 15.0% 35.1% 100.0% % Weight 26.2%	Δ yoy -1.4% 54.9% 158.0% 7.4% -6.3% -8.4% -17.2% Δ yoy 39.9% -1.6% 3.1% -0.4% -5.0% -4.1% Δ yoy 23.8% 29.8%
South America  Hydro Wind Other Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  Europe & North Africa 1  Hydro Wind Other Renewables  Total Renewables  Total Renewables  Total Renewables  Total Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  North & Central America 2  Hydro Wind	18,512  GWh  8,465 1,019 745  10,229 843 4,625 914 16,612  GWh  19 527 27 574 4,522 1,613 3,539 10,247  GWh  818 2,400	100.0%  Weight 51.0% 6.1% 4.5% 61.6% 5.1% 27.8% 5.5% 100.0%  Weight 0.2% 5.1% 0.3% 5.6% 44.1% 15.7% 34.5% 100.0%  Weight 24.2% 70.8%	18,980  GWh  8,581 658 289 9,528 899 5,050 1,104 16,581  GWh 14 536 27 576 4,760 1,606 3,747 10,689  GWh 661 1,849	% Weight 51.8% 4.0% 1.7% 57.5% 5.4% 30.5% 6.7% 100.0% % Weight 0.1% 5.0% 0.2% 5.4% 44.5% 15.0% 35.1% 100.0% % Weight 26.2% 73.2%	Δ yoy -1.4% 54.9% 158.0% 7.49 -6.3% -8.4% -17.2% 0.29 Δ yoy -1.6% -3.1% -0.49 -5.5% -4.19 Δ yoy 23.8% 996.5%
South America  Hydro Wind Other Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  Europe & North Africa 1  Hydro Wind Other Renewables  Coal CCGT Oil & Gas  Total Renewables  Total Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  North & Central America 2  Hydro Wind Other Renewables	18,512  GWh  8,465 1,019 745  10,229 843 4,625 914 16,612  GWh  19 527 27 574 4,522 1,613 3,539 10,247  GWh  818 2,400 169 3,387	100.0%  Weight 51.0% 6.1% 4.5% 61.6% 5.1% 27.8% 5.5% 100.0%  Weight 0.2% 5.1% 0.3% 5.6% 44.1% 15.7% 34.5% 100.0%  Weight 24.2% 70.8% 5.0%	18,980  GWh  8,581 658 289 9,528 899 5,050 1,104 16,581  GWh  14 536 27 576 4,760 1,606 3,747 10,689  GWh  661 1,849 15	% Weight 51.8% 4.0% 1.7% 57.5% 5.4% 30.5% 6.7% 100.0% % Weight 0.1% 5.0% 0.2% 5.4% 44.5% 15.0% 35.1% 100.0% % Weight 26.2% 73.2% 0.6%	Δ yoy -1.4% 54.9% 158.0% 7.49 -6.3% -8.4% -17.2% 0.29 Δ yoy -1.6% -3.1% -0.49 -5.5% -4.19 Δ yoy 23.8% 996.5%
South America  Hydro Wind Other Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  Europe & North Africa 1  Hydro Wind Other Renewables  Total Renewables  Total Renewables  Total Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  North & Central America 2  Hydro Wind Other Renewables  Total  North & Central America 2  Total  Other Renewables	18,512  GWh  8,465 1,019 745  10,229 843 4,625 914 16,612  GWh  19 527 27 574 4,522 1,613 3,539 10,247  GWh  818 2,400 169 3,387	100.0%  Weight 51.0% 6.1% 4.5% 61.6% 5.1% 27.8% 5.5% 100.0%  Weight 0.2% 5.1% 0.3% 5.6% 44.1% 15.7% 34.5% 100.0%  Weight 24.2% 70.8% 5.0% 100.0%	18,980  GWh  8,581 658 289 9,528 899 5,050 1,104 16,581  GWh 14 536 27 576 4,760 1,606 3,747 10,689  GWh 661 1,849 15 2,525	% Weight 51.8% 4.0% 1.7% 57.5% 5.4% 30.5% 6.7% 100.0% % Weight 0.1% 5.0% 0.2% 5.4% 44.5% 15.0% 35.1% 100.0% % Weight 26.2% 73.2% 0.6% 100.0%	Δ yoy -1.4% 54.9% 158.0% 7.4% -6.3% -8.4% -17.2% 0.2% Δ yoy 39.9% -1.6% 3.1% -0.4% -5.0% 0.4% -5.5% -4.1% Δ yoy 23.8% 29.8% 996.5% 34%
South America  Hydro Wind Other Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  Europe & North Africa 1  Hydro Wind Other Renewables  Total Renewables  Total Renewables  Total Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  North & Central America 2  Hydro Wind Other Renewables  Total  Sub Saharan Africa & Asia 3	18,512  GWh  8,465 1,019 745  10,229 843 4,625 914 16,612  GWh  19 527 27 574 4,522 1,613 3,539 10,247  GWh  818 2,400 169 3,387  GWh  182	100.0% % Weight 51.0% 6.1% 4.5% 61.6% 5.1% 27.8% 5.5% 100.0% % Weight 0.2% 5.1% 0.3% 5.6% 44.1% 15.7% 34.5% 100.0% % Weight 24.2% 70.8% 5.0% 100.0% % Weight 53.7%	18,980  GWh  8,581 658 289 9,528 899 5,050 1,104 16,581  GWh  14 536 27 576 4,760 1,606 3,747 10,689  GWh 661 1,849 15 2,525  GWh 143	% Weight 51.8% 4.0% 1.7% 57.5% 5.4% 30.5% 6.7% 100.0% % Weight 0.1% 5.0% 0.2% 5.4% 44.5% 15.0% 35.1% 100.0% % Weight 26.2% 73.2% 0.6% 100.0% % Weight 47.5%	Δ yoy -1.4% 54.9% 158.0% 7.4% -6.3% -8.4% -17.2% Δ yoy 39.9% -1.6% 3.1% -0.4% -5.0% 0.4% -5.5% -4.1% Δ yoy 23.8% 996.5% 34% Δ yoy 27.7%
South America  Hydro Wind Other Renewables  Total Renewables  Coal CCGT Oil & Gas Total  Europe & North Africa 1  Hydro Wind Other Renewables  Total Renewables  Total Renewables  Total Renewables  Total Renewables  Coal CCGT Oil & Gas  Total  North & Central America 2  Hydro Wind Other Renewables  Total  Sub Saharan Africa & Asia 3  Wind	18,512  GWh  8,465 1,019 745  10,229 843 4,625 914 16,612  GWh  19 527 27 574 4,522 1,613 3,539 10,247  GWh  818 2,400 169 3,387  GWh	100.0%  Weight 51.0% 6.1% 4.5% 61.6% 5.1% 27.8% 5.5% 100.0%  Weight 0.2% 5.1% 0.3% 5.6% 44.1% 15.7% 34.5% 100.0%  Weight 24.2% 70.8% 5.0% 100.0%	18,980  GWh  8,581 658 289 9,528 899 5,050 1,104 16,581  GWh 14 536 27 576 4,760 1,606 3,747 10,689  GWh 661 1,849 15 2,525 GWh	% Weight 51.8% 4.0% 1.7% 57.5% 5.4% 30.5% 6.7% 100.0% % Weight 0.1% 5.0% 0.2% 5.4% 44.5% 15.0% 35.1% 100.0% % Weight 26.2% 73.2% 0.6% 100.0%	Δ yoy -1.4% 54.9% 158.0% 7.4% -6.3% -8.4% -17.2% 0.2% Δ yoy 39.9% -1.6% 3.1% -0.4% -5.0% 0.4% -5.5% -4.1% Δ yoy 23.8% 996.5% 34%

- 1. Includes Romania, Russia, Belgium, Greece, Bulgaria
- 2. Includes Mexico, Panama, USA, Canada, Guatemala, Costa Rica.
- 3. Includes South Africa, India.

# **Operating data**



### Group installed capacity<sup>1</sup>

	Italy		lbe	ria	South /	America	Euro North	and the second second		th & America	Sub-Sa Africa		Tota	ıl
	MW	$\Delta$ yoy	MW	∆ yoy	MW	∆ yoy	MW	∆ yoy	MW	∆ yoy	MW	∆ yoy	MW	∆ yoy
Hydro	12,401	(24)	4,758	6	9,990	10	19	-	623	0 '	-	-	27,791	(8)
Wind	772	- '	1,618	(0)	1,666	304	741	-	2,566	- '	371	-	7,735	304
Other Ren.	842	- '	14	0 '	1,532	103	123	-	896	552	323	-	3,731	656
Total Ren	14,015	(24)	6,390	6	13,188	417	883	-	4,085	552	695	-	39,257	952
Nuclear	-	- '	3,318	- '	-	- '	-	-	-	- '	-	-	3,318	-
Coal	6,340	- '	5,168	- '	835	- '	3,623	-	-	- '	-	-	15,965	-
CCGT	4,535	0 '	5,445	- '	4,240	- '	809	-	-	- '	-	-	15,028	0
Oil & Gas	2,739	0 '	2,377	(40)	2,692	(7)	4,447	-	-	- '	-	-	12,255	(47)
Total	27,628	(24)	22,698	(34)	20,955	411	9,761	-	4,085	552	695	-	85,822	905

# Group additional capacity<sup>1,2</sup> in 2018

	1Q 2018							
MW	Italy	Iberia	South America	Europe & North Africa	North & Central America	Sub-Saharan Africa & Asia	Total	
Hydro	0.30	6	10	-	-	-	17	
Wind	=	-	304	-	-	-	304	
Other Ren.	-	-	103	-	552	-	656	
Total	0	6	417	-	552	-	976	

#### **Global Infrastructure & Network**

Electricity distributed (TWh)	1Q 2018	1Q 2017	∆yoy	End users (mn) <sup>3</sup>	1Q 2018	1Q 2017	∆yoy
Italy	56.7	56.7	0.0%	Italy	31.5	31.5	-0.3%
Iberia	28.0	27.3	2.7%	Iberia	12.10	12.01	0.7%
South America	23.2	21.9	5.7%	South America	19.1	15.9	20.4%
Europe & North Africa	4.0	3.9	1.6%	Europe & North Africa	2.8	2.8	1.8%
Total	111.9	109.9	1.9%	Total	65.5	62.2	5.3%

#### Retail

Energy sold (TWh)	1Q 2018	1Q 2017	∆yoy	Power customers (mn)	1Q 2018	1Q 2017	∆yoy
Italy	27.2	26.0	4.5%	Italy	25.9	26.6	-2.8%
Iberia	23.5	23.6	-0.7%	Iberia	10.8	11.0	-1.7%
South America	18.8	19.2	-2.0%	South America	18.3	17.9	2.0%
Europe & North Africa	2.8	2.5	11.6%	Europe & North Africa	2.9	2.7	5.7%
Total	70.0	74.0	4 00/				
Total	72.2	71.3	1.3%	Total	57.9	58.3	-0.7%
Gas sold (bmc)	1Q 2018	1Q 2017	1.3% ∆yoy	Gas customers (mn)	57.9 1Q 2018	58.3	-0.7% ∆yoy
Gas sold (bmc)	1Q 2018	1Q 2017	∆yoy	Gas customers (mn)	1Q 2018	1Q 2017	∆уоу

- Consolidated perimeter excluding managed capacity under JV in US and Italy equal to around 2.6 GW
   It includes additional capacity from non organic growth
- At the end of the period

#### Financial data



#### Income statement & balance sheet

€mn	FY 2017	FY 2016	∆ yoy
Revenues	74,639	70,592	6%
Reported EBITDA*	15,563	15,276	2%
Ordinary EBITDA*	15,555	15,174	3%
Reported EBIT*	9,792	8,921	10%
Ordinary EBIT*	9,736	9,435	3%
Rep. Group net income*	3,779	2,570	47%
Group net ord. income*	3,709	3,243	14%
EPS (€)	0.37	0.25	47%
FFO¹	10,125	9,847	3%
Total assets	155,641	155,596	0%
Assets held for sale*	1,970	11	n.m.
Shareholder's equity	52,161	52,575	-1%
Liabilities held for sale	1,729	-	-
Financial net debt	37,410	37,553	0%
FFO/Net debt*	27%	28%	-1 p.p.
Net debt*/Ebitda	2.4x	2.5x	-
Capex <sup>2</sup>	8,499	8,842	-4%
- Growth	4,922	5,429	-9%
- Maintenance	2,363	2,466	-4%
- Connections	1,214	947	28%

- 1. FFO: funds from operations after  $\Delta$  WC and provisions
- 2. Includes capex related to assets held for sale for 369 €mn at FY 2017 and 290 €mn at FY 2016
- 3. 2017 ex-dividend date 22.01.2018 for the interim dividend (0.11€/sh), and ex-dividend date 23.07.2018 for the final dividend
- 4. Bloomberg / brokers consensus

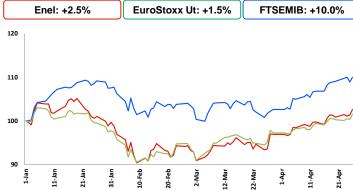
#### Dividends<sup>3</sup>

€/share	20	17	2016		
e/silate	Amount	∆ yoy	Amount	∆ yoy	
Pay-out	65%	+8 p.p.	57%	+2 p.p.	
DPS	0.237	32%	0.18	13%	

#### Valuation data4

	30/03/2018	31/03/2017	∆ yoy
Share Price (€)	4.970	4.414	12.6%
P/E	12.7	12.5	2.0%
EV/EBITDA	7.5	7.4	1.9%
Dividend Yield	5.6%	5.4%	4.9%

#### Stock performance (01/01/2018 - 26/04/2018)



\*Alternative performance indicators not envisaged in the IFRS-EU accounting standards are intended to facilitate the assessment of the Group's performance and financial position. Please refer to the press releases of the related consolidated results for the definition of these indicators.

#### Rating<sup>4</sup>

	S	&P	Fit	tch	Mod	ody's
	Rating	Outlook	Rating	Outlook	Rating	Outlook
Enel	BBB+	STABLE	BBB+	STABLE	Baa2	STABLE
Endesa	BBB+	STABLE	BBB+	STABLE	WR	-
<b>Enel Americas</b>	BBB	STABLE	BBB+	STABLE	Baa3	NEG
<b>Enel Chile</b>	BBB+	STABLE	-	-	-	-
Enel Dx Rio (Brazil)	BB	CW NEG	-	-	-	-
Chocón (Argentina)	-	-	-	-	B2	STABLE
Emgesa (Colombia)	BBB	STABLE	BBB	STABLE	-	-
Enel Russia	-	-	BB+	STABLE	Ba3	NEG
Italy	BBBu	STABLE	BBB	STABLE	Baa2	NEG
Spain	A-u	POS	A-	STABLE	Baa1	STABLE
Chile	A+	STABLE	Α	STABLE	Aa3	NEG
Brazil	BB-	STABLE	BB-	STABLE	Ba2	STABLE
Argentina	B+	STABLE	В	POS	B2	STABLE
Colombia	BBB-	STABLE	BBB	STABLE	Baa2	NEG
Russia	BBB-	STABLE	BBB-	POS	Ba1	POS



# Focus on Italy

# Italy energy balance<sup>1</sup>

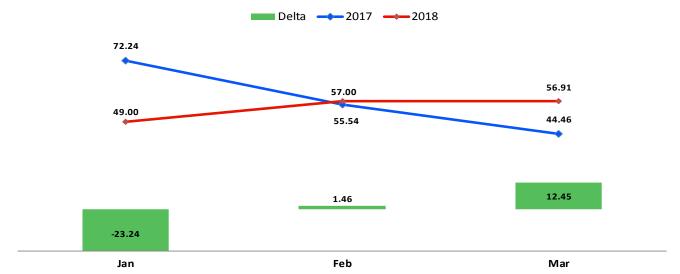
GWh	Jan-Feb 2018	Jan-Feb 2017	∆ yoy
Hydro	5,353	5,053	5.9%
Thermo	33,194	37,939	-12.5%
- Biomass	2,906	1,557	86.6%
Geothermal	941	958	-1.8%
Wind	3,680	3,333	10.4%
PV	2,078	2,274	-8.6%
<b>Total net production</b>	45,246	49,557	-8.7%
Import	9,501	5,641	68.4%
Export	525	1,186	-55.7%
Net import	8,976	4,455	-14.1%
Pumped storage	415	476	-12.8%
Electricity demand	53,807	53,536	0.5%

#### **Enel in the Italian retail market**

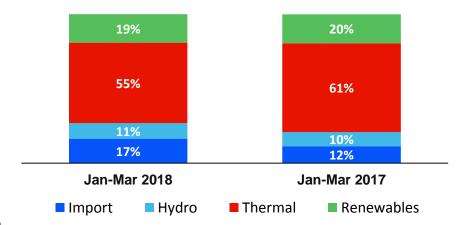
Energy Sold (TWh)	1Q 2018	1Q 2017	Δ yoy
Regulated Market	11.0	11.8	-6.6%
Free Market	16.1	14.2	13.8%

Power customers (mn)	1Q 2018	1Q 2017	∆ yoy
Regulated Market	17.8	19.3	-7.5%
Free Market	8.0	7.3	9.6%

# Pool Price (€/MWh)<sup>2</sup>



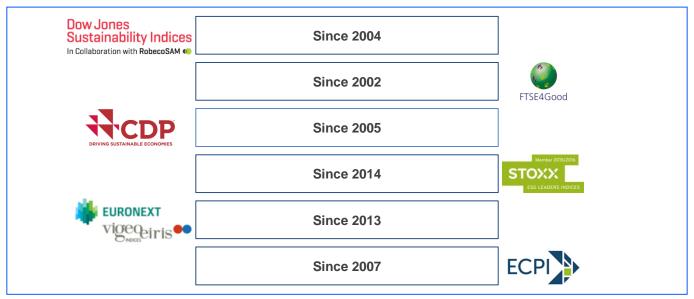
# Power supply: breakdown by sources<sup>1,3</sup>



- 1. Source: Terna
- 2. Source: GME
- 3. Net of own consumption and pumped storage. Renewables includes Biomass. Source TERNA.

# ESG: Enel ranking<sup>1</sup>





1. As of 31st March 2017

#### **Corporate events**

SIGNIFICANT EVENTS: https://www.enel.com/content/dam/enel-common/press/en/2017/Calendario%20eventi%20societari%202018%20ENG.pdf

May 9th, 2018: interim financial report at March 31st, 2018
July 31st, 2018: half-year financial report at June 30th, 2018
November 6th, 2018: interim financial report at September 30th, 2018

#### PRESS RELEASES 2: https://www.enel.com/en/media/press-releases.economico.html

April 26, 2018 - Enel further improves its offer for Eletropaulo

April 26, 2018 - Enel improves its offer for Eletropaulo

April 23, 2018 - Enel backstops capital increase in Eletropaulo to facilitate tender offer process

April 19, 2018 - ENEL IMIPROVES TERMS OF OFFER TO PROMOTE AND BACK CAPITAL INCREASE IN ELETROPAULO

April 19, 2018 - ENEL PUBLISHES DOCUMENTATION ON SHAREHOLDERS' MEETING

April 18, 2018 - ENEL BOARD OF DIRECTORS ADDS ITEMS TO THE SHAREHOLDERS' MEETING AGENDA

April17, 2018 - ENEL LAUNCHES AVOLUNTARY TENDER OFFER FOR THE ENTIRE SHARE CAPITAL OF ELETROPAULO IN BRAZIL

March 26, 2018 - ENEL GROUP CORPORATE REORGANISATTION IN CHILE SUCCEFULLY COMPLETED

March 23, 2018 - ENEL INFORM THE MAKET ON ELETROPAULO

March 22, 2018 - <u>ENEL'S NET INCOME UP 47% IN 2017</u>

February 28, 2018 - ENEL PUBLISHES 2017 FOURTH QUARTE AND FULL YEAR GROUP OPERATING DATA REPORT

February 14, 2018 - EBITDA UP AND NET FINANCIAL DEBT DOWN IN ENEL GROUP 2017 PRELIMINARY CONSOLIDATED RESULTS,

**BEATING TARGETS** 

# Quarterly bulletin



#### **Disclaimer**

This document contains certain forward-looking statements that reflect the Company's management's current views with respect to future events and financial and operational performance of the Company and its subsidiaries. These forward-looking statements are based on Enel S.p.A.'s current expectations and projections about future events. Because these forward-looking statements are subject to risks and uncertainties, actual future results or performance may differ materially from those expressed in or implied by these statements due to any number of different factors, many of which are beyond the ability of Enel S.p.A. to control or estimate precisely, including changes in the regulatory environment, future market developments, fluctuations in the price and availability of fuel and other risks. You are cautioned not to place undue reliance on the forward-looking statements contained herein, which are made only as of the date of this presentation. Enel S.p.A. does not undertake any obligation to publicly release any updates or revisions to any forward-looking statements to reflect events or circumstances after the date of this presentation. The information contained in this presentation does not purport to be comprehensive and has not been independently verified by any independent third party.

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Pursuant to art. 154-bis, paragraph 2, of the Italian Unified Financial Act of February 24, 1998, the executive in charge of preparing the corporate accounting documents at Enel, Alberto De Paoli, declares that the accounting information contained herein correspond to document results, books and accounting records.